

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

PAVLOS N. PETTAS A.V.E.E.

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

2-0572-15-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Palm Oil Processors and/or Traders

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**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Palm Oil and Certified Sustainable Palm Oil Use****2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In which markets do you sell goods containing palm oil and oil palm products?**

- Bulgaria
- Greece

**2.2 Volumes of palm oil and oil palm products****2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

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**2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year**

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**2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year**

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**2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year**

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**2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year**

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**2.3 Volumes of palm oil and oil palm products certified****2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	-

**2.3.2 How much RSPO certified products have you sold as certified (tonnes)**

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

**2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)**

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**2.3.4 How much RSPO certified products have you sold as conventional (tonnes)**

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**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

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**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:****2.5.1 Africa**

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**2.5.2 Australasia**

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**2.5.3 Europe (incl.Russia)**  
100%

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**2.5.4 North America**  
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**2.5.5 South America**  
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**2.5.6 Middle East**  
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**2.5.7 China**  
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**2.5.8 India**  
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**2.5.9 Indonesia**  
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**2.5.10 Malaysia**  
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**2.5.11 Asia**  
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## Time-Bound Plan

**3.1 Year of first supply chain certification (planned or achieved)**

2012

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**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

2012

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities\***

2020

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2022

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**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

Bulgaria, Greece

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**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

We have trained our sales force on the RSPO principles and we try to promote on every possible occasion the RSPO idea to our customers. Moreover we are encouraging our customers to visit RSPO website and from our end we are answering any questions regarding RSPO.

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## Trademark Use

**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**If target has not been met, please explain why:**

This belongs to our future plans.

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## Actions for Next Reporting Period

**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

We will try to increase RSPO SG volumes (vs. RSPO MB) and also to strengthen RSPO on laurics and increase their volumes.

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**Reasons for Non-Disclosure of Information****6.1 If you have not disclosed any of the above information please indicate the reasons why**

confidential

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**Application of Principles & Criteria for all members sectors****7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
  - Land Use Rights
  - Ethical conduct and human rights
    - No file was uploaded
  - Labour rights
  - Stakeholder engagement
  - None of the above
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**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?****Comment:**

This task is being well performed by company's sales team verbally according RSPO and is proved by the increased RSPO volumes sold. Our volumes between 2016 and 2017 have increased.

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**GHG Footprint****8.1 Are you currently reporting any GHG footprint?**

No

**Please state if you have any future plans to do so?**

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**Support for Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

No

**Do you have any future plans to support independent smallholders?**

No

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

The main challenge we are facing with our customers is that although they understand RSPO principles, they do not wish to bear the premiums forced over conventional prices. Especially when this applies to laurics

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**2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

Engagement with main market players (i.e. multinational companies as customers).

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**3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)**

- No files were uploaded
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