### Particulars

#### About Your Organisation

**Organisation Name**
Gustav Heess Oleochemische Erzeugnisse GmbH

**Corporate Website Address**
www.gustavheess.de

#### Primary Activity or Product

- Processor and/or Trader

#### Related Company(ies)

No

### Membership

<table>
<thead>
<tr>
<th>Membership Number</th>
<th>Membership Category</th>
<th>Membership Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-0138-09-000-00</td>
<td>Ordinary</td>
<td>Palm Oil Processors and/or Traders</td>
</tr>
</tbody>
</table>
Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Ingredient manufacturer

1.2 Operation and Certification Progress

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?
Yes

1.3 Total volume of all palm oil products processed and/or traded in the year (Tonnes)

1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year
5,135.00 Tonnes

1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year
72.80 Tonnes

1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year
5,207.80 Tonnes

1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):

<table>
<thead>
<tr>
<th>No</th>
<th>Description</th>
<th>Crude Palm Oil (Tonnes)</th>
<th>Palm kernel oil (Tonnes)</th>
<th>All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.4.1</td>
<td>Mass Balance</td>
<td>19.00</td>
<td></td>
<td>961.00</td>
</tr>
<tr>
<td>1.4.2</td>
<td>Segregated</td>
<td>1400.00</td>
<td>20.70</td>
<td></td>
</tr>
<tr>
<td>1.4.3</td>
<td>Identity Preserved</td>
<td>2728.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1.4.4</td>
<td>Total volume of Oil Palm processed and/or traded in the year that is RSPO-certified:</td>
<td>4147.00</td>
<td>20.70</td>
<td>961.00</td>
</tr>
</tbody>
</table>

1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe  100%
India  --%
China  --%
South East Asia  --%
North America  --%
1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>28%</td>
</tr>
<tr>
<td>India</td>
<td>--%</td>
</tr>
<tr>
<td>China</td>
<td>--%</td>
</tr>
<tr>
<td>South East Asia</td>
<td>--%</td>
</tr>
<tr>
<td>North America</td>
<td>--%</td>
</tr>
</tbody>
</table>

Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2011

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2016

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

Availability of RSPO certified Palm Kernel oil was not sufficient, so we had to purchase some non-RSPO volumes.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2016

2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

On our homepage and direct contact with our customers.

2.6 Which countries that your organization operates in do the above own-brand commitments cover?

- Germany

GHG Emissions

3.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

We are no grower, so we cannot influence GHG emissions in the origine.

3.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

These data are not available for us.

Actions for Next Reporting Period

4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

We will inform our customers in detail and try to switch the MG towards SG Quality.

Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information please indicate the reasons why

Confidential

Application of Principles & Criteria for all members sectors
6.1 Related to your sourcing, do you have (a) policy(ies), that are in line with the RSPO P&C such as:

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Related to your sourcing, do you have (a) policy(ies), that are in line with the RSPO P&amp;C such as:</td>
<td></td>
</tr>
</tbody>
</table>

6.2 Where relevant, what prevents you from trading/processing only CSPO?

we will achieve 100% in 2016

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

Please specify:

the gap of palmkernel oil will be closed in 2016

7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

we switch to MB or SG

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why: --
**Challenges**

1. What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

   Not all or our suppliers or all palm oil derivatives were certified in 2015 completely, but now they are. So all derivatives are available now.

2. How would you qualify RSPO standards as compared to other parallel standards?

   **Cost Effective:**  
   Yes

   **Robust:**  
   No

   **Simpler to Comply to:**  
   Yes

3. How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

   We bought certified oil earlier, than our company was able to sell.

4. Other information on palm oil (sustainability reports, policies, other public information)

   We prefer to increase the percentage of controlled organic grown palm oil, because this has a positive effect on nature.