

## Particulars

<b>Organisation Name</b>	Johnson & Johnson
<b>Corporate Website Address</b>	www.jnj.com
<b>Primary Activity or Product</b>	Manufacturer
<b>Related Company(ies)</b>	None
<b>Country Operations</b>	Argentina, Australia, Bangladesh, Belgium, Brazil, Cambodia, Canada, China, Colombia, Croatia (Hrvatska), Cyprus, Czech Republic, Denmark, Egypt, Estonia, Finland, France, France Metropolitan, Germany, Greece, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Korea, Republic of, Latvia, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Morocco, Netherlands, New Zealand, Nigeria, Norway, Pakistan, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Romania, Russian Federation, Saudi Arabia, Singapore, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Province of China, Thailand, Tunisia, Turkey, Ukraine, United Arab Emirates, United Kingdom, United States, Venezuela, Vietnam
<b>Membership Number</b>	4-0030-06-000-00
<b>Membership Type</b>	Ordinary Members
<b>Membership Category</b>	Consumer Goods Manufacturers

## Consumer Goods Manufacturers

### Operational Profile

#### 1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Food Goods
- Home & Personal Care Goods
- Own-brand

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#### - Food goods

- Margarine & Cooking Oil

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#### - Home and personal care goods

- Cleaning Agents
- Soap Tablet Finishing

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### Operations and Certification Progress

#### 2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

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#### 2.2.1 Do you manufacture for:

Own Brand

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#### 2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:

175.00

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#### 2.2.3 Total volume of Palm Kernel Oil used in the year:

65.00

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#### 2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:

77500.00

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#### 2.2.5 Total volume of all palm oil products you used in the year:

77740.00

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**2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:**

## In Your Own Brand

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim			77500.00
2	Mass Balance	175.00	65.00	
3	Segregated			
4	Identity Preserved			
5	Total volume of palm oil handled that is RSPO-certified	175.00	65.00	77500.00

**2.4.1 Volume of Palm Kernel Expeller used/ handled:**

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**2.4.2 What type of products do you use CSPO for?**

Personal Care Products; Bar Soaps, Shampoos, Shower Gels, Moisturisers, Lip Balms, Suncare, Dental Care Products, OTC (Over the Counter Medicines).  
Food Products; Spreads.

**2.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?**

No

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We request from our strategic direct suppliers the disclosure their GHG emissions. We do not currently request this further down our supply chains.

**Report on supplier who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8**

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## Time-Bound Plan

**3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2010

**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2010

**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2020

**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

Yes

**3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?**

No

**When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?**

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**3.6 Which countries that your organization operates in do the above commitments cover?**

Argentina, Australia, Bangladesh, Belgium, Brazil, Cambodia, Canada, China, Colombia, Croatia (Hrvatska), Cyprus, Czech Republic, Denmark, Egypt, Estonia, Finland, France, France Metropolitan, Germany, Greece, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Korea, Republic of, Latvia, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Morocco, Netherlands, New Zealand, Nigeria, Norway, Pakistan, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Romania, Russian Federation, Saudi Arabia, Singapore, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Province of China, Thailand, Tunisia, Turkey, Ukraine, United Arab Emirates, United Kingdom, United States, Venezuela, Vietnam

**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

2014

We will continue to source Mass Balance for direct PO and PKO purchases and cover our derivative use with Book & Claim certificates. We will begin transition of oleochemicals towards MB, with the first MB chemical supply chains starting in 2014 after having passed business continuity and viability checks. We will begin qualification of new SG supply chains for some products.

2015

Target of 6% from MB and SG supply chain options by year end - mostly from direct CPO/PKO and in bar soap. The remainder will be Oleochemical products where we have the possibility. Balance of 94% will be certified by Book & Claim certificates that we will buy from partners who we recognise as contributors to the increase of RSPO-certified oil and who meet our public Criteria for Responsible Palm Oil.

