

## Particulars

<b>Organisation Name</b>	GoodLight Natural Candles, LLC
<b>Corporate Website Address</b>	www.naturalcandles.com
<b>Related Company(ies)</b>	None
<b>Country Operations</b>	United States
<b>Membership Number</b>	900041000000
<b>Membership Type</b>	Supply Chain Associate
<b>Membership Category</b>	Organisations

## Affiliate Members / Supply Chain Associate

### Operational Profile

#### 1. What are the main activities of your organisation?

We manufacture 100% palm wax candles in Malaysia and China, import them to the USA, and then distribute them through wholesale channels (natural grocery stores, predominantly), as well as sell them directly to consumer via our website.

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#### 2. Activities undertaken to promote sustainable palm oil, the RSPO and/or members in the reporting period

We strive to educate wholesale buyers and our customers about the social and environmental impacts of conventional palm farming and unchecked plantation expansion, and how the movement within the industry led by the RSPO and GreenPalm is working to shift the paradigm towards a much more sustainable model. We devote as much space as we can on our retail packaging to copy that introduces these topics, and refer customers to our website where they can learn much more. We train our independent sales reps about all of these issues, and supply them with educational materials so that they can help spread the word. Towards the end of each year, we purchase certificates from Sime Darby through GreenPalm's book-and-claim system for enough RSPO-certified palm oil used to produce the palm wax needed to produce our candles for that year. We also partner with Orangutan Land Trust, contributing almost 1% of our gross annual revenues to supporting their work on the ground in SE Asia.

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#### 3. Do you have any collaborations with the industry players/private sector to support them in the market transformation towards CSPO?

Yes

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#### If yes, please give details:

We have worked with our Chinese facility to have them source their palm wax from an RSPO-member mill, PGEO Edible Oils SDN BHD. We are also currently in the early stages of talks with AAK USA to determine if we can source RSPO certified palm wax from them.

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#### 4. What percentage of your organization's overall activities focus on palm oil?

100

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#### 5. How is your work on palm oil funded?

From the sales of our candles.

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### Actions for Next Reporting Period

#### 6. Outline actions that will be taken in the coming year to promote sustainable palm oil.

We will continue our search for RSPO certified palm wax. At this stage in the industry's development, and at our stage of being such a small company, it does not seem realistic that we will be able to produce our candles from IP CSPO palm wax. Until we succeed, we will continue using GreenPalm's system to book and claim CSPO certificates from Sime Darby. We will also continue our partnership with Orangutan Land Trust, and look for ways for us both to use this partnership to promote CSPO and the entire sustainability movement. Ande will continue using our social media platforms to promote all of this.

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

As I mentioned previously, it seems that finding IP CSPO palm wax is impossible. I spent many months of 2014 emailing Daabon, asking if GoodLight could source RSPO-certified palm wax from them. For months, Daabon's representatives were unresponsive to my emails. When I finally got a response, it was that they would not supply us with their wax as it would be going to China, where they are not licensed.

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**2 How would you qualify RSPO standards as compared to other parallel standards?**

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**Cost Effective:**

Yes

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**Robust:**

Yes

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**Simpler to Comply to:**

similar

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**3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

With the B2B and B2C education outreach I mentioned in a previous answer.

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**4 Other information on palm oil (sustainability reports, policies, other public information):**

I have written much about it on our website, where I have also included links to the RSPO and GreenPalm websites.

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