## Particulars

### About Your Organisation

**Organisation Name**
Archer Daniels Midland (ADM)

**Corporate Website Address**
http://www.adm.com

### Primary Activity or Product

- Oil Palm Growers
- Processor and/or Trader

### Related Company(ies)
No

### Membership

<table>
<thead>
<tr>
<th>Membership Number</th>
<th>Membership Category</th>
<th>Membership Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-0060-07-000-00</td>
<td>Ordinary</td>
<td>Palm Oil Processors and/or Traders</td>
</tr>
</tbody>
</table>
## Oil Palm Growers

### Operational Profile

1.1 Please state your main activities as a palm oil grower

- Palm oil grower & miller

### Operations and Certification Progress

Operations and Certification Progress (for oil palm growers)

<table>
<thead>
<tr>
<th>2.1 Total landbank available</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.1.1 Total landbank licensed / owned</td>
</tr>
<tr>
<td>12,817.00 ha</td>
</tr>
<tr>
<td>2.1.2 Total landbank for palm oil cultivation</td>
</tr>
<tr>
<td>8,040.00 ha</td>
</tr>
<tr>
<td>2.1.3 Total land managed for conservation that is set aside including HCV area</td>
</tr>
<tr>
<td>7,399.00 ha</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2.2 About your estate operations</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.2.1 Mature area</td>
</tr>
<tr>
<td>400.00 ha</td>
</tr>
<tr>
<td>2.2.2 Immature area</td>
</tr>
<tr>
<td>5,018.00 ha</td>
</tr>
<tr>
<td>2.2.3 Total area of estate plantations - planted</td>
</tr>
<tr>
<td>5,418.00 ha</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2.3 Certification:</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.1 Area certified</td>
</tr>
<tr>
<td>0.00 ha</td>
</tr>
<tr>
<td>2.3.2 Number of estates/Management Units</td>
</tr>
<tr>
<td>14 unit(s)</td>
</tr>
<tr>
<td>2.3.3 Number of estates/Management Units certified</td>
</tr>
<tr>
<td>0 unit(s)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2.4 Total annual production (tonnes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.4.1 Total annual Crude Palm Oil production</td>
</tr>
<tr>
<td>74.00 Tonnes</td>
</tr>
<tr>
<td>2.4.2 Total annual Palm Kernel production</td>
</tr>
<tr>
<td>- Tonnes</td>
</tr>
<tr>
<td>2.4.3 Total annual Palm Kernel Oil production</td>
</tr>
<tr>
<td>- Tonnes</td>
</tr>
<tr>
<td>2.4.4 Total annual FFB processing</td>
</tr>
<tr>
<td>553.00 Tonnes</td>
</tr>
</tbody>
</table>

2.5 In which countries are your estates?
2.5.1 Indonesia - Please indicate which province(s)

2.5.2 Malaysia - please indicate which state(s)

2.5.3 Other - please indicate which country(ies)
  ■ Brazil

2.6 New plantings and developments:

2.6.1 Area planted in this reporting period
   - ha

2.6.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?
   No

2.7 Smallholder Operations

2.7.1 Do you have smallholders as part of your supply base?
   Yes

2.7.2 Please select which type(s) of smallholder operates within your company?
  ■ Independent

  Area of "Independent" smallholder plantations - planted:
  2,030.00 ha

  Area of "Independent" smallholder plantations - certified:
   - ha

2.8 Third party Fresh Fruit Bunches (FFB) sourcing

2.8.1 Do you source for FFB from third parties i.e. FFB that is not sourced from your own plantation(s), scheme smallholders or contracted outgrowers?
   Yes

2.8.2 Amount of outside FFB purchased from sources that are not company, scheme smallholders or contracted outgrowers
   1240.00 Tonnes

2.8.3 Amount that is RSPO-certified?
   Tonnes

2.9 Fresh Fruit Bunches processing operations

2.9.1 Number of Palm Oil Mills operated
   -

2.9.2 Number of Palm Oil Mills certified
   -

2.9.3 Number of Palm Kernel crushers operated
   -

2.9.4 Number of Palm Kernel crushers certified
   -

Supply Chain Used
3.1 Which supply chain options do you sell RSPO-certified palm oil products through?

Time-Bound Plan

4.1 Date of first RSPO group certification (planned or achieved)
2017

4.2 Time-bound plan - Year expected to achieve 100% RSPO certification of groups
2018

4.3 Which countries that your organization operates in do the above commitments cover?

- Brazil

4.4 Time-bound plan - Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers
2018

4.5 What are your interim milestones towards achieving RSPO certification commitment (year and progressive CSPO%) - please state annual targets/strategies

The plantation is still very young and not yet producing. First RSPO estate certification is scheduled for 2016. In 2018 all estates are expected to achieve 100% RSPO certification.

4.6 Time-Bound plan - Year expected to achieve 100% RSPO certification of independently sourced FFB
2020

Concession Map

5.1 With regards to the GA resolution 6g that call for map submission by ACOP 2014 deadline. Please upload your estate location concession maps in KML or SHP format here: (RSPO General Assembly resolution 6g calling for map submissions by ACOP 2014 deadline)

Uploaded files:

- mapa-de-localizacao-das-propriedades_a3.zip

5.2 Map data declaration

I hereby declare that map data submission represents 100% of an oil palm growers' concession sites (both RSPO certified and uncertified)

Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission

No concessions acquired in 2015.

