

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Kao Corporation

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

4-0024-07-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Consumer Goods Manufacturers

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**Consumer Goods Manufacturers****Operational Profile****1.1 Please state what your main activity(ies) is/are within manufacturing**

- End-product manufacturer
- Home & Personal Care Goods
- Own-brand-Manufacturer
- Other:

Kao has consumer products business and chemical business (products for industries) and use palm oil, palm kernel oil and their derivatives in both business. We have been confirming the sustainability and the traceability of palm oil for both business use. As for the certified palm oil, we give priority to consumer products use.

**Operations and Certification Progress****2.1 Please include details of all operations using palm oil, majority owned and/or managed by the member and/or related entities****2.1.1 In which markets where you operate, do you manufacture goods with palm oil and oil palm products?**

China, Germany, Indonesia, Japan, Malaysia, Mexico, Philippines, Spain, Taiwan, Thailand, United Kingdom, United States, Vietnam

**2.1.2 In which markets where you operate, do you calculate how much palm oil and oil palm product there is in the goods you manufacture?**

China, Germany, Indonesia, Japan, Malaysia, Mexico, Philippines, Spain, Taiwan, Thailand, United Kingdom, United States, Vietnam

**2.2 Volumes of palm oil and oil palm products (Tonnes)****2.2.1 Total volume of Crude and Refined Palm Oil used in the year (Tonnes)**

7,500

**2.2.2 Total volume of Crude and Refined Palm Kernel Oil used in the year (Tonnes)**

218,100

**2.2.3 Total volume of Palm Kernel Expeller used in the year (Tonnes)**

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**2.2.4 Total volume of other palm-based Derivatives and Fractions used in the year (Tonnes)**

191,400

**2.2.5 Total volume of all palm oil and oil palm products used in the year (Tonnes)**

417,000

**2.3 Volume of palm oil and oil palm products used in the year in your own brand products that are RSPO-certified (in tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 Book and Claim from Mill / Crusher*	100.00	9,000.00	-	-
2.3.2 Book and Claim from Independent Smallholder*	-	1,000.00	-	-
2.3.3 Mass Balance	-	33,400.00	-	10,900.00
2.3.4 Segregated	-	-	-	-
2.3.5 Identity Preserved	-	-	-	-
2.3.6 Total volume	100.00	43,400.00	-	10,900.00

**2.4 Volume of RSPO certified sustainable palm oil and oil palm products sold to other RSPO certified companies ? (in tonnes)**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Book and Claim from Mill / Crusher	-	-	-	-
2.4.2 Book and Claim from Independent Smallholder	-	-	-	-
2.4.3 Mass Balance	-	-	-	-
2.4.4 Segregated	-	-	-	-
2.4.5 Identity Preserved	-	-	-	-
2.4.6 Total volume	-	-	-	-

**2.5 What is the percentage of RSPO Certified Sustainable Palm Oil in the total palm oil used by your company in the following regions:**

2.5.1 Africa	--
2.5.2 Australasia	--
2.5.3 China	--
2.5.4 Europe (incl.Russia)	7%
2.5.5 India	--
2.5.6 North America	--
2.5.7 South America	--
2.5.8 Indonesia	--
2.5.9 Malaysia	9%
2.5.10 Middle East	--
2.5.11 Rest of Asia	16%

**Time-Bound Plan****3.1 Date of first supply chain certification (planned or achieved)**

2012

**3.2 Date expected to/or started to use any RSPO certified sustainable palm oil and oil palm products in your own brand products**

2010

**3.2.1 Referring to 3.2, in which markets where you operate do these commitments cover?****3.3 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from any supply chain option in your own brand products**

2020

**3.4 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products**

2020

**If target has not been met, please explain why:**

By the end of 2020, Kao will purchase 100% of certified palm oil, palm kernel oil and their derivatives for manufacturing our products for consumer.

**3.5 Referring to 3.3 and 3.4, In which markets where you operate do these commitments cover?**

Australia, China, Germany, Indonesia, Japan, Malaysia, Singapore, Spain, Taiwan, Thailand, United Kingdom, United States, Vietnam

**3.6 Does your company use RSPO certified sustainable palm oil and oil palm products in goods you manufacture on behalf of other companies?**

No

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**3.7 Does your company have a Time-Bound Plan to only use RSPO certified palm oil and oil palm products in the goods you manufacture on behalf of other companies?**

No

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### Trademark Related

**4.1 Do you use or plan to use the RSPO Trademark on your own brand of products?**

Yes

**Please state which product range(s) and market(s) you intend to apply the Trademark and when you plan to start using the Trademark.**

We intend to apply the Trademark for one of personal care goods.

Year: 2020

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### Actions for Next Reporting Period

**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

We will participate in the executive committee of "Japan Sustainable Palm Oil Conference 2018" and make an effort for recognition improvement of RSPO in cooperation with manufacturers, retailers and NGOs. We are also one of the supporting companies for EURT (Silver class).

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### Reasons for Non-Disclosure of Information

**6.1 If you have not disclosed any of the above information, please indicate the reasons why**

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- Others:

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### Application of Principles & Criteria for all members sectors

**7.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

Water, land, energy and carbon footprints

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Related link: [www.kao.com/global/en/sustainability/procurement/supplier-guidelines/](http://www.kao.com/global/en/sustainability/procurement/supplier-guidelines/)

Land Use Rights

Ethical conduct and human rights

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Related link: [www.kao.com/global/en/sustainability/procurement/supplier-guidelines/](http://www.kao.com/global/en/sustainability/procurement/supplier-guidelines/)

Labour rights

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Related link: [www.kao.com/global/en/sustainability/procurement/supplier-guidelines/](http://www.kao.com/global/en/sustainability/procurement/supplier-guidelines/)

Stakeholder engagement

None of the above

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**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

**Comment:**

We introduced palm oil and RSPO in our lecture on various seminars in Japan.  
We introduced our efforts regarding RSPO in 5th Oleochemicals Outlook.  
We have been explaining RSPO to our vendors in the vendor summit every year.  
Uploaded file: [M-Practice-Guidelines.pdf](#)

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**7.3 Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why**

We give priority to the confirmation of the traceability over the purchase of B&C due to follows.  
1) Lack of B&C credit whose traceability is clear  
2) Change of B&C premium price  
3) Non- transparency of B&C credit uses

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## GHG Footprint

**8.1 Are you currently reporting any GHG footprint?**

Yes

Report file: [M-GHG-Emissions-Report.pdf](#)

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## Support for Smallholders

**9.1 Are you currently supporting any independent smallholder groups?**

Yes

We joined the stakeholder engagement program by Caux Round Table and the Fair by Oxfam in 2017.

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

1) Lack of understanding of consumers for certified products. We have been introducing RSPO and deforestation issues to consumers and customers on our publishing materials and events. We also introduced RSPO in our communication between suppliers out of palm sector. 2) We hope to be fixed the premium price of the certified palm oil, because a change of its premium price is one of the causes to disturb the spread of it. And we also hope to improve the transparency of it.

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**2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

We introduce RSPO to our customers in Eco Labo Museum located at the Wakayama plant in Japan.

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**3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)**

● Uploaded files:

[C3 sustainability2017-e-031.pdf](#)

**Link:** [www.kao.com/global/en/sustainability/procurement/progress/progress-2016/](http://www.kao.com/global/en/sustainability/procurement/progress/progress-2016/)

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