Particulars

About Your Organisation

1.1 Name of your organization

OLEOFLORES S A S

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
- Palm Oil Processors and/or Traders
- Consumer Goods Manufacturers
- Retailers
- Banks and Investors
- Social or Development Organisations (Non Governmental Organisations)
- Environmental or Nature Conservation Organisations (Non Governmental Organisations)
- Affiliate Members
- Supply Chain Associate

1.3 Membership number

2-0530-14-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders
Oil Palm Growers

Operational Profile

1.1 Please state your main activities as a palm oil grower
- Oil palm grower, miller and kernel crusher operator
- Smallholder Group Manager *

Operations and Certification Progress

2.1.1 Please state your number of estates/management units
10

2.1.2 Total land controlled/managed for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)
1,460.00 ha

2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)
0.00 ha

2.1.4 Total land designated and managed as HCV areas
0.00 ha

2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4
858.00 ha

2.1.6 Total land under scheme/plasma smallholders certified
6,910.30 ha

2.1.6.1 Total land under scheme/plasma smallholders uncertified
38,517.42 ha

2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)
47,745.72 ha

2.2 Certification progress

2.2.1 Number of estates/Management Units certified
2

2.2.2 Total certified area
1,218.77 ha

2.3 In which countries are your estates?

2.3.1 Indonesia - Please indicate which province(s)
--

2.3.2 Malaysia - please indicate which state(s)
--

2.3.3 Other - please indicate which country(ies)
- Colombia
2.4 New plantings and developments (Exclude replanting):

2.4.1 New area planted in this reporting period
- ha

2.4.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?
No

2.5 Supply of Fresh Fruit Bunches (FFB)

2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?
yes

2.5.2 Please select:
- Scheme/plasma smallholders
- Outgrowers

2.5.3 "Scheme/plasma" smallholder operations that supply your organization:

2.5.3.1 Total FFB volume that is supplied
648,260.00 Tonnes

2.5.3.2 FFB volume supplied that is certified
75,601.70 Tonnes

2.5.6 "Outgrower" operations that supply your organization:

2.5.6.1 Total FFB volume that is supplied
--

2.5.6.2 FFB volume supplied that is certified
--

2.6 Fresh Fruit Bunches (FFB) processing operations

2.6.1 Number of Palm Oil Mills operated
3

2.6.2 Number of Palm Oil Mills certified
1

2.6.3 Number of Palm Kernel crushers and/or Palm Kernel mills operated
1

2.6.4 Number of Palm Kernel crushers and/or Palm Kernel mills certified
1

2.7 Total Fresh Fruit Bunches processing production capacity

2.7.1 Total hourly FFB processing capacity (ton FFB/hr)
42.00 Tonnes

2.7.2 Total hourly kernel processing capacity (ton PK/hr)
15.00 Tonnes

Volume of RSPO-Certified oil palm products

3.1 Sold as RSPO Certified for CSPO & CSPK
### 3.1 Book and Claim
0.00 Tonnes

### 3.2 Mass Balance
0.00 Tonnes

### 3.3 Segregated
0.00 Tonnes

### 3.4 Identity Preserved
0.00 Tonnes

#### 3.2 Sold under other schemes for CSPO & CSPK
0.00 Tonnes

#### 3.4 Sold as conventional for CSPO & CSPK
0.00 Tonnes

#### 3.4 Total Volume (Auto sum for 3.1 - 3.3)
0.00 Tonnes

### Time-Bound Plan

1. **4.1 Year of first RSPO P&C certification (planned or achieved)**
   - 2016

2. **4.2 Year expected to achieve 100% RSPO certification of estates**
   - 2019

3. **4.3 Year expected to achieve 100% RSPO certification of scheme/associated smallholders and outgrowers**
   - 2022

4. **4.4 Year expected to achieve 100% RSPO certification of independently sourced FFB**
   - 2021

### Concession Map

1. **5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format here:**
   - 

2. **5.2 Map data declaration**
   
   Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission

   Oleoflores does not have concessions nor have recently acquire new land. Oleoflores S.A.S is the only owner of all this estates. All scheme smallholders are the owners of their land (private) and they do not have any concessions or special permits for the use of the land. The land/farm belongs to the smallholder, and we verify that it complies with all applicable regulation in each region.

### GHG Footprint

1. **6.1 Are you currently assessing your operational GHG footprints using other tools/methodology(s) than RSPO PalmGHG Calculator?**
   - No

2. **6.1.2.1 How many management unit is currently reporting its GHG footprint using RSPO PalmGHG Calculator?**
   - 2 processing units (mills), 2 owned estates (plantations) and 310 certified scheme smallholders (with a certified area of: 6.910 has).
6.1.2.2 What is the average GHG footprint by hectare (tCO2e/ha) and by tonne of Crude Palm Oil (tCO2e/tCPO) of reporting management units?

