

# ACOP

Annual Communication Of Progress

— DIGEST —  
&  
NARRATIVE  
2017



## NOTE ON DATA SETS

### RSPO Member data

Data period: Jan - Dec 2017  
Source: RSPO members' ACOP reports 2017

### CSPO Supply & Sales data

Data period: Jan-Dec 2017  
Source: RSPO

### Production & Market data

Data period: Jan- Dec 2017  
Source: RSPO (audits)



## DISCLAIMER

This material and accompanying data is based on submissions from RSPO members which has not been independently verified and is provided by the RSPO and authors without warranty of any kind, either expressed or implied. By making use of this material you do so at your own risk and you accept that the author shall not be liable for any claims, liabilities, losses, damages, costs or expenses of any kind arising.

As not all members submit ACOP reports, the analysis unfortunately cannot claim to be fully representative of the total membership. Although the analysis of ACOP data gives us an interesting insight, especially when comparing historical data, we must be careful in drawing conclusions based on these findings.

Note that reported totals can vary slightly in the report because of different time series data.

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### LIST OF ACRONYMS AND ABBREVIATIONS

ACOP.....	Annual Communication of Progress
CGM .....	Consumer Goods Manufacturers
CSPK.....	Certified Sustainable Palm Kernel
CSPO.....	Certified Sustainable Palm Oil
FFB.....	Fresh Fruit Bunches
GIN .....	Growth Interpretation Narrative
Ha .....	Hectares
ISCC.....	International Standard for Carbon Certification
MT.....	Metric tonnes
NGO .....	Non-Government Organisation
P&C.....	Principles and Criteria
PKE .....	Palm Kernel Expeller
PKO.....	Palm Kernel Oil
PO.....	Palm Oil
RSPO .....	Roundtable on Sustainable Palm Oil

# 1. Executive Statement

As part of a commitment and to track the progress towards 100% RSPO certified sustainable palm oil (CSPO), Ordinary and Affiliate RSPO members are required to submit an Annual Communication of Progress (ACOP) report each year. Continuing on from over a decade of steady progression in sustainability within the oil palm industry, we have seen encouraging signs of commitment from our members through the ACOP submissions for 2017.

This year, we have seen the ACOP response rate from our members reach a new high of 80%, up significantly from previous years through a combination of pro-active member outreach and education on the necessity and benefits of ACOP to RSPO members. Most encouragingly, the response rates for our Processor & Traders and Consumer Goods Manufacturers member categories – the two largest member blocs – reached a new high, affording the RSPO greater visibility on achievements and trends in the consumption of Certified Sustainable Palm Oil. The response rate for the Growers and Retailers was also highly encouraging. We hope that this higher level of engagement with our members will continue into 2018, as we expand our efforts to increase the accuracy of data provided.

Based on the data from ACOP 2017, the certified land area and production volumes for palm oil has shown encouraging growth. In 2017, the total certified area increased to 2.98 million hectares, up from 2.7 million hectares in 2016, while certified Fresh Fruit Bunch production grew to 2.66 million tons from 2.18 million tons in 2016. On the Supply Chain side, the uptake of certified palm oil and palm oil products all increased – to 17.3% for Processors & Traders, 38.7% for Consumer Goods Manufacturers and 99.4% for Retailers. This growth is particularly notable against a backdrop of continued growth in RSPO membership, which reached 3,838 in May 2018 at the close of the ACOP 2018 submission period, up by 9.1% from 3,517 in ACOP 2017.

In combination with RSPO market data from PalmTrace, we are pleased to report that market uptake of CSPO is continuing to rise across all regions – rising from 46.7% in 2016 to 51.9% in 2017, with tremendous growth in uptake of physical CSPO through the Identity Preserved, Segregated and Mass Balance supply chain models. Uptake across regions has been encouraging, particularly in Europe, North America and China. While there have been adjustments to member's Time-Bound Plans, we also note that great strides continue to be made towards the production and consumption of 100% RSPO certified sustainable palm oil globally.

Well done to RSPO members for your efforts in submitting the ACOP 2017 and for your commitments thus far. As we continue to strive for 100% CSPO, we must maintain a sense of shared responsibility, transparency, collaboration, and adaptability, in order to achieve the target. I look forward to working with all of you to see this vision become a reality.

**Datuk Darrel Webber**  
Secretary General  
RSPO



## ABOUT THE RSPO PRINCIPLES & CRITERIA:

The RSPO Principles and Criteria (P&C) have defined a standard for sustainable palm oil production that has become widely accepted by a diverse range of stakeholders. The standard has undoubtedly generated momentum for the implementation of more responsible practices within the palm oil industry. Most importantly, the RSPO provides a forum for constructive

engagement between groups of stakeholders with different priorities and perspectives, which is essential if the existing barriers to more responsible practice are to be overcome. The RSPO P&C are reviewed every five years; a new P&C was approved and adopted at the 15th General Assembly of RSPO in November 2018.

## 8 PRINCIPLES FOR GROWERS TO BE RSPO CERTIFIED

- |   |   |   |   |
|---|---|---|---|
|    | <b>1</b> Commitment to transparency                               |    | <b>5</b> Environmental responsibility and conservation of natural resources and biodiversity                      |
|  | <b>2</b> Compliance with applicable laws and regulations          |  | <b>6</b> Responsible consideration of employees, and of individuals and communities affected by growers and mills |
|  | <b>3</b> Commitment to long-term economic and financial viability |  | <b>7</b> Responsible development of new plantings   |
|  | <b>4</b> Use of appropriate best practices by growers and millers |  | <b>8</b> Commitment to continuous improvement in key areas of activity  |

# 2. Summary of Submissions

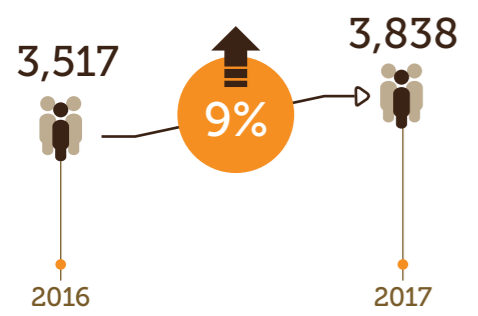
2017 has been an encouraging year for ACOP submissions, with notable growth in both total submissions as well as improved response rates from members. Even with a substantial increase in total RSPO membership and the number of members required to submit ACOP reports in 2017, the response rate rose to a new high, well above the average of the previous six

ACOP periods dating back to 2011. In particular, submissions in four key member categories – Growers, Processors & Traders, Consumer Goods Manufacturers and Retailers – showed noteworthy increases, contributing to the significant rise in submissions for 2017.

## OVERALL STATUS OF SUBMISSIONS BY CATEGORY

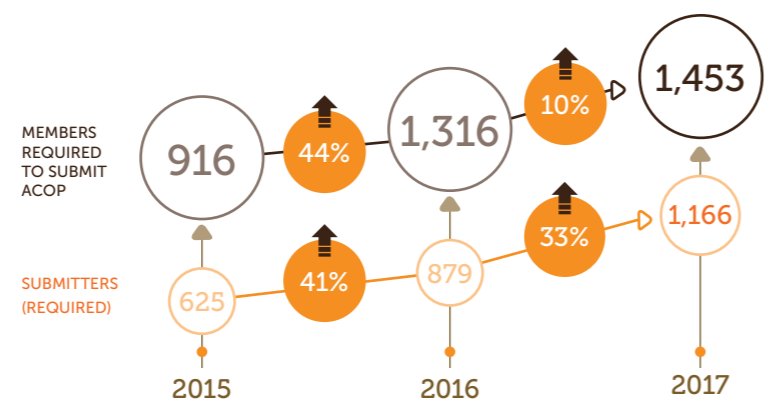
	Growers	Processors & Traders	Consumer Goods Manufacturers	Retailers	Banks & Investors	Environmental NGOs	Social NGOs	AFFILIATES	ASSOCIATES	TOTAL
TOTAL MEMBERSHIP	174	532	747	66	14	39	12	98	1,835	3,838
REQUIRED TO SUBMIT	152	459	637	60	14	33	12	86	0	1,453
SUBMITTERS (REQUIRED)	123	348	526	51	13	29	10	66	0	1,166
RESPONSE RATE	81%	76%	83%	85%	93%	88%	83%	77%	n/a	80%
VOLUNTARY SUBMITTERS	7	41	65	4	0	0	0	6	273	396
TOTAL SUBMITTERS (INCLUDING VOLUNTARY)	130	389	591	55	13	29	10	72	273	1,562
NON SUBMITTERS	29	111	111	9	1	4	2	20	0	287

### 2.2 TOTAL MEMBERSHIP



After a surge in 2016, total RSPO membership grew by 9% in 2017 to 3,838. Excluding Supply Chain Associates, membership grew by 6% to 1,778.

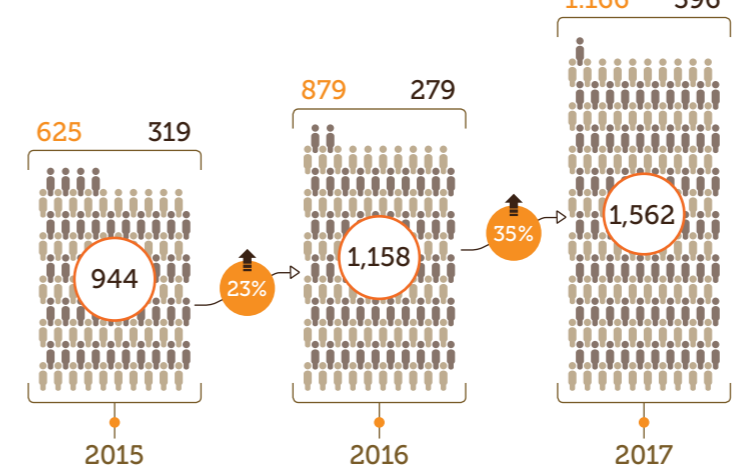
### 2.3 TOTAL REQUIRED SUBMITTERS



Ordinary and Affiliate members of the RSPO who have been members for at least one year in 2017 were required to submit ACOP reports. The number of submissions from these members increased by 33% in 2017, representing an overall response rate of 80% for 2017, up from 67% for 2016.

### 2.4 TOTAL SUBMISSIONS

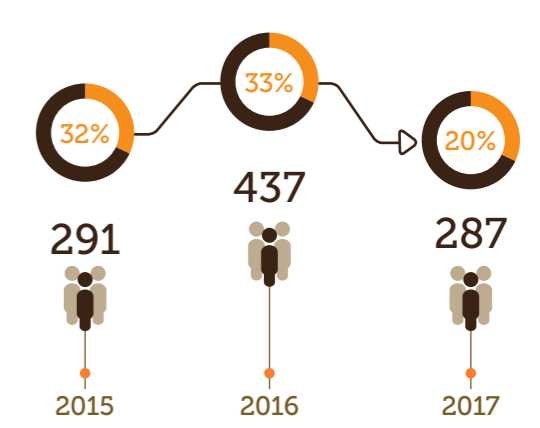
The increased mandatory submissions were paired with a 42% rise in the number of voluntary ACOP submissions in 2017, bringing total submission up by 35% to 1,562 – an encouraging sign.



# Required Submissions # Voluntary Submissions # Total Submissions

### 2.5 DECREASE IN NON-SUBMISSIONS

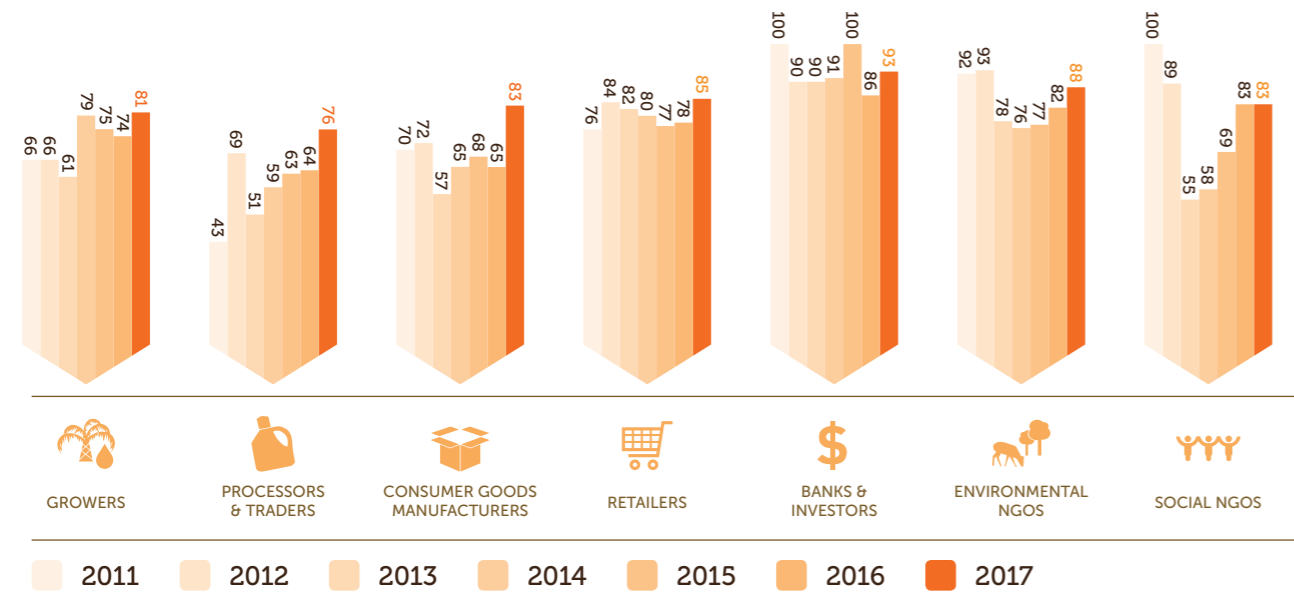
With the growth in mandatory submission, the percentage of non-submissions fell to 20% in 2017, down from 33% in 2016 and 41% in 2014 – another encouraging sign.



SECTORAL BREAKDOWN OF SUBMISSIONS



DETAILED SECTORAL BREAKDOWN OF SUBMISSIONS (%)



Mandatory ACOP submissions in 2017 increased across all categories. Banks & Investors remain the most consistent category, with only a single member failing to submit their ACOP report in 2017 for a response rate of 93%. In spite of being the single largest block of members, Consumer Goods Manufacturers showed the greatest improvement in response rates for 2017, up from 65% to 83%, or up by 151 to 526 submissions.

Response rates for the four major member categories – Growers, Processors & Traders, Consumer Goods Manufacturers and Retailers – reached their highest percentage since reporting began, an encouraging sign as the RSPO continues to engage and track members' progress towards 100% RSPO-certified sustainable palm oil.

**2016 / 2017**

- Most loyal submitters**  
Banks & Investors (93%)
- Highest improvement in response rates**  
Consumer Goods Manufacturers (83%)



PALM OIL GROWERS - SUBMITTERS AND NON-SUBMITTERS BY COUNTRY



INDONESIA

Response Rate: **71.4%**

SUBMITTERS

- Forum Petani Swadaya Merlung Renah Mendaluh (FPS-MRM)
- Gapoktan Tanjung Sehati
- Kelompok Tani Tenera
- Koperasi Unit Desa (KUD) Teratai Biru
- KUD Tani Subur
- PT. Barumon Agro Sentosa
- PT. Brahma Binabakti
- PT. Eagle High Plantations Tbk
- PT. Gawi Bahandep Sawit Mekar
- PT. GAWI MAKMUR KALIMANTAN
- PT. Unggul Lestari
- PT Agrowiratama
- PT Austindo Nusantara Jaya Agri
- PT Berkat Sawit Sehati
- PT DHARMA SATYA NUSANTARA
- PT FIRST LAMANDAU TIMBER INTERNATIONAL
- PT Harisa Agro Lestari
- PT Hilton Duta Lestari
- PT Inti Indosawit Subur
- PT Mentari Pratama
- PT Musim Mas
- PT Perkebunan Nusantara III
- PT Perkebunan Nusantara IV (PERSERO)
- PT Perkebunan Nusantara V (PERSERO)
- PT PP London Sumatra Indonesia Tbk ♦
- PT Rimba Mujur Mahkota
- PT Salim Ivomas Pratama Tbk
- PT Sampoerna Agro Tbk
- PT Sanggam Harapan Sejahtera
- PT Sawit Sumbermas Sarana
- PT Siringo Ringo
- PT Socfin Indonesia
- PT Tri Bakti Sarimas
- PT Triputra Agro Persada
- PT Tunas Baru Lampung Tbk

Total: 35

NON - SUBMITTERS

- Asosiasi Petani Kelapa Sawit Swadaya Mandiri
- Asosiasi Petani Sawit Swadaya Amanah
- Koperasi Tani Maju
- KUD Bungo Tanjung
- Perhimpunan Petani Swadaya "Septa Tunggal Mandiri"
- PT. Palm Lampung Persada
- PT. PARNA AGROMAS
- PT. PERKEBUNAN NUSANTARA VI (PERSERO)
- PT. Sawindo Kencana
- PT Bakrie Sumatera Plantations TBK
- PT Bicon Agro Makmur
- PT Cipta Usaha Sehati
- PT Smart Tbk
- UD LESTARI

Total: 14



MALAYSIA

Response Rate: **100%**

SUBMITTERS

- BENTA WAWASAN SDN BHD
- Boustead Plantations Berhad
- DARA-LAM SOON SDN BHD
- FELDA
- FELDA GLOBAL VENTURES HOLDINGS BERHAD
- Genting Plantations Berhad
- Hap Seng Plantations Holdings Bhd
- Ikatan Kayangan Sdn Bhd
- Innoprise Plantations Berhad
- Johor Corporation
- Keresia Plantations Sdn Bhd
- KRETAM HOLDINGS BERHAD
- Kuala Lumpur Kepong Berhad
- Kwantas Corporation Berhad
- Lam Soon Plantations Sdn Bhd
- Malaysian Palm Oil Association
- N.Y.Hiew (Holdings) Sdn Bhd
- PPB Oil Palms Berhad
- SAWIT KINABALU SDN. BHD.
- Sime Darby Plantation Berhad
- TDM Plantation Sdn Bhd
- TECK GUAN HOLDINGS SDN. BHD.
- Tian Siang Holdings Sdn Bhd
- TSH Resources Berhad
- United Plantations Bhd
- Wild Asia Sdn. Bhd. (Wild Asia Group Scheme)

Total: 26

NON - SUBMITTERS

Total: 0

♦ Voluntary submission



### AFRICA

Response Rate:  
**47.4%**

#### SUBMITTERS

- Golden Veroleum (Liberia) Inc. (GVL)
- Goldtree (S.L.) Ltd
- Kalyan AgroVet Investments Limited
- NORPALM GHANA LIMITED
- Savonnerie Tropicale S.A
- SIPEF-CI
- SOTRADER (Societe Gabonaise De Transformation Agricol)
- TWIFO OIL PALM PLANTATIONS LIMITED
- Volta Red Limited

**Total: 9**

#### NON - SUBMITTERS

- Adum Bansa Oil Palm Plantation Farmers Association
- Adum Trebuom Oil Palm Growers Association
- Aseda Oil Palm Farmers' Association
- Ashanti Mampong Oil Palm Growers Association
- Assin Juaso Oil Palm Growers Association
- Kusi Oil Palm Farmers Association
- Nankese Zonal Oil Palm Farmers Association
- Nkwantanang Oil Palm Growers Association
- Nyame Bekyere Oil Palm Growers Association
- Tarkwa Area Oil Palm Growers Association

**Total: 10**



### LATIN AMERICA

Response Rate:  
**90.6%**

#### SUBMITTERS

- Aceites Manuelita S.A.
- ACEITES S.A.
- Agroaceite, S.A.
- Agrocaribe
- Agroindustrial Palma Real S.A. de C.V.
- Agropalma Group
- ANCUPA
- Compañia Industrial Aceitera Coto Cincuenta y Cuatro S.A
- Cooperativa de Produccion Agropecuaria de Campesinos Salama Limitada
- Daabon Group
- Extractora del Sur de Casanare S.A.S.
- Extractora El Roble S.A.S
- Extractora Frupalma S.A.
- FEDEPALMA - National Federation of Oil Palm Growers of Colombia
- Grupo Jaremar
- Hacienda La Cabana S.A.
- HONDUPALMA
- Industrias Aceiteras del Caribe de Honduras (HONDUCARIBE-ECARA)
- Industrias de Jabones y Detergentes Las Palmas, S. A.
- Mejer Agroforestal LTDA ♦
- Nacional Agro Industrial, S. A. ♦
- NaturAceites S. A.
- OLEODAVILA S.A. ♦
- OLEOSUR SAPI DE CV
- PALMACEITE S.A.
- Palmas del Cesar S.A.
- Palmas del Espino S.A.
- Poligrow Colombia SAS
- Santa Rosa S.A

**Total: 29**

#### NON - SUBMITTERS

- Asociacion De Productores Y Comercializadores De oleaginosas Y Frutas Organicas "ASOCOFOR"
- Extractora Palmariguaní S.A
- MARBORGES PARTICIPACOES SOCIETARIAS LIMITADA

**Total: 3**



### REST OF THE WORLD

Response Rate:  
**93.9%**

#### SUBMITTERS

- BUMITAMA AGRI LTD
- Chumporn Palm Oil Industry Public Company Limited ♦
- Community Enterprise Group - Suratthani
- Community enterprise growers palm oil and palm oil sustainability. Sikao - Wangwiset
- CPI RSPO Enterprise Network ♦
- DekelOil
- First Resources Limited
- Global Palm Resources Holdings Ltd.
- Golden Agri-Resources Ltd
- Goodhope Asia Holdings Ltd.
- Green Isan Palm Community Enterprise ♦
- Lumnam Kadae Pattana Oil Palm Community Enterprise Group
- M.P. Evans Group PLC
- Mong Reththy Investment Cambodia Oil Palm Co., Ltd (MRICOP)

#### NON - SUBMITTERS

- Thappitak Community Enterprise Group
- Univanich-Plaipraya Community Enterprise Group

**Total: 2**

♦ Voluntary submission



### REST OF THE WORLD

#### SUBMITTERS (continued)

- Natural Habitats Group
- Noble Plantations Pte Ltd
- Olam International Limited
- Phanom Land Settlement Cooperatives Limited
- R.E.A. Holdings Plc
- Saikueng Bansawan Community Enterprise
- SIAT SA
- Sichon Palm Yangyuen Community Enterprise Group
- SIPEF Group
- Southern Palm Oil Industry (1993) Co.,Ltd

- Srijaroen Sustainable Oil Palm Production Community Enterprise Group
- Sustainable Krabi Oil-Palm farmers Cooperative Federation
- Tapi-Ipun Sustainable Oil Palm community Enterprise Group
- Trang sustainable palm oil grower community enterprise network
- United Palm Oil Industry Public Company Limited (UPOIC)
- Univanich Palm Oil Public Company Limited
- UPOIC Nuakhlong-Khaopanom

**Total: 31**

#### SUBMITTERS

**Grand Total: 130**

#### NON - SUBMITTERS

**Grand Total: 29**

Response Rate:  
**Grand Total:81%**



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## SUBMITTERS &amp; NON-SUBMITTERS BY CATEGORY

Processors  
& Traders

Response Rate:  
**77.8%**

## SUBMITTERS

- 2M Holdings Limited
- 3F Industries Limited
- AAA Oils & Fats Pte. Ltd.
- AAK AB
- Acatris
- ACEITES VEGETALES SALUDABLES XXI,S.L.
- ACEITES Y DERIVADOS SOCIEDAD ANONIMA (ACEYDESA)
- AEN Palm Oil Processing Pvt Ltd
- Agrifirm Group B.V. ♦
- Agri Oils Pte Ltd
- Agritrade International PTE LTD
- AGRITRADE TARIM URUNLERI TICARET LOJISTIK VE DEPOCULUK LIMITED SIRKETI
- AGRIVAR: Agro Industrie Variée
- Agroindustrias De Mapastepec Sa De Cv
- Agro Supply A/S
- AgroTech Production AS
- Al Energy Public Company Limited
- Albright and Wilson ( Australia) Ltd
- Alexius Trustees Limited ♦
- Alnor Oil Company, Inc.
- Ambrian Energy GmbH
- Archer Daniels Midland (ADM)
- ARKEMA France ♦
- Audens Solutions SL
- AVRIL SCA ♦
- Azelis Holding S.A. ♦
- B.B.C. srl
- BAKELS
- Barry Callebaut Food Manufacturers Europe
- BASF SE
- Behn Meyer & Company (Pte.) Limited ♦
- Besdale Trading Pte. Ltd.
- Bewital agri GmbH & Co. KG
- Biocombustibles Sostenibles del Caribe S.A.
- BONABIO S.A.S ♦
- Braden Group, S.A. ♦
- Branch of Delmon Products Company Limited
- Brenntag Holding GmbH ♦
- Britz Networks Sdn. Bhd.
- BUDI FEED SDN. BHD.
- Bunge Limited
- BÄKO Mitteldeutschland Backer- und Konditoren-genossenschaft eG
- BÄKO HANSA eG
- C. C. Palm Trading Sdn. Bhd.
- C.I. Acepalma S.A.
- C.I. BIOCOSTA S.A.
- C.I. TOP S.A. ♦
- C. Siebrecht Söhne KG
- Caila & Pares, SA
- Capol GmbH
- Cardowan Creameries Ltd
- CARE Naturkost GmbH & Co. KG
- Cargill Incorporated
- Carotino/ JC Chang Group
- Cedar Concepts Corporation
- Cefetra
- Celestial Ventures Sdn. Bhd.
- CELYS - Part of ALVA SAS Group
- CFC, Inc dba Columbus Vegetable Oils
- Chemical Initiatives (Proprietary) Limited
- CHEMICAL MATE SDN BHD ♦
- Ciranda Inc.
- Clariant International Ltd
- CLP Chemicals, Inc.
- COAPALMA ECARA
- COFCO Corporation
- Comercializadora Internacional Ciecopalma S.A.
- Corbion N.V.
- Corman S.A.

♦ Voluntary submission

## NON - SUBMITTERS

- AARTI INDUSTRIES LIMITED
- Absolute Power P Co., Ltd.
- Adani Wilmar Ltd
- AGRI ASIA GROUP SDN. BHD.
- ALFA TRADING LIMITED
- Ampluschem Company Limited
- amtradeco
- Andreas Jennow A/S
- AN PEK LTD
- ARWEM FOOD GROUP
- Aveno N.V.
- B.H.A. BELGIUM
- BAKO (Western) Limited
- Bang & Bonsomer Group Oy
- Bangchak Biofuel Company Limited
- Beijing Bama Food Processing Co., Ltd.
- Berg + Schmidt Asia Pte Ltd
- Besdale Trading Limited
- Biesterfeld Spezialchemie GmbH
- BiologoN Gesellschaft m.b.H.
- BioMar Group A/S
- Bronson & Jacobs Pty Ltd
- Chia Khim Lee Food Industries Pte Ltd
- Clover Energy NV
- COFIAGRO
- Coopeagropal R.L.
- DAL COLLE SPA INDUSTRIA DOLCIARIA PER BREVITA DAL COLLE SPA
- David Brown Catering Limited
- Delima Oil Products Sdn. Bhd.
- E.T. Horn Company
- ELSAFWA FOR INDUSTRIAL DEVELOPMENT
- Engelhart CTP Holding (UK) Limited
- F.B.F. S.P.A
- FR Waring International Pty Ltd
- Galaxy Surfactants Ltd
- Global Green Chemical Public Company Limited
- Golden Oil Industries Limited
- Green Ocean Corporation Berhad
- Huntsman International LLC
- Indo Sukses Sentra Usaha, PT
- Industria Química Anastácio S/A
- Ineos
- INNO-WANGSA OILS & FATS SDN BHD
- Innovans Palm Industries Sdn. Bhd.
- Isan Palm Industry Development Company Limited
- Ivltra UAB
- J. E. O'Brien & Sons Limited
- JiangSu Hsintai Chemical S&T CORP., LTD
- JSC Aston
- KOG-KTV FOOD PRODUCTS ( INDIA) PVT LTD
- KRISHNA ENTERPRISES
- KUCUKBAY YAG VE DETERJAN SANAYI A.S.
- L.V. Lomas Limited
- Lao Thong Seng Co. Ltd.
- Liaoning Huaxing Group Chemical Corp.
- LLC Torgoviy Dom Solnechnye Produkty
- Lotte International Co., Ltd
- M/S Amarjit Oil Traders
- Macphie of Glenberrie Ltd
- MSD GLOBAL
- Nanjing Huashi New Material Co., Ltd
- Natures Oils Limited
- Nedan (Pty) Ltd
- NEW ENG LEE AGRICULTURE SDN. BHD.
- Nexeo Solutions, LLC
- Nordische Oelwerke Walther Carroux GmbH & Co. KG
- Nutiva
- Oleocomm Global Sdn Bhd
- Olympic Oils Limited
- Omya GmbH

Processors  
& Traders

## SUBMITTERS

- Corporacion Industrial de Sula S.A. (COINSU)
- Cremer Oleo GmbH & Co. KG
- Croda International PLC
- Dekker Europe Holding BV ♦
- Delta Wilmar CIS Ltd.
- Diamant Nahrungsmittel GmbH & Co KG
- DKS Co. Ltd.
- DKSH Marketing Services Spain SAU ♦
- Dr Julius Pompe OHG & Co GmbH
- DuPont Nutrition Biosciences ApS
- Dutch Organic International Trade BV (DO-IT)
- Döhler GmbH
- DÜBÖR Groneweg GmbH & Co. KG
- E.R.C.A. - Esperienze Ricerche Chimiche Applicata - S.P.A.
- Eastman Chemical Company
- Ecochem Oleochemicals Limited
- Ecolex Sdn Bhd
- EFG Elbe Fetthandel GmbH
- Elevance Renewable Sciences, Inc. ♦
- Elstar Fats Sp.z o.o. ♦
- Emami Agrotech Limited
- Emery Oleochemicals (M) Sdn. Bhd.
- Emery Specialty Chemicals Sdn. Bhd
- Emirates Refining Company Ltd
- Enaspol a.s.
- Energy Absolute Public Company Limited
- EOC Surfactants NV
- ERCA WILMAR COSMETIC INGREDIENTS Sp. z o.o.
- Espachem BV
- Estelle Chemicals Private Limited
- Eulip S.p.A
- Euro Cater Holding A/S ♦
- EURODUNA International GmbH ♦
- Eurotrading SpA
- Evonik Dr. Straetmans GmbH
- Evonik Industries AG
- EVYAP SABUN MALAYSIA SDN BHD
- Excelvite Sdn. Bhd.
- Extractora la Gloria SAS
- EXTRACTORA SICARARE SAS
- FACI ASIA PACIFIC PTE LTD
- FACI S.P.A
- FC FRANKEN-KOSMETIK-CHEMIEHANDEL GmbH & Co. KG
- Felda IFFCO Sdn Bhd
- Fine Organic Industries PVT.LTD.
- Florin AG
- FRIGORIFICO ALLANA PRIVATE LIMITED
- Fuji Oil Group
- Future Prelude Sdn. Bhd.
- Fábrica de Grasas y Productos Químicos Limitada, Grasco Limitada
- GALLETAS SIRO, S.A
- Gan Heng Holdings Sdn Bhd
- Gebr. Steinhart Wachwarenfabrik GmbH & Co. KG
- GI Green Power Company Limited ♦
- GILOIL COMPANY LIMITED
- Givaudan SA
- Glencore Agriculture B.V.
- Global Agri-Trade Corporation
- GLOBAL TRADE WELL PTE LTD ♦
- Godrej Industries Limited
- GoodMills Innovation GmbH
- GOVI PRODUCTION COMPANY nv ♦
- GRACETALES LIMITADA
- GREEN OLEO S.R.L.
- GRUPO EMPRESARIAL PALACIOS ALIMENTACION S.A.U.
- Guangzhou Namchow Food Co., Ltd
- Gustav Heess Oleochemische Erzeugnisse GmbH
- Hansa NFC GmbH
- Heinrich Nagel KG (GmbH & Co.)
- Henry Lamotte Oils GmbH
- HSH Chemie GmbH ♦
- HUP LEE OILMILL SDN BHD
- IFFCO (MALAYSIA) SDN. BHD.
- IMCD GROUP B.V.

♦ Voluntary submission

## NON - SUBMITTERS

- OPG TECH CO., LTD.
- Overlack AG
- P.T. Aman Jaya Perdana
- Pacific Oleochemicals Sdn Bhd
- Palmatec Corporation de Costa Rica S.A.
- PARISONS FOODS PVT. LTD.
- Pasternak, Baum And Co., Inc.
- Pettas Bulgaria JSC
- PIC-CO AD
- PT. Bumi Raya Investindo
- PT. ROYAL INDUSTRIES INDONESIA
- PT Bina Karya Prima
- PT Ecogreen Oleochemicals
- PT Prosympac Agro Lestari
- QUERQUS ALIMENTARIA, S.L
- Ranama Resource Sdn Bhd
- Redox Pty Ltd
- RES PHARMA S.R.L.
- Rierden Chemical & Trading Co
- Rogério Leal & Filhos, S.A.
- Ruchi Soya Industries Limited
- Sasol (China) Chemical Co., Ltd
- Sawit Raya Sdn Bhd
- SHANGHAI YIZHOU ECONOMIC TRADE DEVELOPMENT CO.,LTD.
- Sinograin Oils Corporation
- SinoLight Chemicals Co. Ltd
- Southern Chemical & Textiles, Inc
- Sovertrade Pte Ltd
- TECK GUAN (CHINA) LTD
- TEGAP BUMIJAYA SDN BHD
- Thai Glycerine Co., Ltd.
- Trafigura PTE Ltd
- TREDIS SA, France
- TRIANGULO ALIMENTOS LTDA
- Unger Fabrikker AS
- UNIVERSAL BIOFUELS PVT LTD
- VEGETANA INTERNATIONAL,LDA
- Vietnam Vegetable Oil Industry Corporation (Vocarimex)
- VVF (India) Limited
- WINMORE INTERNATIONAL LIMITED
- XLNT BIOFUEL SDN. BHD.

