# TROPICAL NETWORK SDN BHD

Particulars					
About Your Organisation					
Organisation Name					
TROPICAL NETWORK SDN BHD					
Corporate Website Address					
www.tropical-network.com & www.lipic	Ichem.com				
Primary Activity or Product					
Processor and/or Trader					
Manufacturer					
Related Company(ies)					
No					
Membership					
Membership Number	Membership Category	Membership Sector			
2-0508-14-000-00	Ordinary	Palm Oil Processors and/or Traders			

# Palm Oil Processors and Traders

# **Operational Profile**

1.1 Please state your main activity(ies) within the supply chain

• Trader

---

---

---

• Ingredient manufacturer

**1.2 Operation and Certification Progress** 

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?  $\ensuremath{\mathsf{Yes}}$ 

1.3 Total volume of all palm oil products processed and/or traded in the year in the year (Tonnes)

1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year

1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year

1.3.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year

1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year

1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):

(Tollics) (Tollics)	Νο	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)
---------------------	----	-------------	-------------------------------	--------------------------------	---

1.4.2 Segregated

1.4.3 Identity Preserved

1.4.4 Total volume of Oil Palm processed and/or traded in the year that is RSPO-certified:

1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe --% India --% China --% South East Asia --% North America --% 1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --% India --% China --% South East Asia --% North America --%

# **Time-Bound Plan**

2.1 Date of first supply chain certification (planned or achieved)

2015

Comment: Certified as Mass Balance Supply Chain on Sept 2015.

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2020

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

Trading and contract manufacturing services are not our major activities for RSPO products.

#### 2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2025

#### 2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

1. Promote our RSPO certification to existing and new customers 2. Print the RSPO logo on the name cards, brochures and souvenir. 3. Add the RSPO logo in the correspondence emails. 4. Promoting the RSPO in each presentation to the customers.

2.6 Which countries that your organization operates in do the above own-brand commitments cover?

Malaysia

# **GHG Emissions**

3.1 Are you currently assessing the GHG emissions from your operations?

No

#### Please explain why

Our processes does not produce carbon dioxide, methane, nitrous dioxide or ozone. Thus we do not contribute to the green house effect.

3.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

Not applicable

#### Actions for Next Reporting Period

# 4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

Continue promoting as mentioned above (2.5)

#### **Reasons for Non-Disclosure of Information**

# 5.1 If you have not disclosed any of the above information please indicate the reasons why

#### Other

# Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- Ethical conduct and human rights
- Labour rights P-Policies-to-PNC-laborrights.pdf

# 6.2 Where relevant, what prevents you from trading/processing only CSPO?

1. Not all customers are willing to pay the RSPO premium. 2. Difficult to get RSPO certified product at small quantity. 3. Some of our distributors are not RSPO members or Supply Chain Certified. One of the reasons is the membership fee being too expensive for them.

# Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

#### Please specify:

It is based on the demand and supply.

# 7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

#### Please explain why:

Customers do not want to pay additional cost for RSPO products or Book & Claim

# **Concession Map**

Do you agree to share your concession maps with the RSPO?

No

Please explain why: Not applicable

# **Consumer Goods Manufacturers**

# **Operational Profile**

1.1 Please state what your main activity(ies) is/are within manufacturing

- Ingredient manufacturer
- Manufacturing on behalf of other third party brands

# **Operations and Certification Progress**

2.1 Do you have a system for calculating how much palm oil and palm oil products you purchased?

Yes

# 2.2.1 Do you manufacture for:

Private Label

2.2.2 Total volume of Refined Palm Oil or Refined, bleached, and deodorized (RBD) Oil Palm sold in the year:

---

2.2.3 Total volume of refined Palm Kernel Oil sold in the year:

--

2.2.4 Total volume of other Palm Oil Derivatives and Fractions sold in the year:

104.43

2.2.5 Total volume of all oil palm products you sold in the year:

104.43

2.3 Palm oil volume sold in the year in your own brands that is sourced through RSPO-certified physical supply chains: In Your Private Label

Νο	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim				
2	Mass Balance			104.43	
3	Segregated				
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified			104.43	

# 2.4.1 What type of products do you use CSPO for?

FATTY ACIDS - STEARIC ACID

2.5 What is the percentage of certified sustainable palm oil in the total oil palm products your company sells in:

Europe 29% India --% China --% South East Asia --% North America 71% South America --%

2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --% India --% China --% South East Asia --% North America --% South America --%

# **Time-Bound Plan**

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2015

Comment:

We have started actively selling the MB grade products since November 2015.

