

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Agropalma Group

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
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#### 1.3 Membership number

1-0003-04-000-00

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#### 1.4 Membership category

Oil Palm Growers

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#### 1.5 Membership sector

Ordinary

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**Grower**

**1. Operational Profile**

**1.1 Please state your main activities as a palm oil grower:**

- Oil palm grower without palm oil mill
- Oil palm grower with palm oil mill
- Oil palm grower with palm oil mill and palm kernel crushing plant
- Smallholder Group Manager

**2. Operations and Certification Progress**

**2.1 Land area controlled and managed associated to palm oil**

**2.1.1 Please state the number of palm oil estates controlled or managed**

N/A

**2.1.2 Total land controlled or managed for oil palm cultivation - planted (hectares)**

N/A

**2.1.3 Total land controlled or managed for oil palm cultivation - unplanted (hectares)**

N/A

**2.1.4 Total land designated and managed as HCV areas (hectares)**

N/A

**2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4**

N/A

**2.1.6 Total land under Scheme/Plasma smallholders certified (hectares)**

N/A

**2.1.7 Total land under Scheme/Plasma smallholders uncertified (hectares)**

N/A

**2.1.8 Total land area controlled/managed for oil palm cultivation**

N/A

**2.2 Certification progress:**

**2.2.1 Number of management units certified under RSP0 P&C Certification**

N/A

**2.2.2 Total certified area under RSPO P&C Certification**

N/A

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**2.3 In which countries are your estates located?**

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**2.3.1 Indonesia - Please indicate which province(s)**

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**2.3.2 Malaysia - Please indicate which state(s)**

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**Other:**

Brazil

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**2.4 New plantings and development (excluding replanting):**

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**2.4.1 New area planted in this reporting period (hectares)**

N/A

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**2.4.2 Did you submit any New Planting Procedures (NPP) notifications to RSPO this year?**

N/A

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**2.4.2.1 For plantings undertaken in this reporting period, have NPPs been submitted previously?**

N/A

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**2.4.2.2 How many NPP notifications have been submitted to RSPO during this reporting period?**

N/A

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**2.4.2.3 Please explain why NPP notifications have not been submitted to RSPO for the year or in the previous year for plantings undertaken in this reporting period?**

N/A

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**2.5 Supply of Fresh Fruit Bunches (FFB)**

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**2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?**

- Scheme/Plasma smallholders
  - Independent smallholders
  - Outgrowers
  - Other third-party suppliers
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**2.5.2 Scheme/Plasma smallholder operations that supply your organisation:**

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**2.5.2.1 Scheme/Plasma Smallholder total FFB volume that is supplied (tonnes)**

N/A

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**2.5.2.2 Scheme/Plasma Smallholder FFB volume supplied that is certified (tonnes)**

N/A

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**2.5.3 Independent smallholder operations that supply your organisation:**

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**2.5.3.1 Independent Smallholder Total FFB volume that is supplied (tonnes)**

N/A

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**2.5.3.2 Independent Smallholder FFB volume supplied that is certified (tonnes)**

N/A

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**2.5.4 Outgrower operations that supply your organisation**

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**2.5.4.1 Outgrower total FFB volume that is supplied (tonnes)**

N/A

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**2.5.4.2 Outgrower FFB volume supplied that is certified (tonnes)**

N/A

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**2.5.5 Other 3rd party supplier operations that supply your organisation**

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**2.5.5.1 Other 3rd Party Supplier total FFB volume that is supplied (tonnes)**

N/A

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**2.5.5.2 Other 3rd Party Supplier FFB volume supplied that is certified (tonnes)**

N/A

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**2.6 Fresh Fruit Bunches (FFB) processing and production operations**

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**2.6.1 Number of palm oil mills operated**

N/A

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**2.6.2 Number of palm oil mills certified under RSPO P&C 2013**

N/A

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**2.6.3 Total hourly FFB processing capacity (tonne FFB/hr)**

N/A

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**2.7 Palm Kernel processing and production capacity**

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**2.7.1 Number of palm kernel crushers and/or palm kernel mills operated**

N/A

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**2.7.2 Number of palm kernel crushers and/or palm kernel mills certified under RSPO Supply Chain Certification (SCC)**

N/A

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**2.7.3 Total hourly kernel processing capacity (tonne PK/hr)**

