

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Corporacion Industrial de Sula S.A. (COINSU)

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

2-0389-12-000-00

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#### 1.4 Membership category

Palm Oil Processors and/or Traders

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#### 1.5 Membership sector

Ordinary

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**Processor and/or Trader**

**1. Operational Profile**

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO
- Trader with physical possession
- Trader without physical possession
- Palm kernel crusher
- Food and non-food ingredients producer
- Power, energy and biofuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Other:**

Extraction of CPO and PKO

**2. Palm Oil and Certified Sustainable Palm Oil Use**

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

2.0. Certificación de RSPO en proceso.  
\* Refinación.  
\* Aceite RBD.  
\* Biodiesel.

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Applies globally

**2.2 Volumes of palm oil and oil palm products**

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

22,518.41

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

24,387.89

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

4,319.56

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

107,989.05

**2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)**

159,214.91

**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	-	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	-	-	-
2.3.4 Segregated (SG)	-	-	-	-
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	-	-	-	-

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	-	-	-
2.4.2 Segregated (SG)	-	-	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	-	-	-

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

0.00

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

0.00

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:**

**2.5.1 Africa**

0%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

0%

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**2.5.4 North America**

0%

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**2.5.5 Latin America**

0%

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**2.5.6 Middle East**

0%

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**2.5.7 China**

0%

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**2.5.8 India**

0%

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**2.5.9 Indonesia**

0%

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**2.5.10 Malaysia**

0%

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**2.5.11 Rest of Asia**

0%

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**3. Time-Bound Plan**

**3.1 Year of first supply chain certification (planned or achieved).**

N/A

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**

N/A

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**3.2.1 If target has not been met, please explain why.**

Se está agilizando el proceso de licencias ambientales, se ha avanzado en la ejecución de procedimientos, políticas y buenas prácticas agrícolas y ambientales.

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**

2022

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**3.3.1 If target has not been met, please explain why.**

Los bajos precios en la TM de fruta fresca ha disminuido los ingresos de los productores quienes han disminuido las dosis de fertilizantes para poder subsistir, las obras civiles en las plantaciones se han detenido. Se espera la continuidad en el presente año.

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2022

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**3.4.1 If target has not been met, please explain why.**

El personal en las fincas ha sido capacitado y continuamos fortaleciendo las capacidades para el buen manejo en todas las actividades agrícolas y ambientales.

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**3.5 Which countries do these commitments cover?**

Applies globally

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**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

Aceite certificado en proceso.

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**4. Trademark Use**

**4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**

Yes

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**4.2 Please select the countries where you use or intend to apply the Trademark**

Applies globally

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**

2022

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**4.3 Please explain why**

- Challenging reputation of palm oil
  - Confusion among end-consumers
  - Costs of changing labels
  - Difficulty of applying for RSPO Trademark
  - Lack of customer demand
  - Limited label space
  - Low consumer awareness
  - Low usage of palm oil
  - Risk of supply disruption
  - Others
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**Other:**

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**5. Actions for Next Reporting Period**

**5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

En proceso de certificación.

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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

Yes - Display Publicly

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: --

Link: <http://www.grupocoinsu.com/bienestar-para-el-ambiente/>

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**7.1.B Land use rights**

File: --

Link: <http://www.grupocoinsu.com/bienestar-para-el-ambiente/>

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**7.1.C Ethical conduct and human rights**

File: --

Link: <http://www.grupocoinsu.com/politica-de-derechos-humanos/>

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**7.1.D Labour rights**

File: --

Link: <http://www.grupocoinsu.com/bienestar-a-los-colaboradores/>

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**7.1.E Stakeholder engagement**

File: --

Link: <http://www.grupocoinsu.com/bienestar-a-las-comunidades/>

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**7.1.F None of the above. Please explain why.**

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

- 1). management manual sanitary problems.
  - 2). Harvest and transport manual.
  - 3). Quality control manual,
  - 4). Guide to good environmental practices.
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**8. Greenhouse Gas (GHG) Footprint**

**8.1 Are you currently reporting any GHG footprint?**

No

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**8.1.1 Please upload your publicly available GHG report**

File: --

Link: --

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**

Link:

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**

- 1). Because our producers have lacked records of fuel consumption, lubricants and in some also fertilizers and agrochemicals.
- 2). It continues with doing some improper practices of cleaning with the use of mechanical chapiadora that elevate the compaction of the soil and the little availability of oxygenation.

future plan:

1. Sort the information of the records in the field concerning the consumption of lubricant fuels, corrective and preventive maintenance of the machines, fertilizers and everything related to the management of the plantations.

2. In the extraction plant will be kept records of gas emissions and also consumption of fuels, lubricants and supplies

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**8.3 What methodology are you using to calculate your GHG footprint?**

For the time being, it will begin to implement the registers to proceed with the use of the calculator in the GHG footprint

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**9. Support for Oil Palm Smallholders**

**9.1 Are you currently supporting any oil palm Independent Smallholder groups?**

Yes

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**9.2 How are you supporting them?**

Our support is through the association of small, medium and large producers "APALCOASY" providing technical assistance, credit and providing continuous training of good agricultural and environmental practices.

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**

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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**

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**10. Challenges**

**10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- Others

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**Other:**

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**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- Others

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**Other:**

Our organization supports the RSPO in the guidelines given to producers and neighboring communities where the benefits of the CSPO and the commitments to care for the environment are explained.

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**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

<http://www.grupocoinsu.com/politica-de-desarrollo-sostenible/>

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