

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Cooperativa de Produccion Agropecuaria de Campesinos Salama Limitada

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

1-0137-13-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Oil Palm Growers

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## Oil Palm Growers

### Operational Profile

#### 1.1 Please state your main activities as a palm oil grower

- Oil palm grower
- Oil palm grower & miller

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### Operations and Certification Progress

#### 2.1.1 Please state your number of estates/management units

6.00

#### 2.1.2 Total land controlled/managed\* for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)

2,861.00

#### 2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)

0.00

#### 2.1.4 Total land designated and managed as HCV areas

100.00

#### 2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4

135.98

#### 2.1.6 Total land under scheme/plasma smallholders certified

6,776.04

##### 2.1.6.1 Land still uncertified under scheme/plasma smallholders

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#### 2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)

9,873.02

### 2.2 Certification progress

#### 2.2.1 Number of estates/Management Units certified

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#### 2.2.2 Total certified area\*

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### 2.3 In which countries are your estates?

#### 2.3.1 Indonesia - Please indicate which province(s)

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#### 2.3.2 Malaysia - please indicate which state(s)

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#### 2.3.3 Other - please indicate which country(ies)

- Honduras

**2.4 New plantings and developments (Exclude replanting):**

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**2.4.1 New area planted in this reporting period**  
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**2.4.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?**  
No

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**2.5 Supply of Fresh Fruit Bunches (FFB)**

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**2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?**  
yes

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**2.5.2 Please select:**

- schemed
  - independent
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**2.5.3 "Schemed" smallholder operations that supply your organization:**

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**2.5.3.1 Total FFB volume that is supplied**  
61,840.05 Tonnes

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**2.5.3.2 FFB volume supplied that is certified**  
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**2.5.5 "Independent" smallholder operations that supply your organization:**

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**2.5.5.1 Total FFB volume that is supplied**  
15,745.86 Tonnes

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**2.5.5.2 FFB volume supplied that is certified**  
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**2.6 FFB processing operations**

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**2.6.1 Number of Palm Oil Mills operated**  
1

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**2.6.2 Number of Palm Oil Mills certified**  
-

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**2.6.3 Number of Palm Kernel crushers and/or Palm Kernel mills operated**  
-

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**2.6.4 Number of Palm Kernel crushers and/or Palm Kernel mills certified**  
-

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**Supply Chain Used**

**3.1 Which supply chain options do you sell RSPO-certified palm oil products through?**

- Mass Balance
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**Time-Bound Plan**

## 4.1 Year of first RSPO estate certification (planned or achieved)

2017

### Comment:

The Salamá cooperative is working hard to terminate the work of treatment of the effluents of the factory, and the infrastructure in the farms are already in a 70% of advance. The Salamá Cooperative plans to certify its plant and plantations in the third quarter of this year 2017.

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## 4.2 Year expected to achieve 100% RSPO certification of estates

2017

### Comment:

The Cooperative Salamá expects to have 100% certified its farms for the fourth quarter of 2017.

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## 4.3 Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers

2022

### Comment:

Once certified mill and own plantations of Salama Cooperative in 2017, we will work full the next 5 years in support and advice of the RSPO standard groups RFF, so that these obtain certification in 2022. They have already been developed awareness campaigns, but we are confident that more needed One adverse factors are the low yields per area. The national average is 12 metric tons of fresh fruit bunch (FFB) per hectare. This low productivity reasons of varieties of underperformance, poor phytosanitary management (eg weevil pest - red ring) and lack of knowledge on best practices crop (BPM).

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## 4.4 Year expected to achieve 100% RSPO certification of scheme and associated smallholders and outgrowers

2022

### Comment:

Within the context of the question there are groups that are not providers to mill Salama Cooperative. We can only mention small producers as providers RFF to mill Salama Cooperative and hope to obtain certification to 100% by 2022.

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## Concession Map

5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP 2014 deadline, please upload your estate location concession map(s) in KML or SHP format here:

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## 5.2 Map data declaration

Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission

does not apply

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## GHG Emissions

### 6.1 Are you currently assessing your operational GHG emissions?

Yes

**Description** : Cooperativa Salamá is currently evaluating Carbon Footprint emissions, and for the moment we are not making use of the PALMGHG Calculator, because the tool is not in the Spanish language.Uploaded file:

[Resultado\\_MHC\\_Cooperativa\\_Salama\\_2016.pdf](#)

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## Actions for Next Reporting Period

### 7.1 Outline actions that you will take in the coming year to advance your plans for certification

2016 Annual RSPO Operational Plan • Plan to improve the environmental performance of industrial operations; • Technical report on amphibian monitoring on the farms of the Salamá Cooperative; • Technical Report conservation area of monitoring plants Cooperativa Salamá; • Scientific research "Possibility of biological connectivity of oil palm plantations in protected areas" Salamá Cooperativa Department of Colon; • Contributors to the training program.

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## 7.2 Outline actions that you will take to promote CSPO along the supply chain

- Define mechanisms to diagnose the real gaps for small producers; • Make diagnosis; • Evaluation of information; • Plan Implementation closing gaps
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## Reasons for Non-Disclosure of Information

### 8.1 If you have not disclosed any of the above information, please indicate the reasons why

Other:  
does not apply

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## Support Smallholders

### 9.1 Are you currently supporting any independent smallholder groups?

Yes

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### 9.2 How are you supporting them?

Support is being given to small producers with technical assistance, Fertilizers for their farms and training.

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## Palm Oil Processors and Traders

### Operational Profile

#### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

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### Palm Oil and Certified Sustainable Palm Oil Use

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#### 2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

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##### 2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?

- Honduras
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##### 2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?

No

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##### 2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?