2015 Onwards Palm Oil Sourcing Strategy

In order to reach our targets J&J has a 5 pillar strategy for RSPO-qualified oil:

1. Fully support RSPO sustainable palm oil mechanisms to transition towards MB and eventually SG oil.
2. Engage with external organisations like the RSPO and Consumer Goods Forum to accelerate the growth of sustainable palm oil - especially in the Oleochemical supply chains. This is essential for Consumer Goods companies to meet the requirement of SG products in their supply chains.
3. Continue with the phased engagement plan with Oleochemical suppliers. Where materials pass financial viability and business continuity assessments, introduce sustainably sourced derivatives into the supply chains. Request suppliers that are not yet members of RSPO to take active engagement and join to ensure their palm oil meets our requirements.
4. Fund specific projects focused on increasing the amount of certified material available in the market through the J&J Palm Oil Fund. The fund was established to support projects on the group to increase the availability of sustainable palm oil and has helped a number of global projects to increase smallholder yields, maximise current land use and support the RSPO standard.
5. Support our additional public commitments relating to responsible palm oil that are not explicitly covered by the RSPO standard, through both intervention with suppliers on mapping and understanding their supply chains and upholding the standards in our Responsible Palm Oil Sourcing Criteria.

**3.8 Date of first supply chain certification (planned or achieved)**

2015

**Trademark Related****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

**- Please state for which product range(s) you intend to apply the Trademark and when you plan to start**

2015

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## GHG Emissions

### 5.1 Do you publicly report the GHG emissions of your operations?

Yes

- Please upload related report:

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- Add link to website

<http://www.jnj.com/caring/citizenship-sustainability/strategic-framework/Greenhouse-Gas-Emissions> [Click here to visit the URL](#)

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### 5.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

- Please upload related report:

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- Add link to website

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This would be dependent on our suppliers making this request to their supply base. We currently don't mandate that all suppliers must disclose their emissions - this is only a request to our top-tier suppliers for their direct operations.

## Actions for Next Reporting Period

### 6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.

Through 2014 and into 2015

We will take steps to increase the use of SG material and use the RSPO logo in brand communication. This will allow us to push publicly for uptake of certified CPO and PKO for personal care products.

We will continue to source our material to hit our targets for MB, SG and IP material by the end of 2015.

We continue to set expectations with all our oleochemical suppliers on their responsibilities relating to sustainable palm and palm kernel oil. This will include transition to mass balance as an intermediate step with our strategic suppliers where viability criteria are met. We will encourage other consumer goods companies, through our suppliers to make similar steps.

We have additional commitments for deforestation-free supply chains beyond the RSPO that we outline in our Responsible Palm Oil Sourcing Criteria. We will continue our additional work on traceability in our supply chains and will continue to fund projects on the ground with our NGO partners that contribute to the increase in availability of certified palm oil and the elimination of deforestation. These will focus on Malaysia and Indonesia but will also include areas that are within our global supply chain.

## Reasons for Non-Disclosure of Information

### 7.1 If you have not disclosed any of the above information, please indicate the reasons why

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- Others:

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## Application of Principles & Criteria for all members sectors

### 8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement

#### - Water, land, energy and carbon footprints

[M-Policies-to-PNC-waterland.pdf](#)

For administration purpose, attachment files are renamed automatically

#### - Land Use Rights

[M-Policies-to-PNC-landuseright.pdf](#)

For administration purpose, attachment files are renamed automatically

#### - Ethical conduct and human rights

[M-Policies-to-PNC-ethicalconducthr.pdf](#)

For administration purpose, attachment files are renamed automatically

#### - Labour rights

[M-Policies-to-PNC-laborrights.pdf](#)

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#### - Stakeholder engagement

[M-Policies-to-PNC-stakeholderengagement.pdf](#)

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### 8.2 What steps will/has your organization taken to support these policies?

We have a full division - Environmental, Health, Safety and Sustainability - dedicated to the implementation and monitoring of these policies located in all regions where we have operations. The full list of policies, background information and updates can be found at: <http://www.jnj.com/caring/citizenship-sustainability> [Click here to visit the URL](#)

## Commitments to CSPO uptake

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:**

**Do you have plans to?**

Yes

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### 9.1 Do you have plans to immediately cover the gap using Book & Claim?

