

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Grasas Y Derivados S.A. Gradesa S.A.

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

2-0866-18-000-00

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#### 1.4 Membership category

Palm Oil Processors and/or Traders

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#### 1.5 Membership sector

Ordinary

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**Processor and/or Trader****1. Operational Profile**

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO
- Trader with physical possession
- Trader without physical possession
- Palm kernel crusher
- Food and non-food ingredients producer
- Power, energy and biofuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Other:

**2. Palm Oil and Certified Sustainable Palm Oil Use**

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

Total property

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Argentina , Aruba , Canada , Colombia , Dominican Republic , Greece , Puerto Rico , Spain , United States , Uruguay , Venezuela

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

27,457.00

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

9,799.00

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

3,381.00

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

17,884.00

2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

58,521.00

**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	-	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	-	-	-
2.3.4 Segregated (SG)	-	-	-	-
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	-	-	-	-

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	-	-	-
2.4.2 Segregated (SG)	-	-	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	-	-	-

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

0.00

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

0.00

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:****2.5.1 Africa**

0%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

0%

**2.5.4 North America**0%

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**2.5.5 Latin America**0%

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**2.5.6 Middle East**0%

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**2.5.7 China**0%

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**2.5.8 India**0%

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**2.5.9 Indonesia**0%

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**2.5.10 Malaysia**0%

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**2.5.11 Rest of Asia**0%

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**3. Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved).**2019

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**2019

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**3.2.1 If target has not been met, please explain why.**

The company has confirmed with the certified entity the audit date for the month of June 2019

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**2024

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**3.3.1 If target has not been met, please explain why.**

The target is subject to market demand and requirement for RSPO certified oil/ product.

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**2024

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**3.4.1 If target has not been met, please explain why.**The target is subject to market demand and requirement for RSPO certified oil/ product.

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**3.5 Which countries do these commitments cover?**Argentina , Aruba , Canada , Colombia , Dominican Republic , Greece , Puerto Rico , Spain , United States , Uruguay , Venezuela

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**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

1. Gradesa SA is committed to a comprehensive approach to sustainability, will actively promote the use of sustainable palm oil in its processes, by receiving materials (palm oil and palm kernel oil) RSPO certificates and transforming it into RSPO products .
  2. Our RSPO products will be proactively offered to current and potential customers, emphasizing the importance of RSPO certification, demonstrating that Gradesa SA's RSPO products come from sustainable and controlled sources and that its supply chain is safe, traceable and provides credible evidence of its sustainability
  3. We will regularly inform the progress in sustainability and RSPO to our customers, looking for ways to open the doors to more demanding international markets that seek commitments to the economy, society and the environment.
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**4. Trademark Use****4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**Yes

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**4.2 Please select the countries where you use or intend to apply the Trademark**Argentina , Aruba , Canada , Colombia , Dominican Republic , Greece , Puerto Rico , Spain , United States , Uruguay , Venezuela

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**2019

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**4.3 Please explain why**

- Challenging reputation of palm oil
  - Confusion among end-consumers
  - Costs of changing labels
  - Difficulty of applying for RSPO Trademark
  - Lack of customer demand
  - Limited label space
  - Low consumer awareness
  - Low usage of palm oil
  - Risk of supply disruption
  - Others
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Other:

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**5. Actions for Next Reporting Period**

**5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

1. Gradesa S.A will promote the promotion of RSPO certified products among its customers to increase acceptance in the national and international market. This promotion will be made through visits to clients, brochures and web page.
  2. Continue training and / or updating all personnel involved in the RSPO supply chain.
  3. Continue to obtain RSPO certified raw materials from suppliers to be more competitive with certified palm products compared to conventional products.
  4. Encourage our independent suppliers of RFF to obtain RSPO certification and thus ensure in the medium term 100% of our RSPO certified supply chain.
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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

Yes - Display Publicly

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: --  
Link: --

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**7.1.B Land use rights**

File: --  
Link: --

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**7.1.C Ethical conduct and human rights**

File: --  
Link: --

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**7.1.D Labour rights**

File: --  
Link: --

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**7.1.E Stakeholder engagement**

File: --  
Link: --

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**7.1.F None of the above. Please explain why.**

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

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**8. Greenhouse Gas (GHG) Footprint**

**8.1 Are you currently reporting any GHG footprint?**

No

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**8.1.1 Please upload your publicly available GHG report**

File: --  
Link: --

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**

Link:

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**

At this time the company is not calculating GHG footprint

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**8.3 What methodology are you using to calculate your GHG footprint?**

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**9. Support for Oil Palm Smallholders**

**9.1 Are you currently supporting any oil palm Independent Smallholder groups?**

No

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**9.2 How are you supporting them?**

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**

Yes

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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**

2021

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**10. Challenges**

**10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- Others

**Other:**

Gradesa S.A is about to certify its supply chain in RSPO, however it exposes some economic, social and environmental obstacles that may arise:

1. Acquisition of the RSPO certified raw material. It is necessary that businesses promote the use of certified sustainable palm oil.
2. Customers would not be willing to pay premiums for certified material despite being interested in certified product.
3. The availability of palm oil and palm derivatives under the MB model

**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- Others

**Other:**

1. Commitment to interested parties
2. Promote new developments in the industry and educate potential customers about the social and environmental benefits of RSPO palm oil.
3. Business meetings with clients

**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

[www.gradesa.com](http://www.gradesa.com)