N/A

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**3. Volume of RSPO-certified oil palm products**

**3.1 CSPO sold as RSPO-certified**

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**3.1.1 CSPO sold as RSPO-certified - Identity Preserved (IP)**

N/A

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**3.1.2 CSPO sold as RSPO-certified - Segregated (SG)**

N/A

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**3.1.3 CSPO sold as RSPO-certified - Mass Balance (MB)**

N/A

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**3.1.4 CSPO sold as RSPO-certified - Book and Claim (Credits)**

N/A

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**3.1.5 Total CSPO sold as RSPO-certified**

N/A

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**3.2 CSPO sold under other certification schemes**

N/A

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**3.3 CSPO sold as conventional**

N/A

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**3.4 Total CSPO**

N/A

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**3.5 CSPK sold as RSPO-certified**

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**3.5.1 CSPK sold as RSPO-certified - Identity Preserved (IP)**

N/A

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**3.5.2 CSPK sold as RSPO-certified - Segregated (SG)**

N/A

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**3.5.3 CSPK sold as RSPO-certified - Mass Balance (MB)**

N/A

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**3.5.4 CSPK sold as RSPO-certified**

N/A

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**3.6 CSPK sold under other certification schemes**

N/A

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**3.7 CSPK sold as conventional**

N/A

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**3.8 Total CSPK**

N/A

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**4. Time-Bound Plan**

**4.1 Year of first RSPO P&C certification (planned or achieved)**

2011

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**4.2 Year expected to achieve 100% RSPO certification of estates and mills.**

2014

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**4.2.1 If target has not been met, please explain why.**

In 2014 Agropalma Group has achieved RSPO certification to all its FFB suppliers. However, after run a LUC analysis (in 2015), Agropalma found that two of its 237 schemed suppliers had liabilities, according the rules of RSPO Remediation and Compensation Procedures. So, these two farmers were removed from RSPO Certificaiton. At moment, company is running a Remediation and Compensation process within RSPO. When it is finished, company intends to include this farmers in the certified supply base again. Other important issue is the fact that few new FFB farmers are becoming part of Agropalma supply base. They start as independent suppliers and if they perform well in terms of production, labor and environmental management, they will be able to be integrated as schemed suppliers. Every time this happens, these farmers will require a certain time to prepare themselves and obtain RSPO certification. Therefore, it is not possible to establish a fix deadline, because the process is dynamic. 2014 was registered just because the ACOP system requires.

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**4.3 Year expected to achieve 100% RSPO certification of Scheme/Plasma/Associated smallholders and Outgrowers.**

2014

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**4.3.1 If target has not been met, please explain why.**

Explanation is provided in the item 4.2.1., above.

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**4.4 Year expected to achieve 100% RSPO certification for all FFB, regardless of source.**

2014

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**4.4.1 If target has not been met, please explain why.**

Explanation is provided in the item 4.2.1., above.

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**5. Concession Map**

**5.1 With regards to RSPO General Assembly resolution 6G that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format.**

Uploaded

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**5.2 You hereby declare that map data submission represents 100% of an oil palm growers' concession sites (both RSPO certified and uncertified)**

Yes

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**5.3 Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission.**

No changes.

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**6. GHG Footprint**

**6.1 Are you currently assessing your operational GHG footprint using the RSPO PalmGHG Calculator?**

Yes

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**6.1.1 Please upload your publicly available report**

File: --

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**6.1.1.1 OR please insert the URL to the GHG section of your corporate website.**

Link: GHG calculations are publicized in our sustainability reports, as well as, in the RSPO audit reports.

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**6.1.2 What method are you currently using to assess your operational GHG footprint?**

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**6.2 GHG footprint**

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**6.2.1 What is the average GHG footprint by - hectare (tCO2e/ha)?**

0

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**6.2.2 What is the average GHG footprint by - tonne of crude palm oil (tCO2e/tCPO)?**

0

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**6.3 What would be the key emission sources identified?**

POME, fertilizers and fuel.

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**6.4 What measures are currently being taken to reduce GHG emissions?**

Taking care well of the 64 thousand hectares of forest reserves that are the biggest sink of CO2 Agropalma has. Optimizing fertilizers application. Carrying out the machinery maintenance program in order to optimize fuel consumption. Carrying out the biomass boilers system maintenance in order to reduce the need of diesel generators. Optimizing the transportation system in order to reduce fuel consumption.

