

Particulars

About Your Organisation

1.1 Name of your organization

Cooperativa de Produccion Agropecuaria de Campesinos Salama Limitada

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
 - Processor and/or Trader
 - Consumer Goods Manufacturer
 - Retailer and/or Wholesaler
 - Bank and/or Investor
 - Social and/or Development NGO
 - Environmental and/or Conservation NGO
 - Supply Chain Associate
 - Affiliate
-

1.3 Membership number

1-0137-13-000-00

1.4 Membership category

Oil Palm Growers

1.5 Membership sector

Ordinary

Grower

1. Operational Profile

1.1 Please state your main activities as a palm oil grower:

- Oil palm grower without palm oil mill
 - Oil palm grower with palm oil mill
 - Oil palm grower with palm oil mill and palm kernel crushing plant
 - Smallholder Group Manager
-

2. Operations and Certification Progress

2.1 Land area controlled and managed associated to palm oil

2.1.1 Please state the number of palm oil estates controlled or managed

6.00

2.1.2 Total land controlled or managed for oil palm cultivation - planted (hectares)

2,861.00

2.1.3 Total land controlled or managed for oil palm cultivation - unplanted (hectares)

0.00

2.1.4 Total land designated and managed as HCV areas (hectares)

100.00

2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4

135.98

2.1.6 Total land under Scheme/Plasma smallholders certified (hectares)

0.00

2.1.7 Total land under Scheme/Plasma smallholders uncertified (hectares)

3,423.04

2.1.8 Total land area controlled/managed for oil palm cultivation

6,520.02

2.2 Certification progress:

2.2.1 Number of management units certified under RSPO P&C Certification

0.00

2.2.2 Total certified area under RSPO P&C Certification

0.00

2.3 In which countries are your estates located?

2.3.1 Indonesia - Please indicate which province(s)

-

2.3.2 Malaysia - Please indicate which state(s)

-

Other:

Honduras

2.4 New plantings and development (excluding replanting):

2.4.1 New area planted in this reporting period (hectares)

0.00

2.4.2 Did you submit any New Planting Procedures (NPP) notifications to RSPO this year?

No

2.4.2.1 For plantings undertaken in this reporting period, have NPPs been submitted previously?

No

2.4.2.2 How many NPP notifications have been submitted to RSPO during this reporting period?

0.00

2.4.2.3 Please explain why NPP notifications have not been submitted to RSPO for the year or in the previous year for plantings undertaken in this reporting period?

Because we have not made new plantations in these periods, for this reason we do not send notification of the PNP.

2.5 Supply of Fresh Fruit Bunches (FFB)

2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?

- Scheme/Plasma smallholders
 - Independent smallholders
 - Outgrowers
 - Other third-party suppliers
-

2.5.2 Scheme/Plasma smallholder operations that supply your organisation:

2.5.2.1 Scheme/Plasma Smallholder total FFB volume that is supplied (tonnes)

0

2.5.2.2 Scheme/Plasma Smallholder FFB volume supplied that is certified (tonnes)

0

2.5.3 Independent smallholder operations that supply your organisation:

2.5.3.1 Independent Smallholder Total FFB volume that is supplied (tonnes)

86,544.60

2.5.3.2 Independent Smallholder FFB volume supplied that is certified (tonnes)

0.00

2.5.4 Outgrower operations that supply your organisation

2.5.4.1 Outgrower total FFB volume that is supplied (tonnes)

0

2.5.4.2 Outgrower FFB volume supplied that is certified (tonnes)

0

2.5.5 Other 3rd party supplier operations that supply your organisation

2.5.5.1 Other 3rd Party Supplier total FFB volume that is supplied (tonnes)

0

2.5.5.2 Other 3rd Party Supplier FFB volume supplied that is certified (tonnes)

0

2.6 Fresh Fruit Bunches (FFB) processing and production operations

2.6.1 Number of palm oil mills operated

1.00

2.6.2 Number of palm oil mills certified under RSPO P&C 2013

0.00

2.6.3 Total hourly FFB processing capacity (tonne FFB/hr)

30.00

2.7 Palm Kernel processing and production capacity

2.7.1 Number of palm kernel crushers and/or palm kernel mills operated

1.00

2.7.2 Number of palm kernel crushers and/or palm kernel mills certified under RSPO Supply Chain Certification (SCC)

0.00

2.7.3 Total hourly kernel processing capacity (tonne PK/hr)

20.00

3. Volume of RSPO-certified oil palm products

3.1 CSPO sold as RSPO-certified

3.1.1 CSPO sold as RSPO-certified - Identity Preserved (IP)

0.00

3.1.2 CSPO sold as RSPO-certified - Segregated (SG)

0.00

3.1.3 CSPO sold as RSPO-certified - Mass Balance (MB)

0.00

3.1.4 CSPO sold as RSPO-certified - Book and Claim (Credits)

0.00

3.1.5 Total CSPO sold as RSPO-certified

0.00

3.2 CSPO sold under other certification schemes

0.00

3.3 CSPO sold as conventional

31,009.37

3.4 Total CSPO

31,009.37

3.5 CSPK sold as RSPO-certified

3.5.1 CSPK sold as RSPO-certified - Identity Preserved (IP)

0.00

3.5.2 CSPK sold as RSPO-certified - Segregated (SG)

0.00

3.5.3 CSPK sold as RSPO-certified - Mass Balance (MB)

0.00

3.5.4 CSPK sold as RSPO-certified

0.00

3.6 CSPK sold under other certification schemes

0.00

3.7 CSPK sold as conventional

1,921.82

3.8 Total CSPK

1,921.82

4. Time-Bound Plan

4.1 Year of first RSPO P&C certification (planned or achieved)

2019

4.2 Year expected to achieve 100% RSPO certification of estates and mills.

2020

4.2.1 If target has not been met, please explain why.

The Salam^o cooperative has advances in the 97% sustainability standard which, through God, we will first launch a RSPO pre-audit in 2019, our industrial plant and our own farms, because for reasons of force majeure we could not submit to a pre-audit last year 2018

4.3 Year expected to achieve 100% RSPO certification of Scheme/Plasma/Associated smallholders and Outgrowers.

2023

4.3.1 If target has not been met, please explain why.

Once the plant and the farms of the Salam^o Cooperative are certified in 2020, we will work during the next 3 years in support and advice of the RSPO RFF standard groups, so that they obtain the certification in 2023. Campaigns have already been developed. awareness, but we are trusting that it is needed One of the adverse factors is the low yields per area, which has been improved with a national average of 18 metric tons of fresh fruit cluster (FFB) per hectare. These reasons of low productivity of the varieties, poor phytosanitary management (for example, the pest of the weevil - red ring, snow flake). They are given training in these subjects.

4.4 Year expected to achieve 100% RSPO certification for all FFB, regardless of source.

2023

4.4.1 If target has not been met, please explain why.

Within the context of the question, there are groups that are not suppliers of the Salam?° Cooperative. We can only mention small producers as RFF suppliers to close the Salam?° Cooperative and we expect to obtain 100% certification by 2023.

5. Concession Map

5.1 With regards to RSPO General Assembly resolution 6G that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format.

Uploaded

5.2 You hereby declare that map data submission represents 100% of an oil palm growers' concession sites (both RSPO certified and uncertified)

Yes

5.3 Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission.

Does not apply

6. GHG Footprint

6.1 Are you currently assessing your operational GHG footprint using the RSPO PalmGHG Calculator?

Yes

6.1.1 Please upload your publicly available report

File: [Resultados_Emisiones_PALMGHG_2018.pdf](#)

6.1.1.1 OR please insert the URL to the GHG section of your corporate website.

Link: www.cooperativasalama.com

6.1.2 What method are you currently using to assess your operational GHG footprint?

-

6.2 GHG footprint

6.2.1 What is the average GHG footprint by - hectare (tCO2e/ha)?

-7.19

6.2.2 What is the average GHG footprint by - tonne of crude palm oil (tCO2e/tCPO)?

-1.08

6.3 What would be the key emission sources identified?

The main sources of emission are:

- †-† POME 48, 161.75 tCO2
 - † Fuels (diesel) 129.64 tCO2
 - † Electricity 1065.26 tCO2
-

6.4 What measures are currently being taken to reduce GHG emissions?

The measures that the Salam?° Cooperative is taking to reduce the aforementioned emissions, such as the POME, are working on the fertigation system, a long-term investment, and in order to reduce fuel consumption and electricity consumption, a turbine is being budgeted. to generate clean energy and thus be able to decrease those parameters.