GHG Emissions

6.1 Are you currently assessing your operational GHG emissions?
No

6.1.1 When do you plan to start assessing your operational GHG emissions in line with the requirements of C5.6?
2017
6.2 What is your operational GHG emission value (tCO2e/tCPO)? (refer to P&C C5.6)
0.00

6.3 What is the projected GHG emission associated with your new plantation development(s) (tCO2e)? (refer to P&C C7.8)
0.00

Actions for Next Reporting Period

7.1 Outline actions that you will take in the coming year to advance your plans for certification
We are working together with Solidaridad to help smallholders obtain RSPO certification.

7.2 Outline actions that you will take to promote CSPO along the supply chain
Conversations with major customers along the supply chain to offer CSPO after the mill starts operation.

Reasons for Non-Disclosure of Information

8.1 If you have not disclosed any of the above information, please indicate the reasons why

Conflict and Complaints Mechanism

9.1 Has your Group put in place any mechanism to resolve any conflict?

Uploaded files:

• humanrights.pdf

Please indicate when the procedures would be set up and put in place.

In case of conflict or complaints, please write to responsibility@adm.com or call the ADM Helpline. Contact numbers in attached document.

9.2 Has your Group any ongoing land conflict?

No
1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Biofuel producer
- Animal feed supplier

1.2 Operation and Certification Progress

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use? Yes

1.3 Total volume of all palm oil products processed and/or traded in the year (Tonnes)

1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year

1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year

1.3.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year

1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year

1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):

<table>
<thead>
<tr>
<th>No</th>
<th>Description</th>
<th>Crude Palm Oil (Tonnes)</th>
<th>Palm kernel oil (Tonnes)</th>
<th>All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.4.1</td>
<td>Mass Balance</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1.4.2</td>
<td>Segregated</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1.4.3</td>
<td>Identity Preserved</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1.4.4</td>
<td>Total volume of Oil Palm processed and/or traded in the year that is RSPO-certified:</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>64%</td>
</tr>
<tr>
<td>India</td>
<td>--%</td>
</tr>
<tr>
<td>China</td>
<td>--%</td>
</tr>
<tr>
<td>South East Asia</td>
<td>--%</td>
</tr>
<tr>
<td>North America</td>
<td>23%</td>
</tr>
</tbody>
</table>

1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>63%</td>
</tr>
<tr>
<td>India</td>
<td>--%</td>
</tr>
<tr>
<td>China</td>
<td>--%</td>
</tr>
<tr>
<td>South East Asia</td>
<td>--%</td>
</tr>
<tr>
<td>North America</td>
<td>17%</td>
</tr>
</tbody>
</table>

**Time-Bound Plan**

2.1 Date of first supply chain certification (planned or achieved)
2010

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains
2014

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

All major palm oil processing facilities have been RSPO certified and are able to meet existing market demand for RSPO-certified products.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products
2020

2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

We promote RSPO and RSPO CSPO in our engagement with relevant stakeholders and customers, and actively state our market readiness to meet our customers demand for RSPO certified palm products.

2.6 Which countries that your organization operates in do the above own-brand commitments cover?

- Belgium
- France
- Germany
- Netherlands
- Poland
- Switzerland
- United Kingdom
- United States

**GHG Emissions**

3.1 Are you currently assessing the GHG emissions from your operations?

Yes
3.2 Do you publicly report the GHG emissions of your operations?

Yes

URL: https://www.cdp.net/en-US/Results/Pages/Company-Responses.aspx?company=912

Actions for Next Reporting Period

4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

ADM will further promote the use of CSPO to its customers at various occasions (customer meetings, presentations, communications) in order to increase market uptake.

Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information please indicate the reasons why

Confidential

Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- Water, land, energy and carbon footprints
  P-Policies-to-PNC-waterland.pdf
- Land Use Rights
  P-Policies-to-PNC-landuseright.pdf
- Ethical conduct and human rights
  P-Policies-to-PNC-ethicalconducthr.pdf
- Labour rights
  P-Policies-to-PNC-laborrights.pdf
- Stakeholder engagement
  P-Policies-to-PNC-stakeholderengagement.pdf

6.2 Where relevant, what prevents you from trading/processing only CSPO?

An industry supply-chain matured by market demand.

Commitments to CSPO uptake

As you don’t source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

Please specify:

ADM supports the RSPO commitment for 100% physical supply chains. As this can only be achieved through an increase in market demand, ADM continuously promotes the uptake of CSPO among its customers.

7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

Greenpalm is designed to be used by endproduct manufacturers and retailers and as such does not apply to ADM.

Concession Map
Do you agree to share your concession maps with the RSPO?

Yes

Map files:

●
Challenges

1. What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Given the lack of robust No Deforestation, No Peat criteria in the RSPO P&C, ADM published its own No Deforestation, No Peat, No Exploitation Commitment in 2015.

2. How would you qualify RSPO standards as compared to other parallel standards?

<table>
<thead>
<tr>
<th>Cost Effective:</th>
<th>Yes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Robust:</td>
<td>Yes</td>
</tr>
<tr>
<td>Simpler to Comply to:</td>
<td>Yes</td>
</tr>
</tbody>
</table>

3. How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

ADM will continually promote the benefits of RSPO certification and will invite its customers to participate in its efforts to secure a sustainable palm oil supply chain by guiding them to become RSPO members. In addition to participating in RSPO meetings and summits, ADM will actively foster and market CSPO as well as RSPO certified products by documenting ADM’s food ingredients containing CSPO. We further promote the RSPO and RSPO CSPO in our engagement with relevant stakeholders and customers, and actively state our market readiness to meet our customers demand for RSPO certified palm products.

4. Other information on palm oil (sustainability reports, policies, other public information)

Please visit the ADM Sustainability Dashboard: