## Particulars

<table>
<thead>
<tr>
<th>Organisation Name</th>
<th>Gustav Heess Oleochemische Erzeugnisse GmbH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Website Address</td>
<td><a href="http://www.gustavheess.de">www.gustavheess.de</a></td>
</tr>
<tr>
<td>Primary Activity or Product</td>
<td>Processor and/or Trader</td>
</tr>
<tr>
<td>Related Company(ies)</td>
<td>None</td>
</tr>
<tr>
<td>Country Operations</td>
<td>Argentina, Australia, Austria, Belgium, Bosnia and Herzegovina, Brazil, Bulgaria, Burkina Faso, Canada, Chile, China, Colombia, Croatia (Hrvatska), Cyprus, Czech Republic, Denmark, Dominican Republic, Ecuador, Egypt, Estonia, Finland, France, Georgia, Germany, Ghana, Greece, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Israel, Italy, Korea, Democratic People's Republic of, Korea, Republic of, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, The Former Yugoslav Republic of, Malaysia, Malta, Mexico, Morocco, Netherlands, Norway, Oman, Paraguay, Peru, Philippines, Poland, Portugal, Romania, Russian Federation, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sweden, Switzerland, Thailand, Tunisia, Turkey, Ukraine, United Kingdom, United States, Uruguay</td>
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<tr>
<td>Membership Number</td>
<td>2-0138-09-000-00</td>
</tr>
<tr>
<td>Membership Type</td>
<td>Ordinary Members</td>
</tr>
<tr>
<td>Membership Category</td>
<td>Palm Oil Processors and Traders</td>
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Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader

Other:

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1.2 Operation and Certification Progress

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1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use? 
Yes

1.3 Total volume of all palm oil products handled in the year (Tonnes)

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1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year
3400.00

1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year
20.00

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year
80.00

1.3.4 Total volume of all palm oil and palm oil derived products handled in the year
3500.00

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

<table>
<thead>
<tr>
<th>No</th>
<th>Description</th>
<th>Crude Palm Oil (Tonnes)</th>
<th>Palm kernel oil (Tonnes)</th>
<th>All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.4.1</td>
<td>Book &amp; Claim</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>1.4.2</td>
<td>Mass Balance</td>
<td></td>
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<tr>
<td>1.4.3</td>
<td>Segregated</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>1.4.4</td>
<td>Identity Preserved</td>
<td></td>
<td></td>
<td>3400.00</td>
</tr>
<tr>
<td>1.4.5</td>
<td>Total volume of Oil Palm handled that is RSPO-certified:</td>
<td></td>
<td></td>
<td>3400.00</td>
</tr>
</tbody>
</table>
1.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

No

Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

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**Time-Bound Plan**

2.1 Date of first supply chain certification (planned or achieved)

2011

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2015

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

certification of the missing suppliers in our supply chain

2.4 Timebound plan - Year expected to only “handle/supply” RSPO certified oil palm products

2015

2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

certification of the missing suppliers in our supply chain

2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

on our homepage and in direct contacts with our customers

**GHG Emissions**

3.1 Do you publicly report the GHG emissions of your operations?

No

Please upload related report:

--

Add link to website

--

Please explain why:

it is not measured.

3.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

Please upload related report:

--
Add link to website

Please explain why:

- it is not part of our specifications.

**Actions for Next Reporting Period**

4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

- intensification of marketing of RSPO Palmoil

**Reasons for Non-Disclosure of Information**

5.1 If you have not disclosed any of the above information please indicate the reasons why

- 

**Application of Principles & Criteria for all members sectors**

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- None

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<tr>
<th>Water, land, energy and carbon footprints</th>
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<table>
<thead>
<tr>
<th>Land Use Rights</th>
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<tr>
<th>Ethical conduct and human rights</th>
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<tr>
<th>Labour rights</th>
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<tr>
<th>Stakeholder engagement</th>
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6.2 Where relevant, what prevents you from trading/processing only CSPO?

- we have already achieved 100% of RSPO certification for our raw materials.

**Commitments to CSPO uptake**

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

- Yes

- Please explain why:

- 
- Please specify:
  certification of the missing suppliers in our supply chain is planned for 2015

- Do you have plans to immediately cover the gap using Book & Claim?
  No

- How and when do you plan to immediately cover the gap using Book & Claim?
  --

- Please explain why:
  The missing product is Palm Kernel oil and we plan that our suppliers will be certified in 2015.
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?
   not all of our suppliers are certified yet. Palmkernel oil is the major problem.

2 How would you qualify RSPO standards as compared to other parallel standards?
   --
   Cost Effective: Yes
   Robust: No
   Simpler to Comply to: easier

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)
   We bought certified oil earlier, than our company was able to sell.

4 Other information on palm oil (sustainability reports, policies, other public information):
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