

# SPKS Smallholders



Medan – North Sumatera, 11 November 2013

# SPKS offices in Indonesia

SPKS Kabupaten Labuan Batu Utara,  
Jumlah anggota : 2.714  
Calon Anggota : 60.000

SPKS Sanggau Kalbar.  
Jumlah anggota: 1.212  
Calon anggota: 23.000

SPKS Sekadau Kalbar. Jumlah Anggota : 2.312  
Calon Anggota : 15.000

SPKS Rokan Hulu Riau.  
Jumlah Anggota : 1.239  
Calon Anggota : 100.000

SPKS Paser Kalimantan Timur,  
Jumlah Anggota : 2.713  
Calon Anggota : 17.000

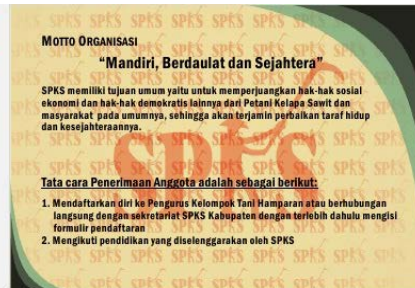
SPKS Kuantan Singingi Riau,  
Jumlah Anggota : 2.613  
Calon anggota : 14.000



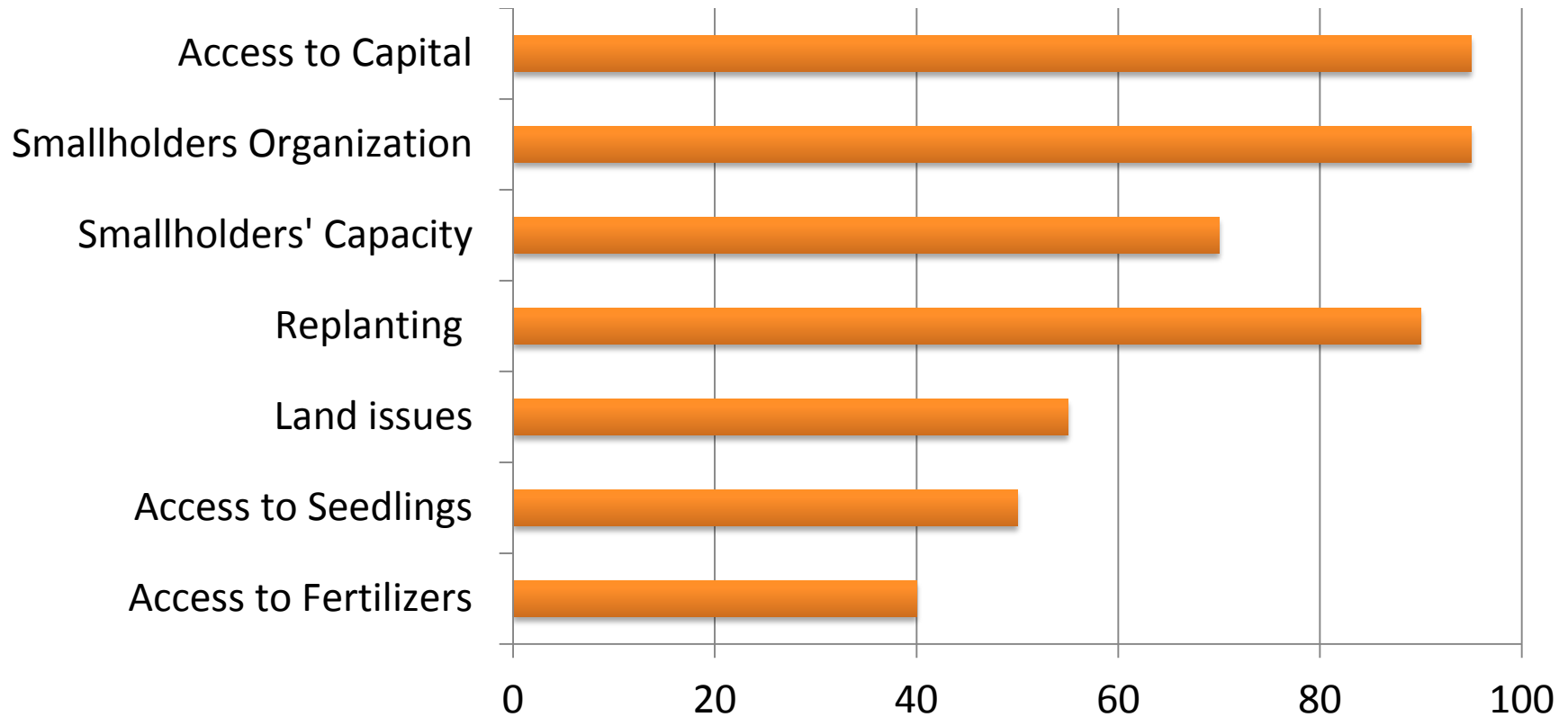
SPKS Tanjung Jabung Barat.  
Jumlah anggota : 3.180  
Calon Anggota : 40.000

