

Particulars

Organisation Name	Silbury Marketing Ltd
Corporate Website Address	www.silbury.co.uk
Primary Activity or Product	Processor and/or Trader
Related Company(ies)	None
Country Operations	United Kingdom
Membership Number	201441000000
Membership Type	Ordinary Members
Membership Category	Palm Oil Processors and Traders

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Trader

Other:

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1.2 Operation and Certification Progress

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1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

1.3 Total volume of all palm oil products handled in the year (Tonnes)

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1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year

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1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year

378.00

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year

4072.00

1.3.4 Total volume of all palm oil and palm oil derived products handled in the year

4450.00

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim			
1.4.2	Mass Balance			887.00
1.4.3	Segregated			2679.00
1.4.4	Identity Preserved			116.00
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:			3682.00

1.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

No

Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

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Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2010

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2016

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

We have moved over an increasing amount of products over to minimum mass balance and we are working with suppliers to move the remaining blends over within the next 12 months.

There are products like hydrogenated palm kernel and hydro palm which is proving more difficult but we still see this being done by 2016.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2016

2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

We plan to have all available products over to fully RSPO by 2016 is in line with current guidelines from our refiner suppliers.

2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

RSPO commitments are discussed at monthly sales meetings, quarterly business review meetings and we have updates from AAK, one of our major suppliers.

GHG Emissions

3.1 Do you publicly report the GHG emissions of your operations?

No

Please upload related report:

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Add link to website

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Please explain why:

We are only a trader of products

3.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

Please upload related report:

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Add link to website

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Please explain why:

This is something we do not currently do, as we have received no requests from our customers but something we can look at in the next 12 months.

Actions for Next Reporting Period

4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

In terms of being a trader-distributor we have major steps over the past 4 years and we are the only trader who has had supply chain certification during this period. We have been strong advocates of the RSPO since our membership to both customers and potential customers.

Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information please indicate the reasons why

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Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- None
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Water, land, energy and carbon footprints

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Land Use Rights

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Ethical conduct and human rights

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Labour rights

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Stakeholder engagement

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6.2 Where relevant, what prevents you from trading/processing only CSPO?

We are limited by what products we are getting from refiners. Were possible all products that are easily available are now 100% RSPO. The problem lies in products that contain fractions are not currently available or shortage of sustainable stearin. Also hydrogenated products are no currently available but suppliers inform us that this is changing.

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

- Please explain why:

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- Please specify:

As discussed we are working with suppliers to move the remaining products over to at least MB by early 2016.

- Do you have plans to immediately cover the gap using Book & Claim?

No

- How and when do you plan to immediately cover the gap using Book & Claim?

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- Please explain why:

We don't believe that the book and claim system offers value either to the supply base or to us given the small premium.

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

We have struggled to get those products containing fractions over to mass balance from the suppliers and this has been very slow. We have been very persistent with suppliers to do this.

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

No

Robust:

Yes

Simpler to Comply to:

similar

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We have been strong advocates of the RSPO since joining in 2010 and have worked with customers through this period even during times where there was very little interest. We have also advised our customers about joining and helping them attain the supply chain certification using our experience.

4 Other information on palm oil (sustainability reports, policies, other public information):

There is no other information in addition to the information supplied. I think that Silbury has done everything possible to support this process despite only being a trader of palm and palm oil based products.
