

Particulars

About Your Organisation

Organisation Name

Jacob Stern & Sons, Inc.

Corporate Website Address

<http://www.acme-hardesty.com/>

Primary Activity or Product

- Processor and/or Trader

Related Company(ies)

Yes

Company	Primary Activity	RSPO Member	Plantation?	Files	
				GHG Report	Map file
Acme-Hardesty Co	o Processor and/or Trader	Yes	No	-	-

Membership

Membership Number	Membership Category	Membership Sector
2-0491-14-000-00	Ordinary	Palm Oil Processors and/or Traders

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Trader

1.2 Operation and Certification Progress

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

1.3 Total volume of all palm oil products processed and/or traded in the year in the year (Tonnes)

1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year

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1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year

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1.3.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year

30,420.00 Tonnes

1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year

30,420.00 Tonnes

1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)
1.4.1	Mass Balance			12.00
1.4.2	Segregated			
1.4.3	Identity Preserved			
1.4.4	Total volume of Oil Palm processed and/or traded in the year that is RSPO-certified:			12.00

1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

- Europe --%
- India --%
- China --%
- South East Asia --%
- North America 100%

1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%
 India --%
 China --%
 South East Asia --%
 North America --%

Time-Bound Plan**2.1 Date of first supply chain certification (planned or achieved)**

2014

Comment:

2014 was the year Jacob Stern & Sons, Inc (Acme-Hardesty Co) joined RSPO, we were SCC that same year.

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2014

Comment:

The only international supply chain that we have, which applied to RSPO, is Mass Balance certified as of November 2014. Any other supply chains are for non-palm derived products or domestic to the United States.

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

We are already certified as of November 2014.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2026

Comment:

Acme-Hardesty intends to handle/trade/supply 100% RSPO certified palm oil products & derivatives (fractionated) by 2026. This only applies to palm derived products that we source internationally (our other supply chains do not handle palm oil based products).

2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

Acme provides customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We have teleconferences and site visits to customers to help give them a better understanding of RSPO.

2.6 Which countries that your organization operates in do the above own-brand commitments cover?

- United States

GHG Emissions**3.1 Are you currently assessing the GHG emissions from your operations?**

No

Please explain why

We are a distributor/trader, we do not process any materials.

3.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

Not required/applicable.

Actions for Next Reporting Period

4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

Continue to provide existing and new customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We will have teleconferences and site visits to customers to help give them a better understanding of RSPO. We will also promote RSPO at upcoming tradeshows.

Reasons for Non-Disclosure of Information**5.1 If you have not disclosed any of the above information please indicate the reasons why**

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Application of Principles & Criteria for all members sectors**6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Ethical conduct and human rights
[P-Policies-to-PNC-ethicalconducthr.pdf](#)
 - Labour rights
[P-Policies-to-PNC-laborrights.pdf](#)
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6.2 Where relevant, what prevents you from trading/processing only CSPO?

At this time, most customers are not willing to pay a premium for RSPO certified material. We spend a lot of time educating customers about RSPO and how to become certified.

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

Please specify:

Continue to provide existing and new customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We will have teleconferences and site visits to customers to help give them a better understanding of RSPO. We will also promote RSPO at upcoming tradeshows. In addition, we are working with our suppliers to reduce the RSPO premium so it is not a financial disadvantage.

7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

We haven't experienced a situation where our suppliers cannot provide Mass Balance inventory.

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why: We have not declared any concessions.

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

This is perhaps a social obstacle. The Mass Balance module of RSPO being so intangible makes it hard for people to understand when the process is being explained. There is a lot of literature on the RSPO.org website that is helpful in explaining.

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

No

Robust:

Yes

Simpler to Comply to:

No

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Conference calls happen weekly with different customers explaining the RSPO Mass Balance process and how to become an RSPO member and subsequently SCC. Marketing materials have been created and disbursed at trade shows and during sales calls to help spread the word of RSPO. The internal RSPO process is described in detail at meetings where executive leadership is present.

4 Other information on palm oil (sustainability reports, policies, other public information)

NA