SPKS Sintang Kalbar. Jumlah anggota : 1.621  
Calon anggota : 12.500

## SPKS Member ID



# Problems Faced by Smallholders SPKS



# SPKS Roadmap (2006-Now)

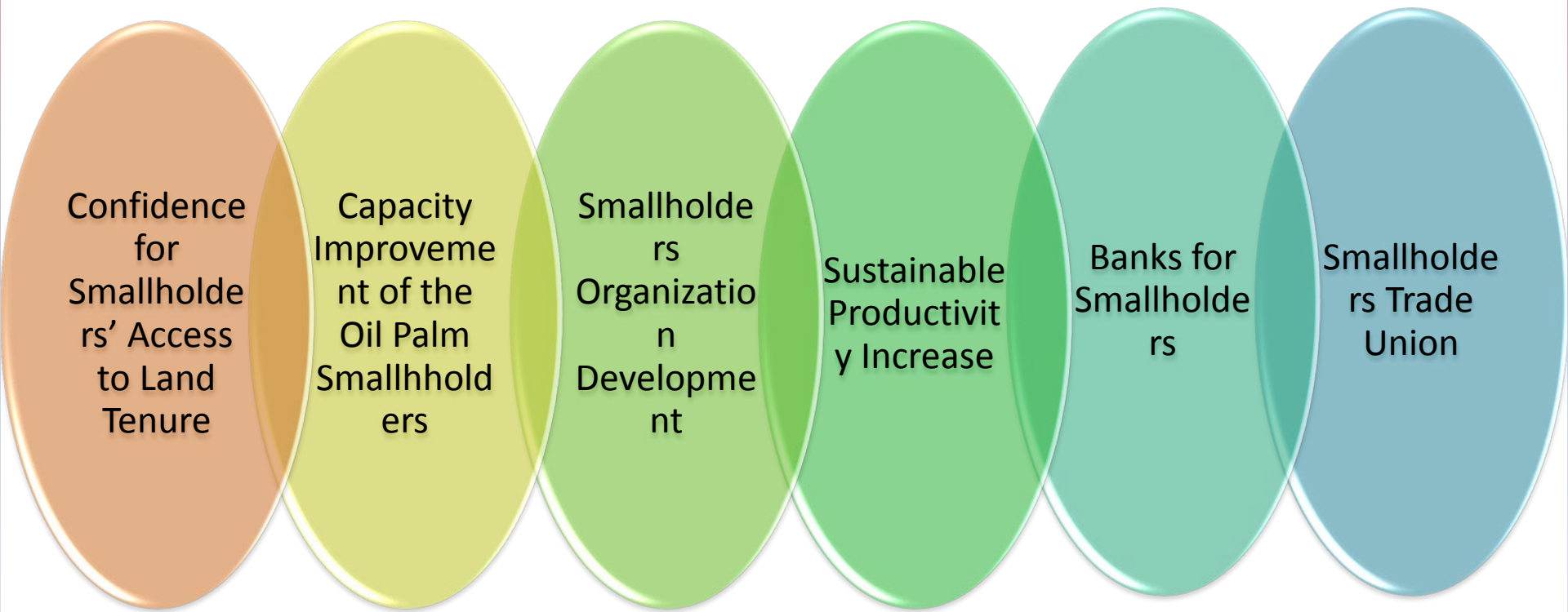
Support the oil palm smallholders to ensure they have access to their land tenure

Increase the smallholders participation in the palm oil sustainability issues and invite the government's empathy to look further on the smallholders condition

Enhance smallholders position in the *supply chain*. Empower the smallholders innovativeness by making the video on GAP (Good Agriculture Practices), *Fair Contract*, and involving GAP experts. Smallholders' training for trainers has created the estates' mentors.

