

Particulars

About Your Organisation

1.1 Name of your organization

Jacob Stern & Sons, Inc.

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0491-14-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders**Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use**2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?**

- United States

2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?

Yes

2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?

- United States

2.2 Volumes of palm oil and oil palm products**2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

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2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

36,501.00 Tonnes

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

36,501.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance				2058.17
2.3.1.3 Segregated				
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	-	-	-	2,058.17

2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

0 Tonnes

2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

2.5.1 Africa

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2.5.2 Australasia

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2.5.3 Europe

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2.5.4 North America

100%

2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

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2.5.11 Asia

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Time-Bound Plan**3.1 Year of first supply chain certification (planned or achieved)**

2014

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2014

3.3 Year expected to achieve 100% RSPO certification of all supply chains

2014

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2026

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

United States

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

Acme provides customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We have teleconferences and site visits to customers to help give them a better understanding of RSPO. The Sales Force is provided training to assist them in educating their customers about RSPO.

Trademark Use**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

Please explain why:

Acme-Hardesty Co is an importer / distributor. Our products are resold to other distributors and customers without RSPO membership/certification. These customers may believe, seeing the RSPO trademark, that they are able to claim the product is RSPO certified and mislead their customers also. Education is key to preventing this from happening, but we would not want to be associated with a misrepresentation of the RSPO trademark by a reseller.

Actions for Next Reporting Period**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

Continue to provide existing and new customers with RSPO literature/marketing materials that help explain the process of becoming a member and getting their supply chains certified. We will have teleconferences and site visits to customers to help give them a better understanding of RSPO. We will also promote RSPO at upcoming tradeshows.. Refresher training for office staff and new personnel will be provided.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints
 - Land Use Rights
 - Ethical conduct and human rights
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
 - Labour rights
Uploaded file: [P-Policies-to-PNC-laborrights.pdf](#)
 - Stakeholder engagement
 - None of the above
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7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Conference calls happen weekly with different customers explaining the RSPO Mass Balance process and how to become an RSPO member and subsequently SCC. Marketing materials have been created and disbursed at trade shows and during sales calls to help spread the word of RSPO. All are in English.

The internal RSPO process is described in detail at meetings where executive leadership is present.

GHG Emissions

8.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

We are a distributor/trader, we do not process any materials.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

This is perhaps a social obstacle. The Mass Balance module of RSPO being so intangible makes it hard for people to understand when the process is being explained. There is a lot of literature on the RSPO.org website that is helpful in explaining.

2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Conference calls happen weekly with different customers explaining the RSPO Mass Balance process and how to become an RSPO member and subsequently SCC. Marketing materials have been created and disbursed at trade shows and during sales calls to help spread the word of RSPO. The internal RSPO process is described in detail at meetings where executive leadership is present.

3 Other information on palm oil (sustainability reports, policies, other public information)

- No files were uploaded
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