

Particulars

About Your Organisation

1.1 Name of your organization

Jacob Stern & Sons, Inc.

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0491-14-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- United States

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year

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2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

43,064.00 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

43,064.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				3742.78
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	3,742.78

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

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2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

0 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

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2.5.2 Australasia

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2.5.3 Europe (incl.Russia)

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2.5.4 North America

100%

2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

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2.5.11 Asia

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Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)

2014

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2014

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*

2014

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2026

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

United States

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

Acme provides customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We have teleconferences and site visits to customers to help give them a better understanding of RSPO. The Sales Force is provided training to assist them in educating their customers about RSPO.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

If target has not been met, please explain why:

Acme-Hardesty Co is an importer / distributor. Our products are resold to other distributors and customers without RSPO membership/certification. These customers may believe, seeing the RSPO trademark, that they are able to claim the product is RSPO certified and mislead their customers also. Education is key to preventing this from happening, but we would not want to be associated with a misrepresentation of the RSPO trademark by a reseller.

Actions for Next Reporting Period**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

Continue to provide existing and new customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We will have teleconferences and site visits to customers to help give them a better understanding of RSPO. We will also promote RSPO at upcoming tradeshows.. Refresher training for office staff and new personnel will be provided.

Reasons for Non-Disclosure of Information**6.1 If you have not disclosed any of the above information please indicate the reasons why****Application of Principles & Criteria for all members sectors****7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
Uploaded file: [P-Policies-to-PNC-laborrights.pdf](#)
- Stakeholder engagement
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**Comment:**

We have provided our Customers information sessions by Webinar, Skype and in person presentations. We continue to provide our Sales force with refresher training as well as RSPO training to new employees. Management reviews are done two times a year. All are done in English.

Uploaded file: [P-Best-Practice-Guidelines.pdf](#)

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

Book and Claim would move our progress away from purchasing 100% RSPO certified PO & PKO products.

GHG Footprint

8.1 Are you currently reporting any GHG footprint?

No

Please state if you have any future plans to do so?

We do not produce any GHG. Our company does not manufacture, further process or repackage factory packed products. Our location is an office.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

We have not encountered any significant economic, social or environmental obstacles in the procurement or promotion of CSPO. We are a distributor/trader, we do not process or use any materials. We are meeting our customers requirements to provide them with CSPO.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Sales is required to discuss RSPO with every customer using Palm Based products during face to face sales calls

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded
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