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**7. Actions for Next Reporting Period**

**7.1 Outline activities that you will undertake in the coming year to advance your certification efforts.**

To Keep carrying out the RaC process to re-include the two FFB suppliers into RSPO certification and support new FFB suppliers (if any) to achieve compliance with RSPO P&C. To keep paying a premium price for certified FFB.

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**7.2 Outline activities that you will undertake in the coming year to promote CSPO along the supply chain.**

1 - Engaging NGOs and other companies to discuss the sustainability of palm oil production in Brazil and the importance of having RSPO as the standard to guide this expansion in a sustainable way; 2 - Providing knowledge and know-how on RSPO to Brazilian and Latin American palm oil companies; 3 - supporting RSPO team in projects to promote RSPO; 4 - Promoting RSPO among companies that consume palm oil in Brazil and other countries.

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**8. Non-Disclosure**

**8.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 and Section 3 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 and Section 3 displayed publicly.**

No - Redact volume data

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**9. Support for Oil Palm Smallholders**

**9.1 Are you currently supporting any oil palm Independent Smallholder groups?**

No

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**9.2 How are you supporting them?**

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**

No

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**9.2.2 When do you plan to start supporting oil palm Independent Smallholders?**

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**10. Challenges**

**10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- Others

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**Other:**

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**10.2 In addition to the actions already reported in this ACOP, how has your organisation supported the vision of RSPO to transform the market for sustainable palm oil in other ways?**

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- Others

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**Other:**

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**10.3 Please add links to any other information from your organisation on your policies and actions on palm oil:**

[www.agropalma.com.br](http://www.agropalma.com.br)

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**Processor and/or Trader**

**1. Operational Profile**

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- Refiner of CPO and PKO
- Trader with physical possession
- Trader without physical possession
- Palm kernel crusher
- Food and non-food ingredients producer
- Power, energy and biofuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Other:

**2. Palm Oil and Certified Sustainable Palm Oil Use**

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

5 palm kernel crushers integrated with our 5 palm oil mills, located in Tail?çndia, Para State, Brazil.  
2 refineries and and associated facilities located in Belem, Para State, and Limeira, Sao Paulo State, Brazil.  
More on [www.agropalma.com.br](http://www.agropalma.com.br)

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Brazil , Germany , United States

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

N/A

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

N/A

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

N/A

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

N/A

2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

N/A

**2.3 Volumes of palm oil and oil palm products certified**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	N/A	N/A	N/A	N/A
2.3.2 RSPO Credits from Independent Smallholder	N/A	N/A	N/A	N/A
2.3.3 Mass Balance (MB)	N/A	N/A	N/A	N/A
2.3.4 Segregated (SG)	N/A	N/A	N/A	N/A
2.3.5 Identity Preserved (IP)	N/A	N/A	N/A	N/A
2.3.6 Total volume (tonnes)	N/A	N/A	N/A	N/A

**2.4 Volume sold in the year that is RSPO-certified (tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	N/A	N/A	N/A	N/A
2.4.2 Segregated (SG)	N/A	N/A	N/A	N/A
2.4.3 Identity Preserved (IP)	N/A	N/A	N/A	N/A
2.4.4 Total volume (tonnes)	N/A	N/A	N/A	N/A

**2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?**

N/A

**2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?**

N/A

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:**

**2.5.1 Africa**

0%

**2.5.2 Oceania**

0%

**2.5.3 Europe**

50%

**2.5.4 North America**

5%

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**2.5.5 Latin America**

45%

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**2.5.6 Middle East**

0%

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**2.5.7 China**

0%

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**2.5.8 India**

0%

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**2.5.9 Indonesia**

0%

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**2.5.10 Malaysia**

0%

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**2.5.11 Rest of Asia**

0%

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**3. Time-Bound Plan**

**3.1 Year of first supply chain certification (planned or achieved).**

2013

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**3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.**

2013

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**3.2.1 If target has not been met, please explain why.**

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**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.**

2013

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**3.3.1 If target has not been met, please explain why.**

-

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**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2020

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**3.4.1 If target has not been met, please explain why.**

As we told before, 100% of Agropalma's supply chain operations are already RSPO certified. Processing only RSPO certified palm materials will depend on the demand side. We registered 2020 just because ACOP form requires, but probably this target will not be met.

