

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Quaker Chemical Corporation

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

2-0597-15-000-00

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#### 1.4 Membership category

Palm Oil Processors and/or Traders

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#### 1.5 Membership sector

Ordinary

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**Processor and/or Trader**

**1. Operational Profile**

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO
- Trader with physical possession
- Trader without physical possession
- Palm kernel crusher
- Food and non-food ingredients producer
- Power, energy and biofuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Other:**

Quaker Chemical is a leading global provider of process fluids, chemical specialties, and technical expertise to a wide range of industries, including steel, aluminum, automotive, mining, aerospace, tube and pipe, cans, and others. For over 100 years, Quaker has helped customers around the world achieve production efficiency, improve product quality, and lower costs through a combination of innovative, technology, process knowledge and customized services. Headquartered in Conshohocken, Pennsylvania, USA, Quaker serves businesses worldwide with a network of dedicated and experienced professionals whose mission is to make a difference.

**2. Palm Oil and Certified Sustainable Palm Oil Use**

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

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2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Applies globally, United States

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

9,392.24

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

154.65

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

0.00

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

0.00

**2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)**

9,546.89

**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	9392.24	154.65	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	-	-	-
2.3.4 Segregated (SG)	1388.58	-	-	-
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	10780.82	154.65	-	-

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	-	-	-
2.4.2 Segregated (SG)	-	-	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	-	-	-

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

0.00

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

1,388.58

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:**

**2.5.1 Africa**

2.22%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

7.04%

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**2.5.4 North America**

3.17%

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**2.5.5 Latin America**

8.11%

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**2.5.6 Middle East**

7.146%

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**2.5.7 China**

42%

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**2.5.8 India**

4.67%

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**2.5.9 Indonesia**

3.23%

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**2.5.10 Malaysia**

0%

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**2.5.11 Rest of Asia**

10.86%

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**3. Time-Bound Plan**

**3.1 Year of first supply chain certification (planned or achieved).**

2015

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**

2015

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**3.2.1 If target has not been met, please explain why.**

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**

2020

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**3.3.1 If target has not been met, please explain why.**

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2020

**3.4.1 If target has not been met, please explain why.**

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**3.5 Which countries do these commitments cover?**

Serbia , Slovakia , Slovenia , Spain , Tanzania , Tunisia , Turkey , Uganda , Ukraine , United Arab Emirates , Vietnam

**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

We are still in the process of converting the vast majority of our products containing palm oil and palm oil products to RSPO certified raw materials. We are taking a pro active role in doing this to fulfill our own Corporation Social Responsibility programs goals and out internal supply chain constraints.

**4. Trademark Use**

**4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**

No

**4.2 Please select the countries where you use or intend to apply the Trademark**

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**

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**4.3 Please explain why**

- Challenging reputation of palm oil
- Confusion among end-consumers
- Costs of changing labels
- Difficulty of applying for RSPO Trademark
- Lack of customer demand
- Limited label space
- Low consumer awareness
- Low usage of palm oil
- Risk of supply disruption
- Others

**Other:**

We have not considered doing this at this time. However, the interest is still intriguing and Quaker will investigate its usage in the future. We are still in the process of a very large acquisition that has taken the majority of our time and resources.

**5. Actions for Next Reporting Period**

**5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

We will continue to investigate the use of the RSPO trademark in our marketing leaflets and product labels.

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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

Yes - Display Publicly

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: --  
Link: None

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**7.1.B Land use rights**

File: --  
Link: None

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**7.1.C Ethical conduct and human rights**

File: --  
Link: None

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**7.1.D Labour rights**

File: --  
Link: Noen

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**7.1.E Stakeholder engagement**

File: --  
Link: None

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**7.1.F None of the above. Please explain why.**

Quaker adheres to strict internal guidance regarding all of the above criteria. However, formal, published guidance has not been developed.

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

Quaker internal guidance is to convert all palm oil products to certified products. Additionally, new products will be produced using only RSPO certified palm oil products. No further marketing materials are available.

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**8. Greenhouse Gas (GHG) Footprint**

**8.1 Are you currently reporting any GHG footprint?**

No

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**8.1.1 Please upload your publicly available GHG report**

File: --  
Link: --

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**

Link:

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**

There are no plans at this time to calculate GHG footprint.

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**8.3 What methodology are you using to calculate your GHG footprint?**

NA

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**9. Support for Oil Palm Smallholders**

**9.1 Are you currently supporting any oil palm Independent Smallholder groups?**

No

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**9.2 How are you supporting them?**

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**

No

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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**

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**10. Challenges**

**10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
  - Difficulties in the certification process
  - Certification of smallholders
  - Competition with non-RSPO members
  - High costs in achieving or adhering to certification
  - Human rights issues
  - Insufficient demand for RSPO-certified palm oil
  - Low usage of palm oil
  - Reputation of palm oil in the market
  - Reputation of RSPO in the market
  - Supply issues
  - Traceability issues
  - Others
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**Other:**

From a procurement perspective, there is an availability problem. We attempt to mitigate this issue by having multiple suppliers. We do not promote this externally since we have a very high market share in our business. We continue to use our internal guidance to always use certified products for future development.

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**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- Engagement with business partners or consumers on the use of CSPO
  - Engagement with government agencies
  - Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - Promotion of physical CSPO
  - Providing funding or support for CSPO development efforts
  - Research & Development support
  - Stakeholder engagement
  - Others
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**Other:**

No further action have been taken to date.

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**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

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