

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Industrializadora Oleofinos SA de CV

#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- ☐ Grower
- ☒ Processor and/or Trader
- ☐ Consumer Goods Manufacturer
- ☐ Retailer and/or Wholesaler
- ☐ Bank and/or Investor
- ☐ Social and/or Development NGO
- ☐ Environmental and/or Conservation NGO
- ☐ Supply Chain Associate
- ☐ Affiliate

#### 1.3 Membership number

2-0128-09-000-00

#### 1.4 Membership category

Palm Oil Processors and/or Traders

#### 1.5 Membership sector

Ordinary

## Processor and/or Trader

### 1. Operational Profile

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- ☒ Refiner of CPO and PKO
- ☐ Trader with physical possession
- ☐ Trader without physical possession
- ☐ Palm kernel crusher
- ☐ Food and non-food ingredients producer
- ☐ Power, energy and biofuel
- ☐ Animal feed producer
- ☐ Producer of oleochemicals
- ☐ Distributor and wholesaler
- ☐ Other

Other:

### 2. Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

We acquire crude palm oil and we refine it, bleach and deodorize it to generate mixtures of vegetable oils according to the needs of our customers

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Mexico

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

N/A

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

N/A

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

N/A

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

N/A

2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

N/A

**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	N/A	N/A	N/A	N/A
2.3.2 RSPO Credits from Independent Smallholder	N/A	N/A	N/A	N/A
2.3.3 Mass Balance (MB)	N/A	N/A	N/A	N/A
2.3.4 Segregated (SG)	N/A	N/A	N/A	N/A
2.3.5 Identity Preserved (IP)	N/A	N/A	N/A	N/A
2.3.6 Total volume (tonnes)	N/A	N/A	N/A	N/A

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	N/A	N/A	N/A	N/A
2.4.2 Segregated (SG)	N/A	N/A	N/A	N/A
2.4.3 Identity Preserved (IP)	N/A	N/A	N/A	N/A
2.4.4 Total volume (tonnes)	N/A	N/A	N/A	N/A

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

N/A

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

N/A

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:****2.5.1 Africa**

0%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

0%

**2.5.4 North America**0%

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**2.5.5 Latin America**100%

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**2.5.6 Middle East**0%

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**2.5.7 China**0%

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**2.5.8 India**0%

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**2.5.9 Indonesia**0%

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**2.5.10 Malaysia**0%

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**2.5.11 Rest of Asia**0%

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**3. Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved).**2014

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**2015

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**3.2.1 If target has not been met, please explain why.**-

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**2028

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**3.3.1 If target has not been met, please explain why.**

Because in Mexico there are around 11, 500 smallholders, with an average of 8 hectares per farmer, which makes it very difficult to organize them for certification.

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**2028

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**3.4.1 If target has not been met, please explain why.**

Because in Mexico there are around 11, 500 smallholders, with an average of 8 hectares per farmer, which makes it very difficult to organize them for certification.

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**3.5 Which countries do these commitments cover?**Mexico

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**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

We promote certification with our customers and suppliers, which has been recognized in the RSPO registration offices for America, where the registered companies in Mexico have increased, largely due to the promotion we have generated.

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**4. Trademark Use****4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**No

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**4.2 Please select the countries where you use or intend to apply the Trademark**

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**

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**4.3 Please explain why**

- ☐ Challenging reputation of palm oil
  - ☐ Confusion among end-consumers
  - ☐ Costs of changing labels
  - ☐ Difficulty of applying for RSPO Trademark
  - ☐ Lack of customer demand
  - ☐ Limited label space
  - ☐ Low consumer awareness
  - ☐ Low usage of palm oil
  - ☐ Risk of supply disruption
  - ☒ Others
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**Other:**

Locally customers aren't aware of RSPO Certification benefits

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**5. Actions for Next Reporting Period**

**5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

Keep on promoting the certification with all our current and prospected suppliers and customers, we do capacitate our suppliers in annual basis in order they achieve their RSPO Certification.

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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

No - Redact volume data

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: --

Link: <https://oleofinos.com.mx/eng/politica.php>

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**7.1.B Land use rights**

File: --

Link: <https://oleofinos.com.mx/eng/politica.php>

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**7.1.C Ethical conduct and human rights**

File: --

Link: <https://oleofinos.com.mx/eng/politica.php>

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**7.1.D Labour rights**

File: --

Link: <https://oleofinos.com.mx/eng/politica.php>

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**7.1.E Stakeholder engagement**

File: --

Link: <https://oleofinos.com.mx/eng/politica.php>

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**7.1.F None of the above. Please explain why.**

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

We had just published our first sustainability report in our website:  
<https://oleofinos.com.mx/pdf/pqr/Sustainability-Report-2018.docx>  
it is available in English and Spanish versions.

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**8. Greenhouse Gas (GHG) Footprint**

**8.1 Are you currently reporting any GHG footprint?**

No

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**8.1.1 Please upload your publicly available GHG report**

File: --

Link: --

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**Link:

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**

We are not qualified to do it, we'll look to and get the training to report it next year.

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**8.3 What methodology are you using to calculate your GHG footprint?**N/A

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**9. Support for Oil Palm Smallholders****9.1 Are you currently supporting any oil palm Independent Smallholder groups?**Yes

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**9.2 How are you supporting them?**

With training and support programs in collaboration with our clients, associations of smallholders are also being created to facilitate their certification in group.

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**

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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**-

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**10. Challenges****10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- ☒ Awareness of RSPO in the market
  - ☒ Difficulties in the certification process
  - ☒ Certification of smallholders
  - ☒ Competition with non-RSPO members
  - ☒ High costs in achieving or adhering to certification
  - ☐ Human rights issues
  - ☐ Insufficient demand for RSPO-certified palm oil
  - ☐ Low usage of palm oil
  - ☐ Reputation of palm oil in the market
  - ☐ Reputation of RSPO in the market
  - ☒ Supply issues
  - ☐ Traceability issues
  - ☐ Others
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Other:

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**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- ☒ Engagement with business partners or consumers on the use of CSPO
  - ☐ Engagement with government agencies
  - ☐ Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - ☐ Promotion of physical CSPO
  - ☐ Providing funding or support for CSPO development efforts
  - ☐ Research & Development support
  - ☐ Stakeholder engagement
  - ☐ Others
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Other:

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**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

<https://oleofinos.com.mx/pdf/pqr/Sustainability-Report-2018.docx>  
<https://oleofinos.com.mx/eng/politica.php>

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