**Total: 111**





## Processors & Traders

### SUBMITTERS (continued)

- INDUSTRIAL AGRARIA LA PALMA LIMITADA-INDUPALMA LTDA
- INDUSTRIAL ALPAMAYO S.A
- Industrial Danec SA
- Industrializadora Oleofinos SA de CV
- INDUSTRIAL QUIMICA LASEM, SAU
- Industrias Ales C.A.
- Indutrade Colombia S.A.S.
- Indutrade Sociedad de Comercialización Internacional S.A.S.
- Ingoby Investments (Pty) Ltd
- Innospec Inc.
- Inolex Chemical Company
- Inter-Continental Oils and Fats Pte Ltd (ICOF)
- Interchem Agencies Limited
- Intercontinental Specialty Fats Sdn Bhd
- INTERMED SDN. BHD.
- International Sugars Inc.
- IOI Corporation Berhad
- IRCA S.P.A
- Itochu Corporation
- IXOM OPERATIONS PTY LTD
- J-OIL MILLS, INC.
- Jacob Stern & Sons, Inc.
- Jin Lee (Oil Mills) Sdn Bhd ♦
- JM Swank, LLC ♦
- Josovina Commodities Pte Ltd
- JUABEN OIL MILLS LTD
- Juchem Food Ingredients GmbH
- Just Oil and Grain Pte Ltd
- KALMART SYSTEMS (M) SDN BHD
- KANEKA CORPORATION ♦
- Keck Seng (Malaysia) Berhad
- Kenko Corporation ♦
- Kent Foods Limited
- Kluman and Balter Limited
- KOKYU ALCOHOL KOGYO CO., LTD. ♦
- Koninklijke Zeelandia Groep b.v.
- KOWA COMPANY, LTD.
- KTC (Edibles) Limited
- KUK Hungaria kft
- La Fabril S.A.
- Lam Soon (Thailand) Plc.
- Lam Soon Edible Oils Sdn Bhd
- LASCARAY S.A. ♦
- Lasenor Emul, S.L.
- LEVO BV
- LFI (UK) Ltd
- Lianhe Chemical Technology Co., Ltd. ♦
- LIMSA OLEOCHEMICALS, SA
- LLC KRC EFKO-Kaskad
- LM AGROMOND LIMITED ♦
- Loiret & Haentjens SA
- Lonza Inc.
- Lubrizol Advanced Materials, Inc.
- Lípidos Santiga, S.A.
- M.W. Beer & Co. Limited
- Maas Refinery BV ♦
- MACWORLD INDUSTRIES LIMITED
- MAC World Industries Sdn Bhd
- Magnakron Corporation
- Mallet and Company Inc
- Manildra Group
- Marine Olie Handel Maatschappij B.V.
- Marsa Yag Sanayi Ve Ticaret Anonim Sirketi
- Martin & Servera Aktiebolag
- Martin Braun Backmittel und Essenzen KG
- Marubeni Corporation
- Maruzen Chemicals Co., Ltd.
- Maruzen Petrochemical Company, Limited
- Marvesa Holding N.V.
- Meade-King, Robinson and Co. Ltd.
- Medilux oil & Fats Sdn Bhd
- Meggie AG/Molkerei Meggle Wasserburg GmbH & Co.KG
- Mena Jaya Oil & Fats Sdn Bhd
- Mercur Handel GmbH
- Mercuria Energy Trading SA
- Mewah Group
- Mitsubishi Corporation
- Mitsui and Co., Ltd
- Miwon Commercial Co.,LTD
- MOHINI ORGANICS PRIVATE LIMITED
- Monument Chemical
- MVO
- NAMCHOW CHEMICAL INDUSTRIAL CO.,LTD.
- NATU'OIL SERVICES INC
- New Biodiesel Co., Ltd
- New Japan Chemical Co., Ltd.
- Nice Rika Biotechnologies Sdn Bhd
- NIKKO CHEMICALS CO., LTD ♦
- Nimir Industrial Chemicals Ltd
- NIPPON SHOKUBAI CO.,LTD
- NOF Corporation
- NOREL,S.A.
- Nortech Foods Limited
- Novozymes A/S
- Nutriswiss AG
- Nöll & Co. GmbH
- Oleaginosas Del Peru S.A - OLPESA
- Oleen Co. Ltd.
- Olenex Holdings B.V.
- Oleo-fats, Incorporated
- OLEOFLORES S A S
- Oleo Solutions Ltd
- OLEOTRADE INTERNATIONAL CO., LTD. ♦
- OLFOOD SRL
- OLIO Spezial Speisefett Speiseol GmbH
- OLIEM GmbH
- Olmecca S.A
- Organic Supply S.A. ♦
- Oxiteno S.A. Indústria e Comércio
- Pacific Inter-Link Sdn. Bhd.
- Pacific Oils & Fats Industries Sdn Bhd
- Palmeras de la Costa S.A.
- Palmeros de Aguan S. A. (PALMASA)
- PALMS RESOURCES PTE LTD
- Palsgaard A/S
- Patech Fine Chemicals Co., Ltd.
- Patum Vegetable Oil Company Limited
- PAVLOS N. PETTAS A.V.E.E.
- PCC Exol SA
- PELLEGRINI SRL
- PERDUE AGRIBUSINESS INC
- Permata Hijau Group
- Peter Greven GmbH & Co. KG
- Petronas Chemicals Group Berhad
- Pilot Chemical Company
- Pin It Pastry Ltd
- Pitak Palm Oil Company Limited
- President Nisshin Corp
- PRIDE SOLVENTS & CHEMICAL CO. OF NEW JERSEY, INC. ta
- Pride Chemical Solutions
- Prime Surfactants Limited
- Pro Fair Trade AG
- Protecnica Ingenieria S.A.
- PROTEINAS Y OLEICOS, S.A. DE C.V.
- PT. Domus Jaya
- PT. Dua Kuda Indonesia
- PT. Hasil Abadi Perdana
- PT. Kharisma Pemasaran Bersama Nusantara (PT. KPBN)
- PT. KURNIA TUNGGAL NUGRAHA
- PT. Kutai Refinery Nusantara ♦
- PT. Pacific Medan Industri
- PT. PALM MAS ASRI
- PT. Sumi Asih
- PT. Synergy Oil Nusantara ♦
- PT Agro Jaya Perdana
- PT Agro Makmur Raya
- PT Batara Elok Semesta Terpadu
- PT Budi Nabati Perkasa
- PT Global Interinti Industry
- PT Indokarya Internusa
- PT Intibenua Perkasatama
- PT Megasurya Mas

♦ Voluntary submission



## Processors & Traders

### SUBMITTERS (continued)

- PT Pacific Indopalm Industries
- PT Pacific Palmindo Industri
- PT Wahana Citra Nabati
- PT Wira Inno Mas
- Puratos NV
- Pyramid Lanka (Private) Limited
- QL Resources Berhad
- Quaker Chemical Corporation
- QUATERNIA S.L.
- Rapunzel Naturkost GmbH
- Rhodium Resources Pte Ltd
- RIKEN VITAMIN CO., LTD
- ROVAL COSMETICA SAU ♦
- Royal Dutch Shell plc
- S.P.O. AGRO-INDUSTRIES CO.,LTD.
- SABO S.P.A.
- Sakamoto Yakuhin Kogyo Co., Ltd.
- Sang Kee Edible Oils Sdn. Bhd.
- Sangsook Industry Co. Ltd.
- Sasol Germany GmbH
- Sasol Italy S.P.A.
- Schill + Seilacher GmbH
- Seangsiri Agro-Industries Co., Ltd.
- Sehcom Industries Sdn. Bhd.
- Shanghai Fine Chemical Co., Ltd.
- Shoei Yakuhin Co., Ltd.
- Silbury Marketing Ltd
- Sinarmas Cepsa Pte Ltd
- SIPRAL PADANA S.p.A.
- SLOVECA, Sasol Slovakia, spol. s r. o.
- Sociedad Industrial Dominicana
- Sojitz Corporation
- SOUTHERN ACIDS INDUSTRIES SDN. BHD.
- Southern Edible Oil Industries (M) Sdn. Berhad
- Soya Hellas SA
- Spack BV
- Srijaroen Palm Oil Co.,Ltd.
- STEARINERIE DUBOIS & FILS
- Stepan Company
- Stephenson Group Ltd
- Stern-Wywiol Gruppe GmbH + Co. KG
- Stockholm Exergi AB
- Stockmeier Holding GmbH ♦
- Suksomboon Vegetable Oil Company Limited
- Sun Ace Kakoh (Pte) Ltd
- Symrise AG
- Sysco Corporation
- Taiyo Kagaku Company Limited
- TBC Ingredients ApS
- Tennants Distribution Ltd ♦
- Ter Hell & Co. GmbH ♦
- TGV SRAAC LIMITED
- THAI ETHOXYLATE CO.,LTD.
- Thai Tallow and Oil Co.,Ltd.
- The HallStar Company
- The Krabi Oil-Palm Farmers Cooperatives Federation Limited
- The Natural Palm Group Co.,Ltd
- The Nisshin Oil Group, Ltd.
- The Q Partnership Ltd
- The White Sea & Baltic Company Limited
- THIN OIL PRODUCTS LLC.
- Tianjin Namchow Food Co., Ltd.
- Topchim
- Toyota Tsusho Corporation
- Trang Palm Oil Co.,Ltd
- Trans-Asia Phils Manufacturing Industries Corporation
- Tristar Global Sdn Bhd
- TROPICAL NETWORK SDN BHD
- Tsukushima Foods Industry. Co.,Ltd.
- UIC VIETNAM CO., LTD.
- Unigra s.r.l.
- UNION DERIVAN S.A. ♦
- United Fleet Palms Sdn. Bhd.
- Univar Inc.
- Vance Bioenergy Sdn Bhd
- Vantage Specialties, Inc.
- Vika BV
- VIRGOZ OILS & FATS PTE LTD
- VMP Chemiekontor GmbH ♦
- Volac International Ltd
- VOLAC WILMAR FEED INGREDIENTS LIMITED
- Vopak Terminal Vlaardingen B.V.
- VVF Singapore Pte Ltd
- Watawala Plantations PLC
- Wilmar Europe Holdings BV
- Wilmar International Limited
- WOUTERS N.V.
- Z & S Handel AG
- Zanyu Technology Group Co., Ltd.
- Zavod Sintanolov LLC
- Zhangjiagang Glory Chemical Industry Co.,Ltd.
- Zhejiang Advance Oils and Fats Co., Ltd
- ZIV LTD
- Zschimmer & Schwarz CHEMIE GmbH
- "SOYUZ-M" LLC

♦ Voluntary submission

Total: 389



## Consumer Goods Manufacturers

Response Rate:  
**84.2%**

### SUBMITTERS

- 11er Nahrungsmittel GmbH
- A. Saumweber GmbH
- Aachener Printen- und Schokoladenfabrik Henry Lambertz GmbH & Co KG
- Abbelen GmbH
- Abel und Schäfer Komplet Bäckereigrundstoffe GmbH & Co. KG ♦
- Abu Dhabi Vegetable Oil Company LLC
- Agrarfrost GmbH & Co. KG
- Agristo NV
- Ajinomoto Co., Inc.
- Albaad Deutschland GmbH
- Alfred Nickles Bakery, Inc.
- Alfred Ritter GmbH & Co. KG
- ALICORP S.A.A.
- Allied Pinnacle NSW Pty Limited
- Almer Malaysia Sdn Bhd ♦
- Almondy Aktiebolag
- American Pop Corn Company ♦
- Amorepacific
- Apetito AG
- ARCOR SAIC
- Arla Foods a.m.b.a
- Arluy SLU
- Arma Food Industries
- Aroma Bay Candles Co., Ltd
- ARTENAY BARS
- ARYZTA AG
- AS Hansa Candle
- Associated British Foods plc
- AUGUST STORCK KG
- Ava Decor Production, Sociedad Limitada
- Aviateur Banketbakkerijen B.V.
- Avieta
- Aviko BV
- Avon Products, Inc.
- B+F Bakery & Food GmbH
- B.C. Mylle
- B.V. Remia Handelmaatschappij
- Backaldrin Holding GmbH
- Baerlocher GmbH
- Bahlsen GmbH & Co. KG
- Bakkavor Limited
- Bakkersland B.V.
- Balchem Corporation
- Balconi S.P.A. - Industria Dolciaria
- Banketbakkerij Merba B.V.
- Banketbakkerij Nora BV
- Banketbakkerij Wouter de Graaf
- BARBERÁ SNACKS, S.L.
- Barchemy, LLC ♦
- Baronie NV
- BAULI S.P.A
- Bayer AG
- BBC Quality Pastries B.V.
- BC Bavarian Candles Expansion GmbH ♦
- Beiersdorf AG
- Beltek (Huizhou) Foods Co., Ltd
- Berg + Schmidt (M) Sdn Bhd
- Berlys Corporacion Alimentaria SAU ♦
- Beromin GmbH
- Bertschi Bäckerei zum Brotkorb AG
- BETASOAP Sp. z o.o.
- Bioderij Group BV
- Bisca A/S
- Biscuiterie Seghers
- BISPOL SPOLKA Z OGRANICZONA ODPOWIEDZIALNOSCIA
- Blommer Chocolate
- BOEHLI
- Bolsius International B.V.
- Borggreve KG Zwieback und Keksfabrik
- Bradford Soap Works
- Brandt Zwieback-Schokoladen GmbH & Co. KG
- BRF (THAILAND) LIMITED
- Bright Blue Foods Ltd
- Brioche Pasquier Cerqueux

♦ Voluntary submission

### NON - SUBMITTERS

- 100% Bottling Company Pty Ltd
- 2 Sisters Food Group
- Aalst Chocolate Pte Ltd
- AbiMar Foods, Inc
- Allied Pinnacle Pty Limited
- Arabian Co for Suphlonates Co. Ltd
- BARONIE UK LIMITED
- Biancoforno spa
- Bonback GmbH & Co.KG
- BONILAIT PROTEINES SA
- Boulder Brands, Inc.
- Britannia Superfine Ltd
- Bäckerei Brinker GmbH
- Casa Olearia Italiana Spa
- CB - Chocolaterie de Bourgogne
- Cerebos (Australia) Proprietary Limited
- CGA LIMITED
- CHOCCMOD SAS
- Clarebout Potatoes NV
- CO-OP Clean Co. Ltd.
- Commonwealth Soap & Toiletries
- Coopérative isigny Sainte Mère
- Craftmark Bakery, LLC
- Creative Food Ingredients Inc
- D.LAZZARONI & C S.P.A.
- Daddy Ray's Acquisition Corp
- Davies Bakery
- DECO INDUSTRIE SOCIETA' COOPERATIVA PER AZIONI IN SIGLA DECO INDUSTRIE S.COOP.P.A.
- Delicato Bakverk AB
- Dolciaria Acquaviva S.p.A.
- Domino's Pizza, Inc.
- DongGuan Geen Food Technology Co Ltd
- DUKES CONSUMER CARE LIMITED
- East Coast Bakehouse Limited
- ECOVER NV
- Endangered Species Chocolate
- Europe Snacks
- Ficosota Ltd
- Findus Nordic
- Fleming International Limited
- Frank Roberts & Sons Limited
- Galbusera S.p.A.
- Gebrueder Mueller Kerzenfabrik AG
- Gehl Foods, LLC
- Gertrude Hawk Chocolate Inc.
- Grissin Bon Limited
- Haywood & Padgett Ltd
- Henglein GmbH & Co.KG
- Herrmann von der Alb GmbH & Co.KG
- HP Hood LLC
- Incom Proizvodno Trgovsko Podjetje d.o.o.
- Incopa GmbH
- Interbake Foods LLC
- J & J Snack Foods Corp.
- Jacquet Brossard Distribution
- JINTUNG PETROCHEMICAL CORP., LTD
- Josef Manner & Comp AG
- Kaarsenfabriek Parcan B.V.
- Kerisom Food Enterprises Limited
- Kohberg Bakery Group A/S
- LABEYRIE TRAITTEUR SURGELES SAS
- LAURIERI S.r.l.
- LDC TRAITTEUR
- LE Pritchitt & Company Limited
- LF Beauty (UK) Ltd
- LITTLE DUTCH BOY BAKERIES, INC.
- LSI-Germany GmbH
- L'ERBOLARIO S.r.l.
- M.E Sulphonation Ltd
- Mary Kay Inc.
- MCCAIN FOODS (AUST) PTY LTD
- Mead Johnson Nutrition Company
- Michel et Augustin
- MILCAMP
- Mitsui Chemicals, Inc.



## Consumer Goods Manufacturers

### SUBMITTERS

- Brueggen KG
- Burton's Foods Ltd
- Bäcker Bachmeier GmbH & Co. KG
- Börlind Gesellschaft für kosmetische Erzeugnisse mbH
- C.H. Guenther & Son, Incorporated.
- Cafe Valley, Inc.
- CAMILO FERRON CHILE S.A.
- Campbell Soup Company
- Casalini Srl
- CASTY, S.A.
- Celia Laiterie De Craon
- CFP Company Limited
- CHANEL PARFUMS BEAUTE ♦
- Charoen Pokphand Foods PCL
- Chaucer Foods UK Limited
- Chaveevan International Foods Company Limited ♦
- Chemcolour Industries (NZ) Limited
- CHIPITA S.A.
- Chocoladefabriken Lindt & Sprungli AG
- Clasen Quality Chocolate, Inc.
- Clean Products, LLC
- Cloetta AB
- Cloetta Holland BV ♦
- Colgate-Palmolive Company
- Comidas Holdings 5 B.V.
- Commercial Bakeries Corp.
- Conagra Brands, Inc.
- Conditess, Feine Kuchen GmbH
- Conditorei Coppenrath & Wiese KG
- CONO Kaasmakers
- Conrad Schulte GmbH & Co. KG
- Continental Bakeries BV
- Continental Confectionery Company Gda Sanayi Ve Ticaret Anonim irketi
- Cooperlat Societa
- Coppenrath Feingebäck GmbH
- Coty Inc. ♦
- Country Style Foods
- CPRAM COMPANY LIMITED
- Creightons PLC
- Cremio JSC ♦
- CREMYCO FILLINGS, S.L.
- Crescent Marketing Inc
- CSM Bakery Solutions Limited
- Cukiernia Mistrza Jana Sp. z o.o.
- Custom Food Ingredients Sdn Bhd
- Cémoi
- D + F S.R.L. SOCIETA' A RESPONSABILITA' LIMITATA CON UNICO SOCIO ♦
- D. F. Stauffer Biscuit Co., Inc.
- Daelmans Bakkerijen b.v.
- Dailycer France SAS
- Dairy Crest Group plc
- Dalda Foods (Pvt) Limited
- Dalian Talent Gift Co., Ltd
- DALLI-WERKE GmbH & Co. KG
- Dan Cake (Portugal), S.A.
- Dan Cake A/S
- Danone
- DAUDRUY Van Cauwenberghe
- Dawn Foods, Inc. ♦
- DCS Group (UK) Limited
- DE-VAU-GE Gesundkostwerk Deutschland GmbH
- Dean Foods Company
- De Banketgroep
- Deeside Cereals I Ltd
- De Heus Animal Nutrition B.V. ♦
- Delaviada Alimentación, S.A.U.
- Delibake I Örebro AB
- Denis Asia Pacific Pte Ltd
- Denkavit Internationaal BV
- De Verwenbakker B.V.
- D H Brothers Industries (Pty) Ltd
- Dianne's Fine Desserts, Inc ♦
- Dick den Hertog Beheer B.V.
- Dijs Baking Sp. z.o.o.
- Dimabel b.v.b.a

♦ Voluntary submission

### NON - SUBMITTERS

- Murray Goulburn Co-Operative Co. Limited
- Münsterländische Margarine Werke J.Lülf GmbH
- Natais
- Natra SA
- Nestlé S.A.
- Ningbo Kwung's Wisdom Art & Design Co., Ltd.
- Oerlemans Foods NL BV
- Ornuua Ingredients UK Limited
- Ottogi Corporation
- PATA SPA
- Premier English Manufacturing LTD
- Primacy Industries Limited
- PROMOL Industria de Velas, SA
- PZ Cussons Plc
- Quality Irish Food Limited
- Richelieu Foods, Inc.
- R Walters Foods, Limited Liability Company dba Meninno Brothers Foods
- SAMWORTH BROTHERS LIMITED
- Sante A. Kowalski sp. j.
- Shearer's Foods LLC
- Shire Foods Limited
- SIGNATURE SNACKS LLC
- SMCM
- Stadtbäckerei Schaller GmbH
- Supreme Oil Company, Incorporated
- TAISUN ENTERPRISE CO.,LTD.
- Ter Beke NV
- THE KOWLOON DAIRY(GZ) LTD.
- Tylstrup Kager A/S
- Ultramarine & Pigments Limited
- Unilever Supply Chain Company AG
- United Flowers For Vegetable Oils Co., Ltd.
- Villa Verde Sp. z o.o.
- Westminster Cracker Company, Inc.
- WWF Operating Company
- Zhejiang Jiahua Energy Chemical Industry Co., Ltd.

**Total: 111**



## Consumer Goods Manufacturers

### SUBMITTERS (continued)

- DMK Deutsches Milchkontor GmbH
- DOLCIARIA SALOMONI SRL
- DOLCIFICIO GI&SSE SRL
- DONAU Kanol GmbH & Co KG
- DP Supply B.V.
- Dr. Schär AG
- Dr August Oetker Nahrungsmittel KG
- dreco Werke Wasch- und Körperpflegemittel GmbH
- Dreiring-Werk GmbH & Co. KG
- DSM Nutritional Products AG
- Duni AB
- Dutch Bakery Group B.V.
- Döhler Dahlenburg GmbH
- E.J. PAPADOPOULOS S.A. ♦
- Easy Cleaning Solutions Limited
- Easyfood A/S
- Eccelso Limited
- Edelweiss GmbH & Co. KG
- Edward Marc Chocolatier, LLC
- Eichetti Confect Spezialitäten, A. Eichelmann GmbH & Co. KG
- Eisbär Eis GmbH
- ELBISCO INDUSTRIAL & COMMERCIAL FOOD S.A.
- Elementis Specialties, Inc.
- Ellison Bakery LLC ♦
- El Pequeño Molino, S.A
- Emil Kiessling GmbH
- English Bay Batter L.P.
- EPC Group B.V. ta Royal Sanders
- Erbo Spraytec AG
- Erdal GmbH & Co KG
- Erika Eis Srl
- Erlenbacher Backwaren GmbH ♦
- Essity Aktiebolag (publ) ♦
- EUROGERM
- Europastry, S.A.
- Farm Frites International B.V.
- Felleskjøpet Agri SA ♦
- Ferrero Trading Lux S.A.
- Fiera Foods Company
- FILET BLEU
- Fine Lady bakeries Ltd
- FINSBURY FOOD GROUP PLC
- FIPAGEST SAS ♦
- fit GmbH
- Flowers Foods, Inc
- FMF Foods Limited
- Foleys Candies Ltd
- Fonterra Co-operative Group Ltd
- ForFarmers B.V.
- Formosa Oilseed Processing Co, LTD
- Forno D'Asolo S.P.A.
- Franklin Foods West, Inc.
- Fresh Food Industries Pty Ltd
- Freshpack Limited
- Fresystem spa
- Fromageries Bel SA
- Froneri International PLC
- FRoSTA AG ♦
- Frozen Specialties, Inc.
- Fruit of the Earth, Inc. ♦
- Full-Fill Industries, LLC
- Furlani's Food Corporation ♦
- G.H. SHELDON WHOLESALE BAKERS LIMITED
- GALLETAS ARTIACH, S.A.U. ♦
- GALLETAS GULLÓN, S.A.
- Gallon-Kosmetik GmbH & Co. KG
- Gebr. Jancke GmbH
- General Mills, Inc
- Genius Foods Limited
- Georg Plange ZN der PMG Premium Mühlen Gruppe GmbH & Co. KG
- GFL SA
- GFPT Nichirei (Thailand) Company Limited
- GFPT PUBLIC COMPANY LIMITED
- Gies Kerzen GmbH
- GILSTER - MARY LEE CORPORATION ♦
- Ginsters (A Division of Samworth Brothers Limited)
- Give and Go Prepared Foods Corp.
- Glanbia Ireland Designated Activity Company
- GLOBAL COSMED SPÓIKA AKCYJNA
- GOJO Industries Inc
- Golden Bake Limited
- Goldenfry Foods Ltd
- Goodman Fielder Ltd
- Gourmand
- GrainCorp Limited
- Great Lakes Cheese Co. Inc.
- Greencore Group plc
- Green's Foods Holdings Pty Ltd
- Griesinger GmbH
- Griesson-de Beukelaer GmbH & Co. KG
- Griffin's Foods Ltd
- Griffith Foods Worldwide Inc.
- Grissin Bon S.P.A.
- Groupe Biscuits Leclerc Inc.
- Groupe GM Cosmética Portugal, SA
- Großekathöfer Convenience Food GmbH
- Gruma Oceania Pty Ltd
- Gruma SAB de CV
- Gruninger AG
- Gruppo Desa S.P.A.
- Gudrun Commercial NV
- Göteborg's Food Budapest Zrt
- H. & E. Reinert Westfälische Privat-Fleischerei GmbH
- H. Wilhelm Schumann GmbH
- Hada S.A.
- Hanan Products Co., Inc. ♦
- HARIBO Produktions GmbH & Co. KG.
- Harlan Bakeries, LLC ♦
- Harry-Brot GmbH
- Hela Gewürzwerk Hermann Laue GmbH
- Hellema Hallum BV
- Helwa Wafelbakkerij BV
- Henkel AG & Co. KGaA
- HERMAN SEEKAMP, INC dba CLYDE'S DONUTS ♦
- Hero AG ♦
- Hill Biscuits Limited
- HIRTNER SEIFEN GmbH
- Hochland Deutschland GmbH
- Holiday Ice BV
- House of Vantage Limited
- Hovis Limited
- Huegli Holding AG
- HUG AG
- Hydrior AG
- IBIS Backwarenvertriebs-GmbH
- ICE CREAM FACTORY COMAKER SA
- Icelandic Group Holdings Limited
- IDILIA FOODS SL
- IFFCO Egypt for edible oils and fats
- IFFCO Pakistan Pvt. Ltd.
- In 2 Food Group (Pty) Ltd
- INDUSTRIAS CATALA, S.A. ♦
- INDUSTRIAS LÁCTEAS ASTURIANAS, S.A.
- INGREMA AG ♦
- Interal, S.A.
- International Flavors & Fragrances Inc.
- International Vitamin Corporation
- Internsnack Procurement B.V
- IREKS GmbH
- Jacqueline's Wholesale Bakery, Inc. ♦
- JACQUET PANIFICATION
- JDS Foods Ltd
- Jeen International Corp.
- JOCIL LIMITED
- John Drury & Co Ltd
- Johnson & Johnson
- JONES POPCORN, INC DBA CLARK & SNACKS
- JR Die Schokoladenfabrik GmbH
- JSC NMKG
- Juan Y Juan S.L.

♦ Voluntary submission



## Consumer Goods Manufacturers

### SUBMITTERS (continued)

- Kamby SA Spécialités de Biscuits Suisses
- Kao Corporation
- Kappus Seifen GmbH Riesa & Co. KG
- Kar Nut Products Company ♦
- Kellogg Company
- Kerry Group Plc
- KIND LLC
- Koninklijke Smilde BV
- KORONA CANDLES SPÓIKA AKCYJNA
- Kraft Heinz Foods Company
- Krispy Kreme U.K. Limited
- Kronenbrot GmbH
- Kuchenmeister GmbH
- KU Kerzenunion GmbH
- LABORATOIRES BEA
- Laboratoires M&L SA
- La Boulangerie & Co
- LA FLOR BURGALESA, S.L.
- LA FOURNÉE DORÉE - LFD
- La Lorraine Bakery Group
- Lamb Weston / Meijer VOF
- Lamb Weston Holdings, Inc.
- Lam Soon Singapore Pte Ltd
- LAND-LEBEN Nahrungsmittel Gesellschaft m.b.h
- Landgenossenschaft Ennstal eGen
- Lantmännen ek för
- LEIMER KG
- Le Petit Pain Holdings, LLC
- LES DELICES DES 7 VALLEES
- Lieken Brot- und Backwaren GmbH
- Lilly's Cakes NV ♦
- Linden Foods Limited
- Lion Corporation
- Lion Foods BV
- Lithardt Holding GmbH
- LIVEN, S.A.
- Lorenz Nuss GmbH
- Lorenz Snack-World Holding GmbH
- Lotus Bakeries NV
- Lucas Meyer Cosmetics
- Ludwig Schokolade GmbH & Co. KG
- Lutosa SA
- Ly Brothers Corporation dba Sugar Bowl Bakery ♦
- Lácteos Industriales Agrupados S.A.
- L'Oreal
- Magnolia Sp. z o.o.
- Mann & Schröder GmbH
- Mantinga
- Maple Donuts, INC
- Marcantonio Foods Limited ♦
- Margarine Thibault inc.
- Mars, Incorporated
- Maruchan, Inc.
- Mary Ann's Baking Co., Inc.
- Maschem B.V.
- MAXIM Holding GmbH & Co. KG ♦
- McBride plc
- McCain Foods Europe BV
- McColgans Quality Foods Ltd
- Meiji Co., Ltd.
- Menken Orlando BV
- MENZ & GASSER S.P.A.
- MIDI' S.r.l
- Mimasu Cleancare Corp.
- Ming Fai International Holdings Limited ♦
- Mobergarna AB
- MOGADOR s.r.o.
- Mokate sp. z o.o.
- Mola BV
- Mondelez International, Inc
- Morning Foods Ltd
- Moy Park Limited
- Mulder Natural Foods
- Nairns OatCakes Ltd
- Natura Logistica E Serviços Ltda
- Neste Oyj (Neste Corporation)
- Newbridge Foods Limited
- Newlat Food S.p.A.
- Nice-Pak International Limited
- NIPPON SURFACTANT INDUSTRIES CO.,LTD. ♦
- Nissin Foods (USA) CO., Inc.
- Nissin Foods Élelmiszerek Magyarországi Kft
- Nomad Foods Europe Limited
- NongShim co., Ltd.
- Nopa Nordic A/S ♦
- Nordex Holding A/S
- Nordgetreide GmbH & Co. KG
- Norte-Eurocao, S.L.U.
- NUOVA SESAC,SL
- NUTKAO s.r.l.
- Nutreco International BV
- Nutrion Internacional SL
- Nutrition et Santé
- Nuttalex Food Products Proprietary Limited
- NV Biscuiterie Thijs
- Oleificio Salvadori S.r.l.
- Oleificio Zucchi Spa
- Onion Specialties International BV
- Oriflame Cosmetics Global S.A.
- Orkla ASA
- OTTO Cosmetic GmbH
- Oy Karl Fazer AB
- P&G
- P.J. Lisac & Associates, Inc. ♦
- Pally Biscuits BV
- Palmer and Company ♦
- PANEALBA SRL
- PAN Surgelati Srl ♦
- PAOS INDUSTRIES SDN BHD
- Park cakes Ltd
- Patties Foods Ltd
- Paulig Ltd.
- Peak Foods, LLC
- Peerless Holdings Pty Ltd
- Peeters Produkten BV
- PepsiCo
- PERSAN, S.A. ♦
- Peter Kölln GmbH & Co. KGaA
- Peters Food Service Ltd
- PHOENIXY SRL
- Pierre Schmidt
- Poppies International NV
- Popz USA LLC
- Pork Farms Ltd
- Port City Bakery, Inc
- Post Holdings, Inc.
- Poznań Onion Spółka Z Ograniczona Odpowiedzialnoscia
- Premier Foods Group Limited
- Prima Foods UK Ltd
- Princes Limited
- Productos Virgen del Brezo, S.A.
- Przesiebiorstwo Przemyslu Chlodniczego "FRITAR" S.A. ♦
- PT. Sinar Meadow International Indonesia
- PT Mikie Oleo Nabati Industri
- PT Seasonal Supplies Indonesia
- Págen AB
- Qingdao Kingking A.C.Ltd
- Quorn Foods Limited
- Raisio plc.
- Raps GmbH & Co.KG
- Rascal Confectionery Limited
- RAUSCH AG Kreuzlingen
- Razzo Ltda
- Re.Le.Vi S.p.A
- Real Good Food Company plc
- Reckitt Benckiser PLC
- Regals De Bretagne (part of CBE group)
- Remia C.V.
- Rhodes Food Group
- Richardson International Limited
- Rich Holdings Inc.
- Riva Foods Limited
- Roger & Roger
- Royale Lacroix

♦ Voluntary submission



## Consumer Goods Manufacturers

### SUBMITTERS (continued)

- Royal FrieslandCampina N.V.
- Royal Steensma B.V.
- Rudolf Ölz Meisterbäcker GmbH & Co KG
- RUF Lebensmittelwerk KG
- Rübezahl Schokoladen GmbH
- S & A - SOCIEDADE INDUSTRIAL DE APERITIVOS, S.A.
- S-L Snacks National, LLC
- S.A. Aigremont NV
- S. Spitz GmbH
- SACI Industrie SpA ♦
- Sager Food Products Inc. ♦
- Sammontana SpA
- SANYO CHEMICAL INDUSTRIES, LTD.
- Saraya Co Ltd
- SARGENTS PTY LTD
- SAS Biscuits Poult
- SAS Cérélia
- SAS Devineau
- SAS PASO
- Savane Brossard
- Scandic Food A/S
- Schne-frost Ernst Schnetkamp GmbH & Co. KG
- Schreiber & Rupp GmbH
- SC Johnson and Son, Inc
- Sconza Candy Company
- Sels Oel + Fett GmbH & Co.KG
- SENNA Nahrungsmittel GmbH & Co KG
- Sensient Flavors Ltd
- Senzora B.V.
- SEPPIC SA
- Seventh Generation, Inc
- Shiseido Company Limited
- Shugar Soapworks, Inc.
- SICA DU GOUSSANT
- Signature Flatbreads (UK) LTD
- Sintesi E Ricerca S.P.A Siglabile Ser S.P.A.
- SMB (St Michel Biscuits)
- SmålandsMunken AB
- Snack Foods Limited
- Soapworks Limited
- SOCADO S.r.l.
- Societe Industrielle De Bondues
- SOFIVO SAS ♦
- Solent International
- Solvay
- Spaas Kaarsen NV
- SPAK ORGOCHEM (INDIA) PVT. LTD.
- Specialty Bakers LLC ♦
- Specialty Food Group, LLC
- Spring Kitchen Co. Limited
- St.Paul NV
- St Hubert
- Stratas Foods LLC
- Struik Foods B.V.
- Stöhr-Brot Ammerländer Großbäckerei GmbH & Co. KG
- Swallowfield plc
- Sweet Tec GmbH
- Switsbake Int AB
- Symingtons Ltd
- Taiyo Yushi Corp
- Takanashi Milk Products Co.,Ltd.
- TAMANOHADA SOAP CORPORATION
- Tangerine Confectionery Ltd
- Tante Fanny Frischteig GmbH
- TC HEARTLAND LLC ♦
- Teamfoods Colombia S.A.
- Terravita Sp. z o.o. ♦
- The Bama Companies, Inc.
- The Clorox Company
- The Estee Lauder Companies Inc.
- The Father's Table
- THE GB FOODS S.A.
- The Hain Celestial Group, Inc
- The Hershey Company
- The J.M. Smucker Company
- Thurn Produkte GmbH
- Tom Hannah (Agencies) Ltd.
- Ton Savon, Inc.
- TOP Taste B.V.
- TOTTIS-BINGO S.A. ♦
- TOTTIS FOODS INTERNATIONAL S.A. ta TOTTIS BINGO S.A.
- TreeHouse Foods, Inc.
- Trend Laboratories Pty Ltd
- Trensums Food AB
- Twincraft Skincare
- Töpfer GmbH
- UAB "Eurobagetas" ♦
- Ultra Fine Foods Pty Ltd
- Unichips Italia S.P.A.
- Unilever
- United Biscuits
- United Oil Processing and Packaging, S.A.E
- VALENTIN TRAITEUR
- Valio Oy
- VancoVienne ♦
- Van Delft Biscuits BV
- Vandemoortele NV
- Van Den Doel BV
- VANDEPUTTE HOLDING S.A. ♦
- Vanguard Soap
- Ventura Foods, LLC
- Verdener Keks- und Waffelfabrik Hans Freitag GmbH & Co. KG
- Vi-Jon, Inc. ♦
- VICENZI S.P.A.
- Victoria Scandinavian Soap AB ♦
- Vieira de Castro Produtos Alimentares S.A.
- VISTA PROCESSED FOODS PRIVATE LIMITED ♦
- Vitacuire SAS
- Vortella Lebensmittelwerk W.Vortmeyer GmbH
- Vreugdenhil Dairy Foods
- W.D. Irwin and Sons Limited.
- Warburtons Ltd.
- Watt's Comercial S.A.
- Weleda AG ♦
- Wells Enterprises, Inc. ♦
- Wernsing Feinkost GmbH
- Wessanen Nederland Holding BV
- Weston Foods (Canada) Inc.
- Wewalka GmbH Nfg.KG
- Whitehall Specialties, Inc.
- Wholesome Harvest Baking, LLC
- Wikana Keks- und Nahrungsmittel GmbH
- Wilhelm Reuss GmbH & Co. KG Lebensmittelwerk
- William Jackson Food Group
- William Sword, Limited
- World Cones NV
- Wright's Pies (Shelton) Limited
- Yee Lee Oils & Foodstuffs (Singapore) Pte Ltd ♦
- Young's Seafood Ltd
- YSCO NV
- Zakład Wyróbów Cukierniczych Millano Krzysztof Kotas
- Zamek Lebensmittelwerke GmbH
- Zentis GmbH & Co KG
- ZITO d.o.o.
- Zott SE & Co KG
- ZPC FLIS SPOLKA JAWNA
- Zur Mühlen Gruppe Aps & Co. KG Hamburg
- ÚSOVSKO FOOD a.s.

♦ Voluntary submission

**Total: 591**



## Retailers

Response Rate:  
**85.9%**

### SUBMITTERS

- ALDI Einkauf GmbH & Co. oHG
- ALDI International Services GmbH & Co. oHG
- Axfood AB
- Bofrost\* Dienstleistungs GmbH & Co. KG
- Boots UK Limited
- Carrefour
- Coles Supermarkets Pty Ltd
- Compass Group PLC
- Coop Sverige AB
- Coop Switzerland
- Costco Wholesale Corporation
- DAVIS TRADING COMPANY LIMITED
- Dirk Rossmann GmbH
- EDEKA ZENTRALE AG & Co. KG
- Etablissements Fr. Colruyt - Etablissements Fr. Colruyt
- Federation of Migros Cooperatives
- Foodstuffs Own Brands Ltd
- Groupe CASINO
- IKEA
- Jerónimo Martins SGPS, S.A. ♦
- Kesko Corporation
- Krispy Kreme Doughnut Corporation
- LACTALIS BEURRES & CREMES
- LACTALIS NUTRITION DIETETIQUE
- Lactalis Nutrition Santé
- Lidl Stiftung & Co.KG
- Loblaws Inc.
- Marks and Spencer plc
- McDonald's Corporation
- Metcash Trading Ltd
- METRO Group
- Olivina Napa Valley LLC ♦
- Olleco ♦
- Rema 1000 Denmark A/S
- Restaurant Brands International Inc.
- REWE Group on behalf of REWE-Zentral-Aktiengesellschaft Köln
- RODAN & FIELDS, LLC
- Royal Ahold Delhaize N.V
- Safeway, Inc.
- Sainsbury's Supermarket Ltd (J Sainsbury PLC)
- SCAMARK SA
- Sobeys National Merchandising Group
- SODEXO
- SOK Corporation
- Starbucks Corporation
- Target Corporation
- Tesco PLC ♦
- The Co-operative Group
- The ICA Group (ICA AB)
- Thorntons Limited
- Waitrose Ltd
- Wendy's International, LLC
- WM Morrison Supermarkets PLC
- Woolworths (Proprietary) Limited
- Woolworths Limited

♦ Voluntary submission

**Total: 55**

### NON - SUBMITTERS

- BAKO North Western (Group) Limited
- BFP Wholesale Limited
- C.I.V. Superunie B.A.
- COOP NORGE HANDEL AS
- CVS Health Corporation
- Jumbo Supermarkten B.V.
- Kaufland
- SPAR Österreichische Warenhandels - Aktiengesellschaft
- Wal-Mart Stores, Inc

**Total: 9**



### Banks & Investors

Response Rate:  
**92.9%**

#### SUBMITTERS

- ABN AMRO Bank N.V.
- African Agriculture Fund LLC
- ANZ Banking Group Limited
- BNP Paribas
- Citi
- Commerzbank AG
- Coöperatieve Rabobank U.A.
- Credit Suisse AG
- HSBC Holdings Plc
- ING Bank N.V.
- International Finance Corporation (IFC)
- Standard Chartered Bank
- UBS AG

**Total: 13**

#### NON - SUBMITTERS

- Koperasi Kredit Keling Kumang

**Total: 1**



### Environmental NGOs

Response Rate:  
**87.9%**

#### SUBMITTERS

- Oklahoma Zoological Society Inc.
- Borneo Orangutan Survival Foundation
- Borneo Rhino Alliance (BORA)
- Cheyenne Mountain Zoo
- Conservation International
- Earth Innovation Institute
- EcoHealth Alliance Inc.
- Fauna & Flora International (FFI)
- Friend's of the Zoo Inc, Kansas City Zoo
- Global Environment Centre
- HUTAN Kinabatangan Orang-utan Conservation Programme
- Indianapolis Zoological Society
- LEAP SPIRAL
- National Wildlife Federation (USA)
- Orangutan Land Trust
- Point Defiance Zoo & Aquarium
- Rainforest Alliance
- San Diego Zoo Global
- Singapore Environment Council
- Stichting AIDEnvironment
- Sumatran Orangutan Society (SOS)
- The Zoological Society of London
- Wetlands International
- World Resources Institute (WRI)
- WWF Indonesia
- WWF International
- WWF Malaysia
- WWF Switzerland
- ZOOLOGICAL PARKS BOARD OF NSW

**Total: 29**

#### NON - SUBMITTERS

- Atlanta Fulton County Zoo, Inc.
- NEPCon
- Orang Utan Republik Foundation
- Woodland Park Zoological Society

**Total: 4**



### Social NGOs

Response Rate:  
**83.3%**

#### SUBMITTERS

- Both ENDS
- Forest Peoples Programme
- Humana Child Aid Society, Sabah
- LINKS (Lingkar Komunitas Sawit)
- Oxfam International
- Sabah Environmental Protection Association
- Sawit Watch
- UTZ
- Verite Southeast Asia
- Yayasan SETARA Jambi

**Total: 10**

#### NON - SUBMITTERS

- Kantor perwakilan SNV di Indonesia
- Solidaridad

**Total: 2**



### AFFILIATES

Response Rate:  
**78.3%**

#### SUBMITTERS

- JUNTA NACIONAL DE PALMA ACEITERA DEL PERU
- Admiral Testing Services (M) Sdn Bhd
- AgroVet GmbH
- Applied Agricultural Resources Sdn Bhd
- ASEAN Oleochemical Manufacturers Group (AOMG)
- ASOCIACION NACIONAL DE INDUSTRIALES DE ACEITES Y MANTECAS COMESTIBLES, A.C. (ANIAME) ♦
- Association Interprofessionnelle de la filière Palmier à huile (AIPH)
- Autodisplay Biotech GmbH
- BCS Öko Garantie Colombia S.A.S. ♦
- BGLZ Beratungsgesellschaft für Lieferketten und Zertifizierungen UG (haftungsbeschränkt)
- BioAp Biología Aplicada S.A.S
- BSI Group Assurance Limited
- Cala Consultants Inc. ♦
- Cirad
- CONSEJO MEXICANO PARA EL DESARROLLO DE LA PALMA DE ACEITE, A.C. (COMEXPALMA) ♦
- Control Union (Malaysia) Sdn Bhd
- Control Union Certifications B.V.
- Daniel Seligman
- Dato' Henry S. Barlow
- David Ogg and Partners Ltd
- Decarbonize Limited
- Eureka Industry Limited ♦
- Exova Group (UK) Limited ta Exova BM Trada
- FEDERACIÓN MEXICANA DE PALMICULTORES Y EXTRACTORES DE PALMA DE ACEITE, A.C.
- Federation of Oils, Seeds and Fats Associations Limited
- FEDIOL - EU Vegetable Oil and Proteinmeal Industry
- Flokstra Survey Bureau B.V.
- Fundación Proyección Eco-Social
- GFA Certification GmbH
- Girl Scouts of the USA
- GRANDEE PTE. LTD.
- Greenera, CV
- Grofor - Deutscher Verband des Großhandels mit Ölen, Fetten und Ölröhstoffen e.V.
- Grupo Biz Colombia S.A.S (Agrobiz is our trade registered mark)
- Helikon Advisory Sdn Bhd
- IBD Certifications
- IMACE
- Intertek Certification GmbH
- Intertek Certification International Sdn. Bhd.
- ISACert B.V.
- Istituto per la Certificazione Etica e Ambientale (ICEA)
- Kenso Corporation (M) Sdn Bhd
- Malaysian Biodiesel Association (MBA)
- Murray FEDDERSEN
- National Edible Oil Distributors' Association
- NATURAL RESOURCES STEWARDSHIP CIRCLE (NRSC)
- NATURALEZA, ENERGÍA, SOCIEDAD S.A.S - NES NATURALEZA S.A.S
- OVID Verband der ölsaatenverarbeitenden Industrie in Deutschland e.V.
- PalmElit SAS
- Papua New Guinea Oil Palm Research Association Inc
- ProForest
- PT Daemeter Consulting
- PT Mutuagung Lestari
- PT Re Mark Asia
- PT SAI Global Indonesia
- PT SGS Indonesia
- PT Sucofindo
- PT TUV Rheinland Indonesia
- PT. Ekologika Consultants
- PT. Gagas Dinamiga Aksenta
- Rio Tinto Minerals
- Sarawak Oil Palm Plantation Owners Association
- SERVICE SYSTEMS ASSOCIATES, INC.

