

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

VICORQUIMIA, S.A.

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

9-1651-16-000-00

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#### 1.4 Membership category

Supply Chain Associate

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#### 1.5 Membership sector

Associate

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## Affiliate

### 1. Operational Profile

#### 1.1 What are the main activities of your organisation?

Vicorquimia distribute oil palm products to customers in the food industry.

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#### 1.2 Does your organisation use and/or sell any palm oil?

Yes

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#### 1.3 Activities undertaken to promote sustainable palm oil, the RSPO and/or members in the reporting period.

We have promoted the sale of RSPO certified sustainable palm oil products instead of the conventional ones. We have adjusted the prices to the maximum in order to favor the sales of RSPO products with the support of the manufacturer.

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#### 1.4 What percentage of your organisation's overall activities focus on palm oil?

6%

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#### 1.5 Did members of your staff participate in RSPO working and/or taskforce groups in the reporting period?

No

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#### 1.6 Do you have any collaborations with the industry players/private sector to support them in the market transformation towards CSPO?

Yes

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#### 1.7 How is your work on palm oil funded?

Our company is a supply chain associate. We distribute oil palm products among other products in the food industry.

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### 2. Actions for Next Reporting Period

#### 2.1 Outline activities that you will take in the coming year to promote sustainable palm oil along the supply chain.

To increase sales of RSPO palm oil products offering our customers competitive prices and better purchasing conditions.  
To encourage our customers to apply for RSPO certification.

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### 3. Challenges

**3.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
  - Difficulties in the certification process
  - Certification of smallholders
  - Competition with non-RSPO members
  - High costs in achieving or adhering to certification
  - Human rights issues
  - Insufficient demand for RSPO-certified palm oil
  - Low usage of palm oil
  - Reputation of palm oil in the market
  - Reputation of RSPO in the market
  - Supply issues
  - Traceability issues
  - Others
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**Other:**  

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**3.2 In addition to the actions already reported in this ACOP, how has your organisation supported the vision of RSPO to transform the market for sustainable palm oil in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

- Engagement with business partners or consumers on the use of CSPO
  - Engagement with government agencies
  - Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - Promotion of physical CSPO
  - Providing funding or support for CSPO development efforts
  - Research & Development support
  - Stakeholder engagement
  - Others
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**Other:**  

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**3.3 Please attach or add links to any other information from your organisation on your palm oil policies and activities (e.g.: sustainability reports, policies, other public information)**

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