## Particulars

### About Your Organisation

<table>
<thead>
<tr>
<th>Organisation Name</th>
<th>Gustav Heess Oleochemische Erzeugnisse GmbH</th>
</tr>
</thead>
</table>

### Corporate Website Address

http://www.gustavheess.de

### Primary Activity or Product

- Processor and/or Trader

### Related Company(ies)

No

## Membership

<table>
<thead>
<tr>
<th>Membership Number</th>
<th>Membership Category</th>
<th>Membership Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-0138-09-000-00</td>
<td>Ordinary</td>
<td>Palm Oil Processors and/or Traders</td>
</tr>
</tbody>
</table>
Palm Oil Processors and Traders
Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Ingredient manufacturer

1.2 Operation and Certification Progress

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

1.3 Total volume of all palm oil products handled in the year (Tonnes)

1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)

2,800

1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)

30

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)

106

1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)

2,936

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

<table>
<thead>
<tr>
<th>No</th>
<th>Description</th>
<th>Crude Palm Oil (Tonnes)</th>
<th>Palm kernel oil (Tonnes)</th>
<th>All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.4.1</td>
<td>Book &amp; Claim</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>1.4.2</td>
<td>Mass Balance</td>
<td>-</td>
<td>-</td>
<td>78.00</td>
</tr>
<tr>
<td>1.4.3</td>
<td>Segregated</td>
<td>-</td>
<td>-</td>
<td>900.00</td>
</tr>
<tr>
<td>1.4.4</td>
<td>Identity Preserved</td>
<td>2,800.00</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>1.4.5</td>
<td>Total volume of Oil Palm handled that is RSPO-certified</td>
<td>2,800.00</td>
<td>-</td>
<td>978.00</td>
</tr>
</tbody>
</table>
What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe 90%
India --%
China --%
South East Asia --%
North America --%

What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%
India --%
China --%
South East Asia --%
North America --%

Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)
2011

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains
2015

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

those suppliers for cpo and Palm kernel oil, which haven't been certified in 2014 are now certified. So our purchases in 2015 are certified.

2.4 Time-bound plan - Year expected to only "handle/supply" RSPO certified oil palm products
2015

2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

those suppliers for cpo and Palm kernel oil, which haven't been certified in 2014 are now certified. So our purchases in 2015 are certified.

2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?
on our homepage and in direct contacts with our customers

GHG Emissions

3.1 Are you currently assessing the GHG emissions from your operations?
No

Please explain why
we are no grower so we cannot influence GHG emissions in the origine.

3.2 Do you publicly report the GHG emissions of your operations?
No

Please explain why
these date from the are not available for us.

Actions for Next Reporting Period
4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

we have achieved the 100% purchase in 2015, so our sales are completely certified. This is part of our marketing and sales strategy, which is communicated to our customers.

Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information please indicate the reasons why

not applicable

Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

6.2 Where relevant, what prevents you from trading/processing only CSPO?

we achieve 100% in 2015

Commitments to CSPO uptake

As you don’t source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

Please specify:

we will have 100% in 2015

7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

we already have 100% in 2015

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why: --
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Not all of our suppliers were certified in 2014, but now in 2015 they are. This allows us to source in 2015 completely certified Palmoil.

2 How would you qualify RSPO standards as compared to other parallel standards?

Cost Effective:
Yes

Robust:
No

Simpler to Comply to:
Yes

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We bought certified oil earlier, than our company was able to sell.

4 Other information on palm oil (sustainability reports, policies, other public information)

We prefer to increase the percentage of controlled organic grown palmoil, because this has a positive effect on nature.