

**Particulars**

**About Your Organisation**

**Organisation Name**

Beiersdorf AG

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**Corporate Website Address**

<http://www.Beiersdorf.com>

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**Primary Activity or Product**

- Manufacturer
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**Related Company(ies)**

No

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**Membership**

Membership Number	Membership Category	Membership Sector
4-0125-10-000-00	Ordinary	Consumer Goods Manufacturers

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**Consumer Goods Manufacturers**

**Operational Profile**

1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Home & Personal Care Goods
  - Personal Care
- Own-brand

**Operations and Certification Progress**

2.1 Do you have a system for calculating how much palm oil and palm oil products you purchased?

Yes

2.2.1 Do you manufacture for:

Own Brand

2.2.2 Total volume of Refined Palm Oil or Refined, bleached, and deodorized (RBD) Oil Palm sold in the year:

734.00

2.2.3 Total volume of refined Palm Kernel Oil sold in the year:

489.00

2.2.4 Total volume of other Palm Oil Derivatives and Fractions sold in the year:

27218.00

2.2.5 Total volume of all oil palm products you sold in the year:

28441.00

2.3 Palm oil volume sold in the year in your own brands that is sourced through RSPO-certified physical supply chains:

**In Your Own Brand**

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim	734.00	489.00	27,218.00	
2	Mass Balance				
3	Segregated				
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified	734.00	489.00	27,218.00	

**2.4.1 What type of products do you use CSPO for?**

We produce Skin care products and our ingredients include emulsifiers, tensides and others that contain derivatives from palm (kernel) oil.

**2.5 What is the percentage of certified sustainable palm oil in the total oil palm products your company sells in:**

Europe 51%  
India --%  
China --%  
South East Asia --%  
North America 9%  
South America 10.50%

**2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe 51%  
India --%  
China --%  
South East Asia --%  
North America 9%  
South America 10.50%

**Time-Bound Plan****3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2011

**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2014

**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2020

**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

y

**3.5 Does your company use CERTIFIED SUSTAINABLE PALM OIL products in goods you manufacture on behalf of other companies?**

n

**3.6 Which countries that your organization operates in do the above commitments cover?**

Argentina, Australia, Austria, Belgium, Bolivia, Brazil, Bulgaria, Canada, Chile, China, Colombia, Costa Rica, Croatia (Hrvatska), Czech Republic, Denmark, Dominican Republic, Ecuador, El Salvador, Finland, France, Germany, Ghana, Greece, Guatemala, Hong Kong, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Kazakhstan, Kenya, Korea, Republic of, Lithuania, Malaysia, Mexico, Morocco, Netherlands, New Zealand, Norway, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Romania, Russian Federation, Singapore, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan, Province of China, Thailand, Turkey, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Venezuela, Vietnam

**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

MB deliveries began in small lots since 2014, and developed to a commercial scale of the first 7 materials in 2015. The RSPO multi-site certification program is in-progress and we expect to achieve it in 2016. We also have a pre-defined a year-on-year plan to transition P(K)O raw materials towards 2020 physical CSPO completion.

**3.8 Date of first supply chain certification (planned or achieved)**

2016

**Trademark Related**

**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**Please explain why**

Beiersdorf focus our transition efforts to physical CSPO on a raw material level, and a global deployment vs. a finished product level, in order to quickly realize a positive impact where our consolidated volume and global scale allow.

**GHG Emissions****5.1 Are you currently assessing the GHG emissions from your operations?**

Yes

**5.2 Do you publicly report the GHG emissions of your operations?**

Yes

URL: [www.beiersdorf.com/sustainability/reporting/downloads](http://www.beiersdorf.com/sustainability/reporting/downloads)

**Actions for Next Reporting Period****6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

We will continue our efforts mainly in 2 directions: 1. Increasingly source raw materials with physical CSPO contents and through a multi-site certification program governance; 2. Cooperation with FONAP to further promote a switch towards physical SC option, at least MB, in Europe. Beiersdorf is currently evaluating to extend a scope to gradually cover traceability of our major P(K)O raw material suppliers.

**Reasons for Non-Disclosure of Information****7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Other

**- Others:**

Regarding section 2.5, and 2.6, we can only report based on publicly available sales split as per our geographical management structure, i.e. Europe figures are available whereas data for India, China, South East Asia figures are not individually available. For further detail, please visit our website,

<https://www.beiersdorf.com/investors/financial-reports/financial-reports>.

**Application of Principles & Criteria for all members sectors****8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

Water, land, energy and carbon footprints

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Land Use Rights

Ethical conduct and human rights

No file was uploaded

Labour rights

No file was uploaded

Stakeholder engagement

No file was uploaded

None of the above

**8.2 What steps will/has your organization taken to support these policies?**

Please visit our website,

<https://www.beiersdorf.com/sustainability/overview> <http://www.beiersdorf.com/sustainability/our-commitment/responsible-sourcing>

**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:  
Do you have plans to?**

Yes

**Please specify**

Please refer to section 3.7 and 6.1.

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**9.1 Do you have plans to immediately cover the gap using Book & Claim?**

Yes

**How and when do you plan to immediately cover the gap using Book & Claim?**

Since 2011, we have started to execute the B&C option to cover our palm-content raw material volume. Hence, this will continue to close the interim gap.

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## **Concession Map**

**10.1 Does your company or any subsidiary of your company own or manage oil palm plantations?**

No

**Please explain why**

Not applicable

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

1. Transparency in supply chain of feedstock, or intermediate materials sourcing related to palm and/or palm kernel. 2. Readiness at upstream feedstock and/or raw material supply sources or at the suppliers. Beiersdorf will steer our efforts in the directions as outlined in section 6.1.

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**2 How would you qualify RSPO standards as compared to other parallel standards?**

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**Cost Effective:**

Yes

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**Robust:**

Yes

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**Simpler to Comply to:**

Yes

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**3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

Proactive discussions are on-going with our key raw material suppliers to understand their upstream supply chain, its palm content sourcing, to align with our 2020 commitment to switch to CSP(K)O materials. Besides we participate in the RSPO, and as an active member of the FONAP and its working group.

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**4 Other information on palm oil (sustainability reports, policies, other public information)**

Please follow the web links provided in the previous sections and <http://www.forumpalmoel.org/en/mitglieder.html>

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