

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

COAPALMA ECARA

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

2-0367-12-000-00

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#### 1.4 Membership category

Palm Oil Processors and/or Traders

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#### 1.5 Membership sector

Ordinary

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**Processor and/or Trader****1. Operational Profile**

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO
- Trader with physical possession
- Trader without physical possession
- Palm kernel crusher
- Food and non-food ingredients producer
- Power, energy and biofuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

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Other:

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**2. Palm Oil and Certified Sustainable Palm Oil Use**

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

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2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Germany , Honduras , Mexico , Netherlands , United States

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2.2 Volumes of palm oil and oil palm products

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2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

21,925.88

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2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

1,407.40

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2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

3,661.55

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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

2,254.15

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2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

29,248.98

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**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	-	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	-	-	-
2.3.4 Segregated (SG)	-	-	-	-
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	-	-	-	-

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	-	-	-
2.4.2 Segregated (SG)	-	-	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	-	-	-

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

0.00

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

0.00

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:****2.5.1 Africa**

0%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

0%

**2.5.4 North America**0%

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**2.5.5 Latin America**0%

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**2.5.6 Middle East**0%

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**2.5.7 China**0%

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**2.5.8 India**0%

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**2.5.9 Indonesia**0%

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**2.5.10 Malaysia**0%

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**2.5.11 Rest of Asia**0%

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**3. Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved).**2020

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**2020

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**3.2.1 If target has not been met, please explain why.**

One of the strongest factors is the lack of economic resources to that the application and implementation of the RSPO standard requires. Even with the limited availability of resources, the action plans for the fulfillment and updating of the RSPO regulations are still being carried out. Coapalma Ecara plans to carry out the pre-audit # 2 for the month of February on the year 2020 that will include the oil mill and the supply chain of the fruit itself. For the month of July 2020 will be the audit of the principles and criteria of the RSPO

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**2022

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**3.3.1 If target has not been met, please explain why.**

The lack of economic resources to face all the investments required by the application and implementation of the RSPO standard, has been the main cause.

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2021

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**3.4.1 If target has not been met, please explain why.**

It is expected that in the years 2019, 2020 and 2021 Empowerment of the remaining 34% of the source of supply consisting of 25 groups of producers, which have more than 350 small producers through training in good agricultural practices, knowledge of the whole policy and application of the principles and criteria of the RSPO.  
 Technical visits to farms of independent producers.  
 Implementation of field days with groups of independent producers.  
 Preparation of studies for legal compliance with the principles and criteria of the RSPO.

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**3.5 Which countries do these commitments cover?**

Germany , Honduras , United States

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**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

1. Promote the consumption of sustainable oil certified by the RSPO standard on your web page.
  2. Implementation of operational plans that include the participation of oil buyers and their derivatives, including the RSPO policies based on the application of the principles and criteria of RSPO
  3. Promote customer visits to company facilities to promote and demonstrate the congruence of Coapalma and its policies
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**4. Trademark Use****4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**

Yes

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**4.2 Please select the countries where you use or intend to apply the Trademark**

Germany , Italy , Spain

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**

2021

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**4.3 Please explain why**

- Challenging reputation of palm oil
- Confusion among end-consumers
- Costs of changing labels
- Difficulty of applying for RSPO Trademark
- Lack of customer demand
- Limited label space
- Low consumer awareness
- Low usage of palm oil
- Risk of supply disruption
- Others

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Other:

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**5. Actions for Next Reporting Period****5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

Below are some of the guide developed for the implementation of the sustainable development program which are in Spanish language

1)Guide to the knowledge of the Wilmar Policy

Which comprises:

Do not burn

In the peat

No to the exploitation of people

Content: Raise awareness of the importance of applying good practices in their daily work.