7. Actions for Next Reporting Period

7.1 Outline activities that you will undertake in the coming year to advance your certification efforts.

• Plan to improve the environmental performance of industrial and agricultural operations.
→ • Closing of gaps that still exist to achieve the certification of the Salam?° Cooperative.

7.2 Outline activities that you will undertake in the coming year to promote CSPO along the supply chain.

Define mechanisms to diagnose real gaps for small producers;
• Make a diagnosis.
• Evaluation of information.
• Implementación plan.

8. Non-Disclosure

8.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 and Section 3 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 and Section 3 displayed publicly.

Yes - Display Publicly

9. Support for Oil Palm Smallholders

9.1 Are you currently supporting any oil palm Independent Smallholder groups?

Yes

9.2 How are you supporting them?

The Salam?° Cooperative supports its supply base with technical assistance, fertilizers and training in good agricultural practices.

9.2.1 Do you have any future plans to support oil palm Independent Smallholders?

9.2.2 When do you plan to start supporting oil palm Independent Smallholders?

-

10. Challenges

10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- Others

Other:

Organizational risk That small organized producers stop delivering fresh fruit to the Salam? Cooperative. Mitigation Mechanism of Organizational Risk

- Continuous improvement of the services offered by the company to its entire supplier base, fostering strong long-term relationships and their loyalty, so that the economic benefits are not the only ones recognized by the base.
- Define clear and transparent mechanisms for communication and the information supply base.
- Promote the relevance of small farmers organized in the company, promoting the value of the organization and all its facilities. In addition to highlighting the potential of the Cooperative in the market.

Risk marketing Lack of market access due to lack of RSPO certification Fall in the international market oil prices Mitigation mechanism.

- Awareness about the importance of certification in the palm sector and the dissemination of the positive aspects of certification and the negative aspects of not being certified.
- Better control of costs through the implementation of administrative records of the farm.
- Identify bottlenecks and inefficient processes at the plant level, together with a plan to improve and rationalize resources To make effective use of the financial and material resources of the Cooperative.

Environmental risk Climate change, bad distribution, irregular rains, out of time. Mechanism for mitigation of degradation or scarce resources of the soil

- Training, training through technical assistance in the implementation of best practices in the use and management of water.
- Facilitate the management of the reforestation program and the protection of natural resources.
- Develop a plan for soil tests and soil-based fertilization needs in which the plantations are developed
- Do before the development of new studies of oil palm plantations.

10.2 In addition to the actions already reported in this ACOP, how has your organisation supported the vision of RSPO to transform the market for sustainable palm oil in other ways?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- Others

Other:

Demonstrating its commitment in the process of implementing the standard, being socially and environmentally responsible.

10.3 Please add links to any other information from your organisation on your policies and actions on palm oil:

Annual Plan of Cooperativa Salam?°

RSPO annual operating plan

,Äç Plan to improve the environmental performance of industrial operations.

,Äç Measure the carbon footprint with the PALMGHG calculator tool, of the produced oil and RFF of the Salam?° Cooperative.

,Äç Reports on the monitoring of the project of biological connectivity of the plantations of the Cooperativa Salam?°.

,Äç Contributors to the training program.

Processor and/or Trader

1. Operational Profile

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO
- Trader with physical possession
- Trader without physical possession
- Palm kernel crusher
- Food and non-food ingredients producer
- Power, energy and biofuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Other:

2. Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

Does not apply

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Honduras

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

31,009.37

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

1,921.82

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

0.00

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

0.00

2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

32,931.19

2.3 Volumes of palm oil and oil palm products certified

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	-	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	-	-	-
2.3.4 Segregated (SG)	-	-	-	-
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	-	-	-	-

2.4 Volume sold in the year that is RSPO-certified (tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	-	-	-
2.4.2 Segregated (SG)	-	-	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	-	-	-

2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?

0.00

2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?