♦ Voluntary submission

#### NON - SUBMITTERS

- HYPER OIL LUBE
- Alfa Laval Malaysia Sdn Bhd
- Asia Plantation Capital Pte Ltd
- Beautiful Cups B.V.
- De Guru Consulting, CV
- Federation of Dutch Grocery and Food Industry (FNLI)
- GA EXPERTISE, INC
- Gabungan Industri Minyak Nabati Indonesia (GIMNI)
- GREE ENERGY Limited
- Intelescope Solutions LTD
- ITS Testing Services (M) Sdn Bhd
- Johnson Matthey Chemicals GmbH
- Knowledge Integration Services India Pvt Ltd
- NSF Knight Limited
- PT Alfa Laval Indonesia
- Schutter International BV
- Scientific Certification Systems, Inc., DBA SCS Global Services
- Syngenta Crop Protection AG
- TRANSITIONS Bruno Rebelle et associé(e)s
- Vereniging voor de Bakkerij- en Zoetwarenindustrie (VBZ)

**Total: 20**



## AFFILIATES

### SUBMITTERS *(continued)*

- Siam Elite Palm Company Limited
- SIRIM QAS International Sdn Bhd
- SKF MALAYSIA SDN BHD ♦
- T.S.L (Trading Services London)
- The Netherlands Feed Industry Association (NEVEDI)
- TUV NORD (Malaysia) SDN BHD
- TUV NORD INTEGRA
- UNION DE PALMEROS DEL LITORAL ATLANTICO (UNPALA)
- Yanmar Kota Kinabalu R&D Center Sdn. Bhd.

Total: 72



## ASSOCIATES

### SUBMITTERS *(all voluntary)*

- FIS S.R.L
- Abaco Partners, LLC dba Surefil
- Aceto B.V.
- Aimia Foods Limited
- Akciju Sabiedriba "Neo"
- AL-BAD MASSUOT YITZHAK LTD.
- Aldomak Ltd
- Algood Food Company
- anona GmbH
- Arro Corporation
- Arthur branwell & Co Ltd
- Asahi Group Holdings,Ltd.
- ASHIN FOOD PROCESSING COMPANY LIMITED
- ATLANTE SRL
- ATLANTIC Chemicals Trading GmbH
- AVO Werke A. Beisse GmbH
- AVT Abfüll- und Verpackungstechnik GmbH
- B. Foods Product International Co., Ltd
- B.V. Vurense Snackindustrie
- Bäcker GmbH
- Bagel Bakery Gesellschaft mit beschränkter Haftung
- Bairralimentar, LDA
- BÄKO-Zentrale Süddeutschland e.G.
- Banketbakkerij "De Maro" BV
- Banketfabriek Gebr. van Rooij B.V.
- Beechdean Manufacturing Ltd
- Bell Sons & Co. (Druggists) Limited
- BELLSOLA S.A.U.
- Beluša Foods s. r. o.
- Birchwood Chemicals Limited
- Bon Tuonti Oy
- Brood- en Banketbakkerij H.B. De Paauw BV
- BRUAL SA DE CV
- BTSA BIOTECNOLOGIAS APLICADAS SL
- Buchanans (Scotland) Limited
- CARIF-SA
- Carleton Cake Company Limited
- Carletti A/S
- Changzhou Youlei Dairy Co., Ltd.
- Charkit Chemical Company LLC
- CHEMEN CORPORATION LIMITED
- Chocolats Halba, Division der Coop, Basel
- Chronology s.r.o.
- Cinnaroll Bakeries Limited
- CJS, mednarodna trgovina, d.o.o.
- Club Trading & Distribution Pty. Ltd.
- Cocandy Konfektyr Aktiebolag
- Condeli GmbH
- Consorzio Casalasco Del Pomodoro Societa' Agricola Cooperativa
- Continental Foods Belgium NV
- Cosmetica
- Crantock Bakery Limited
- Creative Natural Products, Inc. dba Chocolove
- CRG Handel und Dienstleistung GmbH
- D. I. MANUFACTURING, L.L.C.
- David Wood Baking Ltd
- Delafaille NV
- Deli Sante Limited
- DENIS & FILS SAS
- Dewey's Bakery, Inc.
- Dobra Beheer B.V.
- Dr. Willi Knoll GmbH & Co. KG
- Du Bois de La Roche
- E & R Food Ingredients B.V.
- E.MORENO,S.L.U.
- Earthwise Group Ltd
- Eaton's Patisserie Ltd
- ELTON INTERNATIONAL TRADING COMPANY SA
- Eurodesserts
- F Duerr & Sons Ltd
- Falengreen A/S
- Fantasy Cookie Corporation
- Farüchoc Schokoladenfabrik GmbH & Co. KG
- Fieldbrook Foods Corporation
- FIRMA ITALIA S.p.A
- FMI Australia Pty Ltd
- Food Innovations Holdings Limited
- FORTADUL, S. L.
- Foshan City Shunde Area Soshio Wet Tissue Company Ltd
- Franz Kastner GmbH
- Fuchs GmbH & Co. KG
- Fuerst Day Lawson Limited
- Fusco Foods Ltd
- G R Wright and Sons Ltd
- GATTEFOSSE SAS
- Gb Ingredients Ltd
- Geary's Bakeries Ltd
- Generichem Corporation
- Georg Parlasca Keksfabrik GmbH
- GEORGE PAPAPANAGIOTOU S.A.
- Gillco Products, Inc
- Girrbach-Süßwarendekor GmbH
- Glenmar Shellfish Limited
- GOLDEN STATE FOODS CORP
- GoodLight Natural Candles, LLC
- Green Sales Distribution AB
- Guangzhou Galaxy Food Products Co., Ltd.
- Guschlbauer Backwaren GmbH
- Gutscher Mühle Traismauer GmbH
- Haarla Oy
- HACO AG
- Halloren Schokoladenfabrik AG
- Hawkins Watts Limited
- HAYDEN VALLEY FOODS, INC.
- Healy Chemicals UK Limited
- Henan Zhengtong Food Technology Co., Ltd
- Hill Country Bakery, LLC
- Hofer-Kerzen Vertrieb Ges.m.b.H.
- Huober Brezel GmbH + Co Erste Württembergische Brezelfabrik
- Ideal Snacks Corporation
- Imperial Flavours Inc.
- IMPORTACO CASA PONS S.A
- Indasia Gewürzwerk GmbH
- INDUSTRIA JABONERA LINA, S.A

♦ Voluntary submission



## ASSOCIATES

### SUBMITTERS *(continued)*

- Ingredients & Desserts S.L.
- IVC Nutrition Corporation
- Jacobsens Bakery Ltd
- Jaffa DOO Crvenka
- Jasper Products, LLC
- Jeurgens Banket-, Biscuit en Chocoladefabriek B.V.
- Jiangmen City Zhongjia Food Co., Ltd
- John B. Sanfilippo & Son, Inc.
- Kanan Enterprises, Inc. dba King Nut Companies
- KANCOR INGREDIENTS LTD
- Kaslink Foods Oy Ltd
- KEKSARNA BRODNJAK, družba za trgovino in proizvodnjo, d.o.o
- Kenny's Candy & Confections, Inc.
- Kessler & Comp. GmbH & Co. KG
- Kimâs Chocolates N.V.
- King Food Bohemia s. r. o.
- Kinnerton (Confectionery) Company Ltd
- Klafa-Chocola
- Kneipp GmbH
- Koch's Torma
- Kolafabriken i Sverige AB
- KOYO MERCANTILE CO., LTD.
- LABORATORIOS MIRET S.A.
- Lameri Spa
- LANDHOF GesmbH & Co KG
- LE TEMPS DES CERISES
- Lebkuchen-Schmidt GmbH & Co. KG
- LEES FOODS LIMITED
- Leo Der Bäcker und Konditor GmbH und Co. KG
- Libra Speciality Chemicals Limited
- Lincoln Bakery Limited
- Lübecker Marzipan-Fabrik v. Minden & Bruhns GmbH & Co. KG
- MADEMOISELLE DESSERTS TAUNTON LIMITED
- MAESTRO SWISS FOOD SDN BHD
- Maître Saladier Inc.
- Malviala Oy
- Mani GmbH
- Mario International Group OÜ
- Märkische Geflügelhof-Spezialitäten GmbH
- Markus Products Limited
- Marston Foods Limited
- Maymó Cosmetics S.A.
- McKenzie Biscuits
- Meisterfrost Tiefkühlkosterzeugungs-Gesellschaft m.b.H.
- Metarom France
- Minderleinsmühle GmbH & Co. KG
- Mobius B.V
- Mooseberry Soap Co LLC
- Morrison Lamothe Inc.
- Mueller Fleisch GmbH
- N J Marketing Ltd T/A Calico Cottage
- Nation Pizza Products LP
- Naturkost Übelhör GmbH & Co.LG
- Neuhaus N.V
- Newchem S.R.L.
- NMK B.V.
- Noble House
- Nordiska Aktiebolaget Donut
- Northern Ingredients Company
- ODW Frischprodukte GmbH
- Olense Vleeswaren Industrie NV
- Omya (Schweiz) AG
- Ontario Inc ta Donut Time
- Optima S.P.A.
- OptimusBio (Pty) Ltd
- ORO-Produkte Marketing International GmbH
- Ospelt Food GmbH
- Pan e Past - Produtos de Panificacao e Pastelaria Unipessoal, Lda
- Panarama Incorporated
- Panelto Foods
- Paterson Arran Ltd.
- Patisserie Gaudet Inc / Gaudet Sweet Goods Inc
- Piemme S.R.L
- PlusPharma Incorporated
- POLYRHEO INC.
- Pratogel S.R.L.
- Protoil Marketing SA
- PROYDA PTY LIMITED
- PRZEDSIĘBIORSTWO PRODUKCYJNO - HANDLOWE - RYSZARD KACZMAREK I SYNOWIE SP. Z.O.O. SP. KOMANDYTOWA
- QR Ingredients srl
- Quadra Chemicals Ltd
- Ripon Select Foods Limited
- Rockline Industries, Inc.
- Roma NV
- Romix Foods Limited
- Roskam Baking Company
- S.A.L.P.A. Di Cherubini Domenico & C. S.A.S.
- SACI-CFPA
- Salamander Bay LLC
- Sandy's Bakehouse Ltd
- Sapro Temizlik Urunleri Sanayi ve Ticaret A.S
- Sargento Foods Inc.
- Savor Street Foods, Inc.
- Sel Chemie B.V.
- Serpol-Cosmetics Sp. z o.o. Sp. k.
- Signature Breads, Inc
- Silvestri Sweets, Inc. dba Carousel Candies/Art Coco Chocolate
- Snowbird foods Limited
- SOCIETE BEURRIERE DE RETIERS
- SORGER Wurst- und Schinkenspezialitäten GmbH
- Southern Oil Pty Ltd
- Standard Homeopathic Company
- Staples Disposables Ltd
- State Fair Mini Donuts U.S.A., Inc.
- Steven-Roberts Originals, LLC
- Stevens Expomat
- Stoats Porridge Bars Limited
- Stockmeier Food GmbH & Co. KG
- Strategic Food International Co. LLC
- Suavizantes y Plasticantes Bituminosos. SL
- Sudeep Pharma Pvt Ltd.
- Sulá GmbH
- System Frugt A/S
- T C Fines & Sons
- T.M.A Co., LTD
- Take N'Bake Limited
- TasteTech Ltd
- TATE & LYLE ITALIA SPA
- Taylors The Bakers 2011 Limited
- TC Brød ApS
- TFC Australia Pty Ltd
- The Flat Bread Company Limited
- Thistle Seafoods Ltd
- Tods of Orkney Limited
- Toffee Tec GmbH
- TotteGott Aktiebolag
- TREFIN
- UAB "Rigidas"
- Ultrapharm Limited
- Unicharm Corporation
- UNION COSMETIC s.r.o.
- Unser Heimatbäcker DB GmbH & Co. KG
- Van Dijk Bankeet BV
- Van Wijk & Olthuis BV
- Vermeiren Princeps NV
- VICORQUIMIA, S.A.
- W C Rowe (Falmouth) Ltd
- W.O. Duesberg Chemical GmbH
- Walkers Chocolates
- Walkers Shortbread Ltd
- Walter Shearer Limited Trading as Shearer Candles
- Warrens Bakery Limited
- Weckerle Cosmetics Eislingen GmbH



ASSOCIATES

**SUBMITTERS** *(continued)*

- Western Pacific Foods, Inc.
- Wetzol - Karlsbader Oblaten - und Waffelfabrik GmbH
- WHG Weißenfeller Handels-Gesellschaft mbH
- Wholebake Ltd
- Wholesale Liquidations LLC ta Benjamin Foods
- Wilrich Pty Ltd ta 'Sticky Foods' and 'OMG! Fantastic Foods'
- Wojnar's Wiener Leckerbissen Delikatessenerzeugung GmbH
- Wolf ButterBack KG
- XIAMEN YAMATA FOODS CO.,LTD.
- XOX Geback GmbH
- Yeo Valley
- YUKA SANGYO CO.,LTD.
- ZAKŁAD PRODUKCJI CUKIERNICZEJ "NORD" Sp. z o.o.
- Zakład Produkcyjno-Handlowo-Usługowy Eksport-Import "JABEX" Gańczarczyk Jan
- Zhejiang Sunshine Co., Ltd.
- ZHUHAI Jenny's Choice Manufacturing Limited

**Total: 273**

**SUBMITTERS**

**Grand Total: 1432**

**NON - SUBMITTERS**

**Grand Total: 258**



© RS&O

### 3. Suspended and Terminated Members

Annual Communication of Progress submissions are mandatory for Ordinary and Affiliate RSPO members who have been members for at least a year at the start of each submission period. Members who failed to submit their 2017 ACOP reports by 9 May 2018 were allowed to submit their reports as late submissions between 29 June 2018 and 20 July 2018, after which ACOP submissions for 2017 were fully closed. Late submissions are considered non-submissions and tracked separately from on-time submissions.

Non-submissions may also result from changes in the RSPO member's organisation structure (eg. mergers, acquisitions, restructure of subsidiaries under a parent firm's RSPO membership) or if the member chose to voluntarily resign from the RSPO during the ACOP submission period.

The RSPO has taken action against RSPO member companies/organisations listed in this section for failure to submit their mandatory ACOP report for 2017, either as a submission or a late submission.

Non-submission of mandatory ACOP reports will result in the following actions:

- First non-submission of ACOP report – **Warning**
- Non-submission of ACOP reports for 2 consecutive years – **Suspension**
- Non-submission of ACOP reports for 3 consecutive years – **Termination**

Companies/organisations that have had their RSPO membership suspended will have all membership privileges revoked with immediate effect. However, there will be a grace period of 30 days before their certificates, trade and RSPO Trademark License cease to be valid.

Companies/organisations that have had their RSPO membership terminated will have all membership privileges revoked. This includes immediate invalidity of their certificates, trade and RSPO Trademark License.

3.1

#### LIST OF SUSPENDED AND TERMINATED MEMBERS BY CATEGORY

Late submissions Resignation / others First warnings Suspension Termination



Palm Oil Growers

19 2

3 5 0

#### SUSPENDED

- Extractora Palmariguani S.A
- Koperasi Tani Maju
- KUD Bungo Tanjung
- Perhimpunan Petani Swadaya "Sapta Tunggal Mandiri"
- Univanich-Plaipraya Community Enterprise Group

Total: 5



Processors & Traders

54 7

21 26

3

#### SUSPENDED

- AARTI INDUSTRIES LIMITED
- AGRI ASIA GROUP SDN. BHD.
- Bronson & Jacobs Pty Ltd
- COFIAGRO
- Indo Sukses Sentra Usaha, PT
- Innovans Palm Industries Sdn. Bhd.
- JSC Aston
- KRISHNA ENTERPRISES
- Lotte International Co., Ltd
- M/S Amarjit Oil Traders
- NEW ENG LEE AGRICULTURE SDN. BHD.
- Oleocomm Global Sdn Bhd
- OPG TECH CO., LTD.
- Palmatec Corporation de Costa Rica S.A.
- PARISONS FOODS PVT. LTD.
- PIC-CO AD
- PT Prosympac Agro Lestari
- PT. ROYAL INDUSTRIES INDONESIA
- QUERQUS ALIMENTARIA, S.L
- Ruchi Soya Industries Limited
- Sawit Raya Sdn Bhd
- SHANGHAI YIZHOU ECONOMIC TRADE DEVELOPMENT CO.,LTD.
- SinoLight Chemicals Co. Ltd
- TRIANGULO ALIMENTOS LTDA
- UNIVERSAL BIOFUELS PVT LTD
- XLNT BIOFUEL SDN. BHD.

Total: 26

#### TERMINATED

- amtradeco
- BiologoN Gesellschaft m.b.H.
- TEGAP BUMIJAYA SDN BHD

Total: 3



Consumer Goods Manufacturers

60 13

24 13

1

#### SUSPENDED

- Arabian Co for Sulphonates Co. Ltd
- Bäckerei Brinker GmbH
- Cerebos (Australia) Proprietary Limited
- Commonwealth Soap & Toiletries
- Coopérative isigny Sainte Mère
- DongGuan Geen Food Technology Co Ltd
- Endangered Species Chocolate
- Kaarsenfabriek Parcan B.V.
- LDC TRAITÉUR
- Mead Johnson Nutrition Company
- Murray Goulburn Co-Operative Co. Limited
- SIGNATURE SNACKS LLC
- United Flowers For Vegetable Oils Co., Ltd.

Total: 13

#### TERMINATED

- Zhejiang Jiahua Energy Chemical Industry Co., Ltd.

Total: 1



Retailers

6 1

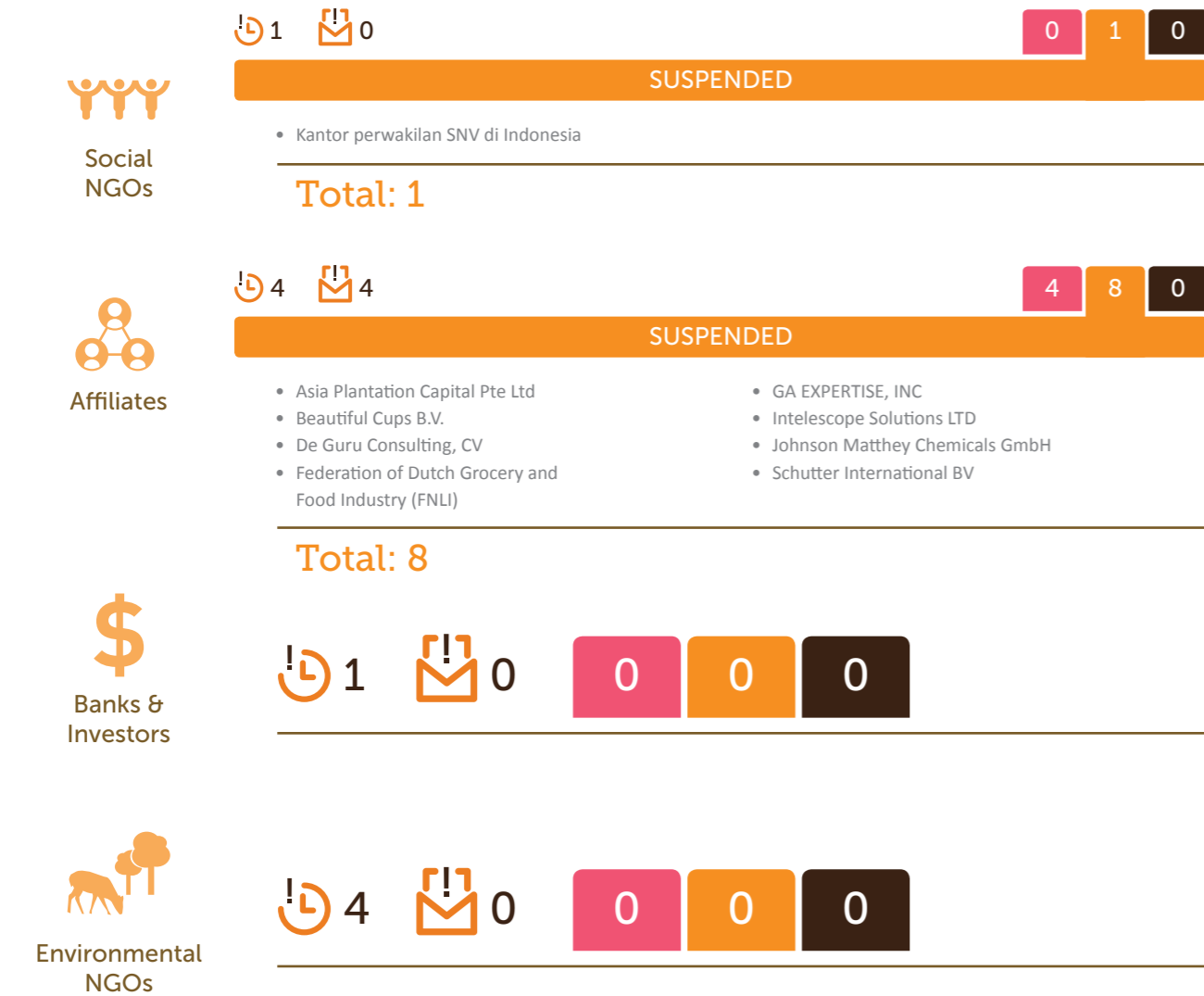
1 1 0

#### SUSPENDED

- SPAR Österreichische Warenhandels - Aktiengesellschaft

Total: 1





### GRAND TOTALS



## 4. Supply Chain Models

The RSPO has two types of certification, which involve verification and certification by an accredited Certification Body. The first is the Principles & Criteria (P&C) certification which ensures that palm oil is produced sustainably from the source. This certification is for growers/producers. The second is Supply Chain certification

(SCC), which ensures the traceability of the certified palm oil from its source to throughout the supply chain. There are four types of RSPO supply chain models available; Identity Preserved, Segregated, Mass Balance and Book and Claim (also known as RSPO credits).

### PHYSICAL CSPO



#### Identity Preserved (IP) Palm Oil

Sustainable palm oil from a single identifiable certified source is kept separate from all other palm oil throughout supply chain.

#### Segregated (SG) Palm Oil

Sustainable palm oil from different certified sources is kept separate from ordinary palm oil throughout supply chain.



#### Mass Balance (MB) Palm Oil

Sustainable palm oil from certified sources is mixed with ordinary palm oil throughout supply chain. Mixing of sustainable and conventional palm oil is allowed if it is monitored administratively.

### CSPO CREDITS



#### Book & Claim (B&C) Palm Oil

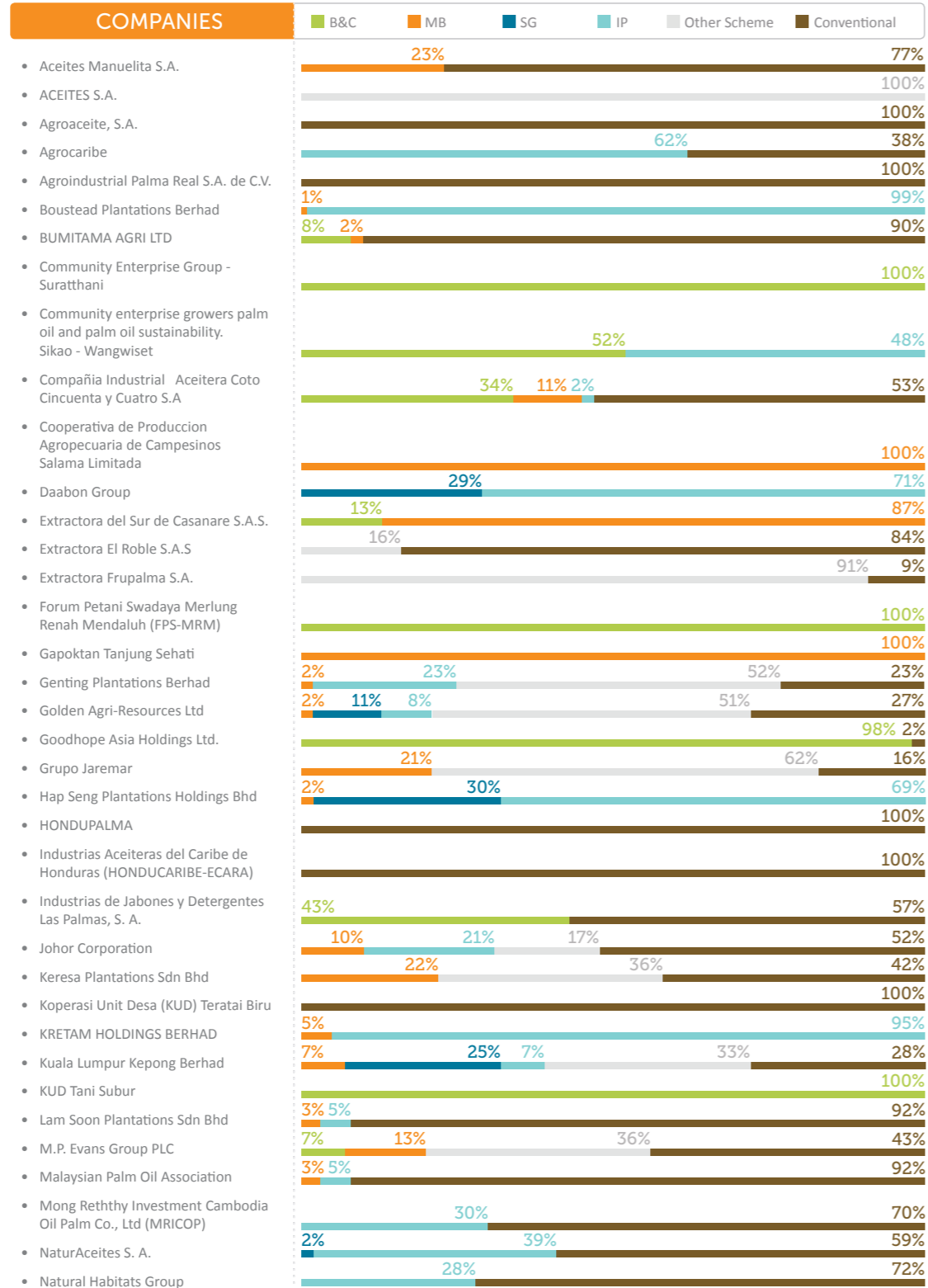
The supply chain is not monitored for the presence of sustainable palm oil. Manufacturers and retailers can buy Credits from RSPO-certified growers, crushers and independent smallholders through RSPO's online trading platform - PalmTrace.



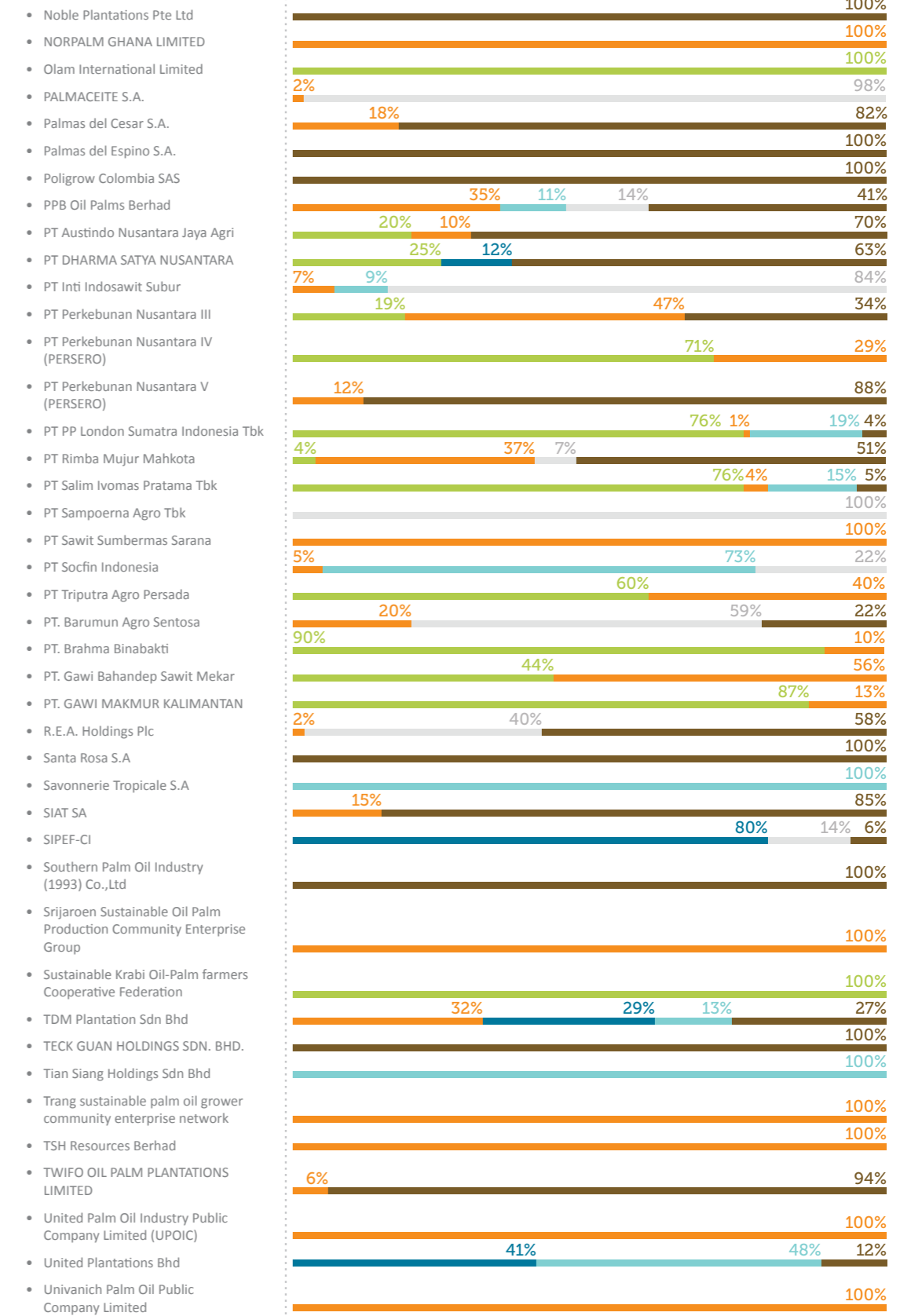
## PALM OIL GROWERS

4.1

Among the 54 Palm Oil Grower members reporting complete supply chain data in their ACOP submissions in 2017, sold CSPO volumes were split relatively equally between the four RSPO Supply Chain models. The majority of output by members, however, is still sold as conventional. Mass Balance remains the most widely used model, and we also note an increase in sold output certified as Identity Preserved.



## COMPANIES





## INCOMPLETE OR MISSING SUPPLY CHAIN DATA

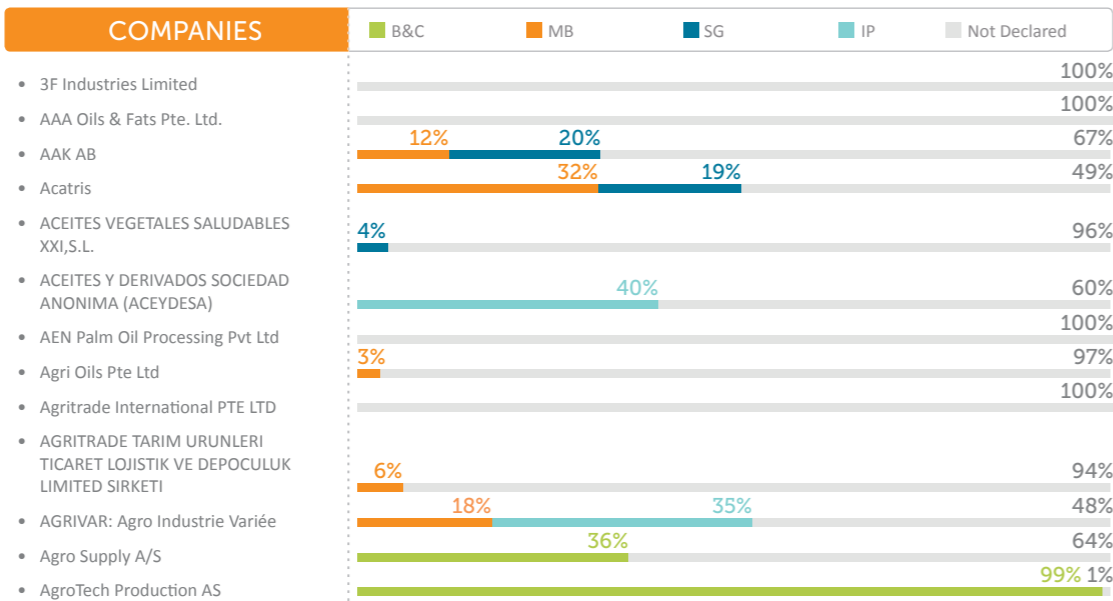
- Agropalma Group
- ANCUPA
- BENTA WAWASAN SDN BHD
- DARA-LAM SOON SDN BHD
- DekelOil
- FEDEPALMA - National Federation of Oil Palm Growers of Colombia
- FELDA
- FELDA GLOBAL VENTURES HOLDINGS BERHAD
- First Resources Limited
- Global Palm Resources Holdings Ltd.
- Golden Veroleum (Liberia) Inc. (GVL)
- Goldtree (S.L.) Ltd
- Hacienda La Cabana S.A.
- Ikatan Kayangan Sdn Bhd
- Innoprise Plantations Berhad
- Kalyan AgroVet Investments Limited
- Kwantas Corporation Berhad
- Lumnam Kadae Pattana Oil Palm Community Enterprise Group
- N.Y.Hiew (Holdings) Sdn Bhd
- OLEOSUR SAPI DE CV
- Phanom Land Settlement Cooperatives Limited
- PT Agrowiratama
- PT Berkas Sawit Sejati
- PT FIRST LAMANDAU TIMBER INTERNATIONAL
- PT Harisa Agro Lestari
- PT Hilton Duta Lestari
- PT Mentari Pratama
- PT Musim Mas
- PT Sanggam Harapan Sejahtera
- PT Siringo Ringo
- PT Tri Bakti Sarimas
- PT Tunas Baru Lampung Tbk
- PT. Eagle High Plantations Tbk
- PT. Unggul Lestari
- Saikueng Bansawan Community Enterprise
- SAWIT KINABALU SDN. BHD.
- Sichon Palm Yangyuen Community Enterprise Group
- Sime Darby Plantation Berhad
- SIPEF-CI
- SOTRADER (Societe Gabonaise De Transformation Agricol)
- Tapi-Ipun Sustainable Oil Palm community Enterprise Group
- UPOIC Nuakhlong-Khaopanom
- Volta Red Limited
- Wild Asia Sdn. Bhd. (Wild Asia Group Scheme)

4.2

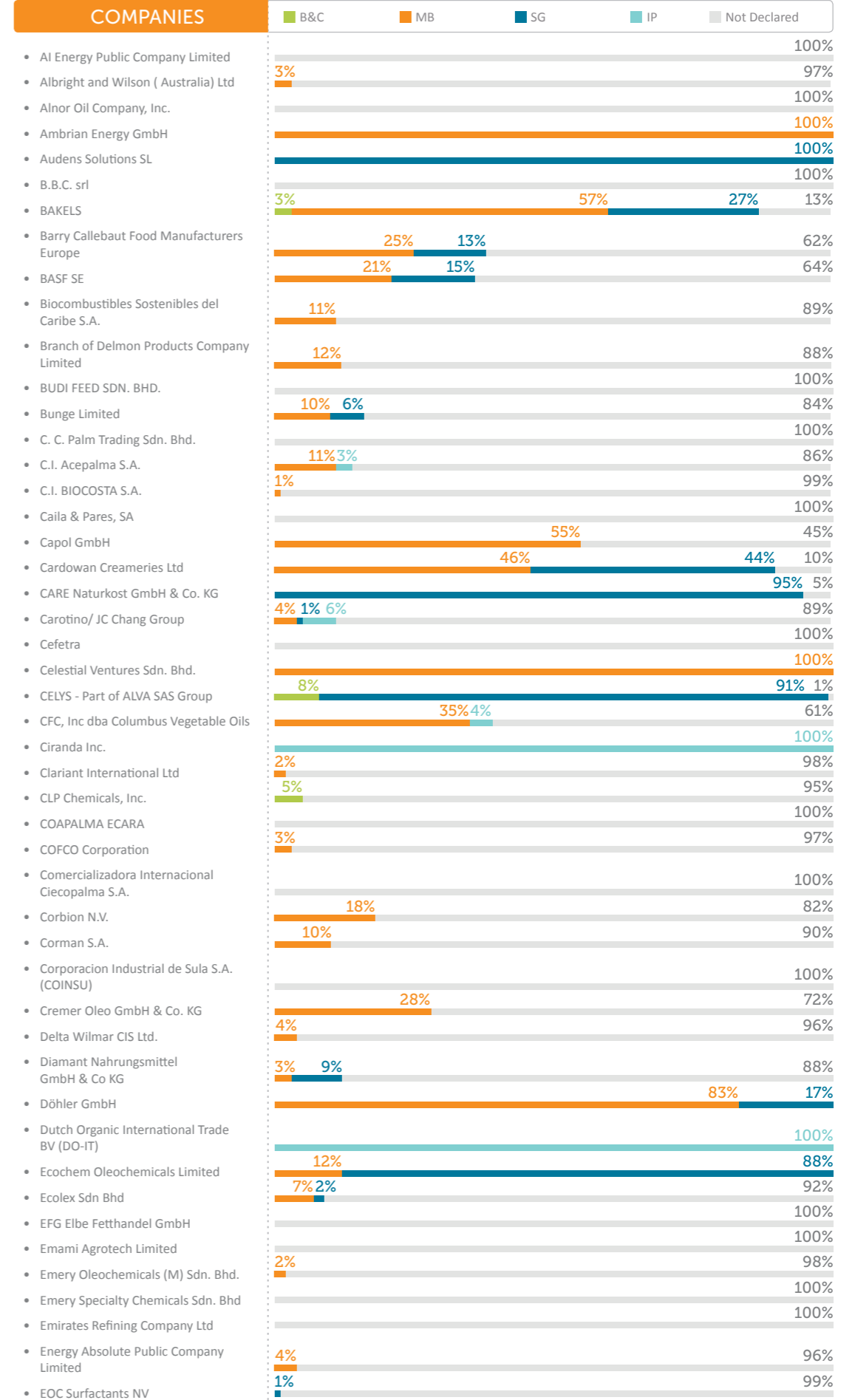


## PROCESSORS & TRADERS

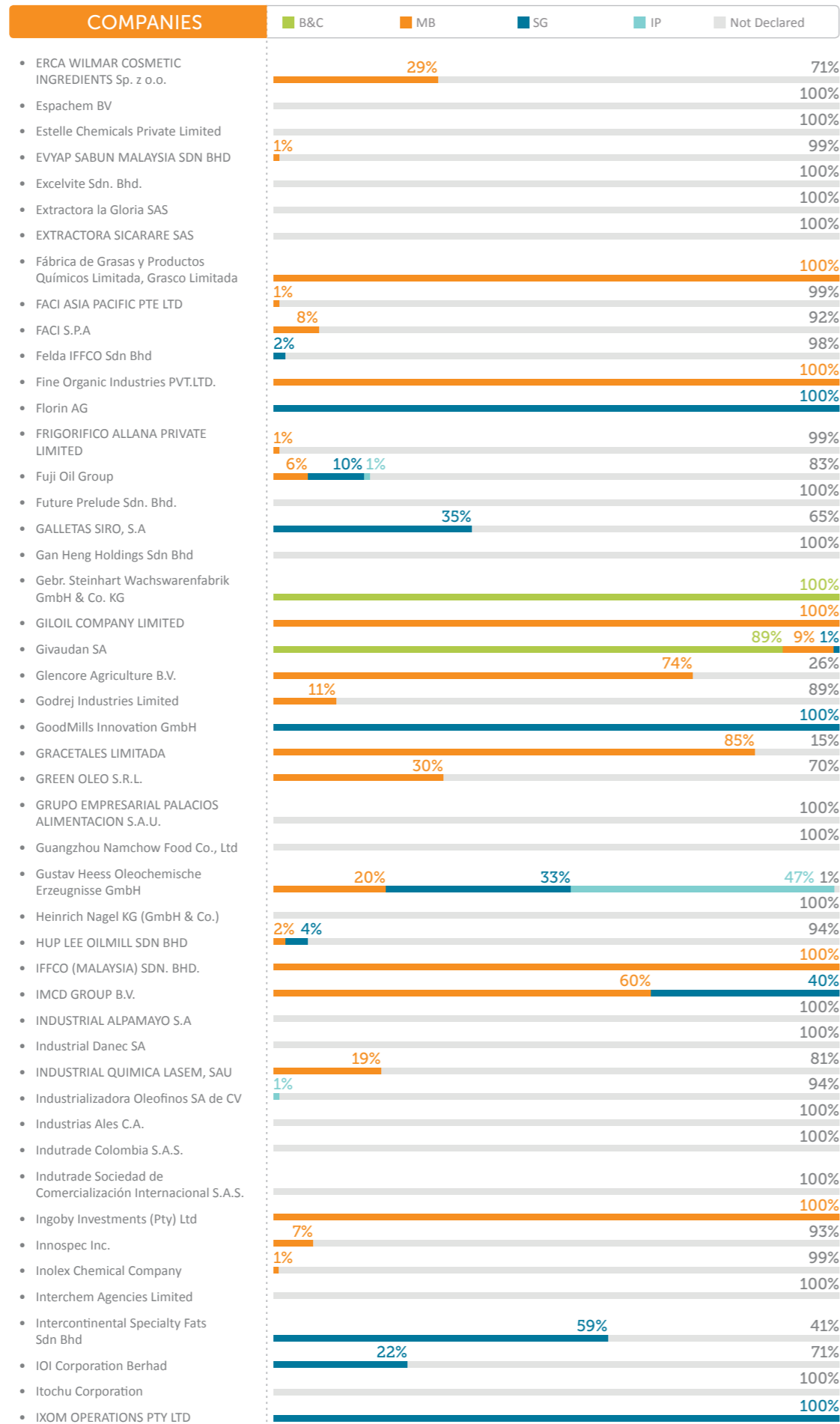
Among the 263 Processor and Trader members that submitted ACOP reports with complete supply chain usage data in 2017, the Mass Balance and Segregated models remain the most popular. Uptake of CSPO remains on a gentle uptrend among P&T members, with 40 members reported 100% handling, trading or processing of CSPO in 2017, up from 33 members in 2016. However, a significant amount of volumes reported by P&T members were not declared as certified under any of the four RSPO supply chain models, indicating room for improved uptake.



