<table>
<thead>
<tr>
<th>Particulars</th>
</tr>
</thead>
<tbody>
<tr>
<td>About Your Organisation</td>
</tr>
</tbody>
</table>

### 1.1 Name of your organization

Gustav Heess Oleochemische Erzeugnisse GmbH

### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- [ ] Oil Palm Growers
- [x] Palm Oil Processors and/or Traders
- [ ] Consumer Goods Manufacturers
- [ ] Retailers
- [ ] Banks and Investors
- [ ] Social or Development Organisations (Non Governmental Organisations)
- [ ] Environmental or Nature Conservation Organisations (Non Governmental Organisations)
- [ ] Affiliate Members
- [ ] Supply Chain Associate

### 1.3 Membership number

2-0138-09-000-00

### 1.4 Membership category

Ordinary

### 1.5 Membership sector

Palm Oil Processors and/or Traders
Palm Oil Processors and Traders
Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Applies Globally
- Germany

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year
5,974.00 Tonnes

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year
58.00 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year
--

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year
37.00 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year
6,069.00 Tonnes
2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

<table>
<thead>
<tr>
<th>Description</th>
<th>Refined/CPO</th>
<th>PKO</th>
<th>PKE</th>
<th>Palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.1.1 Book and Claim from Mill / Crusher</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.1.2 Book and Claim from Independent Smallholder</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.1.3 Mass Balance</td>
<td>1207.00</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.1.4 Segregated</td>
<td>1886.00</td>
<td>58.00</td>
<td>-</td>
<td>37.00</td>
</tr>
<tr>
<td>2.3.1.5 Identity Preserved</td>
<td>2849.00</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.1.6 Total volume</td>
<td>5,942.00</td>
<td>58.00</td>
<td>-</td>
<td>37.00</td>
</tr>
</tbody>
</table>

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

<table>
<thead>
<tr>
<th>Description</th>
<th>Refined/CPO</th>
<th>PKO</th>
<th>PKE</th>
<th>All other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.2.1 Book and Claim</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.2.2 Mass Balance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.2.3 Segregated</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.2.4 Identity Preserved</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.2.5 Total volume</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

--

2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

--

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

6,069 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

--

2.5.2 Australasia

--
2.5.3 Europe (incl.Russia)

2.5.4 North America

2.5.5 South America

2.5.6 Middle East

2.5.7 China

2.5.8 India

2.5.9 Indonesia

2.5.10 Malaysia

2.5.11 Asia

Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)
2012

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products
2012

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*
2017

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products
2017

3.5 Which countries that your organization operates in do the above own-brand commitments cover?
Germany

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?
We inform our customers direct and on our homepage

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?
No

If target has not been met, please explain why:
We sell to industrial users

Actions for Next Reporting Period
5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

we inform our customers direct and on our homepage

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

confidential

Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Comment:
--

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

Yes

When do you plan to cover the gap using Book and Claim?
--

GHG Footprint

8.1 Are you currently reporting any GHG footprint?

No

Please state if you have any future plans to do so?
--

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

not all of our suppliers of all palmoil derivatives were certified in 2016 completely, but now they are.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

personal visits of farmers and supporting them

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

● No files were uploaded