Yes

#### - How and when do you plan to immediately cover the gap using Book & Claim?

We have been covering for the lack of supply chain options with Book & Claim since 2010.

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## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

1. Scale-up of availability of Segregated Material.

While it is possible to source MB/SG/IP CPO and PKO on the market, this material is not found in the derivative supply chains with enough scale to provide oleochemicals that meet the RSPO requirements and are viable in mainstream consumer products. In order to speed this up J&J have committed to buying a certain percentage of MB material as an intermediate step to SG.

As stated previously, we have been fully supporting supply chain transition through RSPO methods since 2010. We have increased our MB uptake year on year and will continue to do so until SG material becomes available and viable. The target date of 2020 is based on the assumption that physical CSPO will evolve to meet our commitment for deforestation-free supply chains in a sustainable, cost-effective manner.

2. Difference in supply chain transformation between CPO and PKO.

We have noticed that progress towards SG is being made faster in CPO supply chain compared to PKO supply chains, mainly due to complexity. J&J is committed to GreenPalm certificates purchased from responsible producers for PKO where it is not possible to source MB.

3. A need for extra resources to monitor and implement additional, public supply chain commitments on top of RSPO certification.

We have increased the number of resources and visibility within J&J of both RSPO certification and our public Palm Oil Responsible Sourcing Criteria.

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### 2 How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

Yes

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#### Robust:

Yes

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#### Simpler to Comply to:

equal

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### 3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

J&J's Palm Oil Fund has been working with NGOs to deliver transformation at the very start of our supply chains - plantations. We have supported NGOs in projects that directly improve farming practices, increase yields and improve labour rights to meet RSPO criteria, with the ultimate aim of purchasing GreenPalm certificates that become available. We have undertaken one of our largest supply chain mapping and education exercises with our suppliers that use palm and palm kernel oil. To deploy both our demands for RSPO material as well as upholding our Responsible Palm Oil Sourcing Criteria we have actively engaged our strategic suppliers in meeting our responsible sourcing requirements.

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### 4 Other information on palm oil (sustainability reports, policies, other public information):

J&J has Responsible Palm Oil Sourcing Criteria that we apply additionally to our palm and palm kernel derived materials - <https://www.jnj.com/sites/default/files/pdf/cs/JnJ-Responsible-Palm-Oil-Sourcing-Criteria.pdf> [Click here to visit the URL](#)

This criteria takes additional steps, above and beyond the RSPO, to ensure that materials we source for our global usage meets our demands for the conservation of forests, the protection of Free, Prior and Informed consent of local communities and indigenous peoples, and the inclusion and support of smallholders in our supply chains.

In order to meet our criteria we must understand where the material in our supply chains is coming from and to that effect we have partnered with The Forest Trust ([www.tft-forests.org](http://www.tft-forests.org) [Click here to visit the URL](#)) to map and understand the complex supply network to our global production sites.

We began deploying our criteria to our top suppliers in early 2014 and progress is reported on our corporate website. Through this engagement we push to have transparency in our supply chains and to mobilise our palm oil fund to improve the conditions and ensure that all the material we source meets our criteria.

RSPO-certification meets most, but not all, of our sourcing criteria and we have concerns on the availability of RSPO-qualified derivatives for the majority of our oleochemicals. Because of this our traceability work happens in parallel to our commitments to the RSPO. Further details on our supply chain work and projects to improve the standards in our supply chains can be found at the links below:

<https://www.jnj.com/caring/citizenship-sustainability/strategic-framework/raw-material-sourcing> [Click here to visit the URL](#)

<http://www.blogjnj.com/2014/04/wanted-sustainable-palm-oil/> [Click here to visit the URL](#)

All our resources, policies, updates and statements can be found on the following pages of our corporate website:

<http://www.jnj.com/caring/citizenship-sustainability> [Click here to visit the URL](#)

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