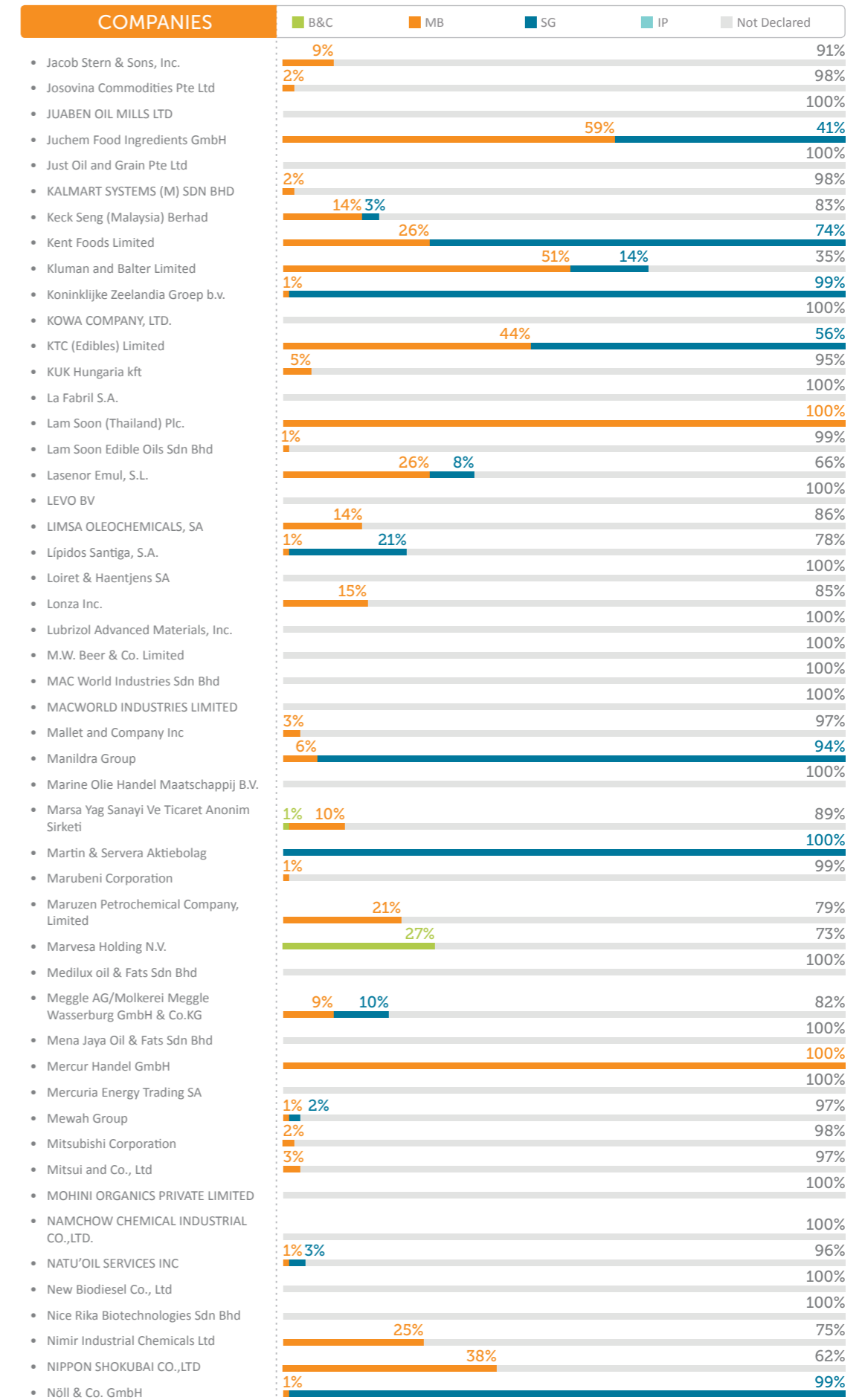
## COMPANIES



**Processors & Traders**

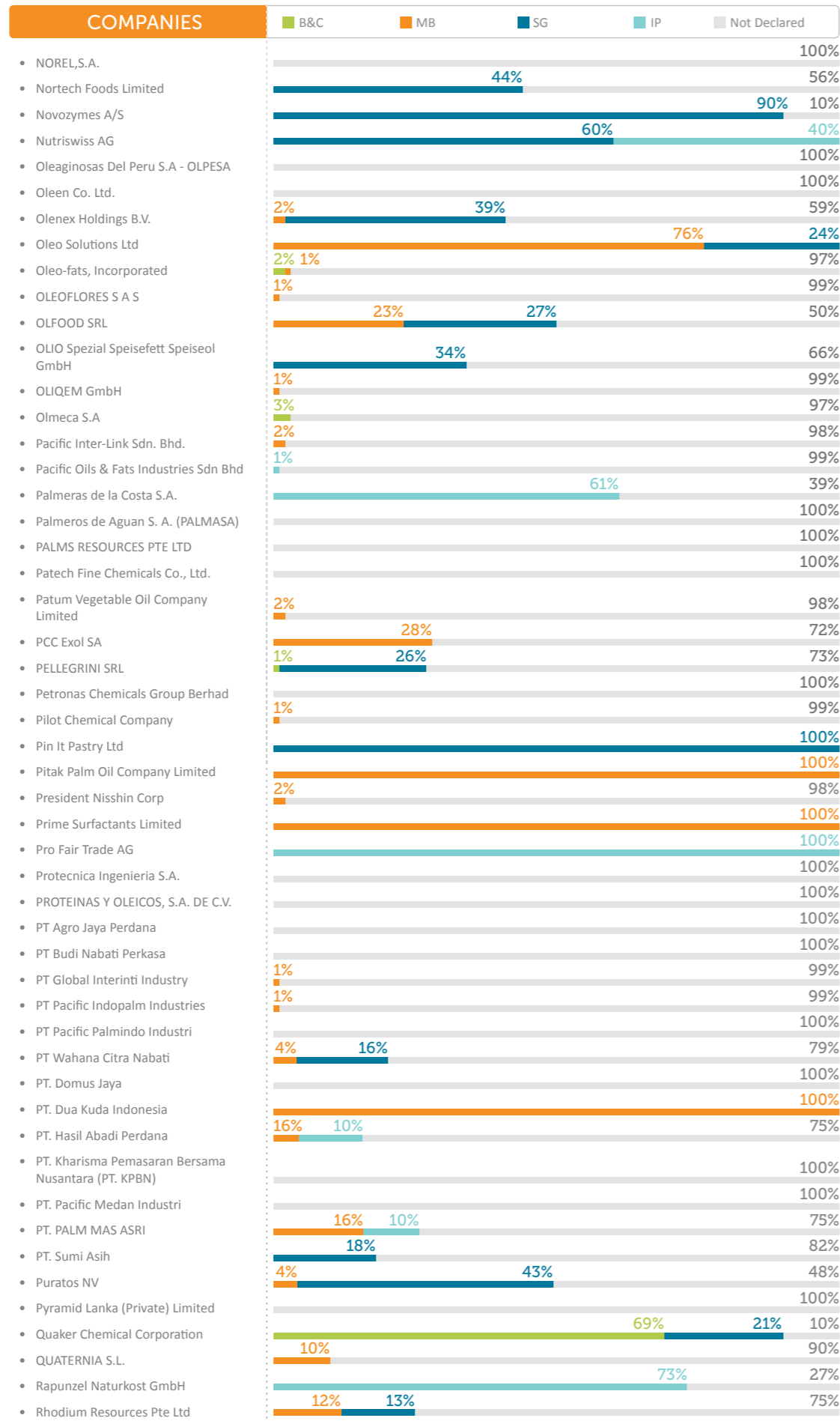


**Processors & Traders**

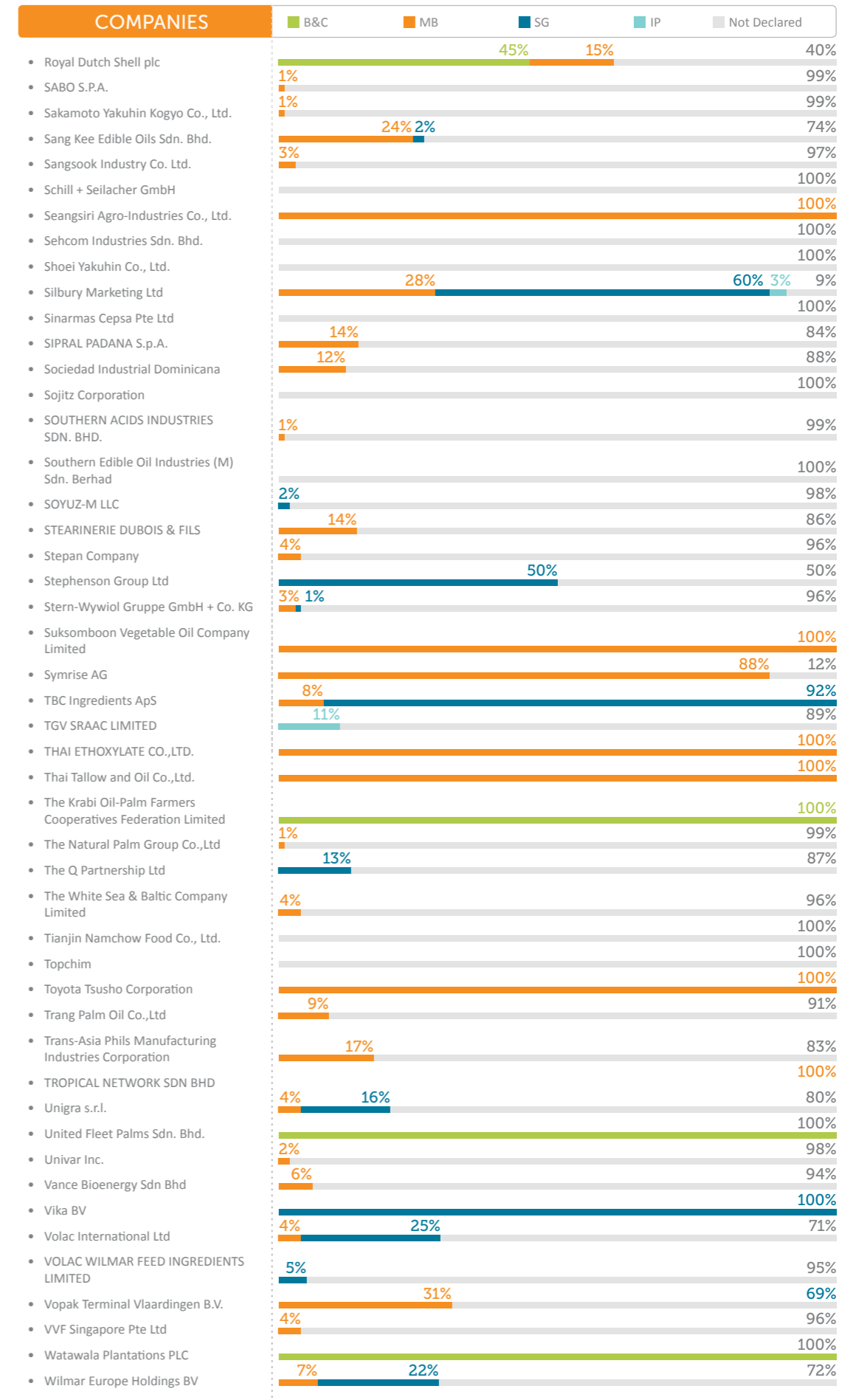




Processors & Traders

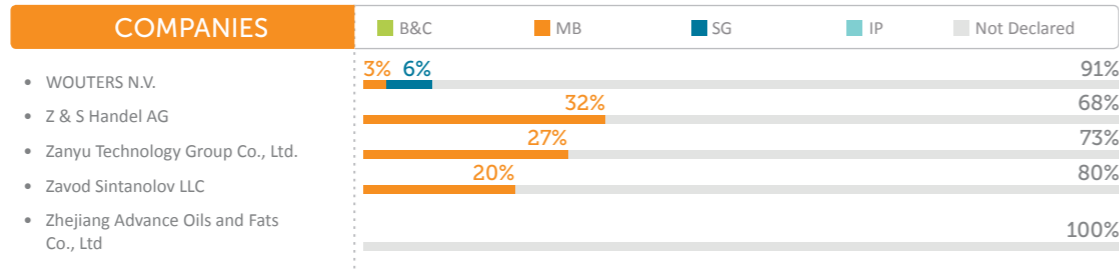


Processors & Traders





### Processors & Traders



### Processors & Traders

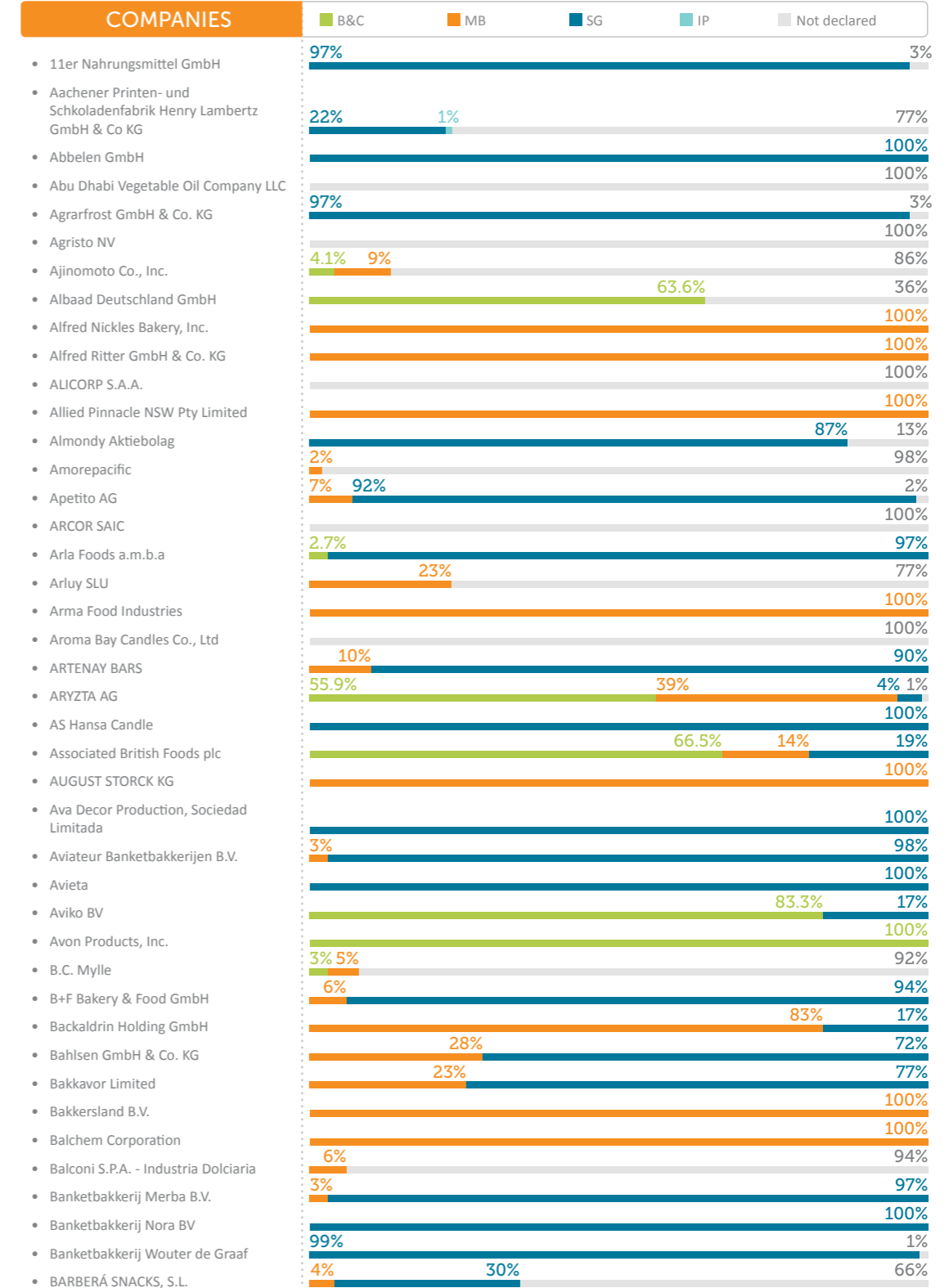
#### INCOMPLETE OR MISSING SUPPLY CHAIN DATA

- 2M Holdings Limited
- AB Fortum Värme samägt med Stockholm stad
- Agroindustrias De Mapastepec Sa De Cv
- Archer Daniels Midland (ADM)
- BÄKO HANSA eG
- BÄ
- Besdale Trading Pte. Ltd.
- Bewital agri GmbH & Co. KG
- Britz Networks Sdn. Bhd.
- C. Siebrecht Söhne KG
- Cargill Incorporated
- Cedar Concepts Corporation
- Chemical Initiatives (Proprietary) Limited
- Croda International PLC
- Dr Julius Pompe OHG & Co GmbH
- DÜBÖR Groneweg GmbH & Co. KG
- DuPont Nutrition Biosciences ApS
- E.R.C.A. - Esperienze Ricerche Chimiche Applicate - S.P.A.
- Eastman Chemical Company
- Enaspol a.s.
- Eulip S.p.A
- Eurotrading SpA
- Evonik Dr. Straetmans GmbH
- Evonik Industries AG
- FC FRANKEN-KOSMETIK-CHEMIEHANDEL GmbH & Co. KG
- Global Agri-Trade Corporation
- Hansa NFC GmbH
- Henry Lamotte Oils GmbH
- INDUSTRIAL AGRARIA LA PALMA LIMITADA-INDUPALMA LTDA
- Inter-Continental Oils and Fats Pte Ltd (ICOF)
- INTERMED SDN. BHD.
- International Sugars Inc.
- IRCA S.P.A
- J-OIL MILLS,INC.
- LFI (UK) Ltd
- LLC KRC EFKO-Kaskad
- Magnakron Corporation
- Martin Braun Backmittel und Essenzen KG
- Maruzen Chemicals Co., Ltd.
- Meade-King, Robinson and Co. Ltd.
- Miwon Commercial Co.,LTD
- Monument Chemical
- MVO
- New Japan Chemical Co., Ltd.
- NOF Corporation
- Oxiteno S.A. Indústria e Comércio
- Palsgaard A/S
- PAVLOS N. PETTAS A.V.E.E.
- PERDUE AGRIBUSINESS INC
- Permata Hijau Group
- Peter Greven GmbH & Co. KG
- PRIDE SOLVENTS & CHEMICAL CO. OF NEW JERSEY, INC. ta Pride Chemical Solutions
- PT Agro Makmur Raya
- PT Batara Elok Semesta Terpadu
- PT Indokarya Internusa
- PT Intibenua Perkasatama
- PT Megasurya Mas
- PT Wira Inno Mas
- PT. KURNIA TUNGGAL NUGRAHA
- QL Resources Berhad
- RIKEN VITAMIN CO., LTD
- S.P.O. AGRO-INDUSTRIES CO.,LTD.
- Sasol Germany GmbH
- Sasol Italy S.P.A.
- Shanghai Fine Chemical Co., Ltd.
- SLOVECA, Sasol Slovakia, spol. s r. o.
- Soya Hellas SA
- Spack BV
- Srijaroen Palm Oil Co.,Ltd.
- Sun Ace Kakoh (Pte) Ltd
- Sysco Corporation
- Taiyo Kagaku Company Limited
- The HallStar Company
- The Nisshin Oilio Group, Ltd.
- THIN OIL PRODUCTS LLC.
- Tristar Global Sdn Bhd
- Tsukishima Foods Industry. Co.,Ltd.
- UIC VIETNAM CO., LTD.
- Vantage Specialties, Inc.
- VIRGOZ OILS & FATS PTE LTD
- Wilmar International Limited
- Zhangjiagang Glory Chemical Industry Co.,Ltd.
- ZIV LTD
- Zschimmer & Schwarz CHEMIE GmbH



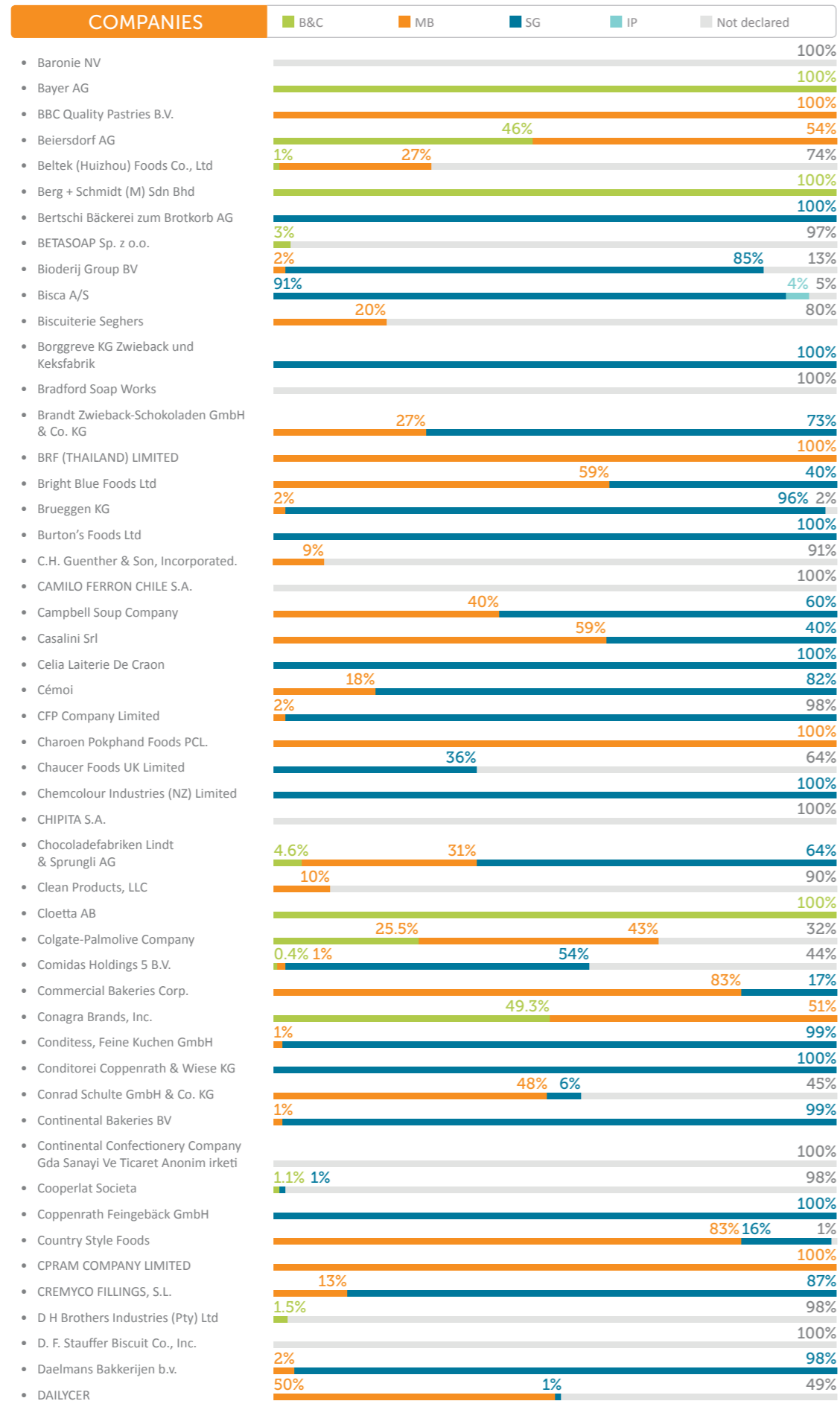
### CONSUMER GOOD MANUFACTURERS

In the Consumer Goods Manufacturers category, 415 members submitted ACOP reports with complete supply chain usage data in 2017. The data for 2017 shows a continued shift away from Book & Claim volumes to Mass Balance and Segregated certification. 162 members reported 100% usage of CSPO volumes in 2017, slightly higher than 2016. Almost 60% of palm oil volumes reported by RSPO CGM members in 2017 were not RSPO-certified, and were presumably bought as conventional.

