

**Particulars****About Your Organisation****Organisation Name**

Lorenz Snack-World Holding GmbH

**Corporate Website Address**<http://www.lorenz-snackworld.de>**Primary Activity or Product**

- Manufacturer

**Related Company(ies)**

Yes

Company	Primary Activity	RSPO Member	Plantation?	Files	
				GHG Report	Map file
Lorenz Snack-World Russia	<input type="radio"/> Processor and/or Trader	Yes	No	-	-
The Lorenz Bahlsen Snack-World GmbH & Co KG Austria	<input type="radio"/> Processor and/or Trader	Yes	No	-	-
Polsnack Polska Sp. z o.o. S.k.	<input type="radio"/> Processor and/or Trader	Yes	No	-	-
The Lorenz Bahlsen Snack World Sp. z o.o. Poland	<input type="radio"/> Processor and/or Trader <input type="radio"/> Manufacturer	Yes	No	-	-
The Lorenz Bahlsen Snack-World GmbH & Co KG Germany	<input type="radio"/> Processor and/or Trader <input type="radio"/> Manufacturer	Yes	No	-	-

**Membership**

Membership Number	Membership Category	Membership Sector
4-0235-12-000-00	Ordinary	Consumer Goods Manufacturers

## Consumer Goods Manufacturers

### Operational Profile

**1.1 Please state what your main activity(ies) is/are within manufacturing**

- End-product manufacturer
- Food Goods
- Own-brand
- Manufacturing on behalf of other third party brands

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### Operations and Certification Progress

**2.1 Do you have a system for calculating how much palm oil and palm oil products you purchased?**

Yes

**2.2.1 Do you manufacture for:**

Both Private Label and Own Brand

**2.2.2 Total volume of Refined Palm Oil or Refined, bleached, and deodorized (RBD) Oil Palm sold in the year:**

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**2.2.3 Total volume of refined Palm Kernel Oil sold in the year:**

33.00

**2.2.4 Total volume of other Palm Oil Derivatives and Fractions sold in the year:**

10820.00

**2.2.5 Total volume of all oil palm products you sold in the year:**

10853.00

**2.3 Palm oil volume sold in the year in your own brands that is sourced through RSPO-certified physical supply chains:****In Your Own Brand**

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim			32.00	
2	Mass Balance			288.00	
3	Segregated			5,090.00	
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified			5,410.00	

**In Your Private Label**

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim			32.00	
2	Mass Balance		33.00	288.00	
3	Segregated			5,090.00	
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified		33.00	5,410.00	

**2.4.1 What type of products do you use CSPO for?**

Savoury Snacks

**2.5 What is the percentage of certified sustainable palm oil in the total oil palm products your company sells in:**

**Europe** 97%  
**India** --%  
**China** --%  
**South East Asia** --%  
**North America** --%  
**South America** --%

**2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe 97%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%  
 South America --%

## Time-Bound Plan

**3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand**

2013

**3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand**

2014

**3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products**

2014

**3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?**

y

**3.5 Does your company use CERTIFIED SUSTAINABLE PALM OIL products in goods you manufacture on behalf of other companies?**

y

**3.6 Which countries that your organization operates in do the above commitments cover?**

- Austria - Germany - Poland

**3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies**

2013: Verification audit for MB palmoil and certification for SG palmoil 2014: Use of 100% certified sustainable Palm oil  
 2015: Increase in supplier dialog

**3.8 Date of first supply chain certification (planned or achieved)**

2012

## Trademark Related

**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**Please explain why**

On our own brands we give the Information to the use of certified sustainable palm oil. And for more information visit [www.bettersnack-betterworld.com](http://www.bettersnack-betterworld.com).

## GHG Emissions

**5.1 Are you currently assessing the GHG emissions from your operations?**

Yes

**5.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

Only internal reporting.

**Actions for Next Reporting Period****6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.**

Dialogue with our suppliers to promote the implementation of the required additional criteria. Active participation in FONAP and support the defined objectives of the FONAP.

**Reasons for Non-Disclosure of Information****7.1 If you have not disclosed any of the above information, please indicate the reasons why**

Confidential

**- Others:**

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**Application of Principles & Criteria for all members sectors****8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Water, land, energy and carbon footprints  
No file was uploaded
- Land Use Rights
- Ethical conduct and human rights  
Uploaded file: [M-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights  
No file was uploaded
- Stakeholder engagement
- None of the above

**8.2 What steps will/has your organization taken to support these policies?**

Trainings, Internal audits, External social audits, Supplier dialog, Adjustment of the general purchase and order conditions, Supplier questionnaire, Supplier audits

**Commitments to CSPO uptake****As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

Yes

**Please specify**

Increasing dialog with suppliers

**9.1 Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why**

Already covered with Book &amp; Claim.

**Concession Map**

**10.1 Does your company or any subsidiary of your company own or manage oil palm plantations?**

No

**Please explain why**

We only purchase palm oil from our suppliers.

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## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Applying the RSPO standard to established corporate operating- and system processes (e.g. implementation of the MB/ SG-sign within article identification) Communication of the use of sustainable palm oil on our packs and the note for more information on our Website ([www.bettersnack-betterworld.com](http://www.bettersnack-betterworld.com)) Information on our approach and status on this page (in local languages??)

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### 2 How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

Yes

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#### Robust:

No

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#### Simpler to Comply to:

Yes

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### 3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Information on our packs Information on our website Information to our key customers dialogue with NGO Member of FONAP

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### 4 Other information on palm oil (sustainability reports, policies, other public information)

[www.bettersnack-betterworld.com](http://www.bettersnack-betterworld.com)

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