2)Guide to Good Environmental Practices and Conservation of Ecosystems

Content: Raise awareness of the importance of ecosystem conservation and good environmental practices

3)Management Guide

Content: Strengthen knowledge in accounting area for the profitability of oil palm cultivation

4)Guide to Plant Health

Content: Sustainable management of pests and diseases in oil palm cultivation

Uploaded file: P-Best-Practice-Guidelines.pdf

Related link: <http://www.coapalmaecara.com/index.php/responsabilidad/certificacion-coapalm>

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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

Yes - Display Publicly

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: [POLITICA DESARROLLO SOSTENIBLE INGLES.pdf](#)

Link: <http://www.coapalmaecara.com/index.php/responsabilidad/politica-desarrollo-sostenible>

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**7.1.B Land use rights**

File: POLITICA AMBIENTAL INGLES.pdf

Link: <http://www.coapalmaecara.com/index.php/responsabilidad/politica-desarrollo-sostenible>

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**7.1.C Ethical conduct and human rights**

File: Politica de Integridad y Conducta Etica.pdf

Link: <http://www.coapalmaecara.com/index.php/responsabilidad/politica-desarrollo-sostenible>

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**7.1.D Labour rights**

File: Politica de DERECHOS LABORALES TRABAJO FORZADO INGLES.pdf

Link: <http://www.coapalmaecara.com/index.php/responsabilidad/politica-desarrollo-sostenible>

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**7.1.E Stakeholder engagement**

File: PROCEDIMIENTO RESOLUCION CONFLICTO DERECHOS CONSUETUDINARIOS.pdf

Link: <http://www.coapalmaecara.com/index.php/responsabilidad/politica-desarrollo-sostenible>

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**7.1.F None of the above. Please explain why.**

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

Below are some of the guide developed for the implementation of the sustainable development program which are in Spanish language

1)Guide to the knowledge of the Wilmar Policy

Which comprises:

Do not burn

In the peat

No to the exploitation of people

Content: Raise awareness of the importance of applying good practices in their daily work.

2)Guide to Good Environmental Practices and Conservation of

Ecosystems

Content: Raise awareness of the importance of ecosystem conservation and good environmental practices

3)Management Guide

Content: Strengthen knowledge in accounting area for the profitability of oil palm cultivation

4)Guide to Plant Health

Content: Sustainable management of pests and diseases in oil palm cultivation

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**8. Greenhouse Gas (GHG) Footprint****8.1 Are you currently reporting any GHG footprint?**

Yes

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**8.1.1 Please upload your publicly available GHG report**

File: HUELLA DE CARBONO COAPALMA 2014.pdf

Link: <http://www.coapalmaecara.com/index.php/responsabilidad/huella-carbono>

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**Link: <http://www.coapalmaecara.com/index.php/responsabilidad/huella-carbono>

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**

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**8.3 What methodology are you using to calculate your GHG footprint?**

The calculation of the GHG was carried out through the use of the palm oil product regulations based on the PAS 2050: 2011 standard and developed by BSI.  
The study was carried out by the SNV consultancy

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**9. Support for Oil Palm Smallholders****9.1 Are you currently supporting any oil palm Independent Smallholder groups?**

Yes

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**9.2 How are you supporting them?**

They have been developed by the WISSH Project (Wilmar helps small producers in Honduras) COAPALMA  
Training for more than 266 independent producers, topics such as  
Management Management  
- Objective: Bridging Knowledge about how to run a business  
Training of 299 independent producers  
Social responsibility  
- Objective: Train the producer what social responsibility means  
Training for 106 Independent Producers  
QA  
Objective: To improve the quality of bunches of fresh fruit harvested in the field.  
- The Organized Producers trained and benefited in the implementation of good agricultural practices are:  
- APALSO (Association of Sonaguera Producers)  
- Company Brisas del aguan  
- EMPRIPAVA (Company of palmeros del valle del aguan)  
- EMAPROSAN (Company of Producers of San José del Cinco)  
- Coop December 9  
- Guadalupe Carney  
- ACOPAB (Association of Producers of Balfate)  
- United Company We will fight  
- INCOA (Atlantic Investments)

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**


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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**

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**10. Challenges**

**10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
  - Difficulties in the certification process
  - Certification of smallholders
  - Competition with non-RSPO members
  - High costs in achieving or adhering to certification
  - Human rights issues
  - Insufficient demand for RSPO-certified palm oil
  - Low usage of palm oil
  - Reputation of palm oil in the market
  - Reputation of RSPO in the market
  - Supply issues
  - Traceability issues
  - Others
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**Other:**

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**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- Engagement with business partners or consumers on the use of CSPO
  - Engagement with government agencies
  - Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - Promotion of physical CSPO
  - Providing funding or support for CSPO development efforts
  - Research & Development support
  - Stakeholder engagement
  - Others
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**Other:**

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**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

<http://www.coapalmaecara.com/index.php/responsabilidad/politica-desarrollo-sostenible>

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