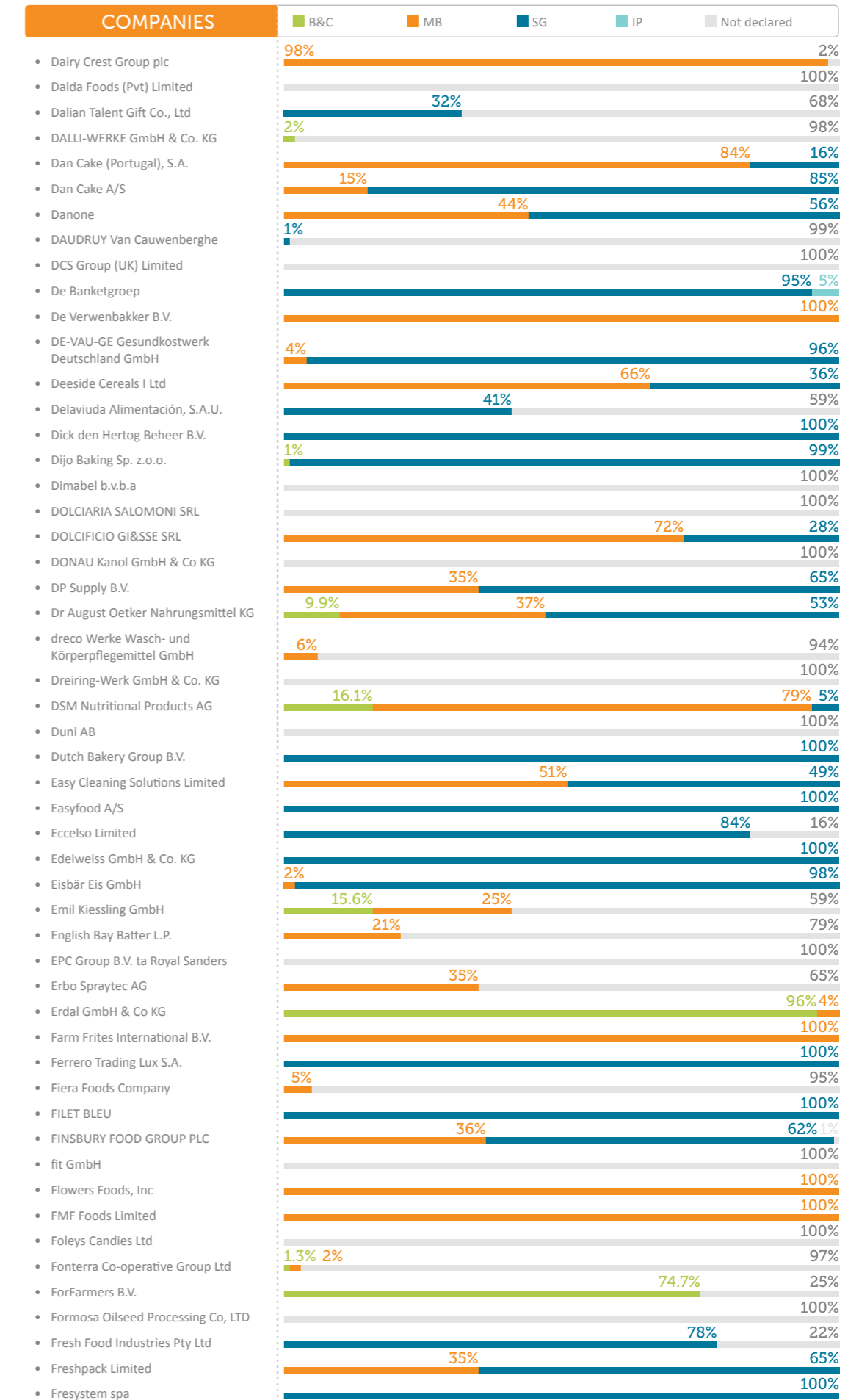




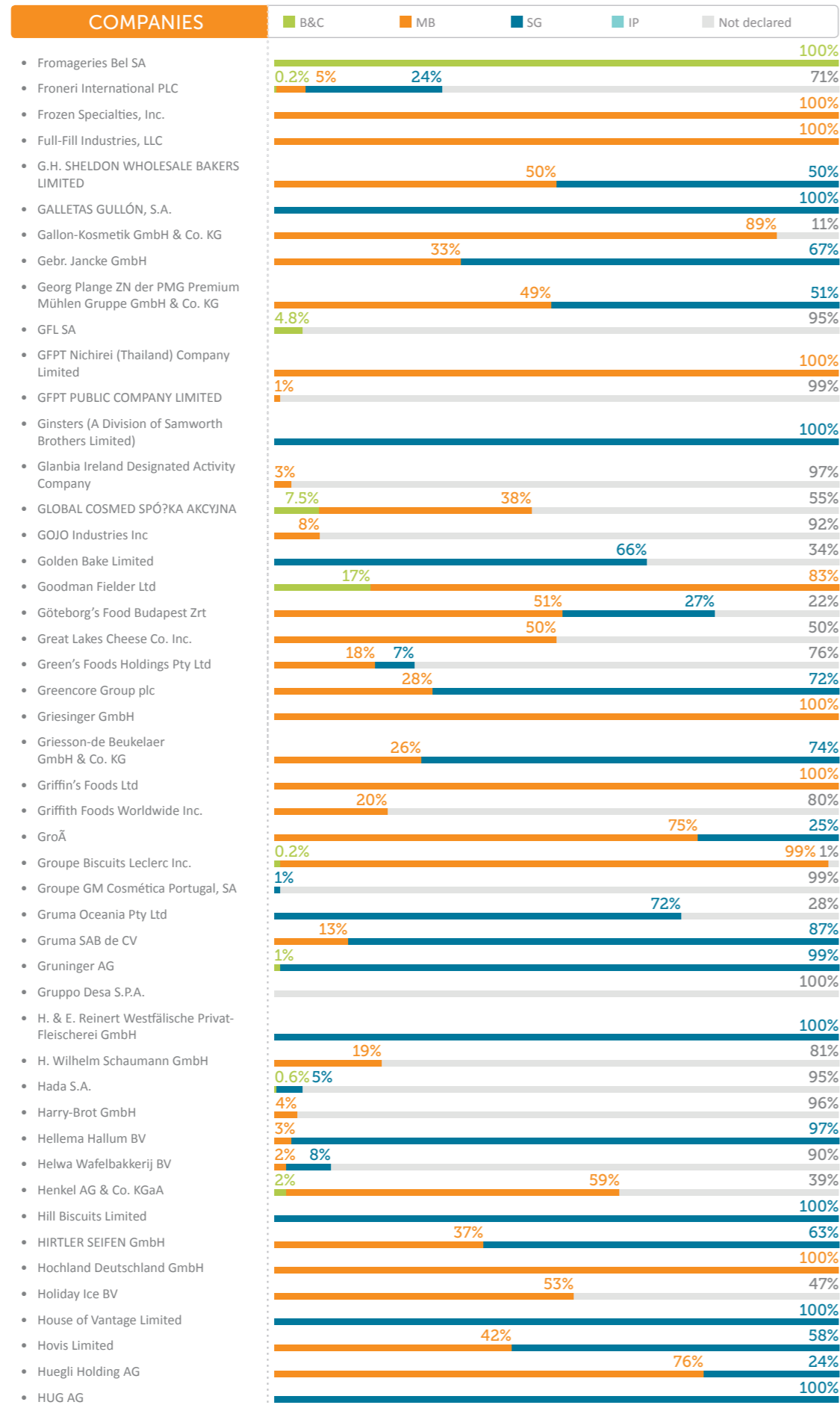
Consumer  
Goods  
Manufacturers



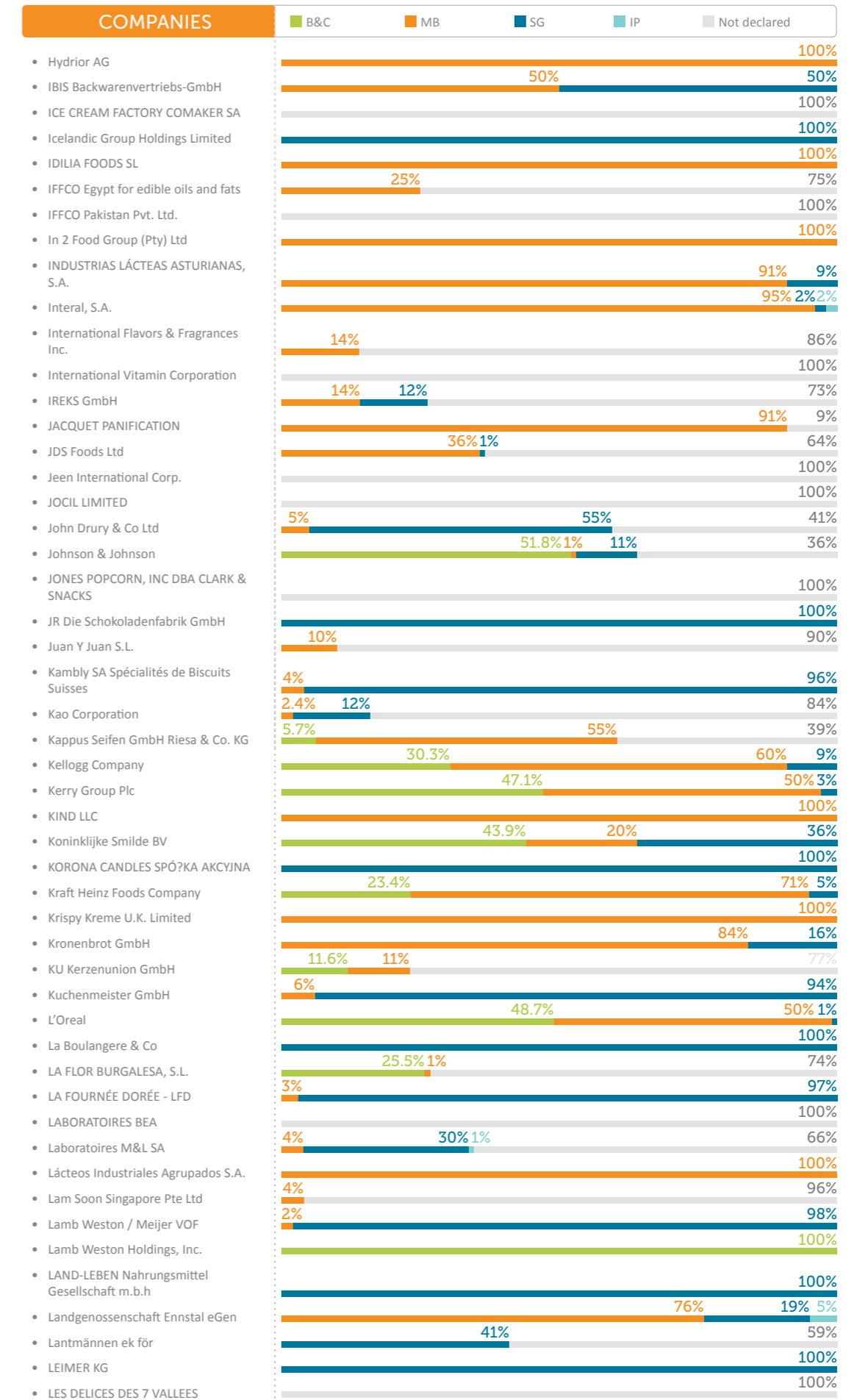

Consumer  
Goods  
Manufacturers



Consumer Goods Manufacturers



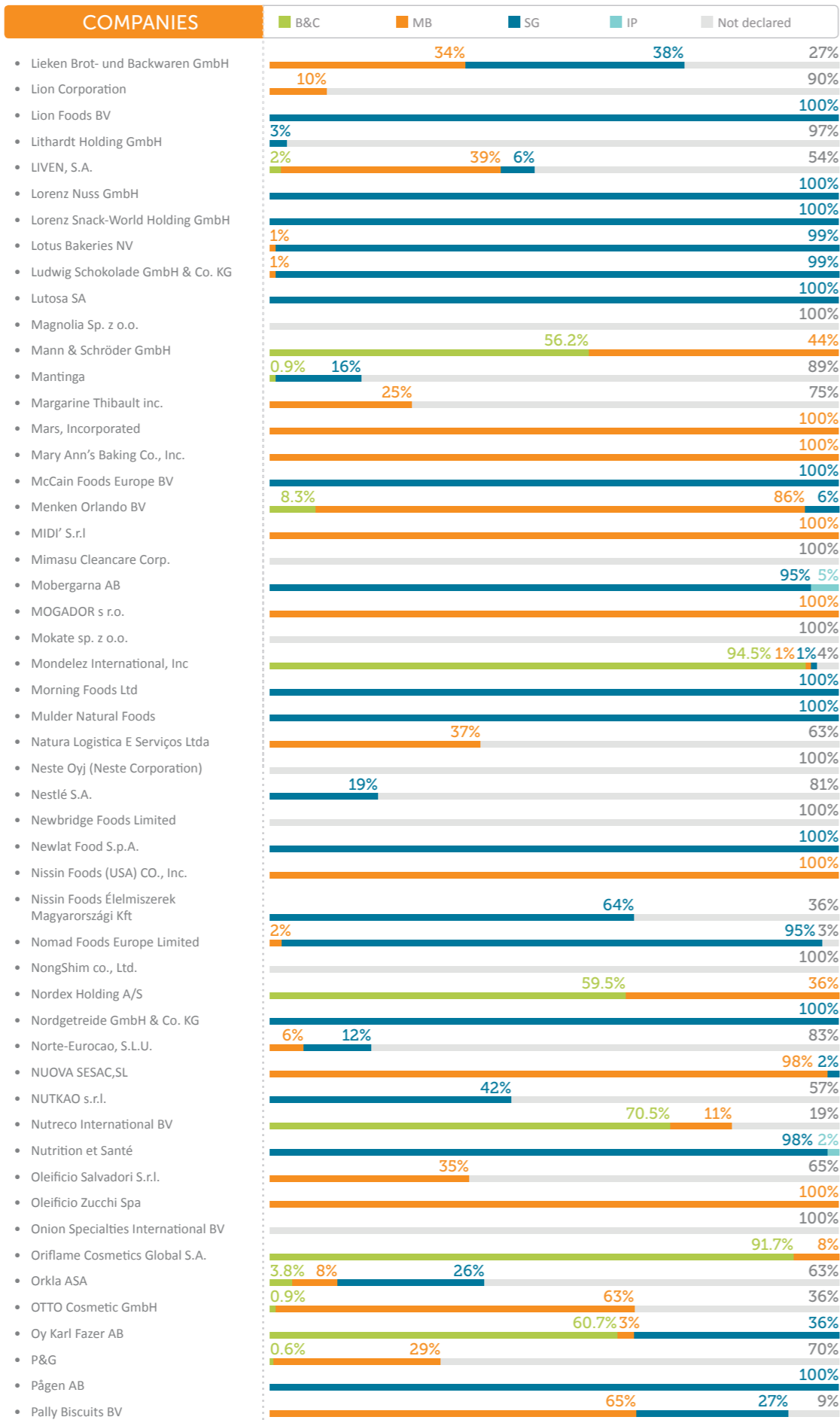
Consumer Goods Manufacturers



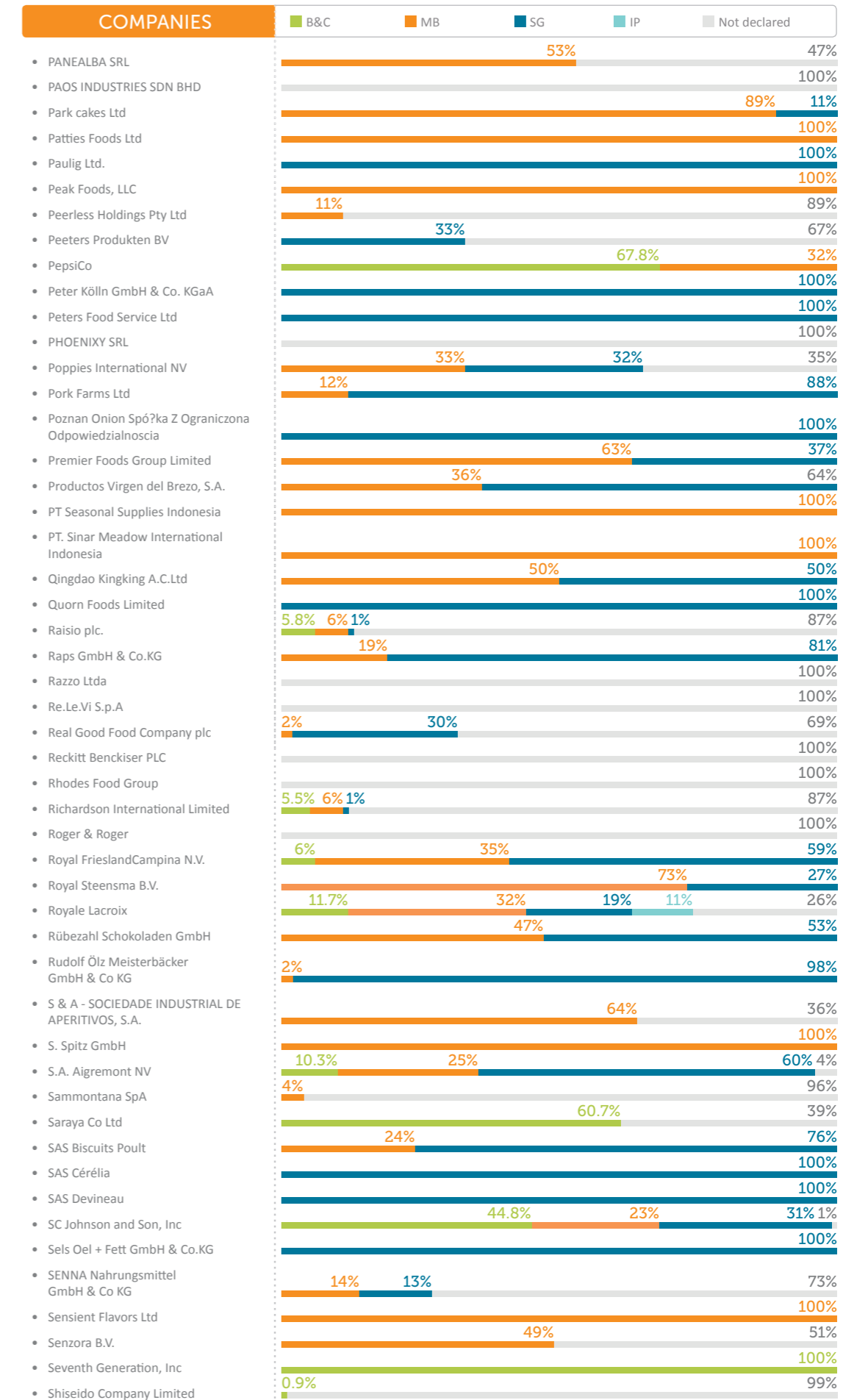




COMPANIES

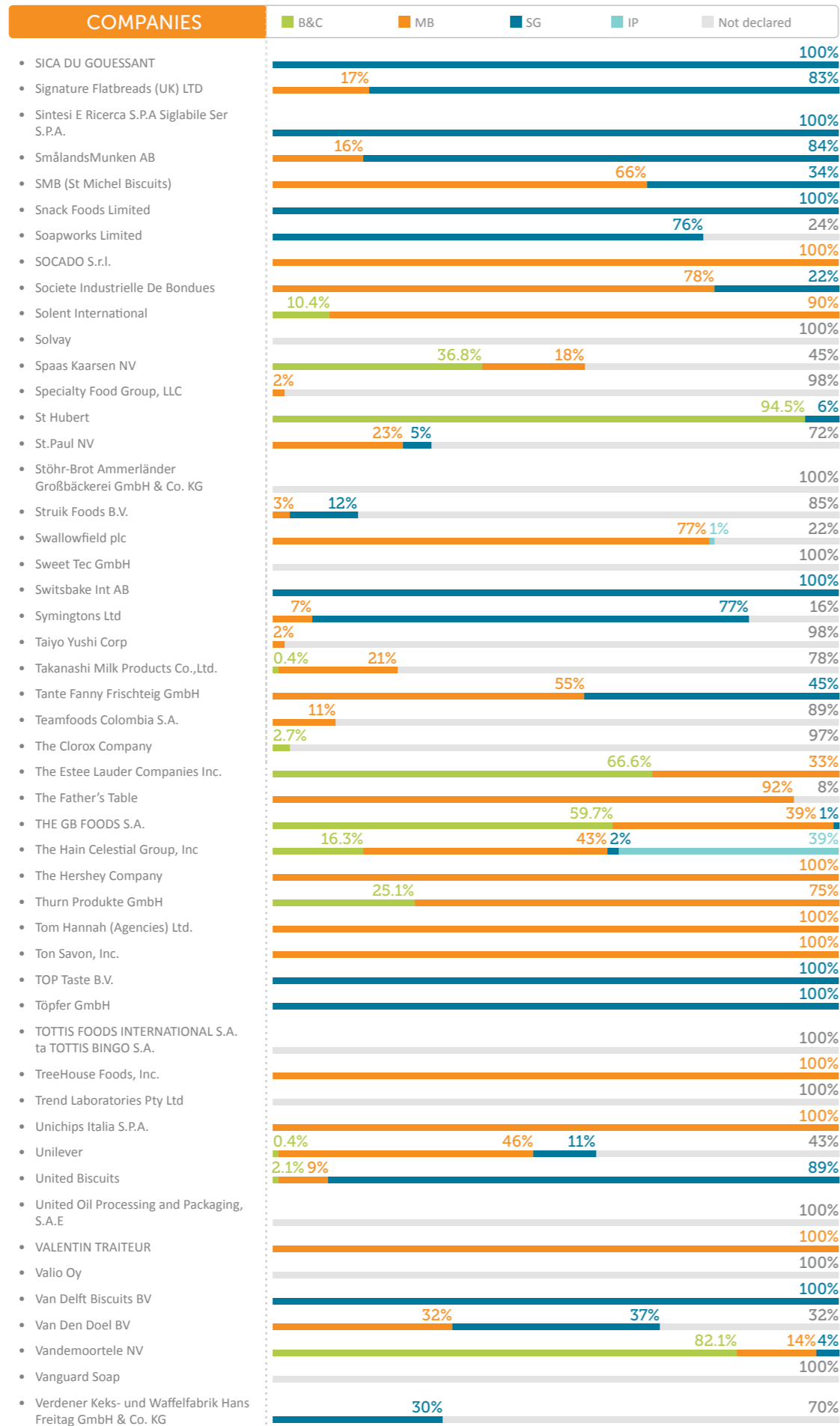


COMPANIES

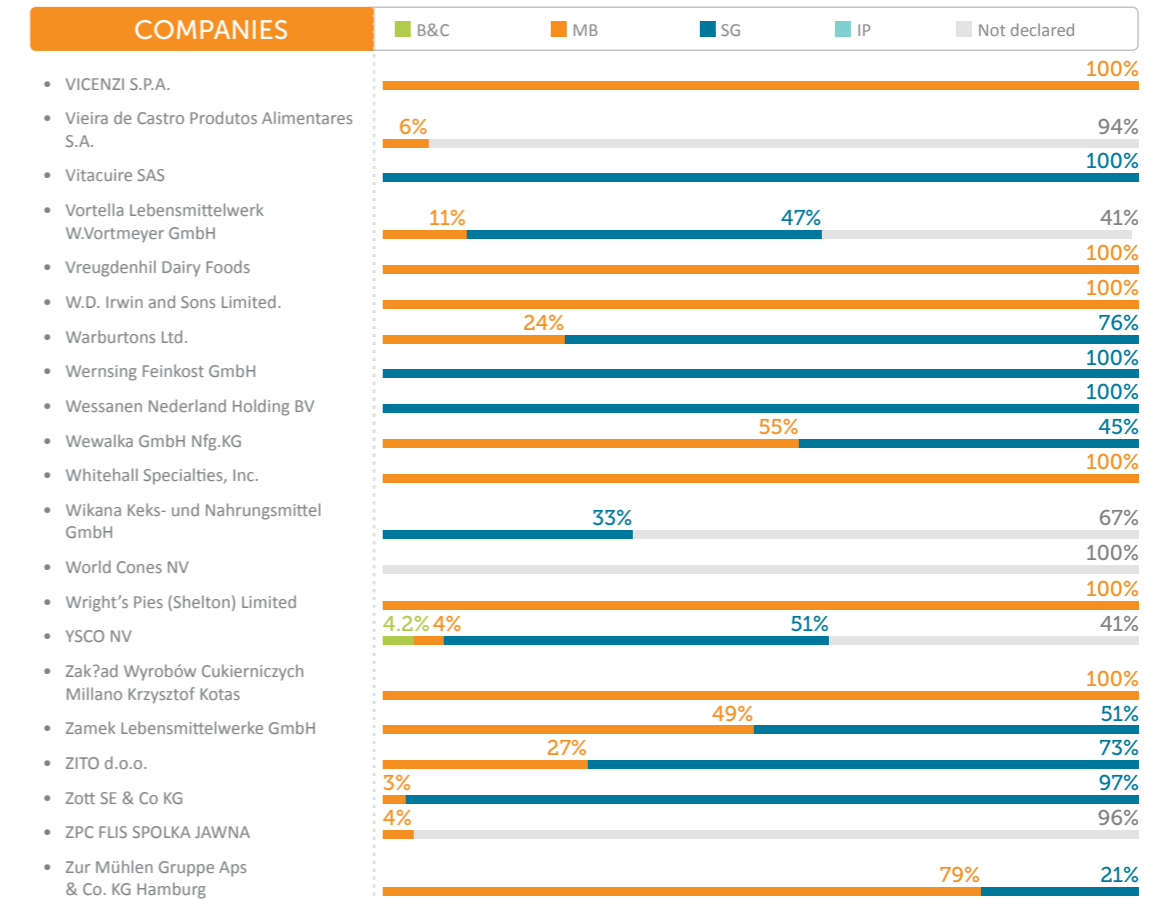




Consumer Goods Manufacturers



Consumer Goods Manufacturers



INCOMPLETE OR MISSING SUPPLY CHAIN DATA



Consumer Goods Manufacturers

- A. Saumweber GmbH
- B.V. Remia Handelsmaatschappij
- Bäcker Bachmeier GmbH & Co. KG
- Baerlocher GmbH
- BAULI S.P.A
- Beromin GmbH
- BISPOL SPOLKA Z OGRANICZONA ODPOWIEDZIALNOSCIA
- Blommer Chocolate
- BOEHLI
- Bolsius International B.V.
- Börlind Gesellschaft für kosmetische Erzeugnisse mbH
- Brioche Pasquier Cerqueux
- Cafe Valley, Inc.
- CASTY, S.A.
- Clasen Quality Chocolate, Inc.
- CONO Kaasmakers
- Creightons PLC
- Crescent Marketing Inc
- CSM Bakery Solutions Limited
- Cukiernia Mistrza Jana Sp. z o.o.
- Custom Food Ingredients Sdn Bhd
- Delibake I Örebro AB
- DKS Co. Ltd.
- DMK Deutsches Milchkontor GmbH
- Döhler Dahlenburg GmbH
- Dr. Schär AG
- Edward Marc Chocolatier, LLC
- Eichetti Confect Spezialitäten, A. Eichelmann GmbH & Co. KG
- El Pequeño Molino, S.A
- ELBISCO INDUSTRIAL & COMMERCIAL FOOD S.A.
- Elementis Specialties, Inc.
- Erika Eis Srl
- EUROGERM
- Europastry, S.A.
- Fine Lady bakeries Ltd
- Forno D'Asolo S.P.A.
- Franklin Foods West, Inc.
- General Mills, Inc
- Genius Foods Limited
- Gies Kerzen GmbH
- Give and Go Prepared Foods Corp.
- Goldenfry Foods Ltd
- Gourmand
- GrainCorp Limited
- Grissin Bon S.P.A.
- Gudrun Commercial NV
- HARIBO Produktions GmbH & Co. KG.
- Hela Gewürzwerk Hermann Laue GmbH
- Intersnack Procurement B.V
- JSC NMKG
- La Lorraine Bakery Group
- Le Petit Pain Holdings, LLC

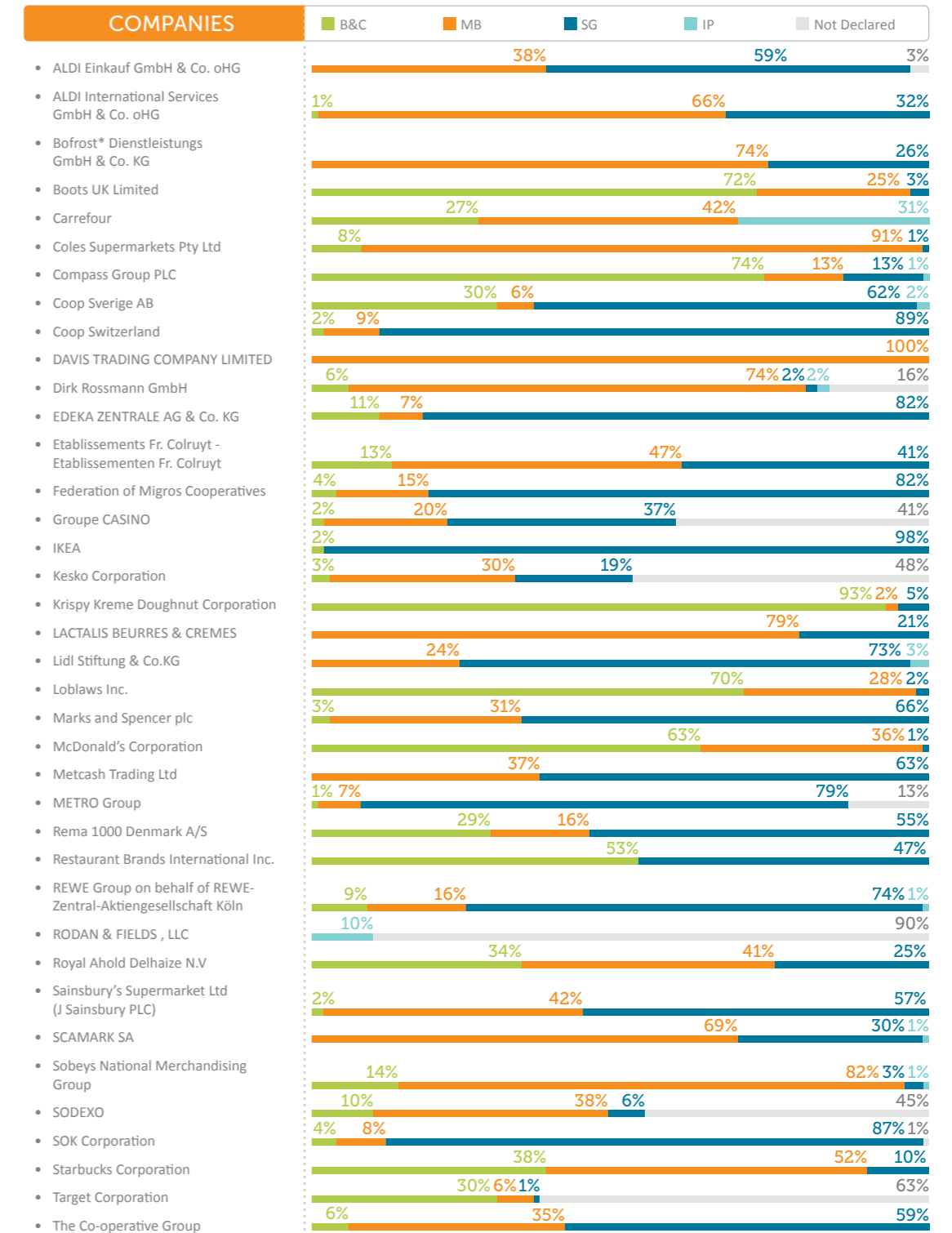
INCOMPLETE OR MISSING SUPPLY CHAIN DATA

- Linden Foods Limited
- Lucas Meyer Cosmetics
- Maple Donuts, INC
- Maruchan, Inc.
- Maschem B.V.
- McBride plc
- McColgans Quality Foods Ltd
- Meiji Co., Ltd.
- MENZ & GASSER S.P.A.
- Mola BV
- Moy Park Limited
- Nairns OatCakes Ltd
- Nice-Pak International Limited
- Nutrion Internacional SL
- Nutlex Food Products Proprietary Limited
- NV Biscuiterie Thijs
- Pierre Schmidt
- Popz USA LLC
- Port City Bakery, Inc
- Post Holdings, Inc.
- Prima Foods UK Ltd
- Princes Limited
- PT Mikie Oleo Nabati Industri
- Rascal Confectionery Limited
- RAUSCH AG Kreuzlingen
- Regals De Bretagne (part of CBE group)
- Remia C.V.
- Rich Holdings Inc.
- Riva Foods Limited
- RUF Lebensmittelwerk KG
- S-L Snacks National, LLC
- SANYO CHEMICAL INDUSTRIES, LTD.
- SARGENTS PTY LTD
- SAS PASO
- Savane Brossard
- Scandic Food A/S
- Schne-frost Ernst Schnetkamp GmbH & Co. KG
- Schreiber & Rupp GmbH
- Sconza Candy Company
- SEPPIC SA
- Shugar Soapworks, Inc.
- SPAK ORGOCHEM (INDIA) PVT. LTD.
- Spring Kitchen Co. Limited
- Stratas Foods LLC
- Supreme Oil Company, Incorporated
- TAMANOHADA SOAP CORPORATION
- Tangerine Confectionery Ltd
- The Bama Companies, Inc.
- The J.M. Smucker Company
- Trensums Food AB
- Twincraft Skincare
- Ultra Fine Foods Pty Ltd
- ÚSOVSKO FOOD a.s.
- Ventura Foods, LLC
- Watt's Comercial S.A.
- Weston Foods (Canada) Inc.
- Wholesome Harvest Baking, LLC
- Wilhelm Reuss GmbH & Co. KG Lebensmittelwerk
- William Jackson Food Group
- William Sword, Limited
- Young's Seafood Ltd
- Zentis GmbH & Co KG



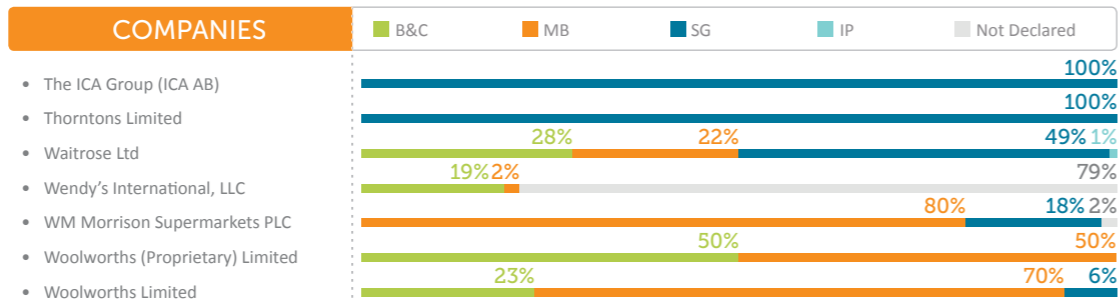
RETAILERS

RSPO's Retailer members reported 98% uptake of CSPO in 2017, based on their ACOP submissions. 31 of 45 Retailer members that submitted complete supply chain data reported 100% CSPO usage. While Identity Preserved-certified CSPO uptake was low at 1%, Mass Balance and Segregated volumes collectively represented 68% of total reported palm oil volumes. Book & Claim credits constitute 29%, with a low 2% reported as non-RSPO-certified or undeclared.





Retailers



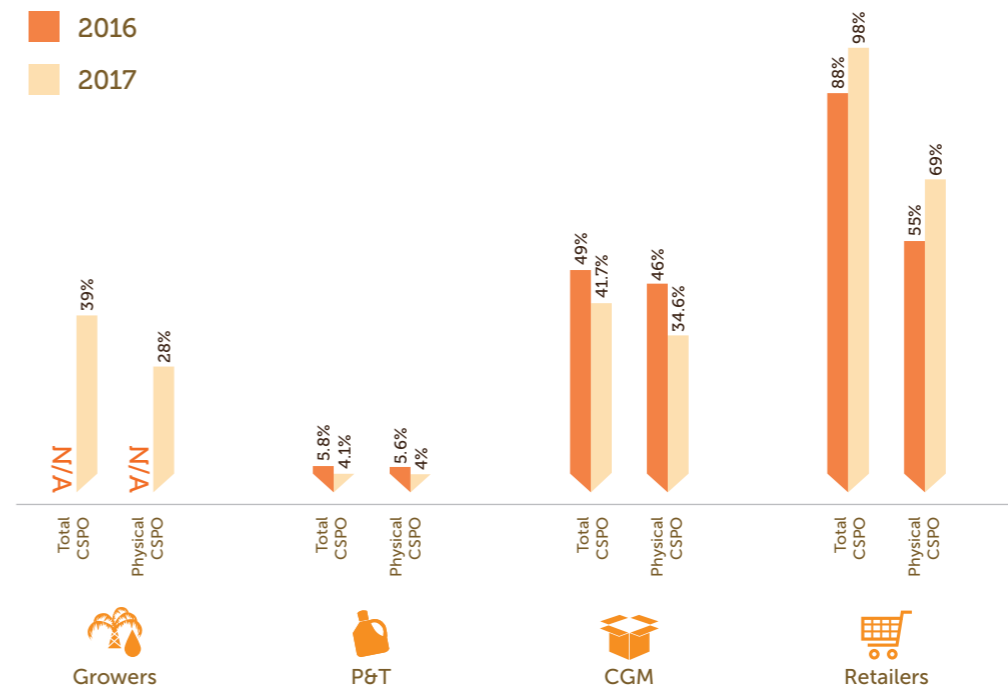
Retailers

**INCOMPLETE OR MISSING SUPPLY CHAIN DATA**

- Axfood AB
- Costco Wholesale Corporation
- Foodstuffs Own Brands Ltd
- LACTALIS NUTRITION DIETETIQUE
- Lactalis Nutrition SantÃ©
- Safeway, Inc.



**ANNUAL TRENDS**



Although comparisons between annual ACOP data should be taken as indicative only due to the shifting set of reporting members, we note that there has been a decrease in the 2017 uptake of total and physical CSPO in both the Processors & Traders and Consumer Goods Manufacturers categories, from reported 2016 data. This could be attributed to the increase in response rates for both categories in 2017, encompassing data from newer members to the RSPO, whose roadmap towards 100%

CSPO usage had only begun recently. The figures, particularly for Processors & Traders, also represent the minimum uptake for the sector, due to a number of members submitting incomplete supply chain data.

In contrast, we note an encouraging improvement among Retailer members, where the total CSPO uptake and total physical CSPO uptake rose to 98% and 69% in 2017, from 88% and 55% respectively.

**Summary of 2016/2017 trends for Supply Chain members**



Decrease in Total CSPO & Physical CSPO  
Processors & Traders



Decrease in Total CSPO & Physical CSPO  
Consumer Goods Manufacturers



Increase in Total CSPO & Physical CSPO  
Retailers

# 5. Use of Book & Claim

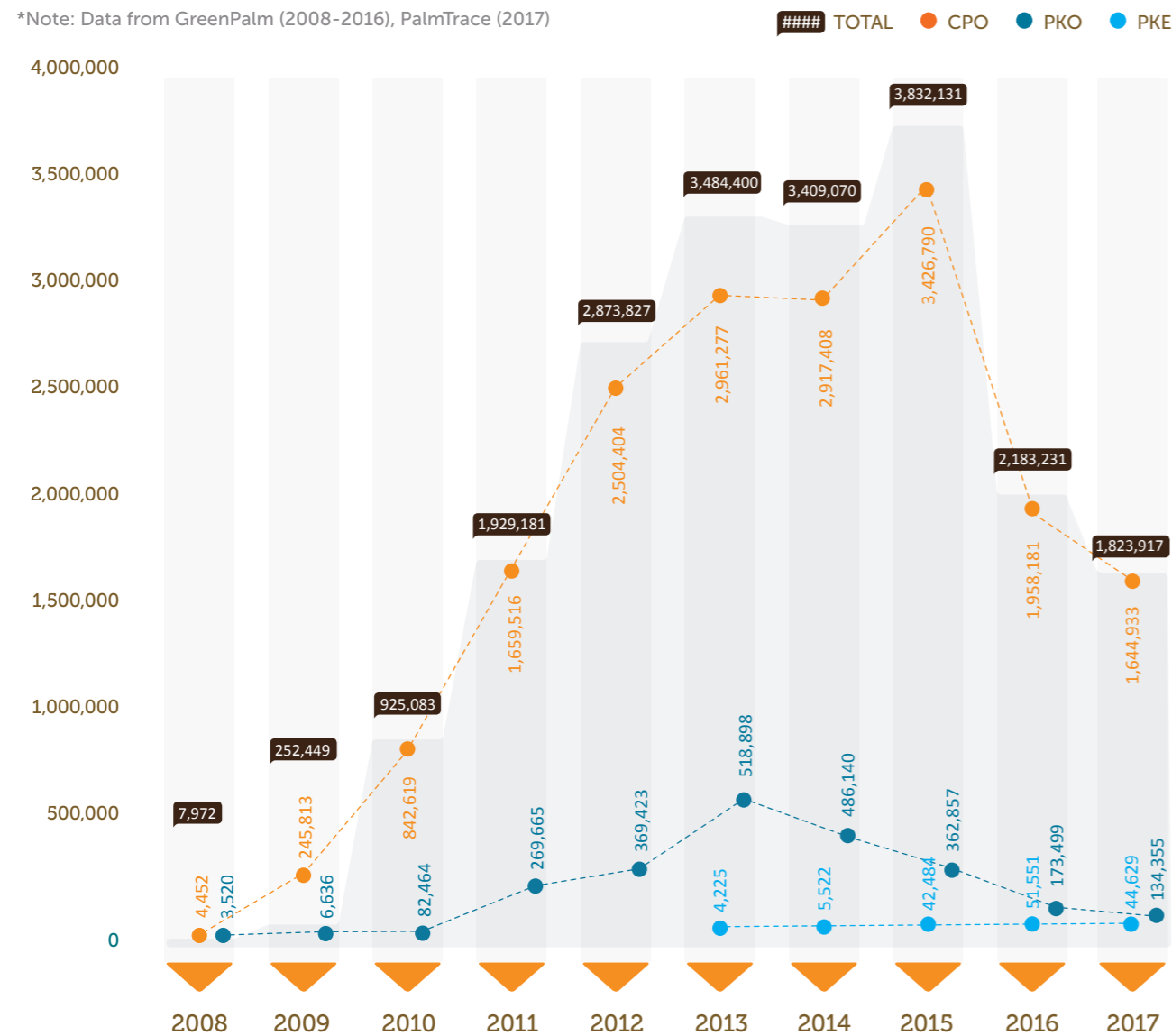
An alternative to physical certified sustainable palm oil (CSPO), the Book & Claim system is a credit system provided and monitored by the RSPO. While the supply chain is not monitored for the presence of sustainable palm oil, the system allows for P&T, CGM and Retailer members to support the philosophy of sustainable palm oil by purchasing Book & Claim credits for Crude Palm Oil (CPO), Palm Kernel Oil (PKO) and Palm Kernel Expeller (PKE) from RSPO-certified Growers, mills, crushers and independent smallholders. This is particularly relevant in countries and markets where physical volumes of CSPO and Certified Sustainable Palm Kernel Oil (CSPKO) are less available. This system is typically preferred by RSPO members using palm oil derivatives, such as home and personal care product manufacturers. By purchasing RSPO Credits, buyers encourage the production of certified palm oil.

Book & Claim certificates for CPO were introduced in 2008, while Book & Claim certificate trading for PKO began in 2010. Palm kernel expeller (PKE) certificates – a niche product used primarily by the animal feed industry – were introduced in 2013.

From 2008 to 2016, the RSPO's Book & Claim trading platform was provided by GreenPalm. Beginning 1 January 2017, the Book & Claim certificate trading platform was changed to the current PalmTrace platform. Under the new PalmTrace system, RSPO credits can now be bought retrospectively and speculatively – a facility meant to provide more flexibility in trading, but diverges from previous methodology under GreenPalm. As such, Book & Claim sales and values trends from 2017 onwards should be taken as indicative only, when compared with the previous 2008-2016 period.

5.1

GRAPH OF ANNUAL BOOK & CLAIM CERTIFICATE SALES\* (2008-2017)



CSPO credits peaked in 2015, with some 3,426,790 certificates traded, then falling to 1,958,181 certificates in 2016. This has been noted as a shift in the strategies of some members, away from purchasing RSPO credits towards sourcing physical CSPO. In 2017, annual certificate volumes dipped again to 1,644,933 – partly due to very low sales in January and February 2017 from the shift in trading platform to PalmTrace.

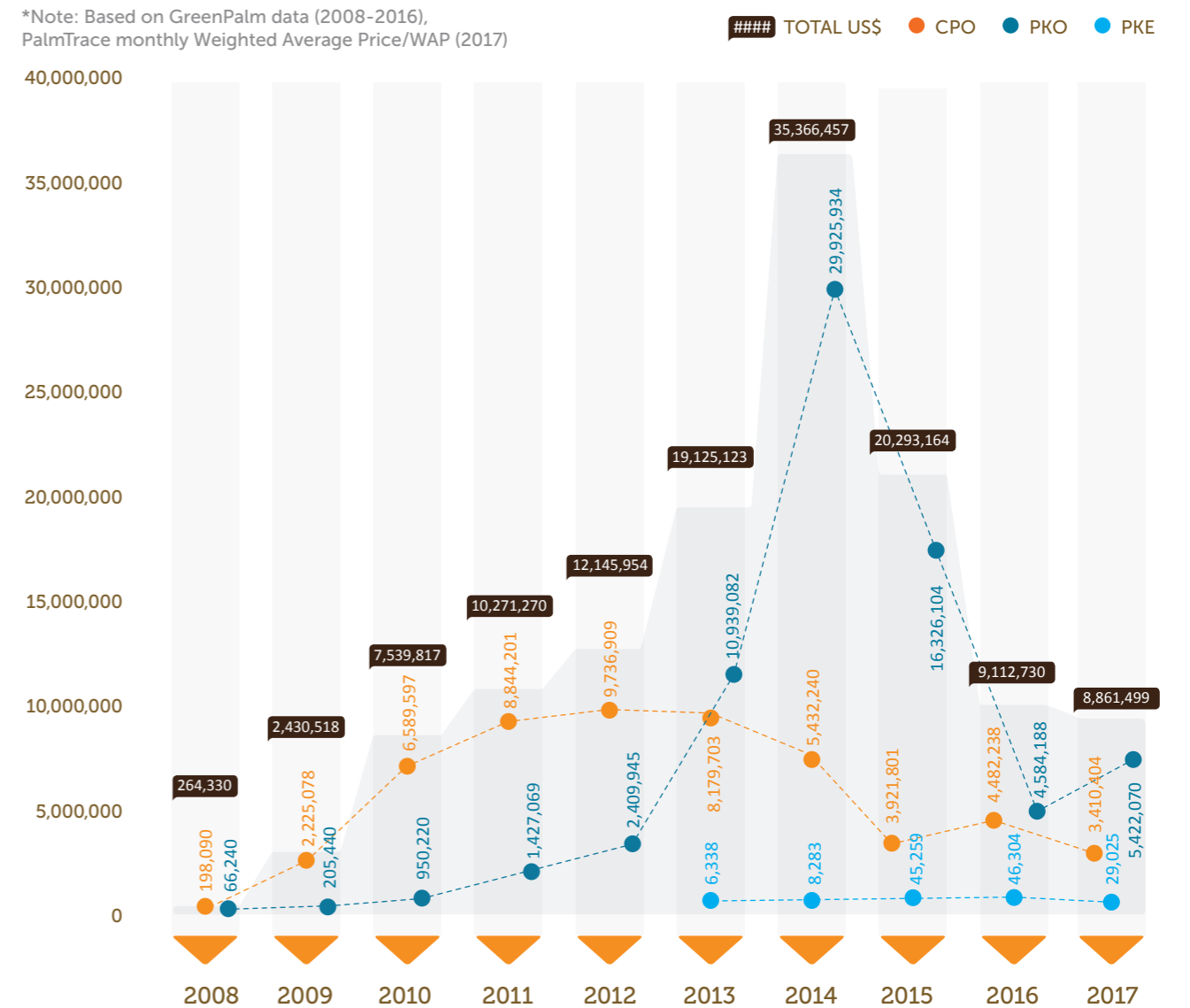
CSPKO credits peaked earlier in 2013 at 519,053, and has been on a steady declining trend to 134,355 in 2017 – also reflecting a shift towards

physical CSPKO. Like CSPO credits, trends for 2018 so far indicate an improvement in CSPKO credit sales, offsetting the slow uptake in the first half of 2017 when CSPKO trading was shifted to PalmTrace.

CSPKE certificate volumes have grown significantly since it was first introduced, though a dip was noted in 2017 to 44,629. CSPKE credit trading is very niche, with no discernable monthly trends; trading data for 2017 indicates several months of zero sales, before a large spike constituting almost the entirety of annual certificates in December 2017.

