

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Sang Kee Edible Oils Sdn. Bhd.

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

2-0431-13-000-00

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#### 1.4 Membership category

Palm Oil Processors and/or Traders

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#### 1.5 Membership sector

Ordinary

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**Processor and/or Trader****1. Operational Profile**

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO  
 Trader with physical possession  
 Trader without physical possession  
 Palm kernel crusher  
 Food and non-food ingredients producer  
 Power, energy and biofuel  
 Animal feed producer  
 Producer of oleochemicals  
 Distributor and wholesaler  
 Other

Other:

**2. Palm Oil and Certified Sustainable Palm Oil Use**

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

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2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Malaysia

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

0.00

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

65,549.60

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

79,174.24

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

0.00

2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

144,723.84

**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	-	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	29447.26	-	-
2.3.4 Segregated (SG)	-	1826.02	-	-
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	-	31273.28	-	-

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	29447.26	-	-
2.4.2 Segregated (SG)	-	1826.02	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	31273.28	-	-

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

20,837.00

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

20,837.00

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:****2.5.1 Africa**

0%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

0%

**2.5.4 North America**

0%

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**2.5.5 Latin America**

0%

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**2.5.6 Middle East**

0%

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**2.5.7 China**

0%

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**2.5.8 India**

0%

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**2.5.9 Indonesia**

0%

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**2.5.10 Malaysia**

100%

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**2.5.11 Rest of Asia**

0%

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**3. Time-Bound Plan**

**3.1 Year of first supply chain certification (planned or achieved).**

2013

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**

2014

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**3.2.1 If target has not been met, please explain why.**

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**

2025

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**3.3.1 If target has not been met, please explain why.**

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**2025

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**3.4.1 If target has not been met, please explain why.**-

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**3.5 Which countries do these commitments cover?**Malaysia

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**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

We regularly encourage our buyers to opt for CSPKO instead of conventional PKO during our trading activities. We intentionally build up business relationships with and give preference to RSPO Certified Buyers in our sales as a form of support and promotion for the overall RSPO initiative.

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**4. Trademark Use****4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**No

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**4.2 Please select the countries where you use or intend to apply the Trademark**-

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**-

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**4.3 Please explain why**

- Challenging reputation of palm oil
  - Confusion among end-consumers
  - Costs of changing labels
  - Difficulty of applying for RSPO Trademark
  - Lack of customer demand
  - Limited label space
  - Low consumer awareness
  - Low usage of palm oil
  - Risk of supply disruption
  - Others
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**Other:**

We are only selling our products to corporations on a B to B model. No retail customers are involved.

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**5. Actions for Next Reporting Period**

**5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

We have achieved a sales of CSPKO to 76.71% (physical and including PalmTrace Credits) in 2018. We have far exceeded our targets for the year 2018 of 44%. We will continue to maintain our existing customers and be active in the PalmTrace trading for the year 2019. By doing so, we should be able to maintain our sales volume of CSPKO.

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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

Yes - Display Publicly

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: --

Link: --

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**7.1.B Land use rights**

File: --

Link: --

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**7.1.C Ethical conduct and human rights**

File: [Sustainability Policy.PDF](#)

Link: --

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**7.1.D Labour rights**

File: --

Link: --

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**7.1.E Stakeholder engagement**

File: --

Link: --

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**7.1.F None of the above. Please explain why.**

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

Value your existing and potential CSPKO Buyers, engage with them periodically, monitor your operational performance daily to ensure customer satisfaction in terms of reliability in deliveries and efficiency in conduct for all aspects of the transaction.

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**8. Greenhouse Gas (GHG) Footprint**

**8.1 Are you currently reporting any GHG footprint?**

No

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**8.1.1 Please upload your publicly available GHG report**

File: --

Link: --  

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**Link:  

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**We are operating in the capacity as Palm Kernel Crusher.  

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**8.3 What methodology are you using to calculate your GHG footprint?**-  

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**9. Support for Oil Palm Smallholders****9.1 Are you currently supporting any oil palm Independent Smallholder groups?**No  

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**9.2 How are you supporting them?**-  

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**No  

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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**-  

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**10. Challenges****10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
  - Difficulties in the certification process
  - Certification of smallholders
  - Competition with non-RSPO members
  - High costs in achieving or adhering to certification
  - Human rights issues
  - Insufficient demand for RSPO-certified palm oil
  - Low usage of palm oil
  - Reputation of palm oil in the market
  - Reputation of RSPO in the market
  - Supply issues
  - Traceability issues
  - Others
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**Other:**

As a palm kernel crusher, only CSPKO applies to us. Due to the limited number of RSPO Certified Mills, our procurement of CSPK is limited to few big suppliers only. For this reason, we foresee greater competition when more Crushers are RSPO Certified in the future. We will deal with the competition as any player would do in the market place i.e. fair pricing, reliability in deliveries / collection and efficiency in related matters.

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**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- Engagement with business partners or consumers on the use of CSPO
  - Engagement with government agencies
  - Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - Promotion of physical CSPO
  - Providing funding or support for CSPO development efforts
  - Research & Development support
  - Stakeholder engagement
  - Others
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**Other:**

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**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

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