#### 3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2025

#### Comment:

To supply 100% RSPO certified products will take few years because of 1. Not all the suppliers can provide the certified RSPO product. 2. Additional cost to company for book and claim certificate. We are able to produce and supply the certified RSPO MB for Stearic acid powder and beads because of the continuous supply and demand.

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2025

#### Comment:

Customers are always looking for certified RSPO product but not willing to pay for the premium and meet the minimum quantity. At last they turn to non RSPO product. Therefore it is difficult for the company to supply the 100% RSPO certified palm oil products. We can't force customer to buy the RSPO certified product. We also cannot sell the RSPO certified product at the same price with non RSPO certified. Who should bear the difference???? Raw Material: Sometimes we cannot get certified RSPO raw material simply because supplier cannot supply the product or the minimum quantity is to huge to accept.

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

у

3.5 Does your company use CERTIFIED SUSTAINABLE PALM OIL products in goods you manufacture on behalf of other companies?

у

3.6 Which countries that your organization operates in do the above commitments cover?

- Malaysia

3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies

Interim for MB certified stearic acid powder 2016 - 70% 2017 - 80% 2018 - 90% 2019 - 100% Other products 5% for each year.

# 3.8 Date of first supply chain certification (planned or achieved)

#### 2015

# **Trademark Related**

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

#### Yes

Please state for which product range(s) you intend to apply the Trademark and when you plan to start

All oleochemicals products especially stearic acid powder.

Year: 2015

# **GHG Emissions**

#### 5.1 Are you currently assessing the GHG emissions from your operations?

No

#### Please explain why

Our processes does not produce carbon dioxide, methane, nitrous dioxide or ozone. Thus we do not contribute to the green house effect.

# 5.2 Do you publicly report the GHG emissions of your operations?

No

#### Please explain why

Not applicable

# Actions for Next Reporting Period

### 6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.

1. To invite customers to join RSPO member. 2. To educate and create awareness on the RSPO for all the customers and distributors. 3. If the distributors or end customers would like to use the RSPO logo they have to be certified as a RSPO supply chain. We will make sure that they provide their certificate for this transaction. This is to prevent the misuse on the logo.

# **Reasons for Non-Disclosure of Information**

#### 7.1 If you have not disclosed any of the above information, please indicate the reasons why

#### Other

#### - Others:

We have disclosed all

# Application of Principles & Criteria for all members sectors

# 8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- $\Box$  Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
  - No file was uploaded
- School Labour rights
  - No file was uploaded
- □ Stakeholder engagement
- None of the above

### 8.2 What steps will/has your organization taken to support these policies?

We have in place a comprehensive code of conduct supporting these policies.

# **Commitments to CSPO uptake**

Congratulations, your commitments to CSPO uptake is already 100% certified

# **Concession Map**

10.1 Does your company or any subsidiary of your company own or manage oil palm plantations?

No

#### Please explain why

We are small medium industry and not the plantation owner.

# Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

1. RSPO certified product is expensive compare to non-RSPO products 2. Unable to buy small volume of RSPO products. 3. Not all the suppliers can supply the RSPO products Social and environmental obstacles are not applicable to SME like us.

# 2 How would you qualify RSPO standards as compared to other parallel standards?

-
Cost Effective:
No
Robust:
No
Simpler to Comply to:
No
3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)
We support the vision of RSPO by buying RSPO products and actively promoting the RSPO products to our existing and new

4 Other information on palm oil (sustainability reports, policies, other public information)

None at the moment

customers.