5.2

GRAPH OF ANNUAL BOOK & CLAIM CERTIFICATE VALUE\* (2008-2017, US\$)



Demand and supply forces dictate the pricing fluctuations of Book & Claim certificates, as well as pricing trends in the wider CPO, PKO and PKE market. The price of a certificate also depends on the product, with PKO commanding a higher value due to its downstream usage in the laurics oil industry.

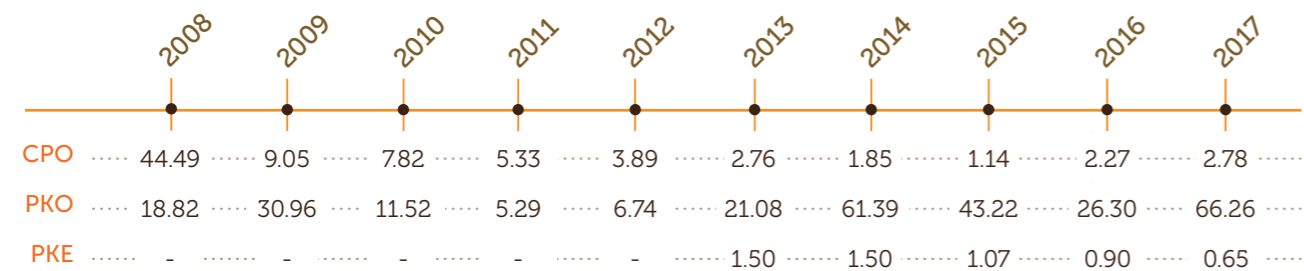
Based on the monthly Weighted Average Price on PalmTrace in 2017, the value of CSPO Book & Claim certificates fell to US\$3.1 million in 2017, down from nearly US\$4.5 million in 2016. Although CSPKO credits are only less than a tenth of CSPO credits, higher premiums allowed the CSPKO certificate value to rise to US\$5.4 million in 2017, up from US\$4.6 million in 2016 despite a lower number of certificates traded. Being a niche by-product, CSPKE credits command a lower price. Weaker prices in 2017 saw the total value of CSPKE certificates falling to US\$29,025.

Over the past ten years, the valuation of Book & Claim certificates has undergone some significant structural changes representing wider trends in the industry. From an average premium of US\$44.48 per certificate in 2008, CSPO Book & Claim certificate premiums fell to a low of US\$1.14 in 2015, but has picked up to US\$2.78 in 2017. The converse is true for CSPKO Book & Claim certificates – premiums started strong at US\$18.82 in 2008, fell to US\$5.29 in 2011, and almost tripled to US\$66.26 in 2017 from 2016 values. Year-to-date data for 2018 indicates that CSPO Book & Claim premiums have risen from 2017 averages, but CSPKO Book & Claim premiums are trending downwards.

The value of CSPKE Book & Claim certificates in 2017 fell to US\$0.65 per credit, continuing a downward trend from the initial value of US\$1.50 per credit in 2013.

5.3

### AVERAGE OF ANNUAL CERTIFICATE SALES\* (2008 - 2017, US\$)



\*Note: Based on GreenPalm data (2008-2016), PalmTrace monthly Weighted Average Price/WAP (2017)

## 6. Total Market Uptake

Tracked using market and certification data from RSPO members through Book & Claim credits and physical sales under the Mass Balance, Segregated and Identity Preserved supply chain models, market uptake represents the contribution of key stakeholders up and down the palm oil value chain towards the sustainable consumption of certified sustainable palm oil.

It should be noted that the data presented in this section is derived from RSPO market data, and is not directly comparable to ACOP data. Due to the difference in the set of members reporting, ACOP data on CSPO uptake (presented in Chapter 8) should be considered a subset of RSPO market data.

From a low initial start point of 4,452 metric tonnes in 2008 (representing a market uptake of 3%, based on tracked sales/supply of RSPO members), total sales of CSPO have made great strides, rising to 6,182,684 tonnes in 2015 or a market uptake of 51%. However, since then total sales have seemingly plateaued. In 2017,

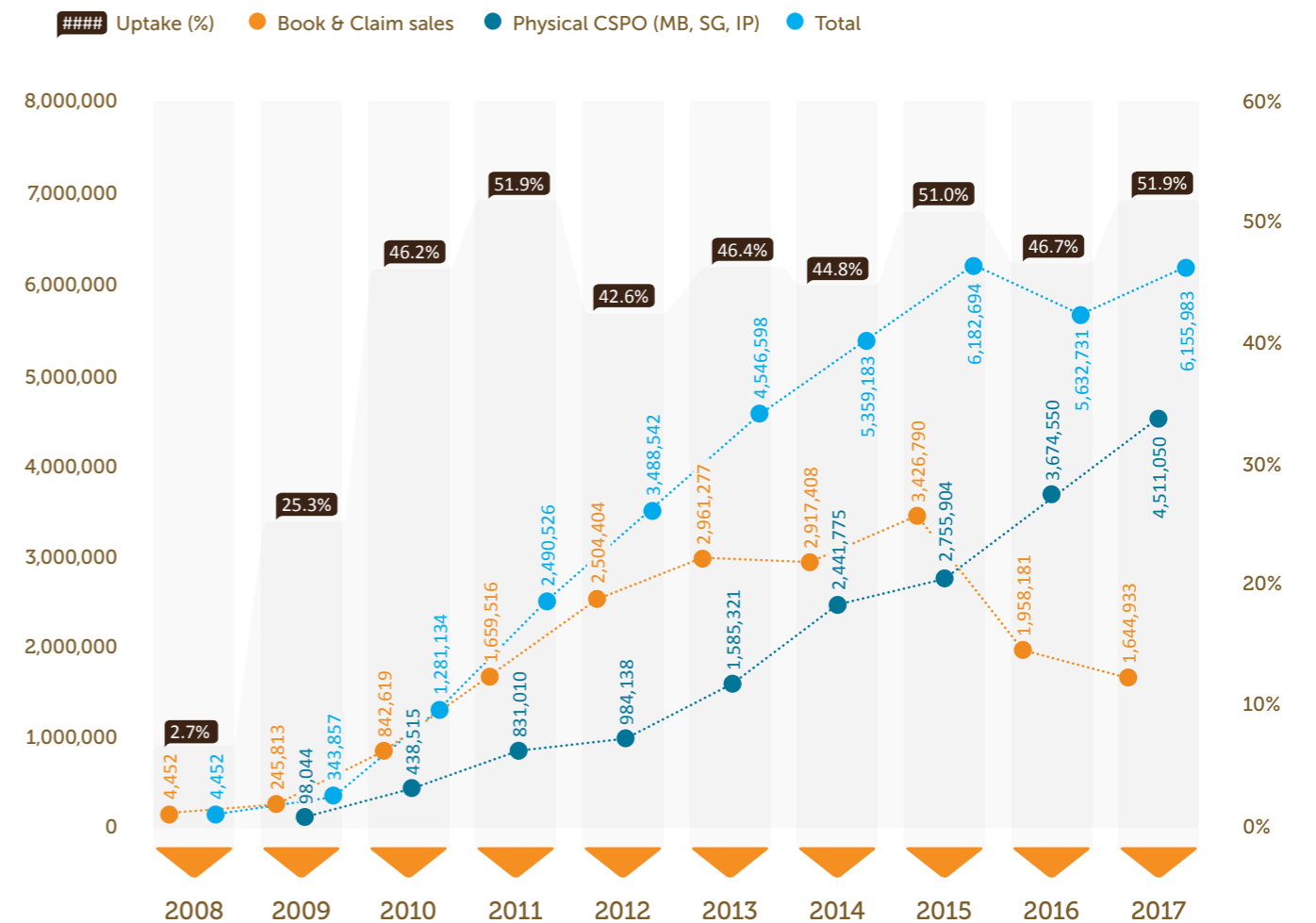
total CSPO sales of 6,155,983 tonnes were recorded, representing a market uptake of 51.9% - recovering back to 2015 levels after a dip in 2016.

Year-to-date market data indicates that total CSPO sales are on track to exceed 2017 volumes, although the market uptake percentage is largely the same. This indicates a future challenge for the RSPO; while CSPO production is increasing in volume terms, market uptake has been fluctuating in the same range since 2010 ie. CSPO supply growth is merely keeping pace with total market growth.

However, there has been a noticeable shift in the composition of CSPO sales. In 2010, Book & Claim credits outnumbered physical CSPO sales by 2:1. This ratio held relatively steady until 2014, when physical CSPO uptake accelerated. In 2016, the popularity of the two supply chain model categories flipped, and in 2017, physical CSPO sales outnumbered Book & Claim credits by almost 3:1.

6.1

### CSPO SALES, SUPPLY (MT) AND MARKET UPTAKE (%)



# 7. Grower Markets

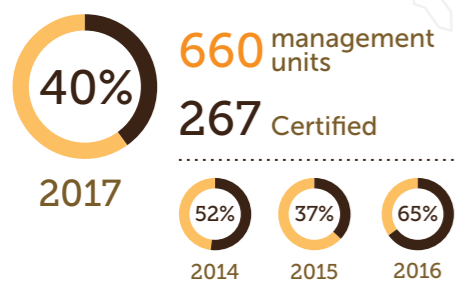
\*Figures are indicative and only reflect data from members' voluntary ACOP submissions. Geography reflects the member organisations' country of registration.

The global dynamics of RSPO-certified sustainable palm oil are driven by careful interaction of supply and demand. This section will focus on the supply side of the equation, specifically, declarations by members of the RSPO Oil Palm Growers category in their ACOP 2017 submissions. The two largest producers in the world – Indonesia and Malaysia, which collectively represent 67% and 72% of declared total palm oil plantation area and total certified palm oil plantation area, respectively – are presented individually, followed by Latin America, Africa and Other Asia + ROW.

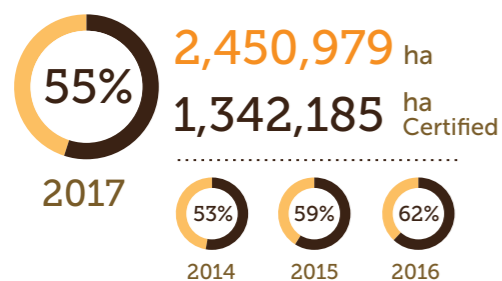
Due to the shifting set of reporting members between years (from non-submissions and new members), figures and year-on-year comparisons in this section should be taken as indicative only, reflecting only data reported by members' ACOP submissions for that year. Geography reflects the member organisation's declared country of registration, meaning that members with multi-national assets across different countries are reported under a single country. This has the effect of understating the data for Indonesia and Malaysia, as members headquartered in Singapore or Europe with significant Indonesian and Malaysian assets are grouped under the 'Other Asia + ROW' category.

## 7.1 MALAYSIA

### 1. MEMBER MANAGEMENT UNITS / ESTATES

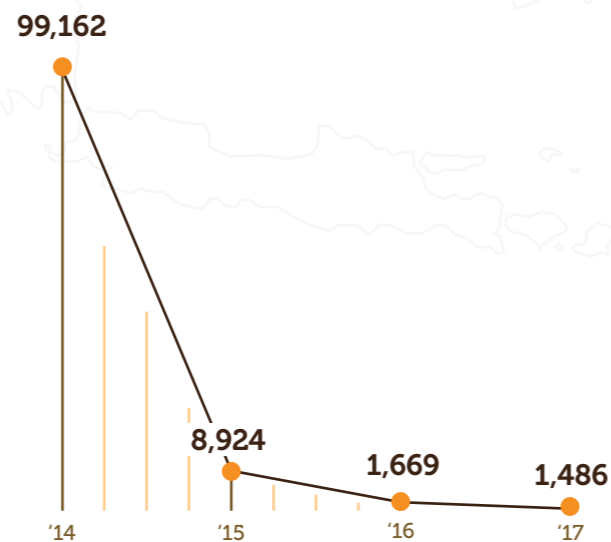


### 2. PLANTATION AREA

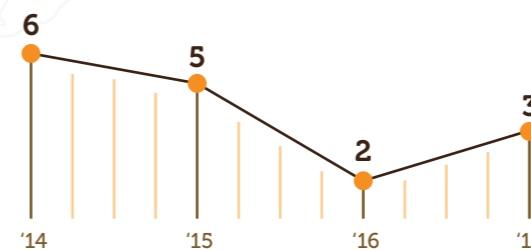


### 3. NEW PLANTING PROCEDURE

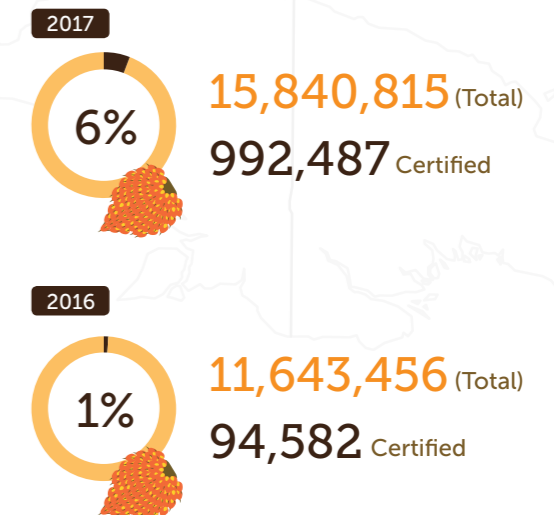
Area (ha)



Members



### 4. FRESH FRUIT BUNCH PRODUCTION



## MALAYSIA

Based on ACOP 2017 submissions, certified management units in Malaysia represented 40% of total management units. This is due to an increase in the overall number of management units, while the number of certified management units was relatively unchanged from 2016 at 267 units.

Both certified and total declared plantation area increased, but a large magnitude of increase in total plantation area led the representation of certified plantation area to fall to 55% for 2017.

Three New Planting Procedures (NPP) notifications were noted in Malaysia for 2017. There has been a notable declining trend in new plantings over the past four years, falling from 99,162 hectares across six members in 2014 to 1,486 hectares across three members in 2017.

Fresh Fruit Bunch (FFB) production was a new metric introduced in 2016, replacing the previous focus on total palm oil production. The change was instituted to represent a better 'baseline' for palm oil production, stripping out the effects of processing efficiencies and infrastructural improvements. Due to the fact that data is based on the members' registered headquarters location, Malaysian data will include tonnage from the Indonesian assets of Malaysian companies, possibly under-representing actual productivity in Malaysia.

Declared total and certified FFB production in Malaysia increased significantly in 2017, to 15.8 million tons of total FFB and 992,487 tons of certified FFB. This allowed the percentage of certified FFB output in Malaysia to rise from a (surprisingly) low 1% in 2016 to 6% in 2017.

## INDONESIA

After a surge in both certified and total management units in 2016, reported numbers for 2017 dipped slightly to 437 management units, of which 198 (or 45%) were certified. Total plantation area stayed relatively steady, at 2.44 million hectares in 2017, of which 807,508 hectares were certified – similar in percentage terms (33%) to 2016. Ten new notifications of new plantings were recorded, covering some 15,778 hectares, both down from 2016.

While the total FFB production number decreased by 16% to 5.6 million tons, certified FFB output almost tripled to 327,288 tons. For 2017, certified FFB tonnage now represents 6% of total tonnage, up from 2% in 2016.

A cursory look would indicate that Malaysia is faring better than Indonesia in terms of plantation and production certification, with a higher percentage of certified areas and

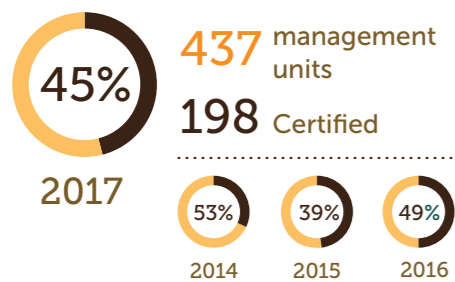
certified FFB production. However, as the current structure of the ACOP questionnaire does not allow members to split out operations by country, it is highly likely that Indonesian figures for 2017 are understated, as that data will have been included in either the Malaysia or Other Asia + ROW section (if the Indonesian firm is headquartered in Singapore or elsewhere). Adjusting the data to include such members

does show an improvement in certification data, but not withstanding this, the ACOP 2017 data for members based in Indonesia has still managed to show good progress in certified FFB production and steady trends in certified plantation areas.

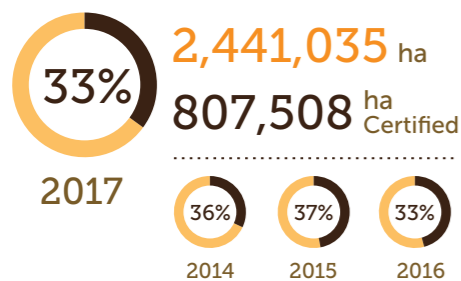
7.2

## INDONESIA

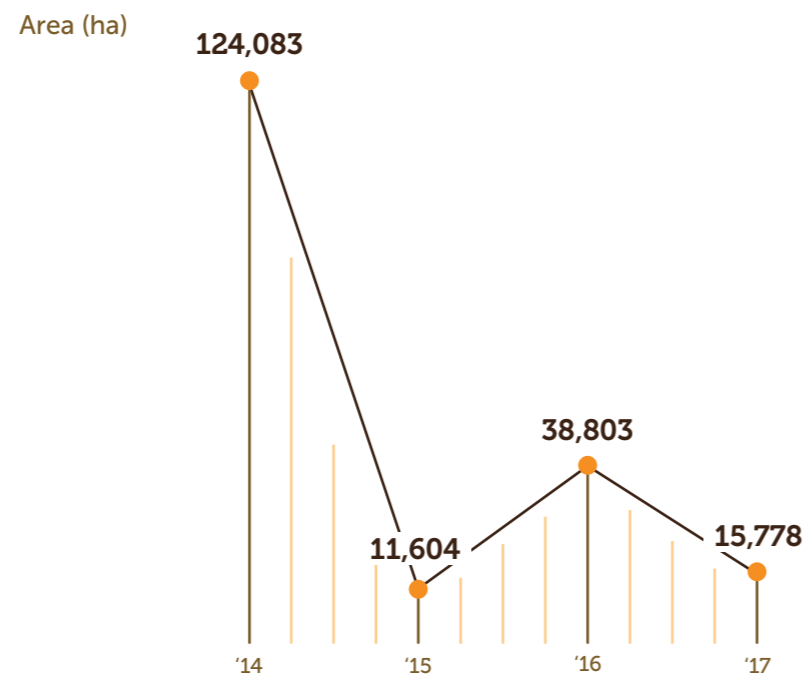
### 1. MEMBER MANAGEMENT UNITS / ESTATES



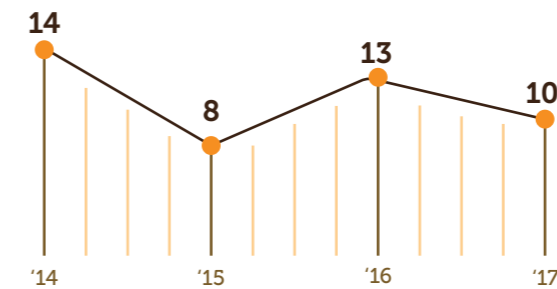
### 2. PLANTATION AREA



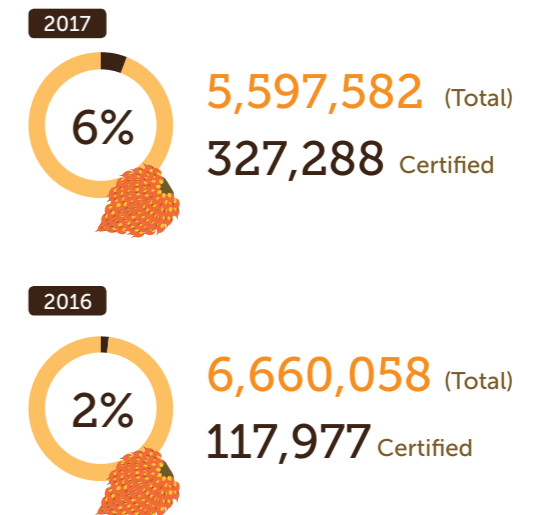
### 3. NEW PLANTING PROCEDURE



### Members



### 4. FRESH FRUIT BUNCH PRODUCTION

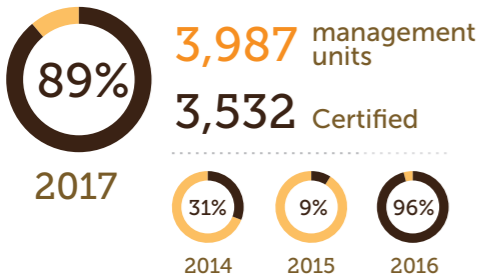




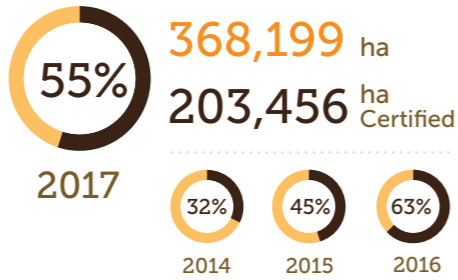
7.3

## LATIN AMERICA

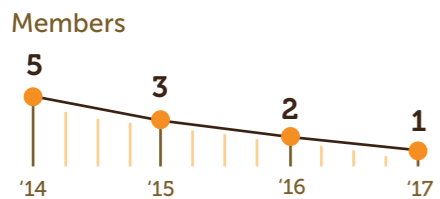
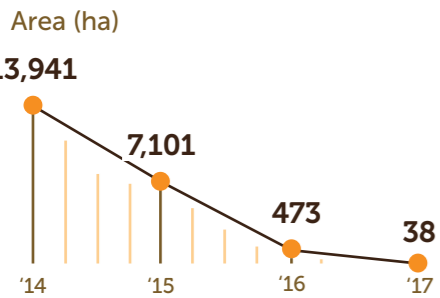
### 1. MEMBER MANAGEMENT UNITS / ESTATES



### 2. PLANTATION AREA



### 3. NEW PLANTING PROCEDURE



### 4. FRESH FRUIT BUNCH PRODUCTION



## LATIN AMERICA

While only representing 5% of total declared plantation area in ACOP 2017, Latin America punches above its weight in terms of certification progress. Of the 3,987 management units reported in 2017, 89% (or 3,532 management units) had been certified, with the majority being in Colombia.

Brazil represents the largest share of total plantation area in Latin America with 120,831 hectares through a single member, of which 88.5% is certified. Colombia comes second with 99,063 hectares, of which 47% is certified. Across the other Latin American members, the average certified plantation area is 33.6%, equivalent to that reported in Indonesia, although

the data also suggests that this is skewed by high certification levels by members with large operations in Guatemala and Costa Rica.

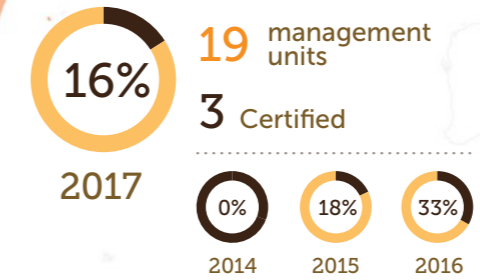
Only one instance of new planting (38 hectares) was reported in 2017.

In terms of FFB production, total output is reported to have more than tripled to 1.85 million tons. However, certified FFB output for 2017 fell by 14% to 333,119 tons, dropping the certified FFB tonnage to 18% from 63% reported in 2016. The bottleneck in Latin America, as it is in Malaysia and Indonesia, is low certified volumes coming from associated and independent smallholders.

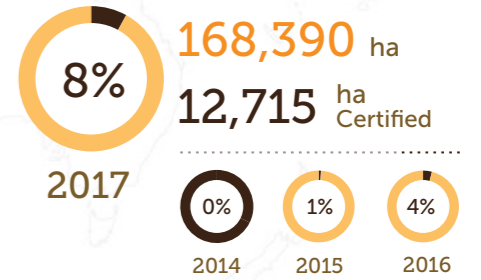
7.4

## AFRICA

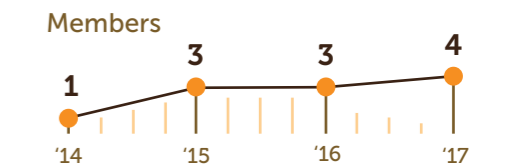
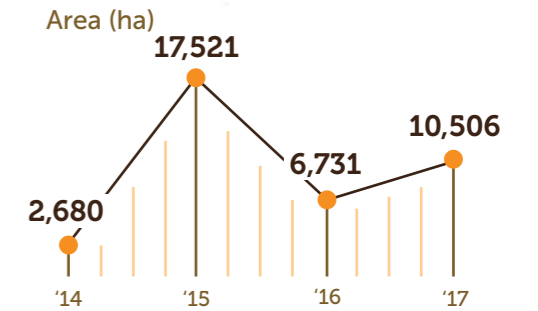
### 1. MEMBER MANAGEMENT UNITS / ESTATES



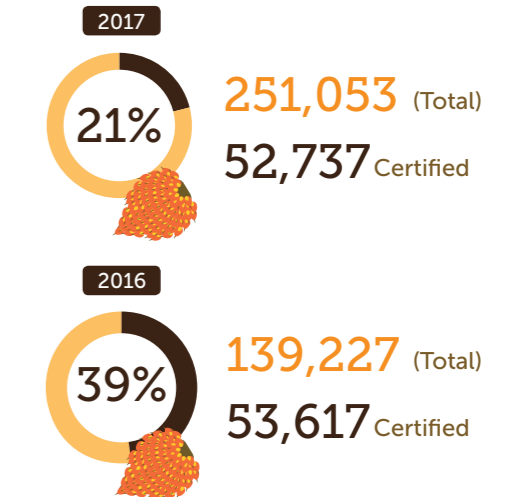
### 2. PLANTATION AREA



### 3. NEW PLANTING PROCEDURE



### 4. FRESH FRUIT BUNCH PRODUCTION



## AFRICA

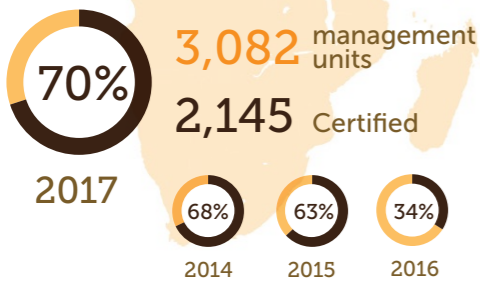
In contrast, RSPO members in Africa are lagging behind in certification, although trends do point to healthy growth in certified areas and output, albeit from a low base. Of the 19 management units reported in Africa, only 3 were certified. Similarly, only 8% of the 168,390 hectares of declared oil palm plantation area in Africa is certified; however, this compares to no certified areas declared in ACOP

2014. In contrast to Malaysia, Indonesia and Latin America, new plantings in Africa are on the rise – four members reported plantings of 10,506 hectares in 2017. Certified FFB production by African members compares very favourably to Malaysia and Indonesia, with 52,737 tons reported in 2017, representing 21% of total FFB production in Africa.

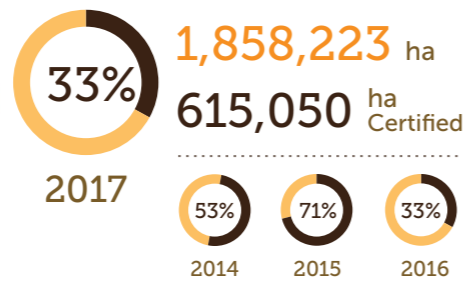
7.5

## OTHER ASIA + REST OF THE WORLD

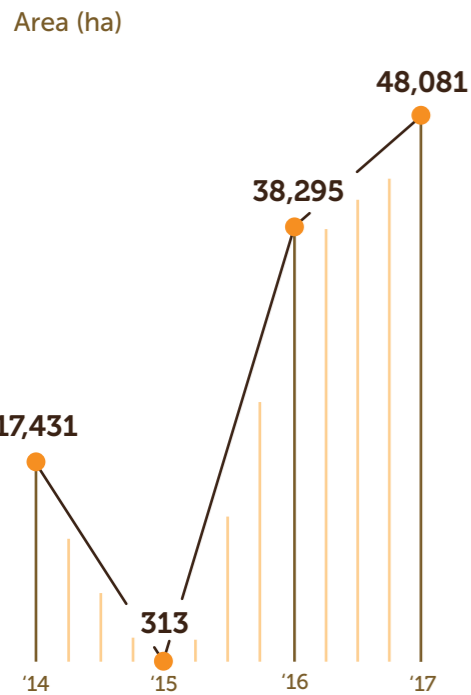
### 1. MEMBER MANAGEMENT UNITS / ESTATES



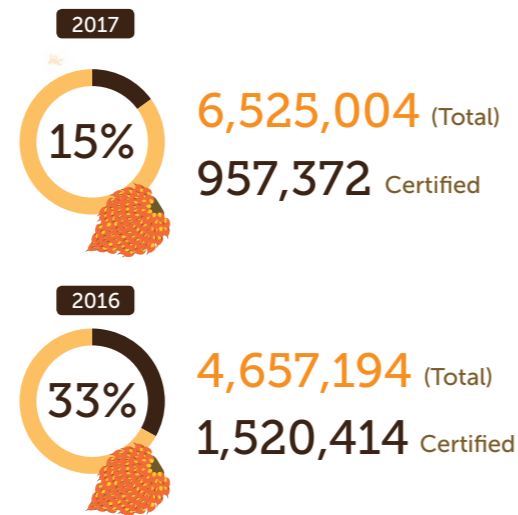
### 2. PLANTATION AREA



### 3. NEW PLANTING PROCEDURE



### 4. FRESH FRUIT BUNCH PRODUCTION



### OTHER ASIA + REST OF THE WORLD

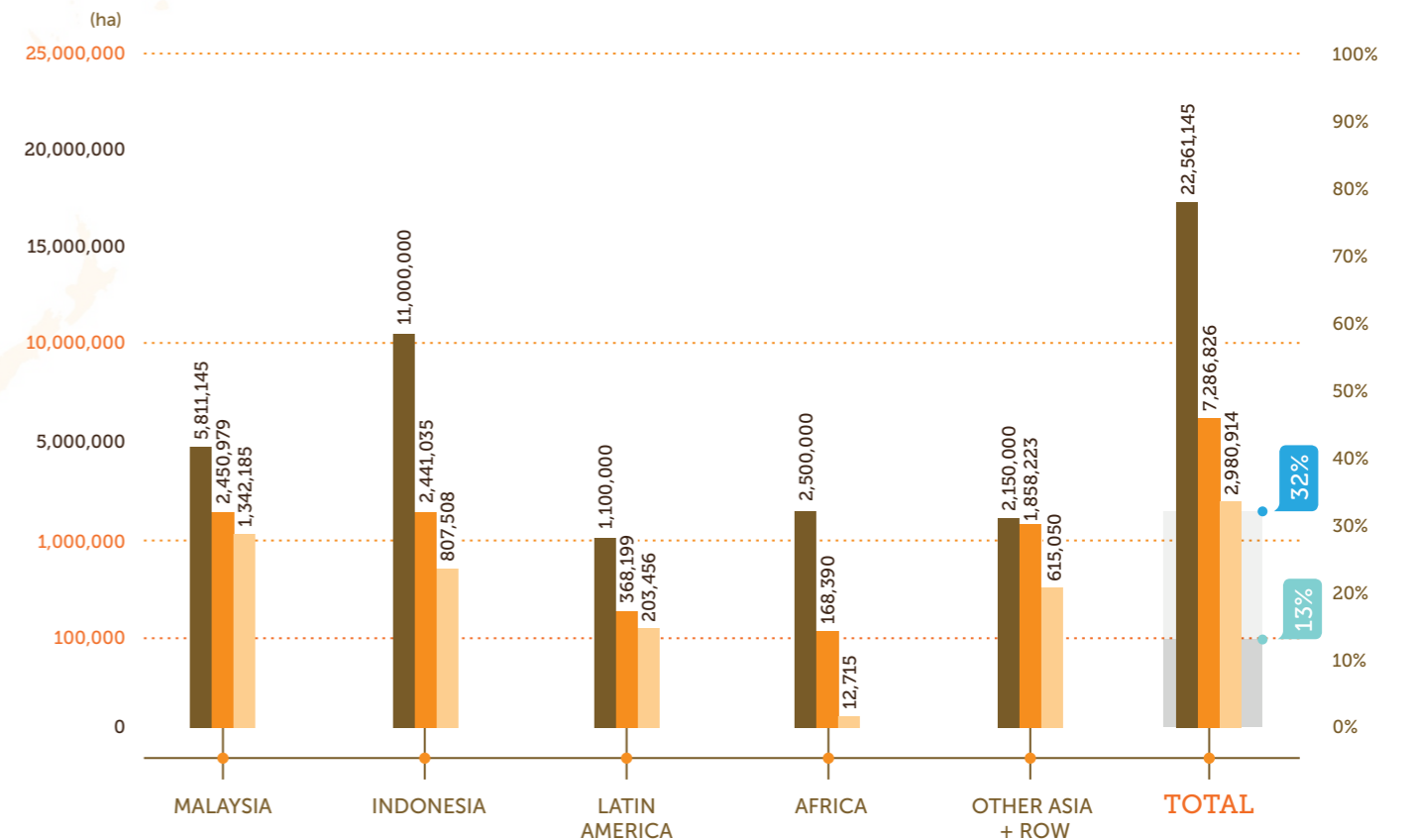
Covering members in other Asian producers such as Thailand and Cambodia, this section also includes members listed as being headquartered in Singapore, the UK, the Netherlands, Belgium and Cyprus that have significant operations in Indonesia and Africa. Due to this, certified plantation area and certified FFB output are

shown as a strong 33% and 15% of total area and output. Focusing the lens specifically on Thai members shows that they do also perform well in this regard, but we also note a lack of visible data from Papua New Guinea, as plantations in the major Asian producer are based in Malaysia and Belgium.

## ACOP 2017 - A WIDER PERSPECTIVE

Figures reported in this section are based on declarations made by members for ACOP 2017; while this indicates progress and trends within members of the RSPO, it also excludes data from non-members or RSPO members who have either failed to submit their ACOP or withheld information citing privacy. To provide clarity of the wider perspective, we have compared ACOP 2017 data on total declared plantation area and total certified plantation area against total global palm oil plantation area as sourced or estimated from national governmental sources – to indicate how far the RSPO has come in terms of making sustainable palm oil the norm, and how far we have to go.

According to ACOP 2017, total plantation area and total certified plantation area controlled or managed by RSPO members reached 7.28 million hectares and 2.98 million hectares. This represents 32% and 13%, respectively, of the estimated total global oil palm plantation area of 22.56 million hectares in 2017. On a regional level, Malaysia and Latin America perform favourably, but Africa in particular is lagging, as a large percentage of its planted area are family or small cropper farms where productivity is low. Regional comparisons are not available due to the current structure of ACOP where all data is subsumed into the member's registered country of headquarters.



- Total Global Palm Oil Plantation Area\*
- Total Plantation Area (ACOP)
- Total Certified Area (ACOP)
- ACOP Total % of Total Global Area
- ACOP Certified % of Total Global Area

\*Estimates from Malaysia Palm Oil Board, GAPKI and National Sources.

# 8. Demand Markets

\*Figures are indicative and only reflect data from members' voluntary ACOP submissions. Geography reflects the member organisations' country of registration.

The other side of the RSPO-certified sustainable palm oil equation is demand, which this section focuses on, collating data from the ACOP 2017 submissions of RSPO members from the Processors & Traders, Consumer Goods Manufacturers and Retailers categories. The main demand markets for palm oil and, particularly, certified sustainable palm oil are Europe and North America, with India and China identified as major developing markets.

declared country of registration, resulting in members with international operations having their data reported under a single country. This has the effect of amplifying the numbers for Europe and North America, regions where most of the RSPO's multi-national members are headquartered in. Additionally, as the data presented here stretches across multiple categories within the supply chain, instances of double- or triple-counting may be possible, due to the nature in which ACOP data is structured.

Figures in this section should be taken as indicative only, reflecting data reported by members' ACOP submissions for that year. Geography reflects the member organisation's

## 8.0.1 EUROPE

### SUBMITTERS



**549** members have submitted their ACOP report

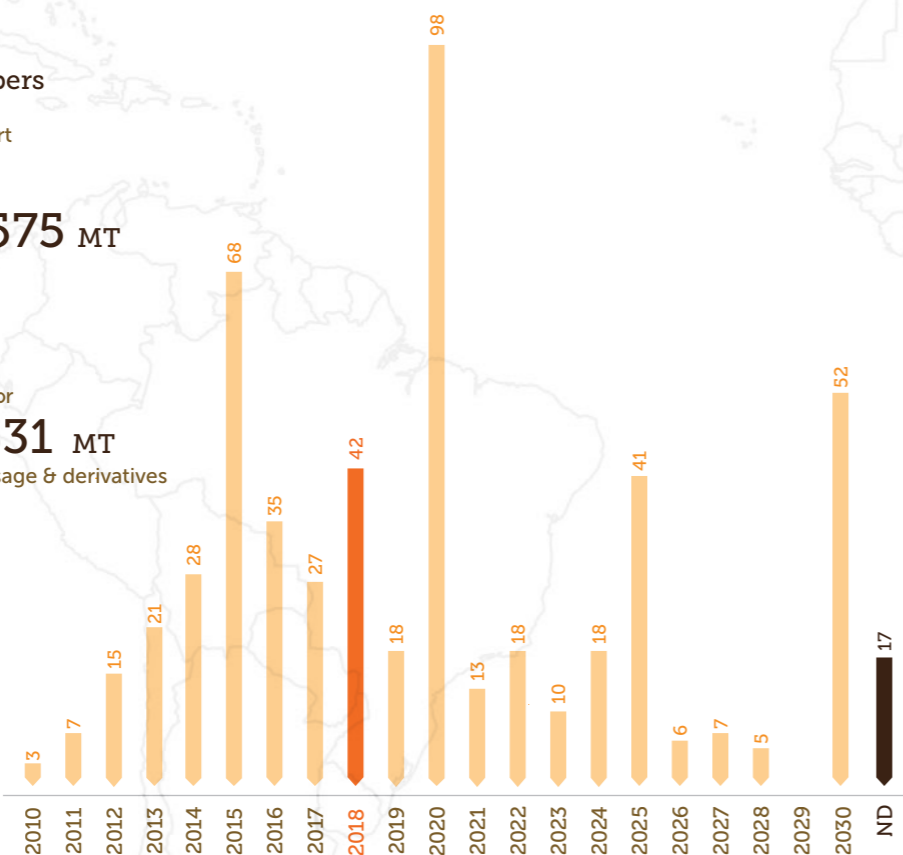


**21,161,575** MT Palm Oil usage & derivatives



**43.2%** or **9,140,331** MT current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



## EUROPE

Europe remains the largest market for palm oil and certified sustainable palm oil based on ACOP 2017 submissions, with 21.2 million tons of palm oil and derivatives handled, processed, traded, used or sold. Of this number, 43.2% or 9.1 million tons were RSPO-certified. This is a drop from 47.4% reported in ACOP 2016, although the two figures are not directly comparable due to the shifting set of reporting members.

