

## Particulars

### About Your Organisation

**Organisation Name**BETASOAP Sp. z o.o.

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**Corporate Website Address**www.betasoap.com

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**Primary Activity or Product**

- Manufacturer
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**Related Company(ies)**No

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### Membership

Membership Number	Membership Category	Membership Sector
4-0339-13-000-00	Ordinary	Consumer Goods Manufacturers

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**Consumer Goods Manufacturers****Operational Profile****1.1 Please state what your main activity(ies) is/are within manufacturing**

- End-product manufacturer
- Home & Personal Care Goods
  - Soap Tablets
- Manufacturing on behalf of other third party brands

**Operations and Certification Progress****2.1 Do you have a system for calculating how much palm oil and palm oil products you purchased?**

Yes

**2.2.1 Do you manufacture for:**

Private Label

**2.2.2 Total volume of Refined Palm Oil or Refined, bleached, and deodorized (RBD) Oil Palm sold in the year:**

5424.80

**2.2.3 Total volume of refined Palm Kernel Oil sold in the year:**

1356.20

**2.2.4 Total volume of other Palm Oil Derivatives and Fractions sold in the year:**

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**2.2.5 Total volume of all oil palm products you sold in the year:**

6781.00

**2.3 Palm oil volume sold in the year in your own brands that is sourced through RSPO-certified physical supply chains:****In Your Private Label**

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim	125.00	32.00		
2	Mass Balance				
3	Segregated				
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified	125.00	32.00		

**2.4.1 What type of products do you use CSPO for?**

soap bars

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**2.5 What is the percentage of certified sustainable palm oil in the total oil palm products your company sells in:**

Europe 2%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%  
 South America --%

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**2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe 2%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%  
 South America --%

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**Time-Bound Plan****3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2015

**Comment:**

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100%. In case Betasoap launches any product in its own brand (which in current business plan for the coming 10 years is not planned), which will be produced based on palm oil products, it will start using CSPO and CSPKO immediately .

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**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2020

**Comment:**

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100%. In case Betasoap launches any product in its own brand, which will be produced based on palm oil products, it will start using 100% CSPO and CSPKO by 2022.

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**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2025

**Comment:**

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100%. In case Betasoap launches any product in its own brand, which will be produced based on palm oil products, it will start using 100% CSPO and CSPKO from physical supply chains by 2030.

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**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

y

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**3.5 Does your company use CERTIFIED SUSTAINABLE PALM OIL products in goods you manufacture on behalf of other companies?**

y

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**3.6 Which countries that your organization operates in do the above commitments cover?**

- Poland

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**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100% (B2B sector). In case Betasoap launches any product in its own brand, which will be produced based on palm oil products, it will work out, commit and present milestones towards achieving RSPO certification commitment toward Betasoap brands. As for now, Betasoap actively promotes RSPO and CDPO/CSPKO among its customers. Betasoap was successfully audited according to RSPO SCCS and is ready to supply its business customers with RSPO compliant products.

**3.8 Date of first supply chain certification (planned or achieved)**

2016

**Trademark Related****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**Please explain why**

Betasoap currently does not have any own brand as it is private label manufacturer and subcontractor in 100%. In case Betasoap launches any product in its own brand, which will be produced based on palm oil products, it will consider using RSPO trademark then.

**GHG Emissions****5.1 Are you currently assessing the GHG emissions from your operations?**

Yes

**5.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

For the moment Betasoap does not publish CSR reports, however GHG emission is monitored and is included in Environmental Policy KPIs.

**Actions for Next Reporting Period****6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

Project Managers to include CSPO/CSPKO in discussions with retail brand customers and propose on voluntary basis to include CSPO/CSPKO in retail brand products.

**Reasons for Non-Disclosure of Information****7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Data Unknown

- Others:

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**Application of Principles & Criteria for all members sectors**

**8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Water, land, energy and carbon footprints  
Uploaded file: [M-Policies-to-PNC-waterland.pdf](#)
- Land Use Rights  
Uploaded file: [M-Policies-to-PNC-landuseright.pdf](#)
- Ethical conduct and human rights  
Uploaded file: [M-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights  
Uploaded file: [M-Policies-to-PNC-laborrights.pdf](#)
- Stakeholder engagement  
Uploaded file: [M-Policies-to-PNC-stakeholderengagement.pdf](#)
- None of the above

**8.2 What steps will/has your organization taken to support these policies?**

Regular trainings and KPIs set for respective policies.

**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

Yes

**Please specify**

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100% (B2B sector). Therefore the decision to source 100%CSPO through physical supply chains is on our customers' side. As for now, Betasoap actively promotes RSPO and CDPO/CSPKO among its customers. Betasoap was successfully audited according to RSPO SCCS (MB route) and is ready to supply its business customers with RSPO compliant products.

**9.1 Do you have plans to immediately cover the gap using Book & Claim?**

Yes

**How and when do you plan to immediately cover the gap using Book & Claim?**

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100% (B2B sector). Therefore the decision to support of RSPO CSPO through B&C is on our customers' side. As for now, Betasoap actively promotes RSPO and CDPO/CSPKO among its customers. Betasoap was successfully audited according to RSPO SCCS (MB route) and is ready to supply its business customers with RSPO compliant products. Betasoap also promotes GreenPalm and B&C model and it has already launched this model successfully with two reknown customers (retailor and cosmetic company). Some other customers run B&C models by themselves.

**Concession Map****10.1 Does your company or any subsidiary of your company own or manage oil palm plantations?**

No

**Please explain why**

It is because the scope of the business is being a subcontractor and serving a service of soap bar production, which is based on palm or tallow soap base. We only buy palm oil soap noodles - we do not process palm oil, ie. we do not have rafination or splitting and we do not own any palm plantations.

## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Working in B2B model (Betasoap is private label manufacturer and subcontractor), the most visible obstacle is the economic factor. Using CSPO requires additional costs to be incorporated in relatively cheap and basic product of soap bar. Encouraging customers to join the movement and share extra fees (premiums) is difficult and is perceived as an obstacle in increasing the number of products produced based on CSPO.

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### 2 How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

Yes

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#### Robust:

Yes

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#### Simpler to Comply to:

Yes

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### 3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Business to business education and promotion of RSPO model.

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### 4 Other information on palm oil (sustainability reports, policies, other public information)

Betasoap issued a number of policies, all of them comply with Ethical Trading Initiative Base Code and RSPO CoC. Betasoap is regularly audited in SMETA 4Pillar standard, reports are available at Sedex.

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