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**3.5 Which countries do these commitments cover?**

Brazil

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**3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?**

Agropalma always provides speeches about sustainability of palm oil production in several Brazilian and international events as food ingredient fairs, congresses and other commercial meetings. We always highlight the importance of RSPO as the best standard for palm oil. We also provides knowledge and know-how on RSPO to Brazilian and Latin American customers and competitors.

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**4. Trademark Use**

**4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**

No

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**4.2 Please select the countries where you use or intend to apply the Trademark**

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**4.2.1 Please state the year when you began or plan to begin to apply the Trademark**

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**4.3 Please explain why**

- Challenging reputation of palm oil
  - Confusion among end-consumers
  - Costs of changing labels
  - Difficulty of applying for RSPO Trademark
  - Lack of customer demand
  - Limited label space
  - Low consumer awareness
  - Low usage of palm oil
  - Risk of supply disruption
  - Others
- 

**Other:**

We do not sell products to the final consumer. More than that, the majority of our sales are in bulk. So, the trademak is not necessary.

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**5. Actions for Next Reporting Period**

**5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.**

- Interacting with clients and invite them to buy CSPO and CSPKO and certified refined products.
  - Articulating with NGOs, in a way they can also promote certified products amongst buyers.
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**6. Non-Disclosure of Information**

**6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.**

No - Redact volume data

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**7. Application of Principles & Criteria for all member sectors**

**7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.**

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**7.1.A Water, land, energy and carbon footprints**

File: --  
Link: [www.agropalma.com.br](http://www.agropalma.com.br)

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**7.1.B Land use rights**

File: --  
Link: [www.agropalma.com.br](http://www.agropalma.com.br)

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**7.1.C Ethical conduct and human rights**

File: --  
Link: [www.agropalma.com.br](http://www.agropalma.com.br)

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**7.1.D Labour rights**

File: --  
Link: [www.agropalma.com.br](http://www.agropalma.com.br)

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**7.1.E Stakeholder engagement**

File: --  
Link: [www.agropalma.com.br](http://www.agropalma.com.br)

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**7.1.F None of the above. Please explain why.**

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**7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

We source from ourselves.

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**8. Greenhouse Gas (GHG) Footprint**

**8.1 Are you currently reporting any GHG footprint?**

No

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**8.1.1 Please upload your publicly available GHG report**

File: --  
Link: --

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**8.1.2 OR please insert the URL to the GHG section of your corporate website.**

Link:

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**8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.**

No RSPO tool available, as it happens for the crude palm oil production sites.

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**8.3 What methodology are you using to calculate your GHG footprint?**

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**9. Support for Oil Palm Smallholders**

**9.1 Are you currently supporting any oil palm Independent Smallholder groups?**

No

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**9.2 How are you supporting them?**

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**9.2.1 Do you have any future plans to support oil palm Independent Smallholders?**

No

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**9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?**

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**10. Challenges**

**10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
  - Difficulties in the certification process
  - Certification of smallholders
  - Competition with non-RSPO members
  - High costs in achieving or adhering to certification
  - Human rights issues
  - Insufficient demand for RSPO-certified palm oil
  - Low usage of palm oil
  - Reputation of palm oil in the market
  - Reputation of RSPO in the market
  - Supply issues
  - Traceability issues
  - Others
-

**Other:**

The main obstacles are placed in demand side of the supply chain. As most of Agropalma clients are placed in Brazil, where the demand for Sustainable Palm Products is still low (but increasing). International clients (especially Europeans) are more interested and already buy significant amounts of certified products from Agropalma. A special challenge refers to multinational companies that delay to apply their global sourcing policies related do RSPO in Brazil. To increase demand in internal market Agropalma always promote RSPO and explain the issues and concerns related with sustainability of palm oil production worldwide to consumer companies in Brazil.

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**10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?**

- Engagement with business partners or consumers on the use of CSPO
  - Engagement with government agencies
  - Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - Promotion of physical CSPO
  - Providing funding or support for CSPO development efforts
  - Research & Development support
  - Stakeholder engagement
  - Others
- 

**Other:**

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**10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil**

[www.agropalma.com.br](http://www.agropalma.com.br)

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