

Particulars

About Your Organisation

1.1 Name of your organization

Manildra Group

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
 - Palm Oil Processors and/or Traders
 - Consumer Goods Manufacturers
 - Retailers
 - Banks and Investors
 - Social or Development Organisations (Non Governmental Organisations)
 - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
 - Affiliate Members
 - Supply Chain Associate
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1.3 Membership number

2-0232-11-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?

- Australia

2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?

Yes

2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?

- Australia

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year

3,227.00 Tonnes

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

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2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

3,227.00 Tonnes

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance				176.60
2.3.1.3 Segregated				3096.00
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	-	-	-	3,272.60

2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)

0 Tonnes

2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

2.5.1 Africa

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2.5.2 Australasia

92%

2.5.3 Europe

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2.5.4 North America

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2.5.5 South America

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2.5.6 Middle East

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2.5.7 China

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2.5.8 India

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2.5.9 Indonesia

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2.5.10 Malaysia

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2.5.11 Asia

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Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)

2012

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2012

3.3 Year expected to achieve 100% RSPO certification of all supply chains

2019

Comment:

One of our main suppliers of certain palm based products that Manildra bring in cannot currently offer a Sustainable offering. We are working with a number of suppliers in Malaysia to see if we can find an alternative to this product range. We are hoping that this will be achieved in 2019.

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2019

Comment:

This will totally depend on customer requirements.

If a client doesn't want certified sustainable product Manildra are not in a position to force it upon them. We will advise the benefits of this but cannot enforce this upon customers particularly when there are large premiums for Sustainable product (Cocoa Butter Substitutes)

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Australia

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

Our company representatives direct potential customer to the RSPO website and actively use our certification as a sales tool. Consumers are becoming more informed of world sustainability and social issues, we need to keep our sales team up to date with the questions being raised by a more informed and educated client base. To ensure our sales team is able to address customers questions we use national sales meetings to introduce new team members to RSPO and refresh information for more seasoned staff.

As per the increase in volumes of CSPO product since last report, these measures are proving effective.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

Yes

Please state the markets where you intend to apply the Trademark and when you plan to start

Our markets are quite specific and are ultimately directed to finished good manufacturers. Potential of direct marketing to this style of customer base and inclusion onto company website is under consideration although it may not provide the best platform to target customer base being sought. Appropriate applications will be made prior to progressing with this style of promotion.

2018

Actions for Next Reporting Period**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

Continue to work with customers to promote CSPO products and ensure that 100% supply is achieved with specified timeframes. Continue to lobby management to push forward on the commitment to implement RSPO supply chain certification across warehouses and work towards 100% CSPO product supply

Reasons for Non-Disclosure of Information**6.1 If you have not disclosed any of the above information please indicate the reasons why**

confidential

Application of Principles & Criteria for all members sectors**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
- Stakeholder engagement
- None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

To date much of the information provided has been to facilitate internal training to staff. As pointed out our customer base is quite specific with varied needs based on clients requirements. As our market is 100% Australian based and training and information provided is only available in English. There is no immediate plans to deviate from current practises

GHG Emissions**8.1 Are you currently assessing the GHG emissions from your operations?**

No

Please explain why

Not in a position to declare

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Our ongoing efforts have provided an increase in CSPO product intake. This increase would not have been possible without the support of our business to allocate funds towards R&D and technical support towards our customers. The customer base we work with requires unique ingredients but in many cases also requires us to meet specific customer specifications. We are also bound by ensuring that particular request from customer meet volume levels to not only make production worthwhile but also make end product and freight cost effective. A significant challenge being experienced is the increased interest by customers in other forms of oils such as coconut and canola oils with a swing away from palm oils in general which also continues to increase year on year as these become a more realistic option to palm

2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Manildra is working with key major customers to ensure static consistent high volume lines become mainstream and more affordable for small to midsize manufacturers. Whilst we continue to work with these customers and try to open potential new markets we are challenged by the comments regarding the opportunity for them to provide a cost effective solution to claim RSPO certification. Ongoing consumer education and interest drives our customer base to make the decision to convert to CSPO product. Manildra will continue to support RSPO and the ideals of ethically sourced and manufactured palm oil product and shares this openly with our business partners.

3 Other information on palm oil (sustainability reports, policies, other public information)

- No files were uploaded

Link: <http://www.manildra.com.au/>
