### **Particulars**

### **About Your Organisation**

1 Name of your organization
sterchem Agencies Limited
.2 What is/are the primary activity(ies) or product(s) of your organization?
☐ Oil Palm Growers
☑ Palm Oil Processors and/or Traders
☐ Consumer Goods Manufacturers
☐ Retailers
☐ Banks and Investors
☐ Social or Development Organisations (Non Governmental Organisations)
☐ Environmental or Nature Conservation Organisations (Non Governmental Organisations)
☐ Affiliate Members
☐ Supply Chain Associate
3 Membership number
-0419-13-000-00
4 Membership category
rdinary
5 Membership sector
alm Oil Processors and/or Traders

## **Palm Oil Processors and Traders**

### **Operational Profile**

1.1 Please state your main activity(ies) within the supply chain
☐ Refiner of CPO and CPKO
☐ Post-refinery processor
☑ Trader with physical posession
☑ Trader without physical posession
☐ Kernel Crusher
☐ Food and non-food ingredients producer
☐ Power, energy and bio-fuel
☐ Animal feed producer
☐ Producer of oleochemicals
☐ Distributor and wholesaler
☐ Other
Palm Oil and Certified Sustainable Palm Oil Use
2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities
2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?
Australia
New Zealand
2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle? Yes
2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?
Australia
New Zealand
2.2 Volumes of palm oil and oil palm products
2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year
2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year
2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year
2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year 4,076.00 Tonnes
2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year 4,076.00 Tonnes

#### 2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance				
2.3.1.3 Segregated				
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	-	-	-	-

2.3.2 How much certified products have you sold to other RSPO certified companies ② (tonnes)

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	<del>-</del>	<del>-</del>	-
2.3.5 Total volume	-	-	-	-

2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable) 0 Tonnes	
2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:	
2.5.1 Africa	
2.5.2 Australasia	
2.5.3 Europe	
2.5.4 North America	

2.5.6 Middle East

2.5.5 South America

--

2.5.7 China
2.5.8 India
2.5.9 Indonesia
2.5.10 Malaysia
2.5.11 Asia
ime-Bound Plan
3.1 Year of first supply chain certification (planned or achieved) 2019
3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products
2019
3.3 Year expected to achieve 100% RSPO certification of all supply chains
2030
Comment:  We have not made the progress we had hoped to make. Manufacturers are charging a premium for the CSPO certified material. Our customers are generally never prepared to pay more for raw materials, especially under the current extremely difficult economic conditions. They are looking for cost reductions not cost increases.
3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products
2030
Comment: We estimate that there will be customers (e.g., technical users) that will never be prepared to pay the premium for the certified products. These customers are unlikely to use 100% certified palm oil derived products (i.e., glycerine) without end user market pressures.
3.5 Which countries that your organization operates in do the above own-brand commitments cover?
Australia, New Zealand
3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?
We discuss sustainability with our customers and supply information or RSPO certificates requested. We direct them to the RSPO website and advise them to seek RSPO membership. We have requested that our suppliers maintain their RSPO trademark licences. We have also maintained our Distributors and Traders Licences.
rademark Use
4.1 Do you use or plan to use the RSPO trademark on your own brand products?
No
Please explain why:

We are an importer and trader/distributors therefore we do not have our own brand of palm derived products.

**Actions for Next Reporting Period** 

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

We will continue to discuss sustainability with our customers and supply any information requested. We direct them to the RSPO

Reasons fo	r Non-Disclosure of Information
6.1 If you ha	ave not disclosed any of the above information please indicate the reasons why
Application	of Principles & Criteria for all members sectors
7.1 Do you	have organizational policies that are in line with the RSPO P&C, such as:
	Water, land, energy and carbon footprints
	Land Use Rights
•	Ethical conduct and human rights
	Uploaded file: P-Policies-to-PNC-ethicalconducthr.pdf
~	Labour rights
	Uploaded file: P-Policies-to-PNC-laborrights.pdf
~	Stakeholder engagement
	Uploaded file: P-Policies-to-PNC-stakeholderengagement.pdf
	None of the above
RSPO certifolds We utilise in	fied sustainable palm oil and oil palm products? What languages are these guidelines available in?  formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also ref
RSPO certifolism We utilise in	ied sustainable palm oil and oil palm products? What languages are these guidelines available in?
We utilise in our custome	fied sustainable palm oil and oil palm products? What languages are these guidelines available in?  formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.
We utilise in our custome	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.
We utilise in our custome	fied sustainable palm oil and oil palm products? What languages are these guidelines available in?  formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.
We utilise in our customes  HG Emiss  8.1 Are you  Yes	fied sustainable palm oil and oil palm products? What languages are these guidelines available in?  formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.
We utilise in our custome sHG Emiss 8.1 Are you Yes	fied sustainable palm oil and oil palm products? What languages are these guidelines available in?  formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  sions  currently assessing the GHG emissions from your operations?
We utilise in our custome in the cus	fied sustainable palm oil and oil palm products? What languages are these guidelines available in?  formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  sions  currently assessing the GHG emissions from your operations?  spa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx
We utilise in our custome at HG Emiss 8.1 Are you Yes URL: www.e	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  Sions  currently assessing the GHG emissions from your operations?  epa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx  publicly report the GHG emissions of your operations?
We utilise in our custome  GHG Emiss  8.1 Are you  Yes  URL: www.e	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  Sions  currently assessing the GHG emissions from your operations?  epa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx  publicly report the GHG emissions of your operations?
We utilise in our custome sHG Emiss 8.1 Are you Yes URL: www.6 8.2 Do you No Please expl	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  Sions  currently assessing the GHG emissions from your operations?  epa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx  publicly report the GHG emissions of your operations?
We utilise in our custome  HG Emiss  8.1 Are you  Yes  URL: www.e  8.2 Do you  No  Please expl   upport for	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  Sions  currently assessing the GHG emissions from your operations?  pa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx  publicly report the GHG emissions of your operations?
We utilise in our custome  GHG Emiss  8.1 Are you  Yes  URL: www.e  8.2 Do you  No  Please expl	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  Sions  currently assessing the GHG emissions from your operations?  spa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx  publicly report the GHG emissions of your operations?  ain why  Smallholders
We utilise in our custome  GHG Emiss  8.1 Are you  Yes  URL: www.e  8.2 Do you  No  Please expl   Support for  9.1 Are you  No	formation (in English) provided by RSPO on the RSPO website to assist our customers with their queries. We also refers to the RSPO website.  Sions  currently assessing the GHG emissions from your operations?  spa.govt.nz/e-m-t/reports/ets_reports/annual/Pages/default.aspx  publicly report the GHG emissions of your operations?  ain why  Smallholders

### Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The availability of CSPO feed stocks are an obstacle particularly for downstream products. The availability of CSPO for the manufacture of downstream derivatives appears to be limited. Customers are not prepared to pay the additional cost and by doing so, will price themselves out of consumer markets. With current tight economic conditions we envisage that it is going to be even harder to get our customers to convert to CSPO.

2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We have engaged with our customers and suppliers by responding to our customers' requests and by making enquiries on sustainability issues to our suppliers. We direct our customers to the RSPO website and forward links/documentations from this site which educate and advise. We inform/educate our sales and compliance staff on this vision.

3 Other information on palm oil (sustainability reports, policies, other public information)

 Uploaded files: Sustainability Declaration Signed.pdf