**Particulars**

**About Your Organisation**

1.1 Name of your organization

Papoutsanis S.A.

1.2 What are the main activity(ies) of your organisation?

- [ ] Oil Palm Growers
- [ ] Palm Oil Processors and/or Traders
- [x] Consumer Goods Manufacturers
- [ ] Retailers
- [ ] Banks and Investors
- [ ] Social or Development Organisations (Non Governmental Organisations)
- [ ] Environmental or Nature Conservation Organisations (Non Governmental Organisations)
- [ ] Affiliate Members
- [x] Supply Chain Associate

1.3 Membership number

9-0330-13-000-00

1.4 Membership category

Associate

1.5 Membership sector

Supply Chain Associate
Consumer Goods Manufacturers

Operational Profile

1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Home & Personal Care Goods
- Own-brand-Manufacturer
- Manufacturing on behalf of other third party brands

Operations and Certification Progress

2.1.1 In the markets where you operate, in which do you manufacture goods with palm oil and oil palm products?

- Greece

2.1.2 Do you have a system for calculating how much palm oil and oil palm products you use?

Yes

2.1.3 Does this system only cover your own-brand or all the brands you manufacture?

all-brand

2.1.4 In the markets where you operate, in which do you calculate how much palm oil and oil palm product there is, in the goods you manufacture?

- Greece

2.2.1 Total volume of Crude and Refined Palm Oil used in the year (Tonnes)

1,071

2.2.2 Total volume of Crude and Refined Palm Kernel Oil used in the year (Tonnes)

331

2.2.3 Total volume of Palm Kernel Expeller used in the year (Tonnes)

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2.2.4 Total volume of other palm-based Derivatives and Fractions used in the year (Tonnes)

5

2.2.5 Total volume of all palm oil and oil palm products used in the year (Tonnes)

1,407
### 2.3 Volume of palm oil and oil palm products used in the year in your own brand products that are RSPO-certified (in tonnes):

<table>
<thead>
<tr>
<th>Description</th>
<th>Crude and Refined Palm Oil</th>
<th>Crude and Refined Palm Kernel Oil</th>
<th>Palm Kernel Expeller</th>
<th>Other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.1 Book &amp; Claim</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.2 Mass Balance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.3 Segregated</td>
<td>30.60</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.4 Identity Preserved</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.5 Total volume</td>
<td>30.60</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

### 2.4 Volume of RSPO certified sustainable palm oil and oil palm products sold to other RSPO certified companies (in tonnes)

<table>
<thead>
<tr>
<th>Description</th>
<th>Crude and Refined Palm Oil</th>
<th>Crude and Refined Palm Kernel Oil</th>
<th>Palm Kernel Expeller</th>
<th>Other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.4.1 Book &amp; Claim</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.2 Mass Balance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.3 Segregated</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.4 Identity Preserved</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.5 Total volume</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
2.5 What is the percentage of RSPO certified sustainable palm oil and oil palm products in the total volume used by your company in the following regions:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Africa</td>
<td>--</td>
</tr>
<tr>
<td>Australasia</td>
<td>--</td>
</tr>
<tr>
<td>China</td>
<td>--</td>
</tr>
<tr>
<td>Europe</td>
<td>100%</td>
</tr>
<tr>
<td>India</td>
<td>--</td>
</tr>
<tr>
<td>North America</td>
<td>--</td>
</tr>
<tr>
<td>South America</td>
<td>--</td>
</tr>
<tr>
<td>Indonesia</td>
<td>--</td>
</tr>
<tr>
<td>Malaysia</td>
<td>--</td>
</tr>
<tr>
<td>Middle East</td>
<td>--</td>
</tr>
<tr>
<td>Rest of Asia</td>
<td>--</td>
</tr>
</tbody>
</table>

Time-Bound Plan

3.1 Date of first supply chain certification (planned or achieved)
N/A

3.2 Date expected to/or started to use any RSPO certified sustainable palm oil and oil palm products in your own brand products
N/A

3.3 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from any supply chain option in your own brand products
N/A

3.4 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products
N/A

3.5 In which markets where you operate do these commitments cover?
Greece

3.6 Does your company use RSPO certified sustainable palm oil and oil palm products in goods you manufacture on behalf of other companies?
No

3.7 Does your company have a Time-Bound Plan to only use RSPO certified sustainable palm oil and oil palm products in the goods you manufacture on behalf of other companies brands?
No

Trademark Related
4.1 Do you use or plan to use the RSPO Trademark on your own brand of products?

Yes

Please state which product range(s) and market(s) you intend to apply the Trademark and when you plan to start using the Trademark.

We intend to use RSPO trademark in bar soaps of our brand that are sold in stores with "green" products in European Countries. This will be our first attempt to use RSPO trademark on our own brand products.

Year: 2020

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

We have already booked new deals with customers and we will multiply quantities of RSPO sustainable palm oil that will be used in productions within 2017 (almost 10 times more than the quantities we used into 2016). We also are continuously trying to inform our customers about sustainability benefits, promoting RSPO certified oils.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information, please indicate the reasons why

Confidential

- Others:
  --

Application of Principles & Criteria for all members sectors

7.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

N/A

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

N/A

GHG Emissions

8.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

There in no strategy on this field from competent national authorities.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The most significant problem is economical, as certified sustainable oils are quite more expensive. This fact is deterrent to convince customers in using sustainable oils. We are trying to absorb the biggest percentage of these extra costs, although this is not the right business way.

2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Business to business outreach.

3 Other information on palm oil (sustainability reports, policies, other public information)

- No files were uploaded