

**Particulars****About Your Organisation****Organisation Name**Interchem Agencies Limited

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**Corporate Website Address**www.interchem.co.nz

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**Primary Activity or Product**

- Processor and/or Trader
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**Related Company(ies)**No

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**Membership**

<b>Membership Number</b>	<b>Membership Category</b>	<b>Membership Sector</b>
2-0419-13-000-00	Ordinary	Palm Oil Processors and/or Traders

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**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Trader

**1.2 Operation and Certification Progress****1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?**

Yes

**1.3 Total volume of all palm oil products processed and/or traded in the year in the year (Tonnes)****1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year**

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**1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year**

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**1.3.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year**

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**1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year**

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**1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):**

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)
1.4.1	Mass Balance	-	-	-
1.4.2	Segregated	-	-	-
1.4.3	Identity Preserved	-	-	-
1.4.4	Total volume of Oil Palm processed and/or traded in the year that is RSPO-certified:	-	-	-

**1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:**

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

**1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:**

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

**Time-Bound Plan****2.1 Date of first supply chain certification (planned or achieved)**

2018

**2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains**

2025

**Comment:**

We have not made the progress we had hoped to make. Manufacturers are charging a premium for CSPO Certified material. Our customers are not prepared to pay any more for raw materials, especially under the current extremely difficult economic conditions. They are looking at cost reduction not cost increases.

**2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.**

We plan to achieve CSPO for derivatives used in some of our customers' consumer products by 2018.

**2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products**

2025

**2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?**

We discuss sustainability with our customers and supply any information requested. We direct them to the RSPO web-site and advise them to seek RSPO membership. We have requested that our suppliers apply for RSPO Trademark licences. We have applied for and received our RSPO E-Trace Distributors and Traders Licenses.

**2.6 Which countries that your organization operates in do the above own-brand commitments cover?**

- Australia
- New Zealand

**GHG Emissions****3.1 Are you currently assessing the GHG emissions from your operations?**

Yes

**3.2 Do you publicly report the GHG emissions of your operations?**

No

**Please explain why**

We are a private company and do not publically report on any aspects of our business. We do however report annually to the environmental Protection Agency New Zealand on the importation of synthetic fertilisers containing nitrogen. GHG emissions are calculated from the tonnages of each fertiliser imported and used in the Agricultural industry. A report is available to the public, however each individual company is not identified in this report.

**Actions for Next Reporting Period**

**4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

We will continue to discuss sustainability with our customers and supply any information requested. We direct them to the RSPO web-site and advise them to seek RSPO membership. We will take part in the next e-Trace webinar which coincides with our time zone. We intend attending an RSPO Technical/Marketing workshop when one is next held in New Zealand.

**Reasons for Non-Disclosure of Information****5.1 If you have not disclosed any of the above information please indicate the reasons why**

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**Application of Principles & Criteria for all members sectors****6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Ethical conduct and human rights  
[P-Policies-to-PNC-ethicalconducthr.pdf](#)
- Labour rights
- Stakeholder engagement

**6.2 Where relevant, what prevents you from trading/processing only CSPO?**

The availability and cost of CSPO feed stocks. Availability for downstream derivatives is very limited. To date we have been unable to get our customers to accept the higher cost of CSPO derivatives.

**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

No

**Please explain why:**

See 6.2 above. Until CSPO derivatives are freely available and we can get customers to accept the additional costs, we are unable to make a commitment on the uptake.

**7.1. Do you have plans to immediately cover the gap using Book & Claim?**

Yes

**How and when do you plan to immediately cover the gap using Book & Claim?**

We have some users who can accept Book and Claim.

**Concession Map**

**Do you agree to share your concession maps with the RSPO?**

No

**Please explain why:** Not applicable - we are traders, we do not own concession boundaries.

## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The availability and cost of CSPO feed stocks are an obstacle particularly for downstream products. The availability of CSPO for the manufacture of downstream derivatives appears to be very limited. Customers are not prepared to pay the additional costs and by doing so, will price themselves out of consumer markets. With the current tighter economic conditions we envisage that it is going to be even harder to get our customers to convert to CSPO.

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### 2 How would you qualify RSPO standards as compared to other parallel standards?

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#### Cost Effective:

No

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#### Robust:

Yes

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#### Simpler to Comply to:

No

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### 3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We have engaged with our customers and suppliers by responding to our customers requests and by making enquiries on sustainability issues to our suppliers. We direct our customers to the RSPO web-site and forward links/documentation from this site which educate and advise. We inform/educate our sales and compliance staff on this vision.

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### 4 Other information on palm oil (sustainability reports, policies, other public information)

Some of the information is unclear - regulations on the Palm Oil and Palm Oil Kernel itself are clearer than the regulations for derivatives. There is very little information relating to Palm Oil derivatives.

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