Members from the UK and Belgium performed very well in 2017, with declared CSPO usage at 99.5% and

83.4%, respectively. The push towards the usage of CSPO in Europe has been evident since 2015, when 142 RSPO members stated that they were already using 100% CSPO volumes. This should accelerate heading towards 2020, when 98 additional members are expected to handle, process, trade, use or sell only 100% CSPO volumes.

## 8.0.2 UNITED KINGDOM

### SUBMITTERS



**89** members have submitted their ACOP report

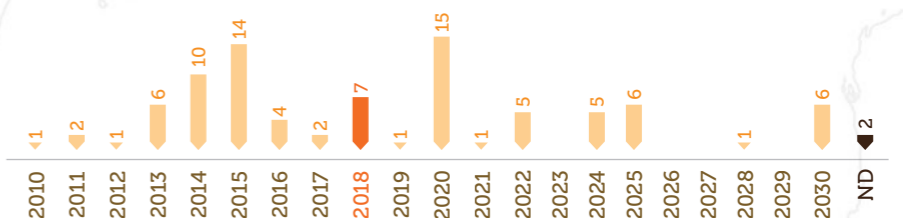


**1,296,904** MT Palm Oil usage & derivatives



**99.5%** or **1,291,028** MT current CSPO usage & derivatives

### TIME-BOUND PLAN 2016 (FOR 100% USE OF CSPO)



8.0.3

# NETHERLANDS

### SUBMITTERS



**65** members  
have submitted  
their ACOP report

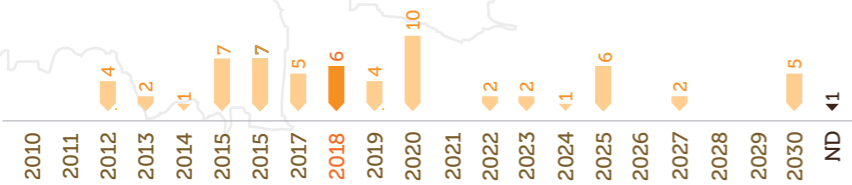


**9,329,707** MT  
Palm Oil usage &  
derivatives



**43.4%** or  
**4,047,529** MT  
current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.0.4

# BELGIUM

### SUBMITTERS



**30** members  
have submitted  
their ACOP report

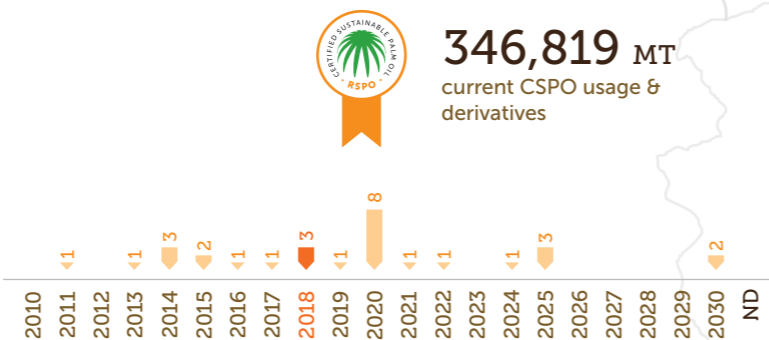


**415,752** MT  
Palm Oil usage &  
derivatives



**83.4%** or  
**346,819** MT  
current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



**346,819** MT  
current CSPO usage &  
derivatives

8.0.5

# GERMANY

### SUBMITTERS



**127** members  
have submitted  
their ACOP report

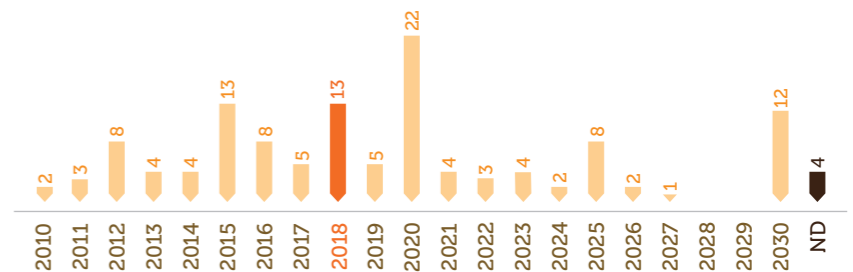


**1,468,585** MT  
Palm Oil usage &  
derivatives



**47.8%** or  
**701,394** MT  
current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.0.6

# FRANCE

## SUBMITTERS



**44 members** have submitted their ACOP report

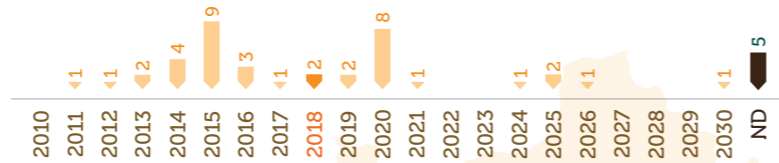


**1,255,079 MT** Palm Oil usage & derivatives



**12.6%** or **157,762 MT** current CSPO usage & derivatives

## TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.0.8

# SWITZERLAND

## SUBMITTERS



**23 members** have submitted their ACOP report

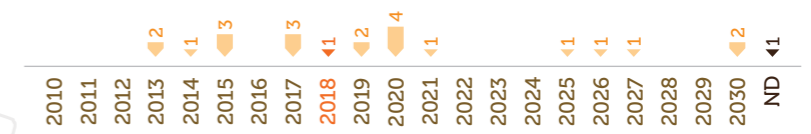


**671,912 MT** Palm Oil usage & derivatives



**25%** or **167,670 MT** current CSPO usage & derivatives

## TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.0.7

# SPAIN

## SUBMITTERS



**33 members** have submitted their ACOP report

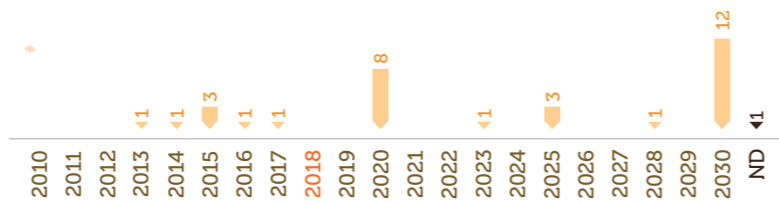


**1,341,385 MT** Palm Oil usage & derivatives



**22.8%** or **305,449 MT** current CSPO usage & derivatives

## TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.0.9

# ITALY

## SUBMITTERS



**38 members** have submitted their ACOP report

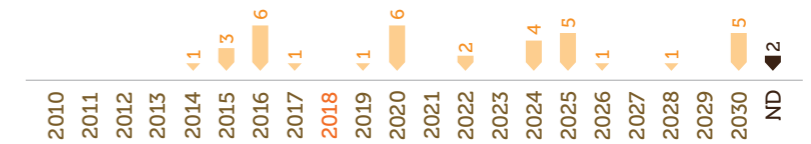


**404,707 MT** Palm Oil usage & derivatives



**21.8%** or **88,354 MT** current CSPO usage & derivatives

## TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.0.10

## SWEDEN

### SUBMITTERS



**17** members  
have submitted  
their ACOP report



**1,438,976** MT  
Palm Oil usage &  
derivatives



**32.8%** or  
**471,637** MT  
current CSPO usage & derivatives

TIME-BOUND PLAN 2018  
(FOR 100% USE OF CSPO)



8.0.11

## DENMARK

### SUBMITTERS



**12** members  
have submitted  
their ACOP report



**69,013** MT  
Palm Oil usage &  
derivatives



**71.5%** or  
**49,321** MT  
current CSPO usage & derivatives

TIME-BOUND PLAN 2018  
(FOR 100% USE OF CSPO)



8.0.12

## OTHER EUROPE

### SUBMITTERS



**71** members  
have submitted  
their ACOP report

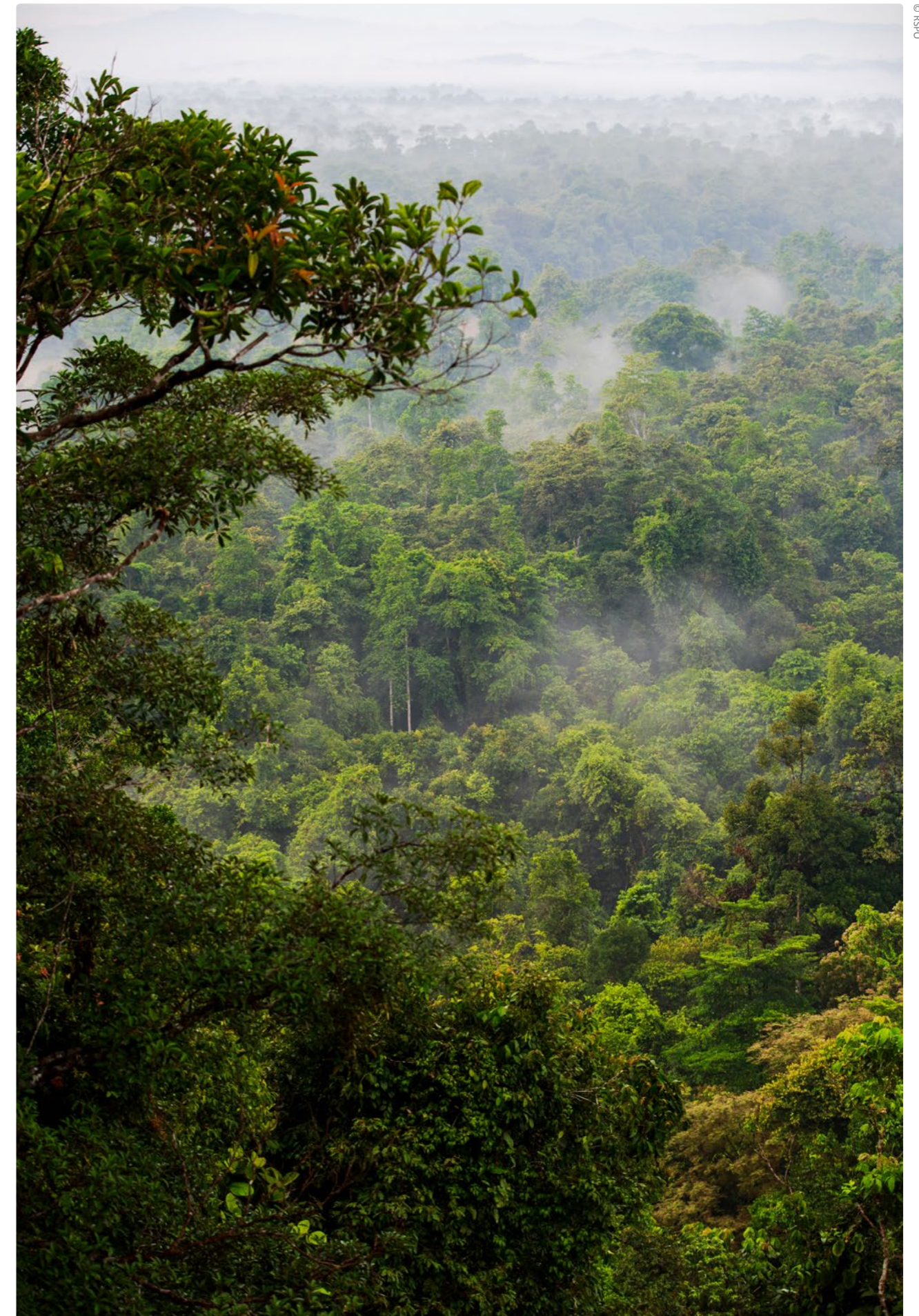
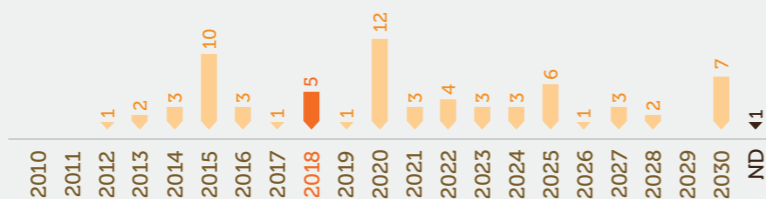


**3,469,555** MT  
Palm Oil usage &  
derivatives



**43.6%** or  
**1,513,368** MT  
current CSPO usage & derivatives

TIME-BOUND PLAN 2018  
(FOR 100% USE OF CSPO)



© RSPO

## AMERICAS

In the Americas, the USA is the largest market, with 3.3 million tons of palm oil products and derivatives reported in ACOP 2017 submissions. Of this total, 57.2% or 1.9 million tons, was identified as RSPO-certified. Total usage of palm oil has increased in Central and South America, with CSPO volumes also keeping pace. As with Europe, 2020 is identified as the most common target year for 100% CSPO usage, with newer members opting for target years beyond 2020.

8.1.1

### CANADA

#### SUBMITTERS



**15 members**  
have submitted  
their ACOP report

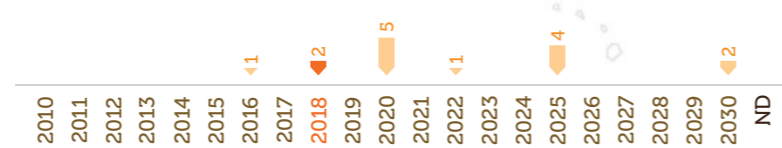


**197,655 MT**  
Palm Oil usage &  
derivatives



**22.4%** or  
**44,194 MT**  
current CSPO usage & derivatives

#### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.1.2

### UNITED STATES OF AMERICA

#### SUBMITTERS



**104 members**  
have submitted  
their ACOP report

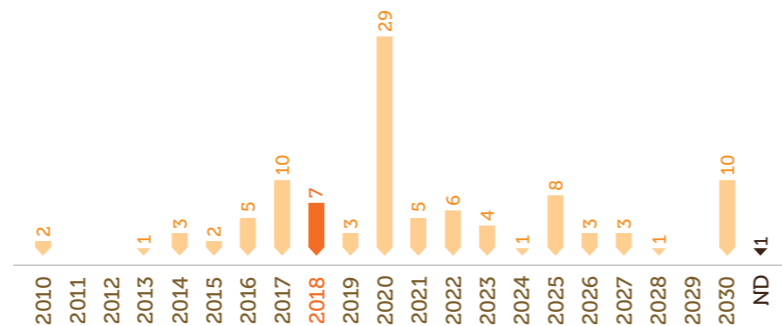


**3,266,228 MT**  
Palm Oil usage &  
derivatives



**57.2%** or  
**1,868,319 MT**  
current CSPO usage & derivatives

#### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.1.3

### OTHER AMERICAS

#### SUBMITTERS



**37 members**  
have submitted  
their ACOP report



**2,844,414 MT**  
Palm Oil usage &  
derivatives



**12.1%** or  
**344,056 MT**  
current CSPO usage & derivatives

#### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.2.1

## INDIA

### SUBMITTERS



**10 members**  
have submitted  
their ACOP report



**1,709,834 MT**  
Palm Oil usage &  
derivatives



**0.9% or  
14,783 MT**  
current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.2.2

## CHINA

### SUBMITTERS



**10 members**  
have submitted  
their ACOP report



**491,966 MT**  
Palm Oil usage &  
derivatives



**11.6% or  
57,005 MT**  
current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



8.2.3

## AUSTRALIA

### SUBMITTERS



**19 members**  
have submitted  
their ACOP report



**85,849 MT**  
Palm Oil usage &  
derivatives



**51% or  
43,794 MT**  
current CSPO usage & derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)



## ASIA

Asia as a whole is the largest consumer of palm oil and derivatives, with 38.2 million tons recorded in 2017. However, CSPO usage does lag behind, particularly in developing countries. The regional uptake of CSPO is 11.8%, or 4.5 million tons, which is mainly

concentrated in Processor & Trader members in Singapore, Malaysia and Indonesia. While 2020 remains a common target year for 100% CSPO usage among Asian RSPo members, 2025 and 2030 have been identified as more realistic targets.

8.2.4

## OTHER ASIA

### SUBMITTERS



**156 members**  
have submitted  
their ACOP report

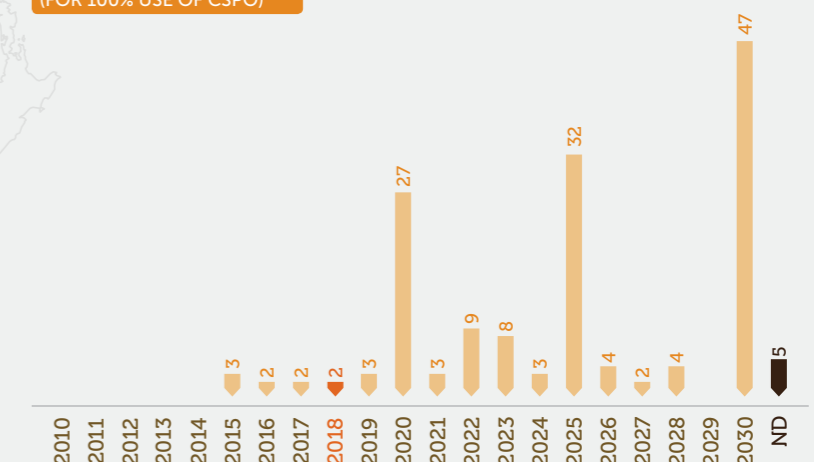


**35,898,199 MT**  
Palm Oil usage &  
derivatives



**4,397,157 MT**  
current CSPO usage &  
derivatives

### TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)







8.3  
**REST OF THE WORLD**

**SUBMITTERS**

**25 members**  
have submitted  
their ACOP report

**2,579,142 MT**  
Palm Oil usage &  
derivatives

**7% or  
180,344 MT**  
current CSPO usage & derivatives

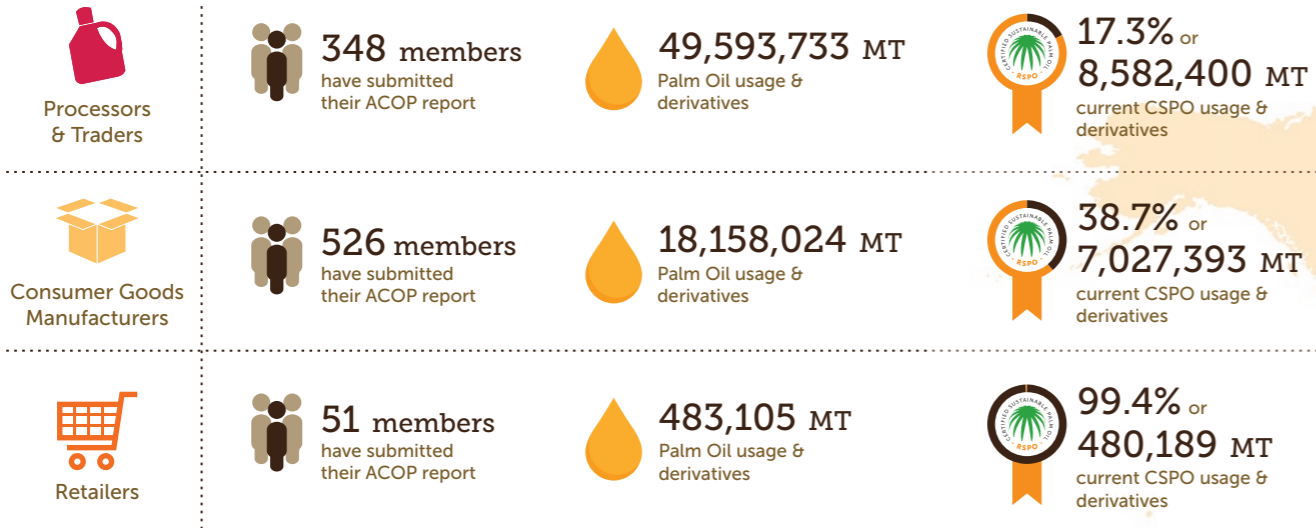
**TIME-BOUND PLAN 2018  
(FOR 100% USE OF CSPO)**



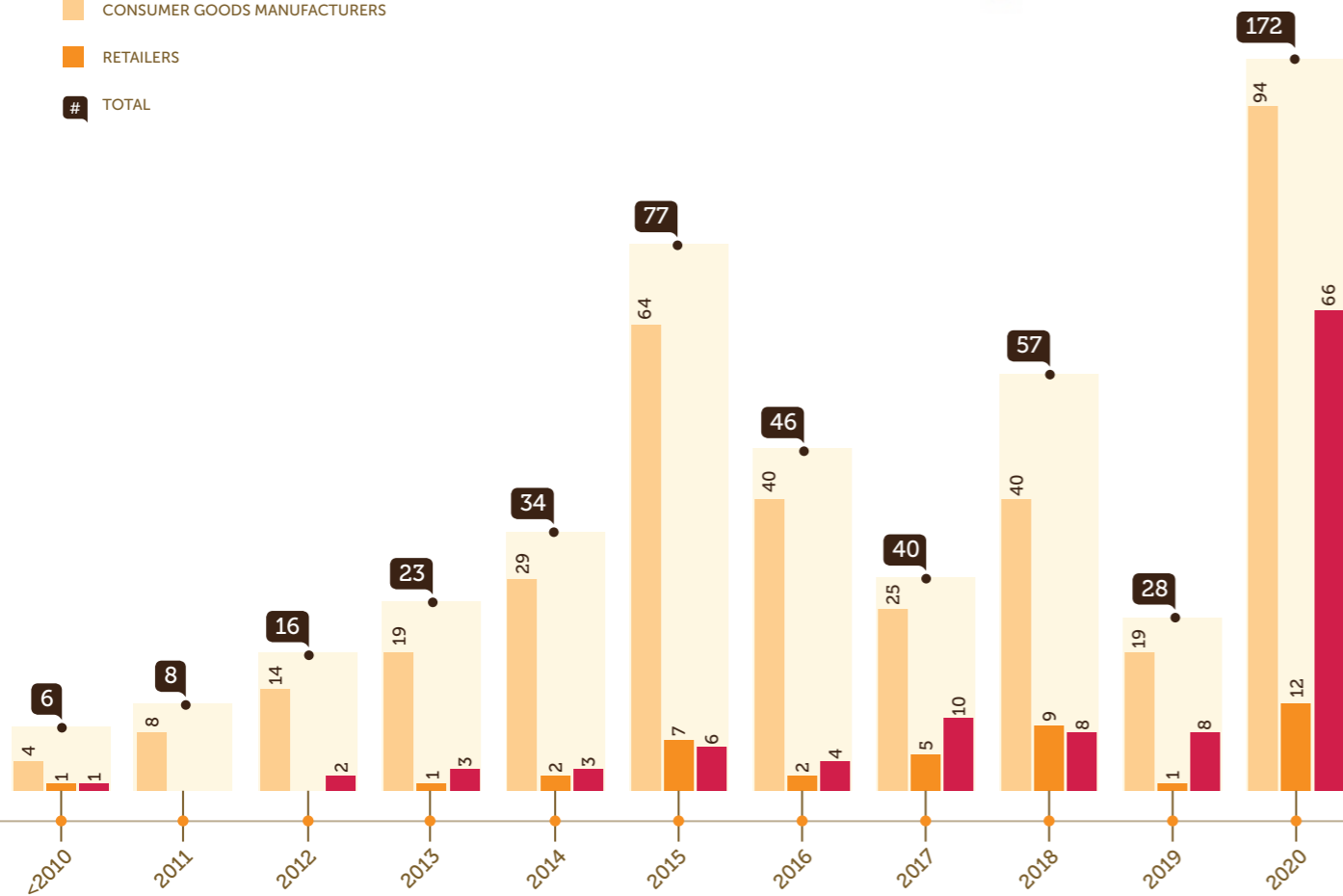
© RSPO

# A GLOBAL PERSPECTIVE

## SUBMITTERS



## TIME-BOUND PLAN 2018 (FOR 100% USE OF CSPO)

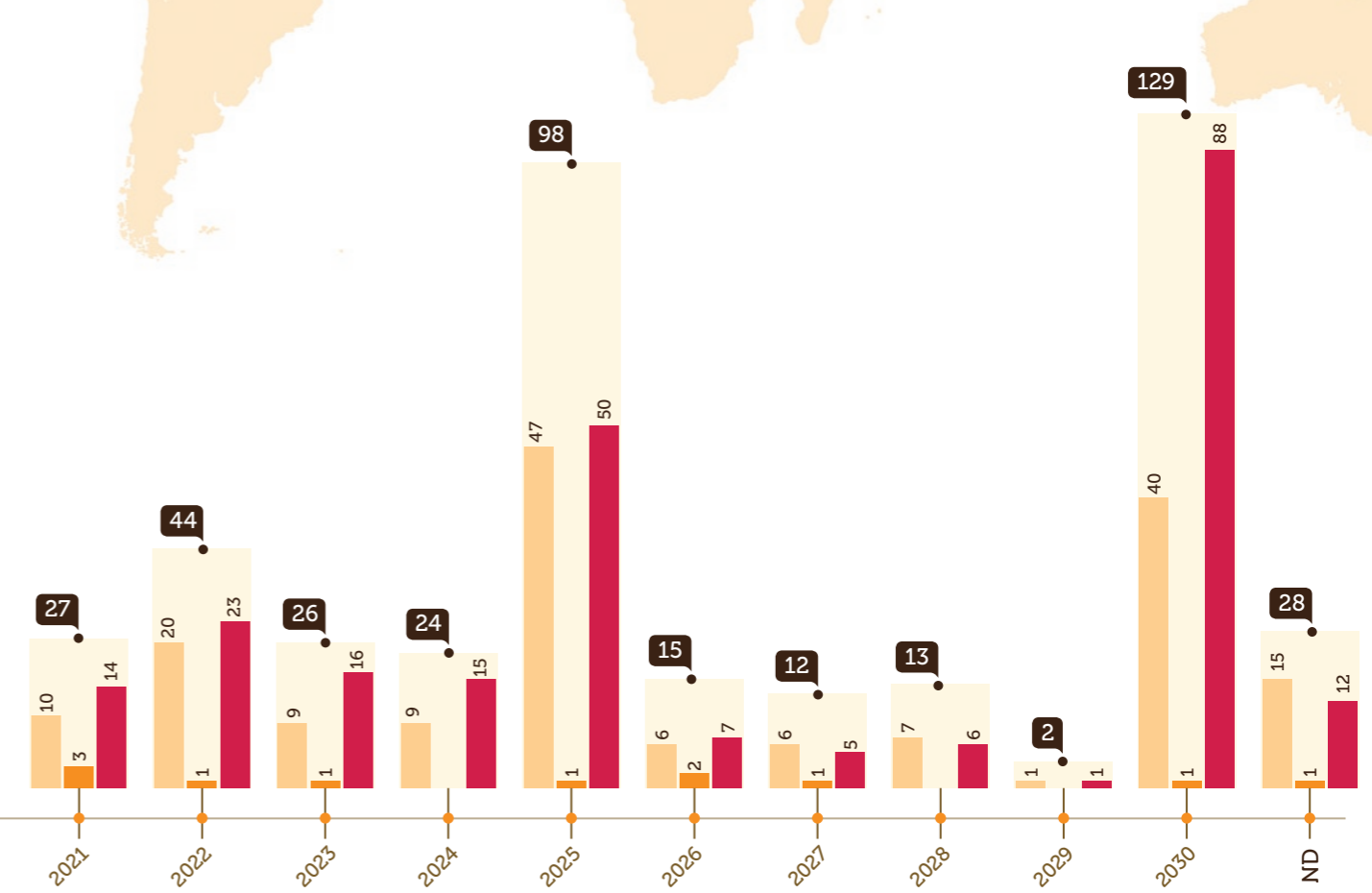


## A GLOBAL PERSPECTIVE

In total, 68.2 million tons of palm oil and palm oil derivatives were recorded as handled, processed, traded, used or sold across 925 RSPO members. Some 16.1 million tons were identified as CSPO, for a global CSPO uptake of 23.6%. In terms of individual categories, CSPO uptake among Retailers was a very high 99.4%, with most members based in Europe or North America. Consumer Goods Manufacturers and Processors & Traders – categories that encompass more members from developing economies – recorded a lower CSPO uptake of 38.7% and 17.3%, respectively.

Three years – 2020, 2025 and 2030 – were noted as being the most common target years for 100% CSPO usage; European and North American members tend to favour 2020, while members from Asia and the rest of the world prefer 2025 and 2030.

The US Department of Agriculture/Foreign Agricultural Service pegged total global palm oil consumption at 64 million tons in 2017. Allowing for instances of double- or triple-counting, it can be inferred that RSPO certified sustainable palm oil as declared in ACOP 2017 represented a minimum of 13.4% of all palm oil consumed globally in 2017.



# 9. Regional Market Uptake

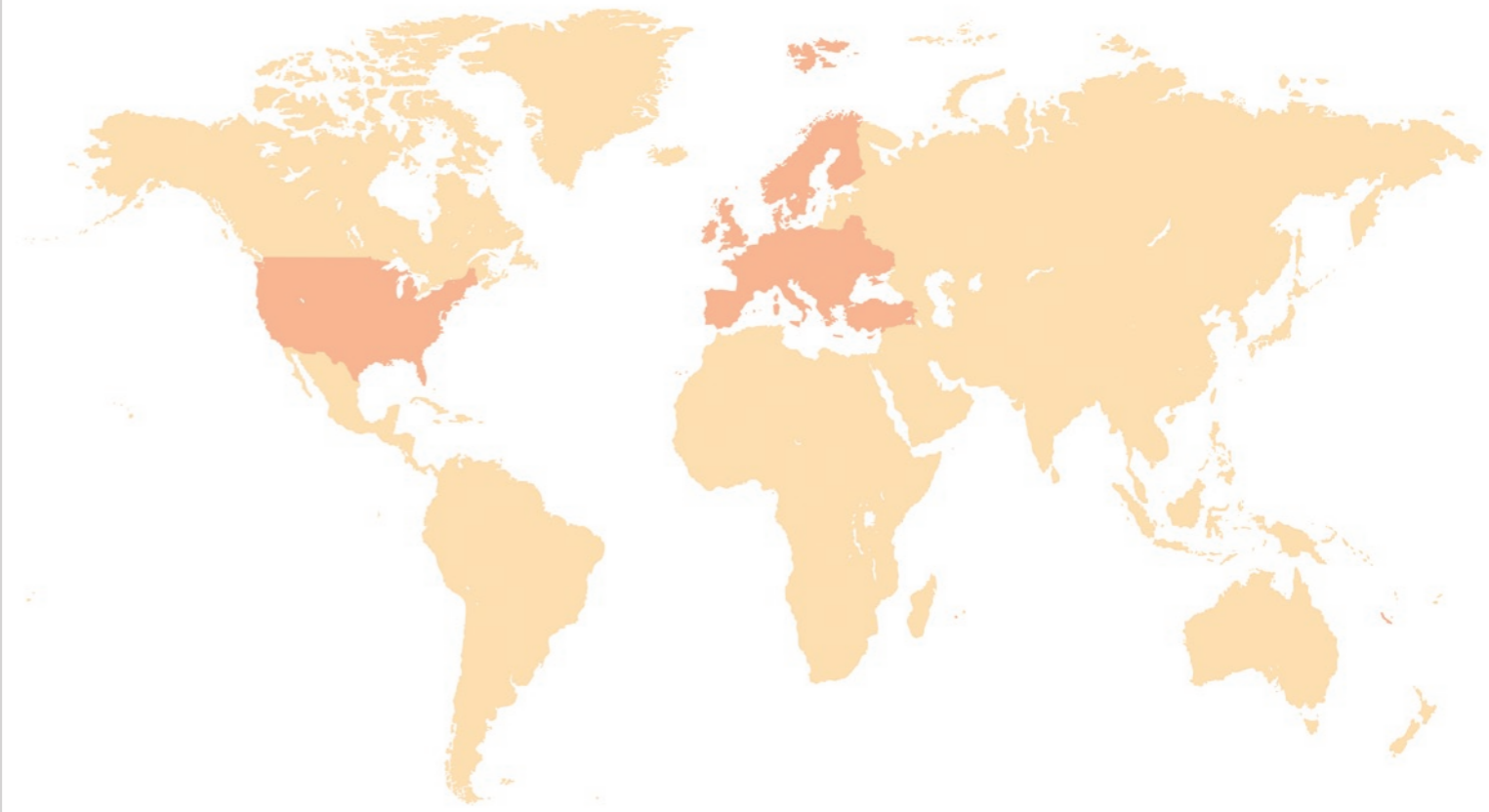
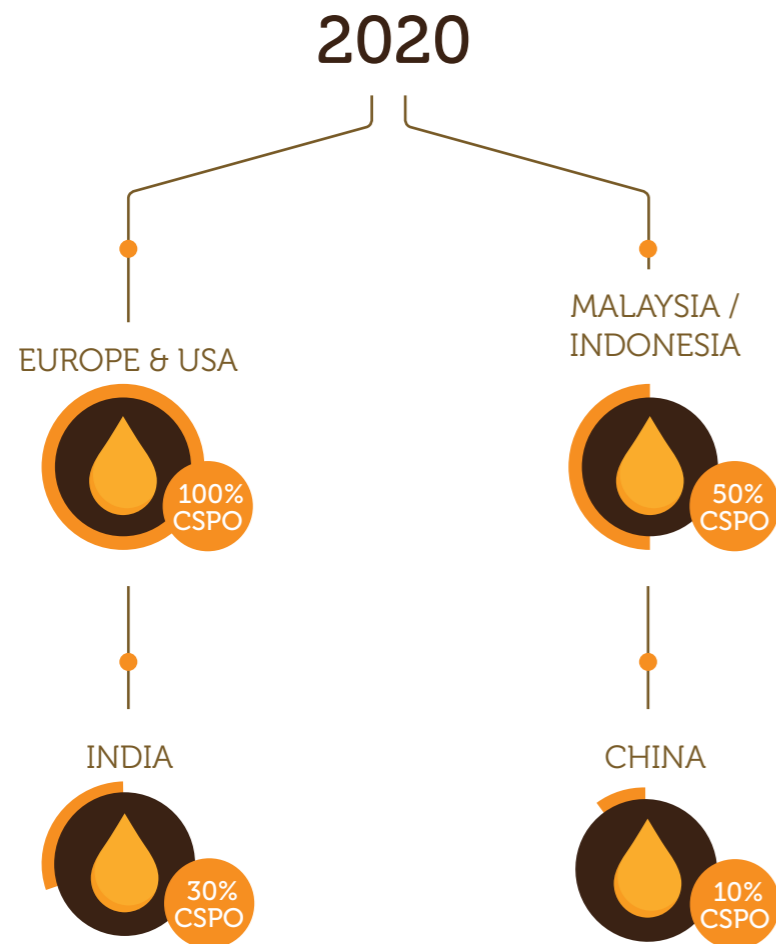
To be able to allocate resources more efficiently, the RSPO has developed a regional approach based on specific targets set for each region. These regional targets have been set by the RSPO Board of Governors as follows:

- Europe and US will achieve 100% CSPO by 2020
- Malaysia and Indonesia will both achieve 50% CSPO by 2020
- India will achieve 30% CSPO by 2020
- China will achieve 10% CSPO by 2020
- No target has yet been set for CSPO sales in the rest of the world

## Regional Targets

(Set by the RSPO Board of Governors)

9.1



### EUROPE AND USA

The target for Europe and the US is 100% CSPO usage by 2020. Being demand markets, this target will apply to the Processors & Traders, Consumer Goods Manufacturers and Retailers categories.

Based on ACOP 2017 submissions, CSPO uptake in Europe across the three categories was 43.2% while in the US, the CSPO uptake figure is 57.2%. Combined, the total CSPO uptake for Europe and the US in 2017 was 45%, which is a decline from the 49% recorded across ACOP 2016 submissions.

Within the three categories, Europe is almost at 100% CSPO usage for Retailer members, at 96.8% in 2017, while the uptake for Consumer Goods Manufacturers and Processors & Traders was 44.5% and 39.1%. For American members, Retailer were also almost at 100% CSPO usage in 2017, while CGM and P&T members stood at 50.1% and 60.9% uptake, respectively.

Based on this, achieving the RSPO regional target of 100% CSPO usage by 2020 for Europe and the US will be a challenge. This is reflected in Timebound Plan targets submitted in 2017, with 31% of European members and 39% of American members expecting to achieve 100% CSPO usage post-2020.

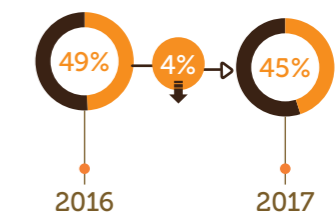
### 2020 Target

EUROPE & USA



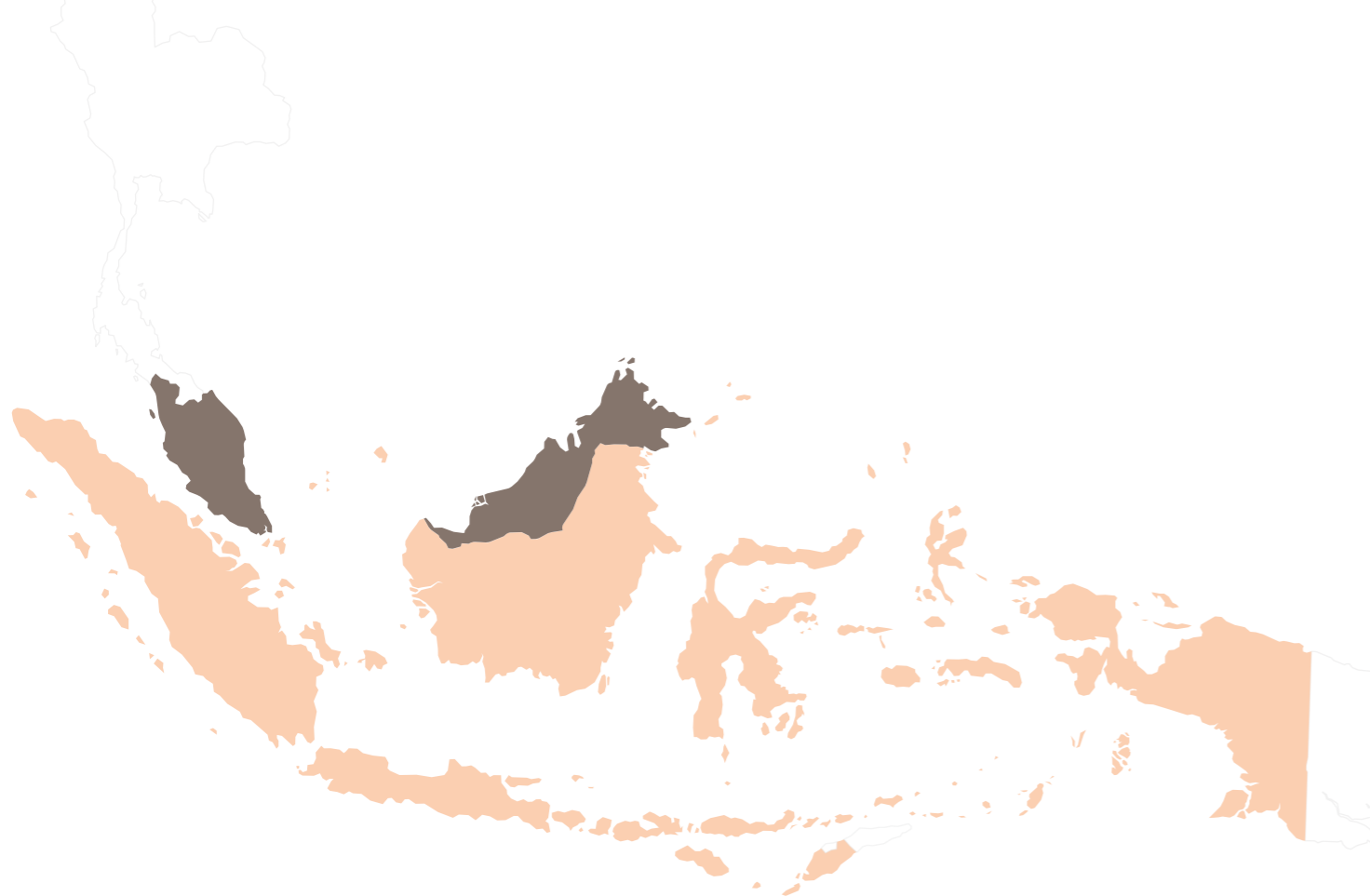
### 2017 Status

CSPO UPTAKE



TARGET  
PROGRESS

CHALLENGE



## MALAYSIA & INDONESIA

Being both grower and demand markets, the RSPO regional target for Malaysia and Indonesia for 50% CSPO uptake can be interpreted in two ways.