0.00

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:

2.5.1 Africa

0%

2.5.2 Oceania

0%

2.5.3 Europe

0%

2.5.4 North America

0%

2.5.5 Latin America

0%

2.5.6 Middle East

0%

2.5.7 China

0%

2.5.8 India

0%

2.5.9 Indonesia

0%

2.5.10 Malaysia

0%

2.5.11 Rest of Asia

0%

3. Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved).

2020

3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.

2030

3.2.1 If target has not been met, please explain why.

Cooperativa Salam?° expects to certify its extraction plant and its plantations in 2020 to sell its certified product under the RSPO standard.

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.

2020

3.3.1 If target has not been met, please explain why.

Cooperativa Salam?° expects to certify its extraction plant and its plantations in 2020 to sell its product certified under the RSPO standard.

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2030

3.4.1 If target has not been met, please explain why.

With 100% of our certified farms and producers' farms as a certified supply chain for the year 2023, we hope to market Certified oil for 2030.

3.5 Which countries do these commitments cover?

Honduras

3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?

• Development, dissemination and distribution of educational materials through: social networks and especially radio, television and media impressions with a graphic to overcome the low educational focus.

• Communicate good agricultural practices and the implications of certification through model farms.

• Draw attention to the Youth and Children standard and the community in general through educational workshops and awareness using dynamic play games in schools in areas of influence and serve as a transfer of calls to the rest of the population involved.

• The illustrated steps of the guide for legal compliance and the creation of a single government to streamline all certification procedures.

4. Trademark Use

4.1 Do you use or plan to use the RSPO Trademark on your own brand products?

No

4.2 Please select the countries where you use or intend to apply the Trademark

-

4.2.1 Please state the year when you began or plan to begin to apply the Trademark

-

4.3 Please explain why

- Challenging reputation of palm oil
 - Confusion among end-consumers
 - Costs of changing labels
 - Difficulty of applying for RSPO Trademark
 - Lack of customer demand
 - Limited label space
 - Low consumer awareness
 - Low usage of palm oil
 - Risk of supply disruption
 - Others
-

Other:

Because La Cooperative Salam?° only sells crude oil KPO and CPO, perhaps in the future as part of the continuous improvement of the company could have finished products that would reflect the seal of certification of the RSPO as a certified company.

5. Actions for Next Reporting Period

5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.

- Continue to disseminate the Principles, Criteria and Indicators of the RSPO Standard.
 - Continue training in good agricultural practices, environmental and social practices.
 - Always continue to train workers and producers on sustainability issues.
-

6. Non-Disclosure of Information

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Yes - Display Publicly

7. Application of Principles & Criteria for all member sectors

7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.

7.1.A Water, land, energy and carbon footprints

File: [plan de manejo hidrico SALAMA 19-05-16.pdf](#)
Link: --

7.1.B Land use rights

File: [Realizacion de Procedimiento Identificar Derechos Legales Consuetudinarios Consultoria RSPO Coop.Salama.pdf](#)
Link: --

7.1.C Ethical conduct and human rights

File: [Politica de Compromiso de Integridad y Conducta Etica._Politica Derecho Humanosdocx.pdf](#)
Link: --

7.1.D Labour rights

File: [Politica Laboral.pdf](#)
Link: --

7.1.E Stakeholder engagement

File: [PROCEDIMIENTO GESTION DE QUEJAS Vercion2.lesdocx.pdf](#)
Link: --

7.1.F None of the above. Please explain why.

-

7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

• Implementation of MIP plans in the farms.
• Pest Monitoring
• Integrated pest management procedure
All in the Spanish language.

8. Greenhouse Gas (GHG) Footprint

8.1 Are you currently reporting any GHG footprint?

Yes

8.1.1 Please upload your publicly available GHG report

File: [Resultados_Emisiones_PALMGHG_2018.pdf](#)
Link: --

8.1.2 OR please insert the URL to the GHG section of your corporate website.

Link:

8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.

-

8.3 What methodology are you using to calculate your GHG footprint?

The application of the PALMGHG.V3 calculator is currently being used

9. Support for Oil Palm Smallholders

9.1 Are you currently supporting any oil palm Independent Smallholder groups?

Yes

9.2 How are you supporting them?

Support is being provided to small producers in our supply chain with technical assistance, fertilizers for their farms and training

9.2.1 Do you have any future plans to support oil palm Independent Smallholders?

9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?

-

10. Challenges

10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

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