### **Particulars**

### **About Your Organisation**

Name of your organization					
Silbury Marketing Ltd					
What is/are the primary activity(ies) or product(s) of your organization?					
☐ Oil Palm Growers					
☑ Palm Oil Processors and/or Traders					
☐ Consumer Goods Manufacturers					
☐ Retailers					
☐ Banks and Investors					
☐ Social or Development Organisations (Non Governmental Organisations)					
☐ Environmental or Nature Conservation Organisations (Non Governmental Organisations)					
☐ Affiliate Members					
☐ Supply Chain Associate					
Membership number					
0144-10-000-00					
Membership category					
dinary					
Membership sector					
Im Oil Processors and/or Traders					

### Palm Oil Processors and Traders

### **Operational Profile**

1.1 Please state your main activity(ies) within the supply chain
Refiner of CPO and CPKO
Post-refinery processor
▼ Trader with physical posession     □
☐ Trader without physical posession
☐ Kernel Crusher
Food and non-food ingredients producer
Power, energy and bio-fuel
☐ Animal feed producer
Producer of oleochemicals
☐ Distributor and wholesaler
☐ Other
Palm Oil and Certified Sustainable Palm Oil Use
2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities
2.1.1 In which markets do you sell goods containing palm oil and oil palm products?
● Ireland
United Kingdom
2.2 Volumes of palm oil and oil palm products
2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year
3,304.00 Tonnes
2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year 945.00 Tonnes
2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year
2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year
2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year 4,249.00 Tonnes

Palm-hased

#### 2.3 Volumes of palm oil and oil palm products certified

#### 2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Refined/CPO	РКО	PKE	derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance	635.00	556.00		
2.3.1.4 Segregated	2527.00	7.00		
2.3.1.5 Identity Preserved	142.00			
2.3.1.6 Total volume	3,304.00	563.00	-	-

#### 2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	РКО	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

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2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable) 0 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

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2.5.2 Australasia

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2.5.3 Europe (incl.Russia) 100%
2.5.4 North America
2.5.5 South America
2.5.6 Middle East
2.5.7 China 
2.5.8 India 
2.5.9 Indonesia
2.5.10 Malaysia 
2.5.11 Asia
Γime-Bound Plan
3.1 Year of first supply chain certification (planned or achieved)
2010
3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products
2010
3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*
2020
If target has not been met, please explain why: Being a trader, we are reliant on our suppliers being able to offer all products in a sustainable format. The only product we cannot currently purchase is hydrogenated palm kernel. We do offer a non hydro and sustainable product for those customers wishing to switch.
3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products
2020
If target has not been met, please explain why: Silbury has been pushing to supply only RSPO certified but we are limited by the offering of our suppliers.
3.5 Which countries that your organization operates in do the above own-brand commitments cover?
Ireland, United Kingdom
3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?
We have been strong advocates of the RSPO since we joined in 2010 and have taken to step to be one of the few traders/distributors who has been supply chain certified since joining. We work directly with our customers and have helped them achieve both membership and supply chain certification through training and support. We are still working on how we can help smaller customers, who take limited volume.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?
Yes
Please state the markets where you use or intend to apply the Trademark and when you plan to start
We have the option to use the RSPO trademark and may look to add to our branding in the coming years.
2020
Actions for Next Paparting Pariod
Actions for Next Reporting Period
5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain
We are currently working on a plan to see in what ways we can support smaller customers in joining the RSPO and how we can work together to get our products to more customers. We offer training workshops and support for these customers both by Silbury staff and industry leading experts.
Reasons for Non-Disclosure of Information
6.1 If you have not disclosed any of the above information please indicate the reasons why
Application of Principles & Criteria for all members sectors
7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:
☐ Water, land, energy and carbon footprints
☐ Land Use Rights
☐ Ethical conduct and human rights
☐ Labour rights
☐ Stakeholder engagement
■ None of the above
7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?  Comment:  We are a trader/distributor of RSPO products only. We include in our literature and website, as well as internal documents (specifications etc) that we are RSPO members and supply chain certified.  Related link: www.silbury.co.uk
7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?
No
Please explain why:
We only have 1 product that is not RSPO certified which is hydrogenated palm kernel oil. This goes into a sector that is only focussed on price (not currently interested in RSPO) and would make us uncompetitive. We have been strongly urging our suppliers to take the step of making this sustainable but they are not currently willing to do so.
GHG Footprint
8.1 Are you currently reporting any GHG footprint?
No
Please state if you have any future plans to do so?
We are only a trader/distributor but may consider doing this in future.
Support for Smallholders

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9.1	Are vou	currently 9	supporting	anv indene	ndent sm	allholder	arouns?

No

Do you have any future plans to support independent smallholders?

No

#### **Challenges**

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The only obstical for us being able to move over was the speed in which our suppliers (which are the refiners) to be able to offer this product. We have now moved all but 1 product to being sustainable.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Silbury have been supportive in educating our customers since we joined in 2010 in the benefits of the RSPO, We were were one of the first offering cost effective segregated palm oil into the market at a time when there was little interest. We have held training courses for customers who were looking to become members and helped them with the approval process. We have engaged the services of a consultant who is an recognised authority in this area.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

No files were uploaded

Link: http://www.neoda.org.uk/sustainability