

Particulars

About Your Organisation

Organisation Name

Oxiteno S.A. Indústria e Comércio

Corporate Website Address

<http://www.oxiteno.com>

Primary Activity or Product

- Processor and/or Trader
-

Related Company(ies)

No

Membership

Membership Number	Membership Category	Membership Sector
2-0168-10-000-00	Ordinary	Palm Oil Processors and/or Traders

Palm Oil Processors and Traders**Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Post-refinery processor
- Ingredient manufacturer

1.2 Operation and Certification Progress

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1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

1.3 Total volume of all palm oil products handled in the year (Tonnes)

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1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)

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1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)

78,500

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)

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1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)

78,500

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim	-	-	-
1.4.2	Mass Balance	-	-	-
1.4.3	Segregated	-	-	-
1.4.4	Identity Preserved	-	-	-
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:	-	-	-

What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe --%
India --%
China --%
South East Asia --%
North America --%

What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%
India --%
China --%
South East Asia --%
North America --%

Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2015

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2020

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

Oxiten is a PKO buyer in the merchant market. We intend to certify our supply chain until the end of 2015. This deadline may change according to the cost and degree of complexity to certify all Oxiten's facilities that process PKO and its derivatives. Concerning the purchase and use of sustainable PKO in our system, we point out some difficulties which must be overcome:

- Availability of certified PKO from suppliers mainly in Indonesia, which is the country that has the best conditions to cope with future demand for PKO.
- Development of the Palm Oil Industry in Brazil, increase of local PKO availability and also the certification of new palm oil growers that shall emerge in this market place. In 2013 we started bought Greenpalm certificates by our own initiative and without connection to any customer. A suitable time bound plan for Oxiten is:
 - Q2 2013: Oxiten bought its first certificates from Agropalma via Greenpalm
 - Q3 2013: Oxiten announced to the market that can offer products with Greenpalm certificates, without reverting in concrete interest from the customers in the region that Oxiten intensively operates (Latin America).
 - Q2 2014: Oxiten promoted a market survey within its main customers to define which is the most suitable PKO certification model. Defined that the certification system for Oxiten should be Mass Balance for moment. Q2 2014: Internal trainings to increase awareness to the areas related to certification.
 - Q1 2015: Contract signed with IBD Certifications Ltd (Certifications Body - Brazilian company approved by RSPO).
 - Q2015: RSPO supply chain system - training program by IBD

Next Steps – (On going):

- Q3/2015: Pre-audit scheduled to evaluate current conditions and complexity of the supply chain to apply for Mass Balance Certification
- Q4 2015: Start supply chain system certification process – Mass Balance model. This is an estimate dead line which will be confirmed with the result of pre-audit. Certification conclusion is estimated to the end of Q4 2015.
- Q1 2016 – Estimate period when Oxiten will be certified and in the position to start targeting acquisition of certified MB PKO according to the Oxiten's customer interest and demand

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2024

2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

Oxiten is putting efforts and focus to prioritize the certification of its supply chain according to the proposed time bound plan above.

2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

2010- Oxiten becomes a member of the RSPO -2010 - Official and main sponsor of the II RSPO Latin America Conference, Pará state – Brazil -Q1 2012 - Participation on RT8 in KL Malaysia, representing other LATAM producers and processors

Q4 2012 - Support to the Imazon Proforest Institute -Q2 2013 : acquisition of PKO certificates (Book & Claim) -500 certificates from Agropalma via Greenpalm

Q3 2013: Oxiten announce to the market that can offer products with Greenpalm certificates. -Supporting RSPO meetings: RT, GAs

Q1 2015: Contract signed with IBD Certifications Ltd (Certifications Body - Brazilian company approved by RSPO).

GHG Emissions**3.1 Are you currently assessing the GHG emissions from your operations?**

Yes

3.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

We report our GHG emissions in internal reports and in the Brazilian Chemical Association.

Actions for Next Reporting Period**4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

Besides the actions in the time bound plan (please see Items 2.3 and 2.6) – Oxiten continues promoting RSPO in every meeting with its customers via its company profile presentation and website.

Reasons for Non-Disclosure of Information**5.1 If you have not disclosed any of the above information please indicate the reasons why**

Oxiten is a public listed company and belongs to the ULTRA group within 3 others business. Although the group already has a internal sustainability report, the group decide to keep this information confidential once is gathering more critical mass of data to disclose those KPI in the future.

Application of Principles & Criteria for all members sectors**6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Water, land, energy and carbon footprints
[P-Policies-to-PNC-waterland.pdf](#)
- Ethical conduct and human rights
[P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
[P-Policies-to-PNC-laborrights.pdf](#)
- Stakeholder engagement
[P-Policies-to-PNC-stakeholderengagement.pdf](#)

6.2 Where relevant, what prevents you from trading/processing only CSPO?

Availability of certified PKO from suppliers mainly in Indonesia, which is the country that has the best conditions to cope with future demand for PKO, but not with the main RSPO P&C;

-Price: Home and Personal Care customers are extremely price sensitive and do not want to pay any premium to have product certified.

-Non-sustainable palm derivatives should have a penalty a higher price, not the other way around. To increase demand palm suppliers should offer sustainable product under a discount over the regular one.

-Availability of CPKO in Brazil: Development of the Palm Oil Industry in Brazil is still very poor compared to Oxiten's needs and only Agropalma really cares about certification until know, what reduces tremendously the availability in the region.

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

Please specify:

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7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

However, in 2013 we bought certificates via Book&Claim and also announced to the Market that we were doing that. The feedbacks that we received from the Market in South America region showed that the customer preference was related to physical volumes of products and they didn't show interested in this type of certificates neither sharing any additional cost.

To cover the difference with Book&Claim certificates, specially in the beginning, is a great challenge once the certificate is getting more and more expensive and customers are not willing to pay or share any additional cost.

The arena that Oxiten plays, supplying commodities to the Home and Personal Care Markets, is extremely competitive.

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why: --

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Availability of certified PKO from suppliers mainly in Indonesia, which is the country that has the best conditions to cope with future demand for PKO, but not with the main RSPO P&C;

Processing/ Feasibility: - Although the customer are looking for Segregated PKO or even IP, Mass balance is the only feasible options for our time of industry (chemical processor) once the nature and characteristic of the equipment and process used make it almost impossible to segregate just part of the production. So in our case, this would be a great challenge, but fortunately RSPO have the mass balance model as a perfect option for our type of industry to directly contribute in processing some sustainable / certified PKO.

Price: Home and Personal Care customers are extremely price sensitive and do not want to pay any premium to have product certified. -Non-sustainable palm derivatives should have a penalty a higher price, not the other way around. To increase demand palm suppliers should offer sustainable product under a discount over the regular one.

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

Yes

Robust:

Yes

Simpler to Comply to:

Yes

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

By supporting and announcing RSPO's vision and criteria, please see below some examples: -2010 Official and main sponsor of the II RSPO Latin America Conference, Pará state – Brazil -Q4 2012 Support to the Imazon Proforest Institute -Q2 2013 : acquisition of PKO certificates (Book & Claim) -Q3 2013: Oxiten announce to the market that can offer products with Greenpalm certificates. -Oxiten company profile and website shows that we are RSPO member and supporters.

4 Other information on palm oil (sustainability reports, policies, other public information)

Not Applicable.