

## Particulars

<b>Organisation Name</b>	Lonza Inc.
<b>Corporate Website Address</b>	www.lonza.com
<b>Primary Activity or Product</b>	Processor and/or Trader
<b>Related Company(ies)</b>	None
<b>Country Operations</b>	Australia, Argentina, Austria, Belgium, Brazil, Cambodia, Chile, China - People's Republic of, Colombia, Czech Republic, Finland, France, Germany, Greece, Hong Kong, Hungary, India, Indonesia, Ireland, Israel, Italy, Japan, Korea - Republic of, Malaysia, Mexico, Netherlands, New Zealand, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Saudi Arabia, Singapore, South Africa, Spain, Sweden, Switzerland, Taiwan - Republic of China, Thailand, Turkey, United Arab Emirates, United Kingdom, USA, Uruguay, Venezuela, Vietnam
<b>Membership Number</b>	2-0394-12-000-00
<b>Membership Type</b>	Ordinary Members
<b>Membership Category</b>	Palm Oil Processors and Traders
<b>Primary Contacts</b>	Mr. William G. Dietzold <b>Address:</b> 90 Boroline Road Allendale United States 07401
<b>Person Reporting</b>	Bill Dietzold

## Related Information

Other information on palm oil:

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<b>Reporting Period</b>	01 July 2012 - 01 July 2013
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## Palm Oil Processors and Traders

### Operational Profile

1. What are the main activities of your organisation?

- Ingredient manufacturer

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Other:

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### Operations and Certification Progress

2. Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

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3. Total volume of all palm oil products handled in the year:

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3.1. Total volume of Crude Palm Oil handled in the year:

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3.2. Total volume of Palm Kernel Oil handled in the year:

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3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:

16000

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3.4. Total volume of all palm oil and palm oil derived products handled in the year:

16000

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4. Volume of Crude Palm Oil that is RSPO-certified

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4.1. Book & Claim

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4.2. Mass Balance

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4.3. Segregated

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4.4. Identity Preserved

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**4.5. Total volume of Crude Palm Oil handled that is RSPO-certified:**

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**5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified**

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**5.1. Book & Claim**

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**5.2. Mass Balance**

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**5.3. Segregated**

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**5.4. Identity Preserved**

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**5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified**

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**6. Volume of all other palm-based derivatives and fractions handled in the year that is RSPO-certified**

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**6.1. Book & Claim**

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**6.2. Mass Balance**

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**6.3. Segregated**

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**6.4. Identity Preserved**

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**6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified**

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**7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?**

Yes

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**Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8**

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## Time-Bound Plan

### 8. Date of first supply chain certification (planned or achieved)

2014

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### 9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2019

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### 10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

2014 - 10%  
 2015 - 20%  
 2016 - 40%  
 2017 - 60%  
 2018 - 80%  
 2019 - 100%

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### 11. Timebound plan - Year expected to only 'handle/supply' RSPO certified oil palm products

2019

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### 12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

2014 - 10%  
 2015 - 20%  
 2016 - 40%  
 2017 - 60%  
 2018 - 80%  
 2019 - 100%

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### 13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

In our literature, sales training and with customers

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### 14. Do you plan to use the RSPO trademark?

Yes

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### If yes, when do you plan to apply for the trademark license?

2013

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### 15. Which countries that your organization operates in do the above commitments cover?

Australia, Brazil, France, Germany, Mexico, New Zealand, Switzerland, United Kingdom, USA

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## Actions for Next Reporting Period

### 16. Outline actions that will be taken in the coming year to promote sustainable palm oil

Continue to advertise and to start buying Green Palm certificates

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### 17. Does your company have a public commitment relating to the GHG emissions of your operations?

Yes

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**Public commitment relating to the GHG emissions**

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**18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?**

No

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**Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions**

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**Reasons for Non-Disclosure of Information**

**19. If you have not disclosed any of the above information please indicate the reasons why**

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**- Other reason:**

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**Application of Principles & Criteria for all members sectors**

**20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C**

- Water, land, energy and carbon footprints
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement

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**Water, land, energy and carbon footprints policy**

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**Land use rights policy**

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**Ethical conduct and human rights policy**

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**Labour rights policy**

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**Stakeholder engagement policy**

[P-Policies-to-PNC-stakeholderengagement.pdf](#)  
For administration purpose, attachment files are renamed automatically

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**20.1. If none, please specify if/when you intend to develop one**

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**21. What steps will your organization take to minimize its resource footprints?**

Have a sustainability program to meet requirements of companies like Wal-Mart

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**22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?**

Lonza has an excellent reputation in all industries it participates in

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**23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?**

We have education programs at the plant locations, community participation

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**24. Where relevant, what prevents you from trading/processing only CSPO?**

The market - if our customers do not want to pay a premium and the competition does not use CSPO then we lose business and can not stay in business

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**25. Are you sourcing 100% physical CSPO?**

No

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**Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why**

As of now looking at only using the book and claim process

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**26. Has your company integrated aspects of traceability into any other products handled? If so, how?**

We are a food grade company with GFSI certification, so we are able to trace all our raw materials and products

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## Challenges

### 1. Significant economic, social or environmental obstacles

pricing and acceptance by customers. stressing the need for CSPO and responsible companies should do so.

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### 2. How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

No

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#### Robust:

Yes

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#### Simpler to Comply to:

Yes

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### 3. How has your organization supported the vision of RSPO to transform markets?

Yes with our literature and customer communication

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