

Particulars**About Your Organisation****Organisation Name**

Lorenz Snack-World Holding GmbH

Corporate Website Address<http://www.lorenz-snackworld.de>**Primary Activity or Product**

- Manufacturer

Related Company(ies)

Yes

Company	Primary Activity	RSPO Member
Lorenz Snack-World Russia	Manufacturer	Yes
The Lorenz Bahlsen Snack-World GmbH Austria	Manufacturer	Yes
Polsnack Polska Sp. z o.o. S.k.	Manufacturer	Yes

Membership

Membership Number	Membership Category	Membership Sector
4-0235-12-000-00	Ordinary	Consumer Goods Manufacturers

Consumer Goods Manufacturers

Operational Profile

1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Food Goods
- Own-brand

Operations and Certification Progress

2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

2.2.1 Do you manufacture for:

Both Private Label and Own Brand

2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:

2,391

2.2.3 Total volume of Palm Kernel Oil used in the year:

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2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:

13,962

2.2.5 Total volume of all palm oil products you used in the year:

16,353

2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:**In Your Own Brand**

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	-	-	708.25
3	Segregated	1,195.50	-	5,501.25
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	1,195.50	-	6,209.50

In Your Private Label

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim	-	-	-
2	Mass Balance	-	-	1,222.75
3	Segregated	1,195.50	-	6,048.75
4	Identity Preserved	-	-	-
5	Total volume of palm oil handled that is RSPO-certified	1,195.50	-	7,271.50

2.4.1 Volume of Palm Kernel Expeller used/ handled:

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2.4.2 What type of products do you use CSPO for?

Savoury Snacks

2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe 97%
 India --%
 China --%
 South East Asia --%
 North America --%

2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%
 India --%
 China --%
 South East Asia --%
 North America --%

Time-Bound Plan

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2013

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2014

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2014

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

y

3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?

y

When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?

2012

3.6 Which countries that your organization operates in do the above commitments cover?**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

2013: Verification audit for MB palmoil and certification for SG palmoil

2014: Use of 100% certified sustainable palm oil SG

3.8 Date of first supply chain certification (planned or achieved)

2012

Trademark Related**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

Please explain why

On our own brands we give the information to the use of certified sustainable palm oil. And for more information visit www.bettersnack-betterworld.com.

GHG Emissions**5.1 Are you currently assessing the GHG emissions from your operations?**

Yes

5.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

Only internal reporting.

Actions for Next Reporting Period

6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.

Dialogue with our suppliers to promote the implementation of the required additional criteria. Active participation in FONAP and support the defined objectives of the FONAP.

Reasons for Non-Disclosure of Information**7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Confidential

- Others:

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Application of Principles & Criteria for all members sectors**8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Water, land, energy and carbon footprints
[M-Policies-to-PNC-waterland.pdf](#)
- Ethical conduct and human rights
[M-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
[M-Policies-to-PNC-laborrights.pdf](#)

8.2 What steps will/has your organization taken to support these policies?

Trainings, Internal audits, External social audits, Supplier dialog, Adjustment of the general purchase and order conditions, Supplier questionnaire, Supplier audits

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:
Do you have plans to?

Yes

Please specify

Constantly improving.

9.1 Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why

Our goal is to use MB or SG.

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why

Not applicable.

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Applying the RSPO standard to established corporate operating- and system processes (e.g. implementation of the MB/ SG-sign within article identification)

Communication of the use of sustainable palm oil on our packs and the note for more information on our website (www.bettersnack-betterworld.com)

Information on our approach and status on this page (in local languages??)

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

Yes

Robust:

No

Simpler to Comply to:

Yes

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Information on our packs Information on our website
Information to our key customers dialogue with NGO
Member of FONAP

4 Other information on palm oil (sustainability reports, policies, other public information)

www.bettersnack-betterworld.com