GHG footprint by hectare (tCO2e/ha)

GHG footprint by tonne of Crude Palm Oil (tCO2e/tCPO)

6.1.2.3 What would the key emissions sources of reporting management unit?

Actions for Next Reporting Period

7.1 Outline actions that you will take in the coming year to advance your plans for certification
- Strengthen our internal personnel within sustainability requirements.
- Operational integration within the technical assistance verification activities.
- Analyze our operational range within the different areas in which we have our supply chain (smallholders) to be more effective towards the HCV, HSC and LUC analysis/information.
- Share our positive results in Social managment to replicate positive experiences in each region.
- Improve and maintain efforts towards our sustainability directives for our scheme smallholders.
- Trainings and specific seminars.

7.2 Outline actions that you will take in the coming year to promote CSPO along the supply chain
- Promote sustainable benefits within all parts of the chain as well as the best practices and its benefits within time/costs/efficiency.
- Shared value conditions that will bring more market opportunities.
- Communicate more often the sustainability actions.
- Improve our product marketing with RSPO.

Reasons for Non-Disclosure of Information

8.1 If you have not disclosed any of the above information, please indicate the reasons why

Other:
Maps of our owned estatus are already register with RSPO since august 2017. We send the shapefiles of our estates and the boundaries of our smallholders areas on August 2017 to Mrs Masrudy Omri via email. We are managing our PalmGHG calculator results as to obtain the 2017 report.

Support Smallholders

9.1 Are you currently supporting any independent smallholder groups?
No

9.3 Do you have any future plans to support independent smallholders?
No
Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Chile
- Colombia
- Mexico
- Netherlands
- Peru
- Spain
- United States

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year
148,824.48 Tonnes

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year
15,342.61 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year
12,962.00 Tonnes

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year
101,933.06 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year
279,062.15 Tonnes
2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

<table>
<thead>
<tr>
<th>Description</th>
<th>Refined/CPO</th>
<th>PKO</th>
<th>PKE</th>
<th>Palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.1.1 Book and Claim from Mill / Crusher</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.3.1.2 Book and Claim from Independent Smallholder</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.3.1.3 Mass Balance</td>
<td>2018.00</td>
<td>169.10</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.3.1.4 Segregated</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.3.1.5 Identity Preserved</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.3.1.6 Total volume</td>
<td>2,018.00</td>
<td>169.10</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

<table>
<thead>
<tr>
<th>Description</th>
<th>Refined/CPO</th>
<th>PKO</th>
<th>PKE</th>
<th>All other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.2.1 Book and Claim</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.3.2.2 Mass Balance</td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<td></td>
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<tr>
<td>2.3.2.4 Identity Preserved</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>2.3.2.5 Total volume</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

--

2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

--

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

0 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

--

2.5.2 Australasia

--
2.5.3 Europe (incl. Russia)

2.5.4 North America

2.5.5 South America

2.5.6 Middle East

2.5.7 China

2.5.8 India

2.5.9 Indonesia

2.5.10 Malaysia

2.5.11 Asia

Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)

2016

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2016

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities

2019

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2022

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Argentina, Chile, Colombia, Mexico, Netherlands, United States

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

- Strengthen our commercial-marketing management towards a more sustainable integrated chain with buyers (internal/external).
- Promote our "Social and Economic Alliances" of our smallholders as our shared value supply chain model.
- Maintain and improve conditions towards a integrated sustainable directive in our organization to enhance our internal values and efficiency.
- More active participation in events related to oil palm and sustainability brands (certifications, markets, business) as well as to promote our certifications within our products.

Trademark Use
4.1 Do you use or plan to use the RSPO trademark on your own brand products?

Yes

Please state the markets where you use or intend to apply the Trademark and when you plan to start

United States for our margarines and shortenings. Colombia for our internal market.

2018

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

- Invest in our smallholders implementation model and certification process as well as for the HCV, HCS and LUC analysis. - Integrate all our operations with our sustainable directive - Focus on specific trainings and seminars towards our suppliers (independent, smallholders, etc) concerning market, shared value, best practices, environmental and social issues. - Consolidate internal commercial objectives that can bring more of our sustainable efficiency into front market advantage.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

other

In 2017 due to several factors (external/internal) our RSPO products didn't manage a viable commercial stock to offer to customers. Market limitations.

Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints
  - No file was uploaded

- Land Use Rights
  - No file was uploaded

- Ethical conduct and human rights
  - Uploaded file: P-Policies-to-PNC-ethicalconducthr.pdf

- Labour rights
  - No file was uploaded

- Stakeholder engagement
  - No file was uploaded

- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Comment:
We continue with our 2017 guidelines:
- Contribute to local development on all locations in which we operate, by enhancing the life conditions of all smallholders (suppliers).
- Best practice towards our technical assistant service to our smallholders with specific guidelines towards productivity and better farm management.
- Cooperation with national institutions towards a development in the oil palm sector thru commercial presentations in local, national and international events.
- Cooperation within the national palm federation to promote and exchange best practices for implementing RSPO.
7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

Yes

When do you plan to cover the gap using Book and Claim?

2019

GHG Footprint

8.1 Are you currently reporting any GHG footprint?

Yes

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No
### Smallholder Group Manager

**Palm Oil and Certified Sustainable Palm Oil Production**

#### 1.1 Production Management

- **1.1.1 Number of groups under your management:** 5
- **1.1.2 Number of smallholders (group members):** 1,922
- **1.1.3 Number of Outgrowers (group members):** 653
- **1.1.4 Total number of group members:** 2,575

#### 1.2 Land Management

- **1.2.1 Total land managed for oil palm cultivation - already planted with oil palm:** 45,427.72 ha
- **1.2.2 Total land managed for oil palm cultivation - unplanted but designated for future planting:** 0.00 ha
- **1.2.3 Total land designated and managed as HCV areas:** 1,434.00 ha
- **1.2.4 Other conservation areas set aside excluding HCV areas reported in 1.2.3:** 0.00 ha
- **1.2.5 Total land area managed:** 46,861.72 ha

#### 1.3 Certification Progress

- **1.3.1 Number of certification units*: 310**
  
  *Certification unit is made up of the Group Manager and all group members certified under the RSPO Group Certification Requirements for FFB Production
- **1.3.2 Total certified area*: 6,910 ha**
  
  *Area within a unit or concession area which may include the planted area, mill, HCVs, housing, roads, conservation and etc.

#### 1.4 In which countries are your groups operating?

- **1.4.1 Indonesia - Please indicate which province(s)**
  
  --
- **1.4.2 Malaysia - Please indicate which state(s)**
  
  --
- **1.4.3 Other - Please indicate which country/countries**
  
  - Colombia

#### 1.5 New Plantings and Developments

- **1.5.1 Area planted in this reporting period (only for new planted area, not replanting):** 0.00 ha
- **1.5.2 Have New Planting Procedure notifications been submitted to the RSPO for plantings this year?** No
1.6 Changes in group management

1.6.1 Was there an increase in group members this year? Yes
   What is the increase this reporting period? 146

1.6.2 Was there an increase in the land area managed this year? Yes
   What is the increase this reporting period? 3,220 ha

1.7 Production of Fresh Fruit Bunches (FFB) this year

1.7.1 Total FFB produced: 237,645.06 tonnes

1.7.2 Total FFB produced that is RSPO-certified*: 72,292.32 tonnes

Supply Chain Used

2.1 Which options did you use to sell RSPO-certified FFB through this reporting period?

- ☐ Book & Claim
- ☐ Physical

Time-Bound Plan

3.1 Year of RSPO group certification (planned or achieved)

2016

Concession Map

4.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format here:

☐ I hereby declare that map data submission represents 100% of an oil palm growers’ concession sites (both RSPO certified and uncertified)

4.2 Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission

Our scheme smallholders are not located in concessions. All land/farms are owned by the smallholders.

Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information, please indicate the reasons why:

- ☐ Data not known
- ☐ Confidential
- ☑ Other

Please specify:
We are in the process of obtaining all of our smallholders georeference within the following 2 years. We submit the boundaries of our smallholders in shapefile on August 2017 by email to Mr Masrudy Omri.
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

- Still need to strengthen the promotion of CSPO in the market. - No clear benefits from the downstream industry. - Limited cooperation from the downstream industry to the upstream producers to be certified 100%. - No clear promotion of sustainability in markets. Local and national markets must pressure the use of CSPO. - Costs involved in implementation process are managed by the organization, this limits its resource ability to manage a more effective time bond plan. - Oleoflores is integrating all its operations towards 100% sustainable but RSPO certification is not being value as a strong component in the market.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

- Engagement with key stakeholders. Integration in other locations with positive results. - Engaging with our smallholders in a more effective articulated supply chain towards sustainable objectives. - Promote the transition to RSPO certification within time frames that accept MB as a valid model in the market.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- Uploaded files:
  PO-GC-364(Ver00) Política Corporativa de Calidad (2).pdf