From a supply perspective, Malaysia's share of certified plantation area was 55% but its share of certified FFB production was 6% in 2017. For Indonesia, the corresponding figures were 33% and 6%, respectively. Taking certified plantation area as the main indicator for the target, Malaysia and Indonesia's certified plantation area represented 44% of total plantation area across both countries in 2017, slightly below the 45% declared in ACOP 2016. Even with this slight dip, it looks likely that Malaysia and Indonesia will be able to meet the 2020 target from a supply standpoint.

From a demand point-of-view, Indonesia performs better than Malaysia, recording 100% CSPO uptake (albeit from a very low base) in the Consumer Goods Manufacturers category and 46.8% uptake in the Processors & Traders category, for a total CSPO uptake of 46.8%. Malaysia-based P&T members reported a 12.5% CSPO uptake in 2017 and a low 0.1% CSPO uptake among CGM members, for a total of 12.4%. Combined, the Indonesian and Malaysia total CSPO uptake stood at 19.6% - an increase from the previous year, but still a challenge to meet the 2020 RSPO target.

### 2020 Target

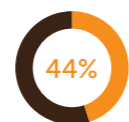
MALAYSIA & INDONESIA



### 2017 Status

#### SUPPLY

CSPO UPTAKE

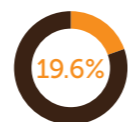


TARGET PROGRESS

ON TRACK

#### DEMAND

CSPO UPTAKE



TARGET PROGRESS

CHALLENGE

## INDIA

The target for India is 30% CSPO usage by 2020. Based on 2017 ACOP submissions, this will be a major challenge, as CSPO uptake across the 10 reporting Indian RSPO members was less than 1%. The highest uptake for CSPO within India is in the Processors & Traders category, while the CSPO uptake among India's two Consumer Goods Manufacturer members was very low at 0.02%.



### 2020 Target

INDIA



### 2017 Status

CSPO UPTAKE

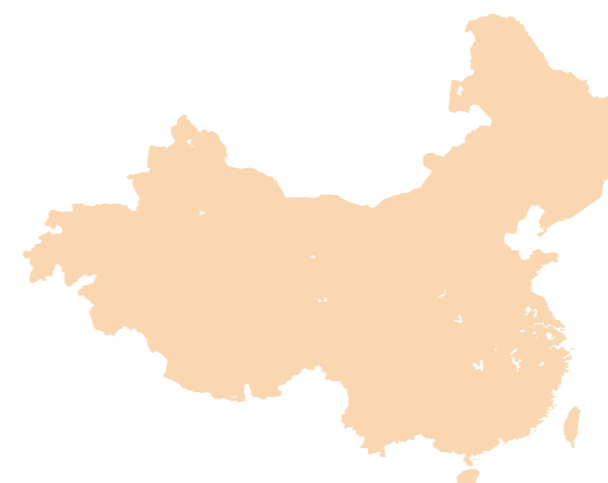


TARGET PROGRESS

MAJOR CHALLENGE

## CHINA

The target for China is 10% CSPO usage by 2020. This is a bright spot in ACOP 2017 data, as submissions from ten RSPO China-based members showed that CSPO uptake has already exceeded the target at 11.6%. Within the categories, 3 Consumer Goods Manufacturers reported 24% CSPO uptake, while 7 Processor & Trader members reported 11.4% CSPO uptake. There were no ACOP submissions from Chinese Retailer members in 2017.



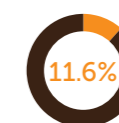
### 2020 Target

CHINA



### 2017 Status

CSPO UPTAKE



TARGET PROGRESS

EXCEEDS EXPECTATIONS

# 10. Time-Bound Plans

Timebound Plans are declarations by RSPO members indicating the achieved or expected years to reach 100% certification of palm oil volumes produced, handled, traded, processed or used. There are several levels of Timebound Plans, depending on the category of the member, and the RSPO provides guidelines on when these Timebound Plans should be achieved based on their date of joining. While the set of members reporting ACOP differs between years – preventing exact annual assessment – high-level indicative trends can be derived. By and large, members have continued to push back their Timebound Plan commitments in ACOP 2017, particularly in

the Processor & Traders and Consumer Goods Manufacturers categories. Retailer members perform comparatively better, in line with their performance in RSPO supply chain model usage.

We have summarised the declared Timebound Plan years for the Growers, Processors & Traders, Consumer Goods Manufacturers and Retailer categories from ACOP 2017. We have also compared the Timebound Plan declarations for 2017 against 2016 for the common set of members reporting across both years, to derive trends in members maintaining, delaying or bringing forward their Timebound Plans.

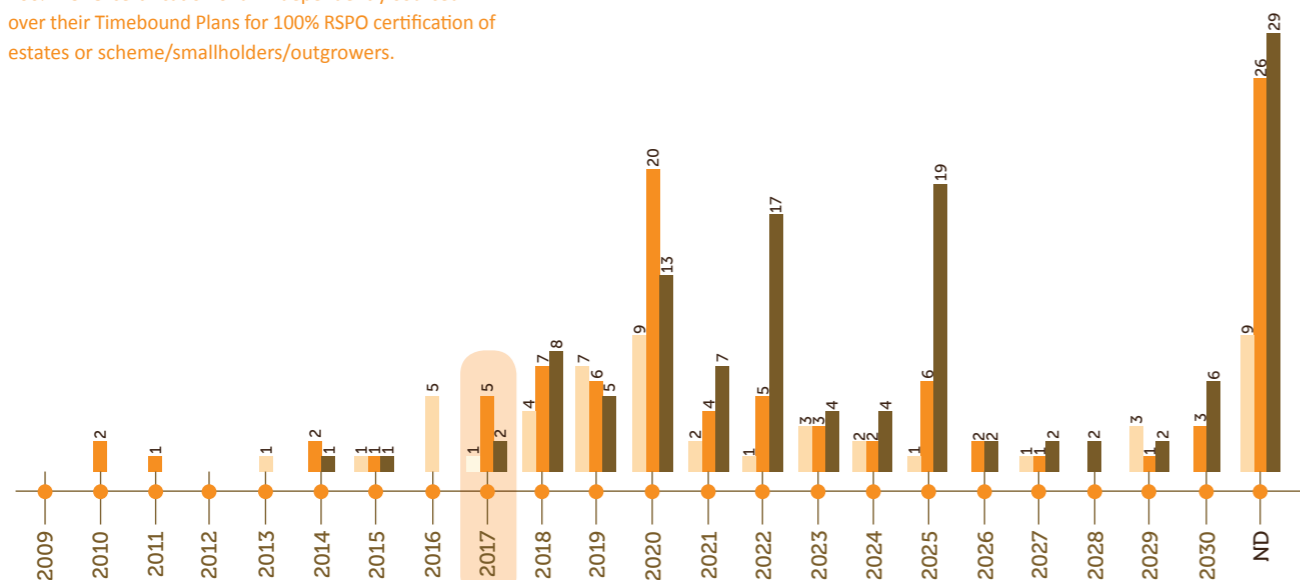


## PALM OIL GROWERS

10.1

2015 2016 2017

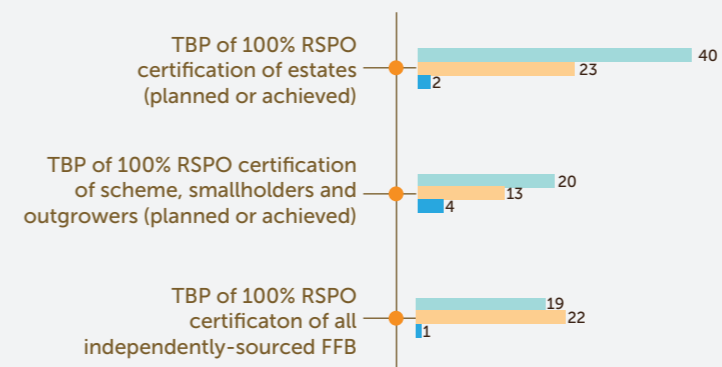
Among Grower members submitting ACOP reports in 2017, there is an evident pushback in Timebound Plans for 100% RSPO certification of all independently-sourced Fresh Fruit Bunches, with 2022 and 2025 the most frequently-named target dates. In 2016, the most common target year was 2020. 82% of Grower members now expect to only achieve their Timebound Plans post-2020, up from 67% in 2016. The average delay in Timebound Plans is 2.5 years, with members facing comparatively more difficulty in projecting 100% RSPO-certification of all independently-sourced FFB over their Timebound Plans for 100% RSPO certification of estates or scheme/smallholders/outgrowers.



10.2

## TIMEBOUND PLANS ANALYSIS - PALM OIL GROWERS\*

No Change  
Delay  
Advance



### Grower Member Highlight:

#### COMPAÑIA INDUSTRIAL ACEITERA COTO CINCUENTA Y CUATRO S.A

A member since 2012, Compañia Industrial Aceitera Coto Cincuenta y Cuatro S.A is a palm oil mill and crude palm oil trading firm in Costa Rica with strong focus on economic, social and environmental development on the country's Pacific Coast. The firm owns two mills with a combined capacity of 550,000 metric tons of

Fresh Fruit Bunches sourced from over 600 oil palm plantations. 100% certification of smallholders/outgrowers that supply its mills was achieved in 2015, and the member projects it will be able to achieve 100% RSPO certification of all independently-source FFB by 2020.



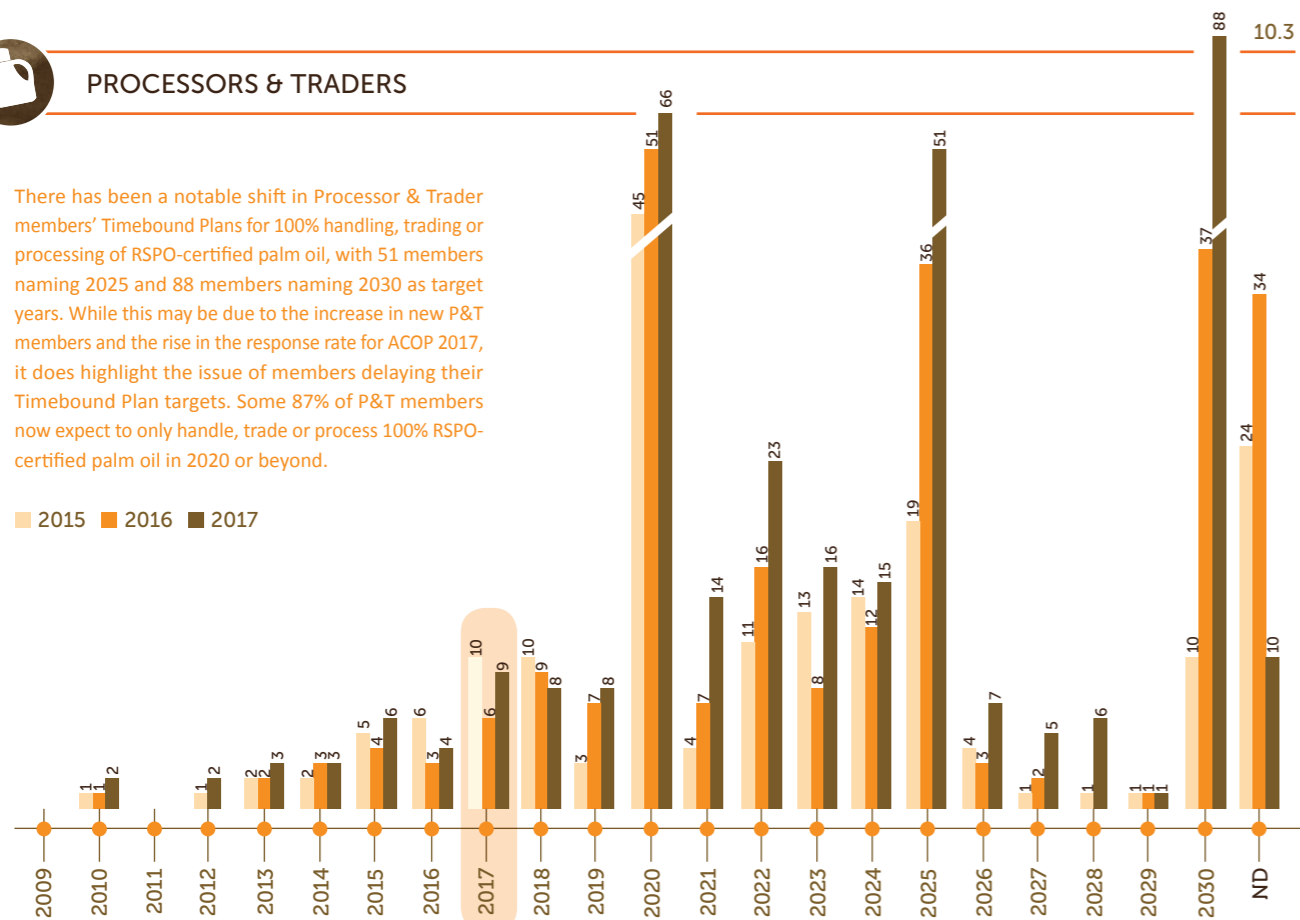
© RSPO



## PROCESSORS & TRADERS

There has been a notable shift in Processor & Trader members' Timebound Plans for 100% handling, trading or processing of RSPO-certified palm oil, with 51 members naming 2025 and 88 members naming 2030 as target years. While this may be due to the increase in new P&T members and the rise in the response rate for ACOP 2017, it does highlight the issue of members delaying their Timebound Plan targets. Some 87% of P&T members now expect to only handle, trade or process 100% RSPO-certified palm oil in 2020 or beyond.

2015 2016 2017



10.4

### TIMEBOUND PLANS ANALYSIS - PROCESSORS & TRADERS



#### Processors & Traders Member Highlight: JUCHEM FOOD INGREDIENTS GMBH

As a German specialist producer of fat and emulsifier powders, the family-owned subsidiary of the Juchem Group has been a member of the RSPO since 2010. It is one of the few Processor & Trader members to declare 100% CSPO usage in 2017, split between Mass Balance and Segregated supply chain models. The

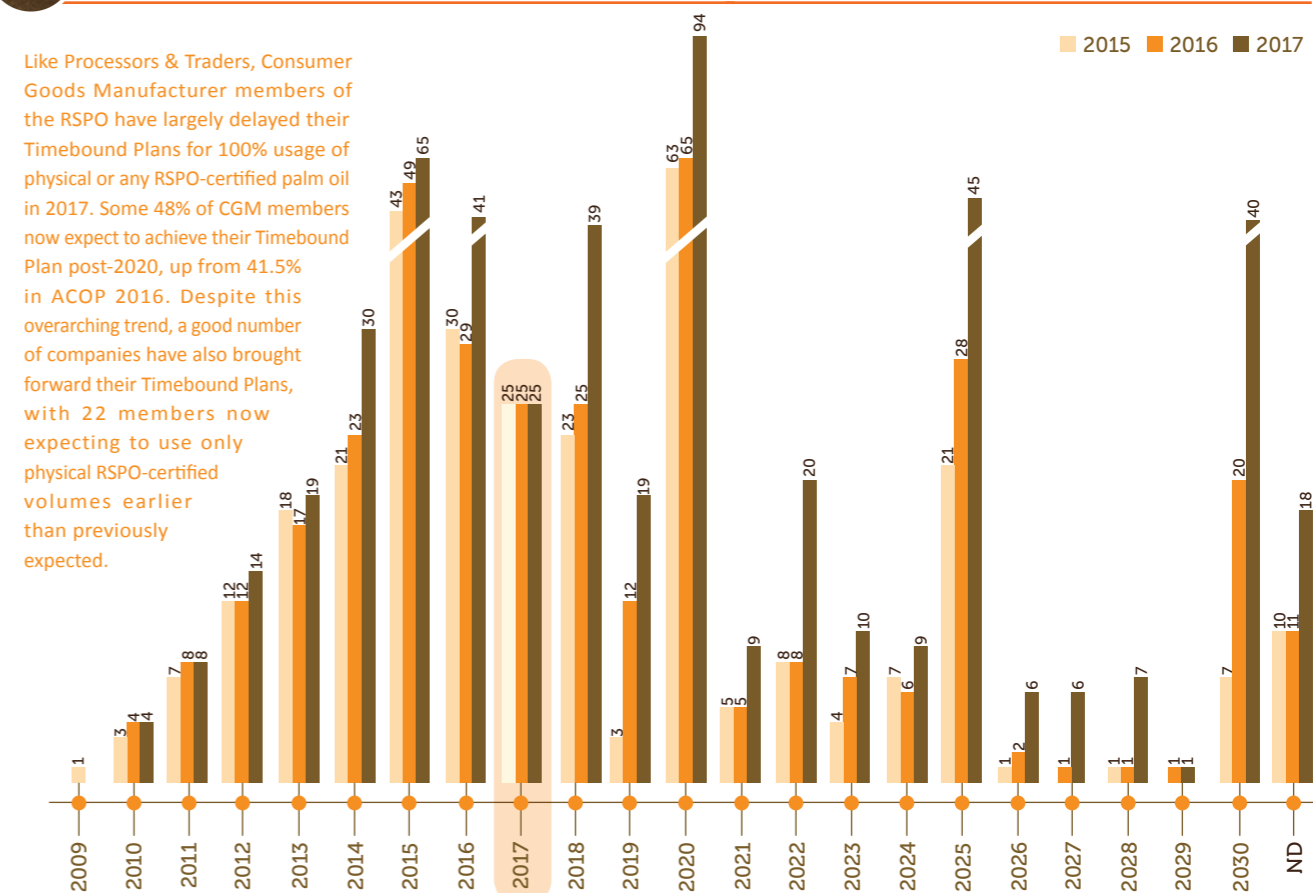
member had previously named 2017 as the year to meet its Timebound Plan for 100% handling, trading or processing of RSPO-certified palm oil producers and 100% RSPO certification of all its processing facilities, and confirmed that has met this target in ACOP 2017.



## CONSUMER GOODS MANUFACTURERS

Like Processors & Traders, Consumer Goods Manufacturer members of the RSPO have largely delayed their Timebound Plans for 100% usage of physical or any RSPO-certified palm oil in 2017. Some 48% of CGM members now expect to achieve their Timebound Plan post-2020, up from 41.5% in ACOP 2016. Despite this overarching trend, a good number of companies have also brought forward their Timebound Plans, with 22 members now expecting to use only physical RSPO-certified volumes earlier than previously expected.

2015 2016 2017



10.6

### TIMEBOUND PLANS ANALYSIS - CONSUMER GOODS MANUFACTURERS



#### Consumer Goods Manufacturers Member Highlight: DAILYCER FRANCE SAS

French cereal manufacturer Dailycer France has been a member of the RSPO since 2014. It has continuously increased its uptake of CSPO since its first ACOP declaration in 2014, growing from 5.9% then to 50.6% in 2017. It achieved its first

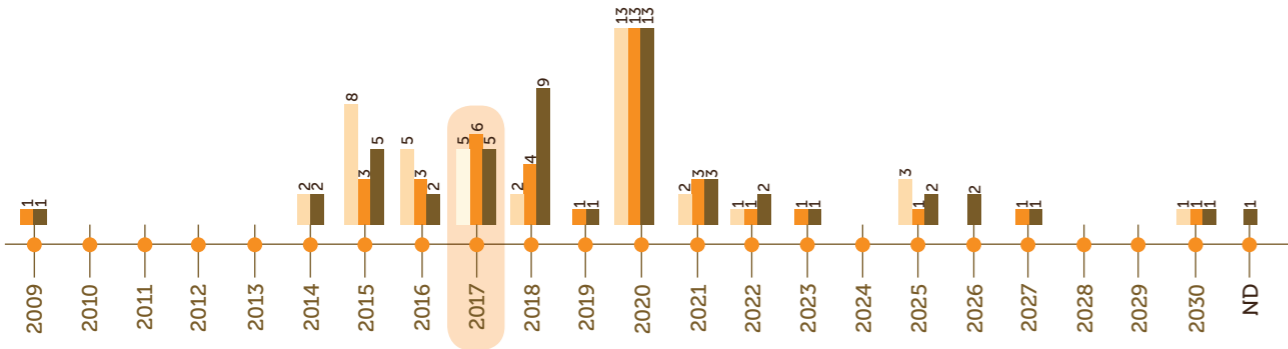
RSPO supply chain certification in 2015, and expects to be using only physical RSPO-certified volumes by 2019, a Timebound Plan which the member is on track to achieve.



RETAILERS

The Retailer category has generally been the most precise in terms of reporting and adhering to Timebound Plans, although some delays have been noted in 2017. According to ACOP 2017 data, 29.4% or 15 Retailer members had already achieved 100% usage of physical RSPO-certified palm oil in their own brands by 2017, with most of the remainder targeting 2018 and 2020 to achieve the goal. Compared to other member categories, there were far fewer Timebound Plan delays among Retailer members, with one member actually bringing forward their TBP for 100% use of physical RSPO-certified palm oil from 2021 to 2018.

■ 2015 ■ 2016 ■ 2017



10.8 TIMEBOUND PLANS ANALYSIS - RETAILERS



Retailers Member Highlight: THORNTONS LIMITED

Thorntons is a manufacturer and retailer of premium quality chocolate products based in the United Kingdom. The firm became a member of the RSPO in 2014 and declared their first usage of RSPO-certified palm oil in

the same year. By 2015, Thorntons had achieved 100% usage of physical RSPO-certified palm oil in its own products, using 652 tons of CSPO in its own operations in 2017.



# 11. Membership Development

Total membership of the RSPO continues to grow, reaching 3,838 by 9 May 2018 for the ACOP 2017 submission period. Having overtaken Ordinary Members as the single largest category in 2015, the number of Supply Chain Associate members has now risen to 2,060. Growth in Ordinary Members has slowed down somewhat, rising to 1,680, indicating a shift in the RSPO's new membership down the supply chain – moving from considerable growth in Processor & Trader members in the

2008-2011 period, to accelerating numbers of Consumer Goods Manufacturer members between 2011 and 2014, and the current trend of rising Supply Chain Associates since 2013. It should be noted that trends in membership in this chapter represented net growth, taking into account resignations and terminations, as well as consolidation of members under RSPO group membership rules, which has had a notable effect on Grower membership.

11.1 NUMBER OF MEMBERS (AS OF 9 MAY, 2018)

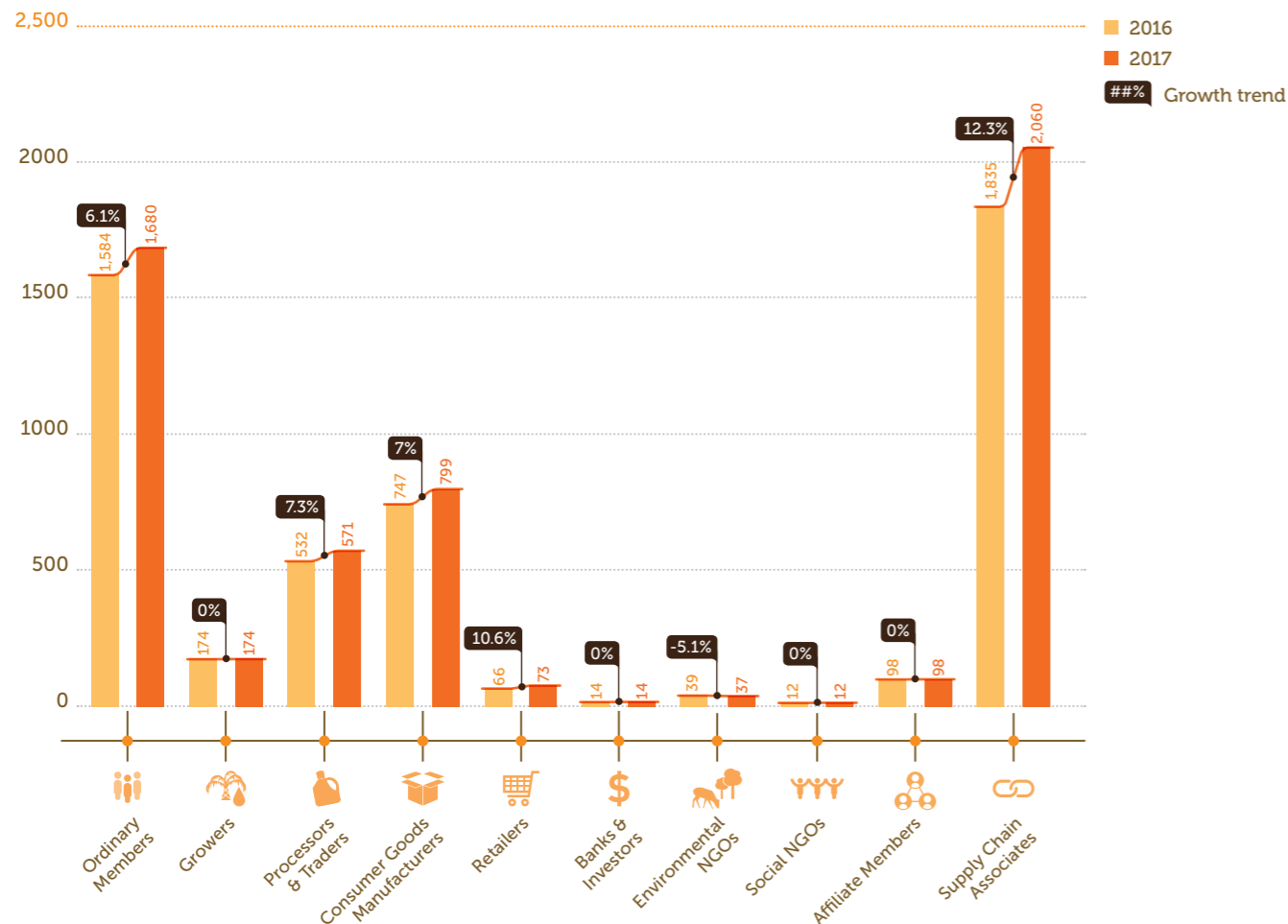


11.2 BREAKDOWN OF ORDINARY MEMBERS



11.3

GROWTH IN RSPO MEMBERS (BY CATEGORY)

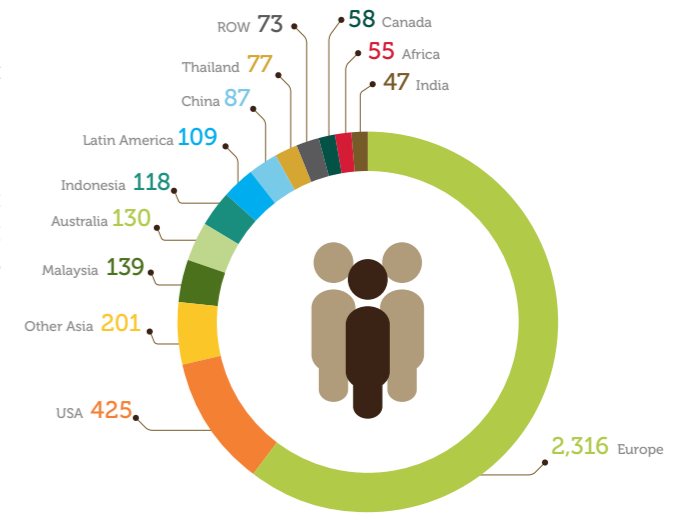


Within Ordinary members, growth remains concentrated in the Processor & Trader, Consumer Goods Manufacturer and Retailer categories, with the number of Grower members remaining steady between 2016 and 2017. The number of Affiliate members has also been constant.

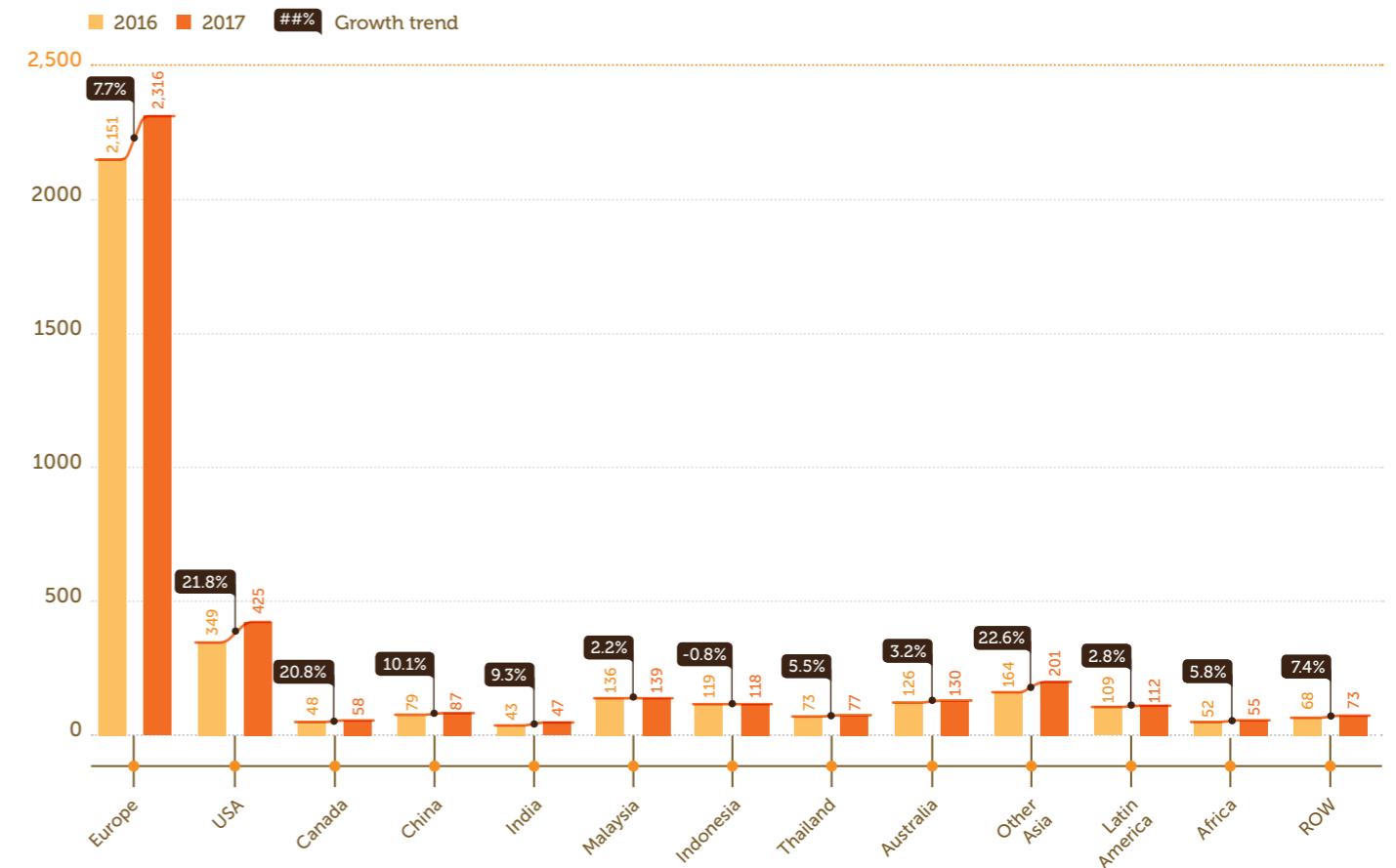
On a country basis, Europe continues to represent the largest portion of RSPO members, almost two-thirds of all members and 47.5% of all Ordinary members. The share of European Ordinary Members has been decreasing since 2013 while its share within total membership has been relatively constant over the same period – indicating RSPO's success in bringing in new Ordinary members from other regions as well as new European Supply Chain Associates keeping pace with the increase in overall membership. Germany now has the highest number of RSPO members at 440, followed by the United Kingdom at 430 and the USA at 425.

In other regions, we note steady numbers in members from Malaysia, Indonesia, Latin America and Africa, and mild growth in members from India, China and Thailand. Members from other Asian countries saw a 22.6% jump, and gains in North American RSPO membership was particularly encouraging, rising by 86 members between the USA and Canada.

11.4 MEMBERSHIP BY COUNTRY AND REGION



GROWTH IN RSPO MEMBERS (BY COUNTRY AND REGION)





# 12. Summary & Strategic Outlook

With growth in RSPO membership and an increase in the response rate of members required to submit ACOP reports, the RSPO has gained a better understanding on the progress towards 100% use of RSPO-certified palm oil. Most metrics indicate growth in certified sustainable palm oil output or sales, as well as market uptake, though at a lower percentage increase compared to the 2008-2014. This seems to indicate that members' progress towards RSPO sustainability goals has evolved from accelerating coverage to a pace in line with wider market growth. It could also indicate that increased membership has caused a slight drag in progress indicators, since newer members may be joining the RSPO at an earlier stage of their sustainability plans than existing established members.

RSPO-certified plantation area grew to 2.98 million hectares, and we note the opportunity for progress to be made on this front in Latin America and Africa. RSPO-certified FFB production growth also showed encouraging growth, albeit from a low base. This seems to reflect the challenges in bringing smallholders into the RSPO certification eco-system.

Total market uptake of CSPO among RSPO members rose to 51.9%, and the shift away from Book & Claim certificates towards physically-certified sustainable palm oil through Mass Balance, Segregated or Identity Preserved supply chain models continues. Some inertia was noted in Book & Claim credit trends due to the switch to the new PalmTrace trading platform from GreenPalm in 2017, but by and large, the market is increasingly

embracing physical CSPO as demand grows in developing markets and deepens in established ones.

However, members are facing challenges in meeting their stated Timebound Plans for the production, handling, processing, trading or usage of 100% RSPO-certified palm oil. Common reasons stated regarding delays include a lack of supply or demand inertia, suggesting that work may be necessary to harmonise demand across members to facilitate market uptake.

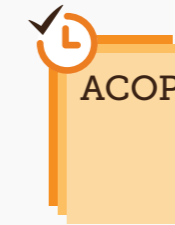
In terms of the RSPO's regional targets for market uptake, we note that while China is exceeding expectations in meeting its target of 10% uptake by 2020, it appears to be challenging for Europe/USA and Malaysia/Indonesia to meet their targets of 100% and 50% over the same timeframe. A major challenge – or a significant opportunity – is in India, where market uptake is well below its 30% market uptake target. In terms of RSPO membership categories, Retailer members are already nearing 100% market uptake, while Processors & Traders and Consumer Goods Manufacturers have significant room for improvement.

With RSPO membership crossing the 4000 mark in October 2018, it will be imperative to maintain the high response rate of ACOP 2017 and improve data quality collected. ACOP 2017 indicates how much progress has been made in moving towards the RSPO's goal of making sustainable palm oil the norm since 2008, and ACOP 2018 will be crucial in indicating how more the industry can achieve.

## 2017 SUMMARY



**3,838**  
Total Membership  
up from 3,517 in 2016



**80%**  
ACOP Response Rate  
up from 67% in 2016



**2.98**  
million ha  
Total Certified Plantation Area  
up from 2.7 million hectares in 2016



**1.65**  
million tonnes  
CSPO Book & Claim Sales  
(PalmTrace data)  
down from 1.96 million tonnes in 2016



**4.51**  
million tonnes  
CSPO Physical Sales  
(Market Data)  
up from 3.67 million tonnes in 2016



**38.7%**  
Consumer Goods Manufacturers



**99.4%**  
Retailers



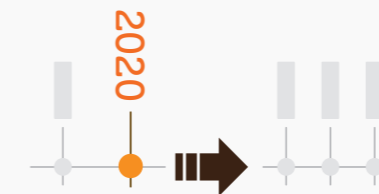
**17.3%**  
Processors & Traders

Certified Palm Oil and Palm Oil Products Uptake (ACOP 2017 data)

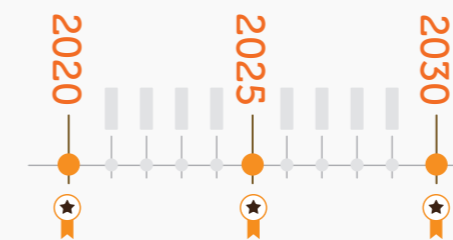


**2.66**  
million tonnes  
Total Certified FFB Production  
up from 2.18 million tonnes in 2016

### TIME-BOUND PLANS



**66.5%**  
of members named post-2020 target years for 100% certification of total production base or total supply chain  
up from 62% in 2016



Most frequent target years for 100% certification of total production base or total supply chain



**51.9%**  
CSPO Market Uptake  
(Market Data)  
up from 46.7% in 2016

## NOTE TO READERS

On the difference between Annual Production Capacity, Supply, and Sales: Annual Production Capacity is the annualised volume (MT) of CSPO or CSPK a producer is capable of producing from its RSPO-certified sites. Supply of certified palm oil is calculated by multiplying daily production capacity (MT) of certified sites by the number of days the sites operate. Sales of certified palm oil is the volume of certified palm oil sold to the first buyer in the chain after the palm oil mill.

In the Book & Claim supply chain model, the producer of the CSPO, CSPK or CSPKE receives a premium for working responsibly, equal to the price of a PalmTrace certificate.

As this analysis is based on data from submitted ACOPs, there are limitations to its representation of membership performance.

- The ACOP questionnaire is a dynamic form that has evolved in due course according to several factors, ie. market activities, demands etc. that will be decided and endorsed by the Board of Governance. Leading to this, the reports that we produced based on the ACOP submissions will have gaps in terms of its data availability.
- The membership numbers are based on year of registration of new members. The totals are a sum of all new members, but do not show members leaving. Also, changes in companies may have occurred over the years, for instance in membership structure, ownership structure, or as a result of takeovers or divestments.
- In recent years, we have experienced a rise in the number of estates (and corresponding production capacity) certified under RSPO and other schemes. Although volumes produced by these double-certified production sources are counted as RSPO, the volumes sold under competing schemes are not. This has a downward effect on the market uptake numbers, even while the volumes are sold as sustainable. This effect cannot be quantified as long as ISCC does not publish sales volumes.

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The RSPO is an international non-profit organisation formed in 2004 with the objective to promote the growth and use of sustainable oil palm products through credible global standards and engagement of stakeholders.

[www.rspo.org](http://www.rspo.org)



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