Set up independent and vigorous smallholders organization; flourish the facility and infrastructure for the sustainable livelihood of the smallholders

Collaborate with all stakeholders (company, mill, bank, government, Investor, and funding agencies) to enhance the smallholders potential towards sovereignty and larger market access; hence promoting the smallholders as alternative inventors that are significant in the initiative of sustainable palm oil of Indonesia



2006

2025

# 6 Pillars Toward 2025





**Making Movie**



**Fair Contract Movie**



**Good Agriculture Practices Movie**

# Motivate & Train Smallholders Through Movies



# Promote Sustainable Production

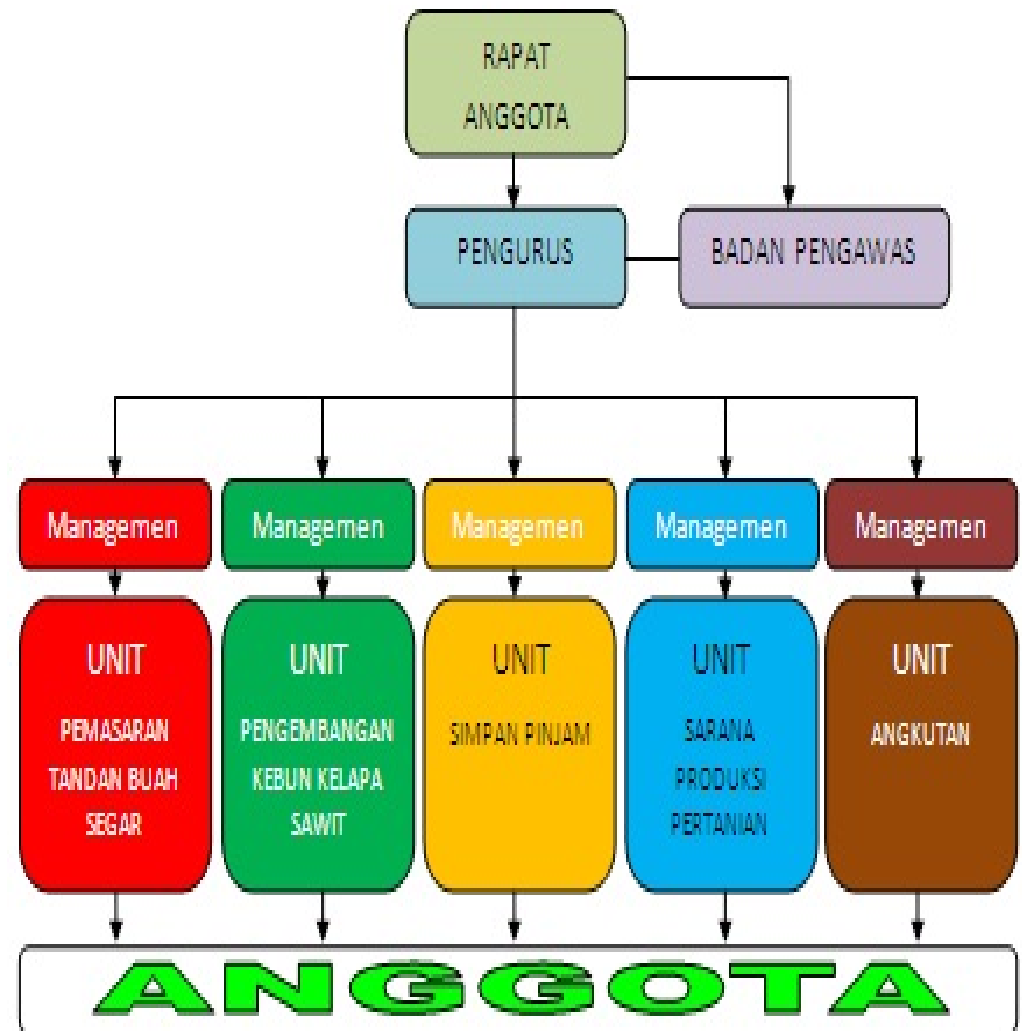
- Nurture organic-based agriculture production through cattle-oil palm integration, and support organic-based productivity.
- Facilitate the transportation of Fresh Fruit Bunch (FFB) to the mills.