- Honduras
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### 2.2 Volumes of palm oil and oil palm products

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#### 2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year

23,526.00 Tonnes

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#### 2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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#### 2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

2,573.00 Tonnes

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#### 2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

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#### 2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

26,099.00 Tonnes

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## 2.3 Volumes of palm oil and oil palm products certified

### 2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance				
2.3.1.3 Segregated				
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	-	-	-	-

### 2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

### 2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

26,099 Tonnes

### 2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

#### 2.5.1 Africa

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#### 2.5.2 Australasia

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#### 2.5.3 Europe

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#### 2.5.4 North America

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#### 2.5.5 South America

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#### 2.5.6 Middle East

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**2.5.7 China**

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**2.5.8 India**

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**2.5.9 Indonesia**

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**2.5.10 Malaysia**

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**2.5.11 Asia**

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**Time-Bound Plan**

**3.1 Year of first supply chain certification (planned or achieved)**

2022

**Comment:**

Once certified mill and own plantations of the Salamá cooperative in 2017, representing 40% of the production of RFF, we work full the next 5 years in support and advice of the RSPO standard with suppliers groups representing 60% of the production of RFF. They have already been developed awareness campaigns, but we are confident that more needed to be done. One adverse factors are the low yields per area. The national average is 12 metric tons of fresh fruit bunch (FFB) per hectare. This low productivity occurs either for reasons of varieties of underperformance, poor phytosanitary management (eg weevil pest - red ring) and lack of knowledge on best practices crop management (BPM).

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**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

2030

**Comment:**

2030 plantations organized small producers will be environmentally and socially sustainable

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**3.3 Year expected to achieve 100% RSPO certification of all supply chains**

2022

**Comment:**

2022 hope to have certified under the RSPO standard throughout the supply chain. We believe that by 2022 it will be operating Under the model of identity preserved.

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2030

**Comment:**

With 100% of our certified farms and producers' farms as a certified supply chain for the year 2022, we would expect to market certified oil by 2030.

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**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

Honduras

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**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

- Development, dissemination and distribution of educational materials through: social networks and especially radio, TV and print media with a graphic to overcome low educational approach;
  - Communicate good agricultural practices and implications of certification through model farms;
  - Get the attention to the standard of Youth and Children and the wider community through educational workshops and awareness using dynamic playful in schools in areas of influence and serve as transfer of call to the rest of the population involved;
  - Illustrated Guide steps to legal compliance and creating one-stop government to streamline all procedures of certification.
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**Trademark Use**



## 4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

### Please explain why:

Because La Cooperativa Salamá only sells crude oil KPO and CPO, perhaps in future time as part of the continuous improvement of the company could have finished products that would reflect the seal of certification of the RSPO as a certified company.

## Actions for Next Reporting Period

### 5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

- Continue to disclose the Principles, Criteria and Indicators of the RSPO Standard.
- Continue training in good agricultural, environmental and social practices.
- Share results of the AVC Biological Connectivity pilot project.

## Reasons for Non-Disclosure of Information

### 6.1 If you have not disclosed any of the above information please indicate the reasons why

other  
Does not apply

## Application of Principles & Criteria for all members sectors

### 7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints  
Uploaded file: [P-Policies-to-PNC-waterland.pdf](#)
- Land Use Rights  
Uploaded file: [P-Policies-to-PNC-landuseright.pdf](#)
- Ethical conduct and human rights  
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights  
Uploaded file: [P-Policies-to-PNC-laborrights.pdf](#)
- Stakeholder engagement  
Uploaded file: [P-Policies-to-PNC-stakeholderengagement.pdf](#)
- None of the above

### 7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

- Social and Environmental Impact studies of Finca Punta Rieles
- AVC study

## GHG Emissions

### 8.1 Are you currently assessing the GHG emissions from your operations?

Yes

Report file: [P-GHG-Emissions-Report.pdf](#)

**8.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

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### **Support for Smallholders**

**9.1 Are you currently supporting any independent smallholder groups?**

Yes

**Please state the markets where you intend to apply the Trademark and when you plan to start**

Support is being given to small producers with technical assistance, Fertilizers for their farms and training.

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## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Organizational risk. That small organized producers stop delivering fresh fruit to the Salamá Cooperative. Mechanism of Mitigation of the Organizational Risk • Continuous improvement of the services offered by the company to its entire supply base, fostering strong long-term relationships And their loyalty, so that the economic benefits are not the only ones recognized by the base. • Define clear and transparent mechanisms for communication and information supply base. • Promote the relevance of small organized farmers in the company, promoting the value of the organization and all its facilities In addition to highlighting the potential of the Cooperative in the market. Risk Marketing Lack of market access for lack of RSPO certification Drop in international oil prices Mechanism of Mitigation. • Awareness raising about the importance of certification in the palm sector and dissemination of the positive aspects of certification and negative aspects to not being certified. • Better cost control through the implementation of farm administrative records • Identify bottlenecks and ineffective processes at the plant level, together with a plan to improve and rationalize resources To make effective use of the financial and material resources of the Cooperative. Environmental risk Climate change, bad distribution, irregular rains, out of time. Degradation or resource-poor soil Mitigation Mechanism • Training, training through technical assistance in the implementation of best practices in water use and management. • Facilitate the management of the reforestation program and the protection of natural resources. • Develop a plan for soil testing and soil-based fertilization needs in which plantations are developed • Do before the development of new studies of oil palm plantations.

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### 2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Demonstrating their commitment in the process of implementing the standard, being socially and environmentally responsible.

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### 3 Other information on palm oil (sustainability reports, policies, other public information)

- Uploaded files:  
[Annual Salama Cooperative Plan.pdf](#)
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