

Particulars

About Your Organisation

1.1 Name of your organization

Pilot Chemical Company

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0339-12-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders**Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Applies Globally

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year

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2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

3,276.00 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year3,276.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				20.24
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	20.24

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

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2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

0 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

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2.5.2 Australasia

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2.5.3 Europe (incl.Russia)

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2.5.4 North America

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2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

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2.5.11 Asia

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Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)

2017

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2017

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*

2017

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2025

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

United States

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

Field sales and office marketing personnel address all RSPO inquiries and requests for support of RSPO certified materials.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

If target has not been met, please explain why:

Labelling would require changes not currently in place since RSPO certified needs are not active

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

Due to the premiums for RSPO certified material, Pilot will progress as customer's require/request RSPO (Mass Balance) certified sourced materials.

Reasons for Non-Disclosure of Information**6.1 If you have not disclosed any of the above information please indicate the reasons why**

unknown

Application of Principles & Criteria for all members sectors**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
 - No file was uploaded
 - Related link: www.pilotchemical.com
- Land Use Rights
- Ethical conduct and human rights
 - No file was uploaded
 - Related link: www.pilotchemical.com
- Labour rights
 - No file was uploaded
 - Related link: www.pilotchemical.com
- Stakeholder engagement
 - No file was uploaded
 - Related link: www.pilotchemical.com
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**Comment:**

Pilot Chemical Company has published our RSPO Mass Balance procedures (in English) as an auditable work instruction within our ISO-9000 procedures.

Uploaded file: [P-Best-Practice-Guidelines.pdf](#)

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

We are not using 100% RSPO certified materials because customers are not yet willing to pay for premium of RSPO certified sourcing.

GHG Footprint**8.1 Are you currently reporting any GHG footprint?**

Yes

URL: www.pilotchemical.com

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Customers in the US are not yet willing to pay the premium for materials that use/source RSPO (mass balance) certified materials. Pilot Chemical Company has numerous smaller & mid-size customers that are not will/able to incur the additional costs.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Product Safety and Stewardship Product Safety Summaries Sustainable Palm and Palm Kernel Oil CLP and Reach At Pilot Chemical Company, each employee has a responsibility to make health, safety and environmental protection an integral part of all daily work. Product stewardship is a team effort, requiring the knowledge and expertise of a variety of disciplines. For this reason, we have implemented a Product Stewardship Program based upon the American Chemistry Council's Responsible Care® initiative. Pilot Product Stewardship guidelines cover all stages of a product's life cycle and are closely monitored to ensure continuous improvement. More information on Pilot's Responsible Care® program can be found here. For more information about ACC's Responsible Care program, visit <http://responsiblecare.americanchemistry.com/> Pilot is also a member of the Society of Chemical Manufacturers & Affiliates (SOCMA). Which requires continuous improvement in environmental, health, safety and security performance. More information on Pilot's ChemStewards membership can be found here. For more information about SOCMA's ChemStewards, visit <http://www.socma.com/ChemStewards/>

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded
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