# Improve Members' Livelihood Through Cooperative

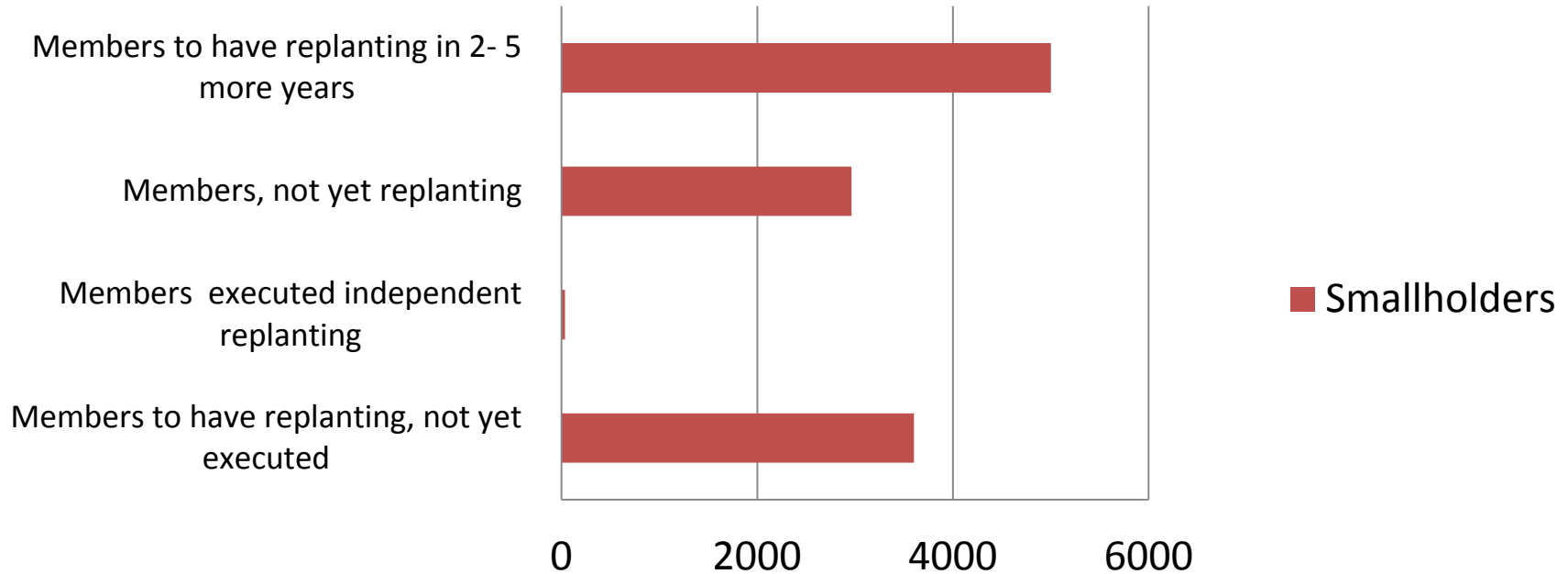
- Owns 4 independent smallholders cooperatives in 4 sub-districts by endorsing the following programs:
  - Saving & Loan for Productivity,
  - Saving for Replanting,
  - Saving for Training,
  - Saving for Agriculture Inputs,
  - FFBs Transportation Unit.





# Promote Independent Replanting

## Smallholders



Scenario I

Mapping the smallholders who are ready for replanting and who will be prepared for replanting in the future

Scenario II

Design business plans for replanting & Capacity Building for replanting methods, as well as endorse early saving mechanism

Scenario III

Negotiate credit & work relationship with the company

Scenario III

Gradual replanting during the next 4 years: ¼ ha per year

Scenario III

Support that private sector create initiative credit mechanism & lobby to financial agencies

# Exposing the Business Plan



Inisiatif Kredit : a collaboration between private sector, SPKS, and independent smallholders for rural industrial development



# Promote the Program “Teaching Smallholders”

No	Training Curriculum	Objective
1	Training of Trainers on Plantation Management	Improve the Good Agriculture Practices (GAP) of Oil Palm Smallholders and Increase the FFB Productivity
2	Training on Fair Contract	Promote the fair, transparent, and responsible partnership
3	Training on Leadership	Improve the Smallholders Organization through improved leadership
4	Training of Trainers on Cooperative and Management	Train the cooperative development system, structure, and management
5	Training on Organization Management	Develop the management system and smallholders' organization management
6	Training on Assessment of Palm Oil	Improve the smallholders' understanding on the plantation management standard
7	Training on RSPO, ISPO	Improve the smallholders' understanding on national and global GAP





# A Wish: Supports from Stakeholders

## Donors

Facilitation to enhance GAP, organizational improvement, funding facility, facility for market access

## Corporates

Facilitation to provide Seedlings, & remove barriers to cooperate with mills

## Government

Friendlier regulations to smallholders for their land tenure and FFBs price mechanism

## Market

Contribution to sustainability promotion among the smallholders & provide access for palm oil trade of the smallholders; and build the smallholders' mill



# Market Transformation by Oil Palm Smallholders

Mansuetus Alsy Hanu



Serikat Petani Kelapa Sawit Indonesia (SPKS) - Indonesian Oil Palm Smallholders Union  
November 2013

New Publication by SPKS

Thank You