

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

VMP Chemiekontor GmbH

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

2-0824-17-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Palm Oil Processors and/or Traders

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## Palm Oil Processors and Traders

### Operational Profile

#### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

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#### Palm Oil and Certified Sustainable Palm Oil Use

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#### 2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

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##### 2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Austria
- Germany
- Switzerland

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#### 2.2 Volumes of palm oil and oil palm products

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##### 2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year

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##### 2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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##### 2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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##### 2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

925.29 Tonnes

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##### 2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

925.29 Tonnes

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**2.3 Volumes of palm oil and oil palm products certified****2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				143.16
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	143.16

**2.3.2 How much RSPO certified products have you sold as certified (tonnes)**

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

**2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)**

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**2.3.4 How much RSPO certified products have you sold as conventional (tonnes)**

5.00

**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

0 Tonnes

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:****2.5.1 Africa**

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**2.5.2 Australasia**

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**2.5.3 Europe (incl.Russia)**

100%

**2.5.4 North America**

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**2.5.5 South America**

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**2.5.6 Middle East**

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**2.5.7 China**

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**2.5.8 India**

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**2.5.9 Indonesia**

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**2.5.10 Malaysia**

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**2.5.11 Asia**

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**Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved)**

2018

**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

2017

**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities\***

2018

**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2025

**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

Austria, Germany, Switzerland

**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

Announcements by the company on website, printed company brochures, printed product brochures, official publications, customer by presentation and offers, formulation service, RSPO certified product as alternatively offer to standard offer.

**Trademark Use****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**If target has not been met, please explain why:**

As a Trader we usually use the supplier trademarks.  
For 2018 it's a project plan to review and check applicability on own trademarks.

**Actions for Next Reporting Period**

**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

VMP as a RSPO-Member since the 26.12.2017, we continue in 2018 with the already implemented communication plan and strategy. Announcements on company website, printed company brochures, printed product brochures, official publications, customer by presentation and offers, formulation service, RSPO certified product as alternatively offer to standard offer.

**Reasons for Non-Disclosure of Information****6.1 If you have not disclosed any of the above information please indicate the reasons why**

confidential

**Application of Principles & Criteria for all members sectors****7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights  
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights  
Uploaded file: [P-Policies-to-PNC-laborrights.pdf](#)
- Stakeholder engagement
- None of the above

**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?****Comment:**

We had good experiences with the material provided by RSPO organization to communicate and explain. Therefore we recommend to our customer, stakeholders and supplier the RSPO web-address with downloads as well as print outs or pdf material. An example is the use & claim file as well as the principles and criteria for the production and use sustainable palm oil. We made the wwf-translation also available.

Uploaded file: [P-Best-Practice-Guidelines.pdf](#)

Related link: <https://rspo.org/key-documents/supplementary-materials/communications>

**7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why:**

VMP as a distributor and trader for a broad portfolio oleo chemicals we ambitiously promoting and communicating RSPO values and objectives. A lot of PO or PKO derivate are simply not offered by our supplier as RSPO certified yet. Also some markets need some time to understand the need and to develop demand. Therefore an immediate 100% implementation `Book and Claim` is unfortunately also from an economical perspective not possible.

**GHG Footprint****8.1 Are you currently reporting any GHG footprint?**

No

**Please state if you have any future plans to do so?**

VMP as a distributor/trader maintain offices and a warehouse and some external warehouses. The necessary electricity is won from renewable source, solar panel.

**Support for Smallholders**

**9.1 Are you currently supporting any independent smallholder groups?**

No

**Do you have any future plans to support independent smallholders?**

No

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## Challenges

### **1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

From the economical perspective the in some cases significant higher product cost for certified material are simply not accepted, especially by the retailer driven customer. In particular the derivate are simply not available as RSPO certified from supplier or manufacturer. Some market participants consider the process as intransparent. Follower of big players, small and midsize companies do not recognize that role model or that committed engagement. Therefore those companies are rather cautious.

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### **2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

Regularly participation in training courses provided from supplier as well from customers, e.g. Sustainability Talk RSPO. We included questions about RSPO in our supplier audit questionnaires. We provide training on RSPO to our staff. Regular Updates on RSPO related data and erp-system.

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### **3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)**

- No files were uploaded

**Link:** [www.vmp-chemiekontor.de](http://www.vmp-chemiekontor.de)

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