

Particulars

Organisation Name	Loiret & Haentjens SA
Corporate Website Address	http://www.loiret-haentjens.com
Primary Activity or Product	Processor and/or Trader
Related Company(ies)	None
Country Operations	France
Membership Number	2-0193-10-000-00
Membership Type	Ordinary Members
Membership Category	Palm Oil Processors and Traders
Primary Contacts	Vincent ROLET Address: 2 Place de la Bourse, BP 90705, 44007 NANtes Cedex 1, France nantes France 44007
Person Reporting	Vincent ROLET

Related Information

Other information on palm oil:

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Reporting Period	01 July 2012 - 01 July 2013
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Palm Oil Processors and Traders

Operational Profile

1. What are the main activities of your organisation?

■ Trader

Other:

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Operations and Certification Progress

2. Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

3. Total volume of all palm oil products handled in the year:

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3.1. Total volume of Crude Palm Oil handled in the year:

25400

3.2. Total volume of Palm Kernel Oil handled in the year:

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3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:

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3.4. Total volume of all palm oil and palm oil derived products handled in the year:

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4. Volume of Crude Palm Oil that is RSPO-certified

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4.1. Book & Claim

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4.2. Mass Balance

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4.3. Segregated

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4.4. Identity Preserved

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4.5. Total volume of Crude Palm Oil handled that is RSPO-certified:--

5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified--

5.1. Book & Claim--

5.2. Mass Balance--

5.3. Segregated--

5.4. Identity Preserved--

5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified--

6. Volume of all other palm-based derivatives and fractions handled in the year that is RSPO-certified--

6.1. Book & Claim--

6.2. Mass Balance--

6.3. Segregated--

6.4. Identity Preserved--

6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified--

7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?No

Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8--

Time-Bound Plan

8. Date of first supply chain certification (planned or achieved)

2014

9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2019

10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

When we offer CSPO to our customers (feed compounders), they do not want to pay the premium, and switch their CPO purchase to another supplier to buy "non certified" CPO. Therefore we have not been able to sell any CSPO palm oil since we joined RSPO, otherwise we lose our whole business. Nevertheless, we still try to promote the use of CSPO, but the customers claim that they will use CSPO only if their own customers (food industry) oblige them to.

We buy CPO only from RSPO producers (who have significant CSPO production) and we have organized our storage terminal with 3 segregated tanks, so we can easily store and deliver CSPO with a segregated supply chain as soon as there is any demand in our business field.

We also will increase our storage capacity in the next 6 months with additional tanks, in order to be able to start and increase the CSPO throughput.

11. Timebound plan - Year expected to only 'handle/supply' RSPO certified oil palm products

2020

12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?

As there is not demand/market today, it is obviously difficult/impossible to state targets; we only can say that it depends on the food industry policy which will implement the upstream demand.

Considering the last announcements we could state that we have a good chance to sell the first CSPO quantities in 2014 (100 to 500 mts, ie 2%).

13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

RSPO and CSPO use is in our agenda everytime we meet a customer or any stakeholder (storage terminals, shipowners, truck companies, ...)

As from 1st september 2013, we will add to our daily quotation the premium for CSPO.

14. Do you plan to use the RSPO trademark?

No

If yes, when do you plan to apply for the trademark license?

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15. Which countries that your organization operates in do the above commitments cover?

France

Actions for Next Reporting Period

16. Outline actions that will be taken in the coming year to promote sustainable palm oil

Including RSPO logo on our documents related to palm oil.

17. Does your company have a public commitment relating to the GHG emissions of your operations?

No

Public commitment relating to the GHG emissions

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18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions

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Reasons for Non-Disclosure of Information

19. If you have not disclosed any of the above information please indicate the reasons why

Confidential

- Other reason:

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Application of Principles & Criteria for all members sectors

20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C

- Water, land, energy and carbon footprints
- Ethical conduct and human rights

Water, land, energy and carbon footprints policy

[P-Policies-to-PNC-waterland.pdf](#)

For administration purpose, attachment files are renamed automatically

Land use rights policy

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Ethical conduct and human rights policy

[P-Policies-to-PNC-ethicalconducthr.pdf](#)

For administration purpose, attachment files are renamed automatically

Labour rights policy

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Stakeholder engagement policy

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20.1. If none, please specify if/when you intend to develop one

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21. What steps will your organization take to minimize its resource footprints?

Have a look to attached file : Application of Principles and Critéria

22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?

Continuing to select our suppliers among those who follow these regulations and practices.
Continuously implementing local actions.

23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?

Yes, look at : Commitment to Local : [Click here to visit the URL](#)

24. Where relevant, what prevents you from trading/processing only CSPO?

Our customers do not want to buy this certified material.

25. Are you sourcing 100% physical CSPO?

No

Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why

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26. Has your company integrated aspects of traceability into any other products handled? If so, how?

Yes, we are Iso 9001 and GMP certified since 2005.

Challenges

1. Significant economic, social or environmental obstacles

see Q10,Q12 : no demand from the customers . Still promoting the use of CSPO by explaining that it is the future and that everyone must participate.

2. How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

Yes

Robust:

Yes

Simpler to Comply to:

No

3. How has your organization supported the vision of RSPO to transform markets?

Participation to Roundtables and professional events in our business environment to promote CSPO and fight against the wrong assessments trying to depreciate PO vs Rapeseedoil and Soybeanoil.
