

Particulars

Organisation Name	Bolsius International B.V.
Corporate Website Address	www.bolsius.com
Primary Activity or Product	Manufacturer
Related Company(ies)	None
Country Operations	Netherlands
Membership Number	4-0253-12-000-00
Membership Type	Ordinary Members
Membership Category	Consumer Goods Manufacturers

Consumer Goods Manufacturers

Operational Profile

1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Own-brand
- Manufacturing on behalf of other third party brands

- Food goods

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- Home and personal care goods

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Operations and Certification Progress

2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

2.2.1 Do you manufacture for:

Both

2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:

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2.2.3 Total volume of Palm Kernel Oil used in the year:

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2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:

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2.2.5 Total volume of all palm oil products you used in the year:

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2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:

In Your Own Brand

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim			
2	Mass Balance			
3	Segregated			
4	Identity Preserved			
5	Total volume of palm oil handled that is RSPO-certified			

In Your Private Label

No	Description	Refined palm oil/RBD palm oil (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)
1	Book & Claim			
2	Mass Balance			
3	Segregated			
4	Identity Preserved			
5	Total volume of palm oil handled that is RSPO-certified			

2.4.1 Volume of Palm Kernel Expeller used/ handled:

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2.4.2 What type of products do you use CSPO for?

We just started using CSPO - so this is in 2014 but outside the current reporting window. We have already committed ourselves to 600 tonnes Book and Claim and expect that we will secure more Book and Claim customers and first Mass Balance Customers upcoming year.

2.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

Yes

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Report on supplier who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

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Time-Bound Plan

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2015

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2018

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2020

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

No

3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?

Yes

When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell?

2014

3.6 Which countries that your organization operates in do the above commitments cover?

Germany, Netherlands, Poland, Sweden

3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies

Bolsius is traditionally a candle manufacturer that has been very strong in the manufacture of paraffin based candles. The majority of the raw materials we are using is still paraffin. Fat is slowly becoming a more important raw material for us, due to the lower amount of paraffin available in the market. We see the urgency of more sustainable palm oil and work towards use of certified palm oil in our products. We have last year purchased our palm oil only from RSPO membered suppliers. Our private label customers do want to talk about RSPO certified palm oil but when faced with the higher costs they choose to take products from our competitors or choose product containing non certified palm oil. Recent talks with customers point in a direction that this will change soon and that they are willing to pay additional money for the good cause although there is no difference in performance.

For our own Bolsius brand we have decided to start upcoming reporting period sourcing first quantities of RSPO certified (mass balance) palm oil.

This is a big decision as RSPO certified material will increase our costs of raw materials and as raw materials is the largest cost factor in our products this will influence either cost price of our products or our profit margin. We however do plan to slowly increase the amount of certified palm oil the upcoming years.

This year (August 2014) we had our first customer who committed themselves to book and claim certified palm oil and currently we are discussing certified material with several customers.

3.8 Date of first supply chain certification (planned or achieved)

2015

Trademark Related

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

- Please state for which product range(s) you intend to apply the Trademark and when you plan to start

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We do not see it as appropriate to use it on our products when we are not 100% RSPO.

GHG Emissions

5.1 Do you publicly report the GHG emissions of your operations?

No

- Please upload related report:

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- Add link to website

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We do not measure them (yet).

5.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

- Please upload related report:

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- Add link to website

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We do not see this as important yet; we first want to achieve sourcing only RSPO material first.

Actions for Next Reporting Period

6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.

Upcoming year we will continue to inform our salesforce how they can actively promote the use of sustainable RSPO certified palm oil in their discussions with customers and Private Label customers. It has also struck us that we have been getting limited but more increasing questions of our customers on use of RSPO certified palm oil but have never really had discussion with our suppliers on this matter. We will start with this and try team up with our suppliers of raw materials to increase the amount of RSPO certified palm oil as we can achieve more when we team up!

Reasons for Non-Disclosure of Information

7.1 If you have not disclosed any of the above information, please indicate the reasons why

Confidential

- Others:

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Application of Principles & Criteria for all members sectors

8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

■ None

- Water, land, energy and carbon footprints

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- Land Use Rights

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- Ethical conduct and human rights

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- Labour rights

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- Stakeholder engagement

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8.2 What steps will/has your organization taken to support these policies?

We strive to zero waste. No raw material exits the factory as waste! Wax and paraffin only leaves our factories as finished product. And glass and aluminium waste is recycled.

Our main raw material - paraffin is in fact a waste product from lube oil production. We buy this waste from refineries and use it to make our products.

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:

Do you have plans to?

Yes

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9.1 Do you have plans to immediately cover the gap using Book & Claim?

No

- How and when do you plan to immediately cover the gap using Book & Claim?

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We will take our time to do this in a sustainable way.

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

We still see that availability of CSPO grade of processed palm fractions is still limited. Crude grades are readily available but hardened/fractionated materials are less available making them rather costly.

We also see that RSPO is important for retailers for their food products; they are putting full focus on getting the products certified - non-food products are tailing and do not get the focus yet.

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

No

Robust:

No

Simpler to Comply to:

equal

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Discussions with customers.

4 Other information on palm oil (sustainability reports, policies, other public information):

Not available.
