# **Particulars**

Organisation Name	Industrias Ales C.A.				
Corporate Website Address	www.ales.com.ec				
Primary Activity or Product	Processor and/or Trader				
Related Company(ies)	Company	Primary Activity	RSPO Member		
	Alespalma S.A.	Oil Palm Growers	No		
	Olepsa S.A.	Oil Palm Growers	No		
	Oloecastillo S.A.	Processor and/or Trader	No		
	Sopalín S.A.	Processor and/or Trader	No		
Country Operations	Ecuador				
Membership Number	2-0303-12-000-00				
Membership Type	Ordinary Members				
Membership Category	Palm Oil Processors and Traders				

## **Palm Oil Processors and Traders**

## **Operational Profile**

#### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Animal feed supplier

Other:

**1.2 Operation and Certification Progress** 

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1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

1.3 Total volume of all palm oil products handled in the year (Tonnes)

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1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year

46012.00

1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year

1740.00

1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year

24558.00

1.3.4 Total volume of all palm oil and palm oil derived products handled in the year

67894.00

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim			
1.4.2	Mass Balance			
1.4.3	Segregated			
1.4.4	Identity Preserved			
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:			

1.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

No

Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

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## Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2016

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2020

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

We plan to iniciate a certification process in two of our subsidiaries in 2015, a mill (Oleocastillo) and a plantation (Olepsa). In order to increase certified CPO volume, we plan to iniciate also a parallel process with a group of independent growers.

#### 2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2023

# 2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

- 1.- National interpretation -90%. Target: 2014
- Initiate certification process in own mills and plantations:2015
- 3.- Initiate certification process with third parties:2015
- 4.- Certified by 2016 at own plantations and mills

2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

Providing information directely or by means of workshops to palm growers, in cooperation with ANCUPA.

## **GHG Emissions**

3.1 Do you publicly report the GHG emissions of your operations?

No

Please upload related report:

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Add link to website

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Please explain why:

Not yet.

3.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

ACOP 2013/2014 - Industrias Ales C.A.

#### Please upload related report:

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#### Add link to website

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#### Please explain why:

GHG emissions calculation is just beginning in Ecuador.

### **Actions for Next Reporting Period**

#### 4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

1.-We will provide information about our RSPO certification process to all our stakeholders (suppliers, bankers,

buyers, etc)

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2.-We will promote actions in our subsdiaries towards RSPO practices

#### **Reasons for Non-Disclosure of Information**

5.1 If you have not disclosed any of the above information please indicate the reasons why

## Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

Stakeholder engagement

Water, land, energy and carbon footprints

#### Land Use Rights

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Ethical conduct and human rights

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Labour rights

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#### Stakeholder engagement

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6.2 Where relevant, what prevents you from trading/processing only CSPO?

There is no CSPO supply in Ecuador, nor any demand

## **Commitments to CSPO uptake**

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

No

- Please explain why:

There is no CSPO supply in Ecuador

- Please specify:

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- Do you have plans to immediately cover the gap using Book & Claim?

No

- How and when do you plan to immediately cover the gap using Book & Claim?

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- Please explain why:

We don't have yet a national interpretation for RSPO; we are currently replanting all our plantation that have been affected by the bud rotten disease; local legislation and/or accounting legislation do not recognize any monetary support towards RSPO CSPO

# Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

There is no a national interpretation yet; Ecuador has one the largest number of smallholders with very little or non knowledge about sustainability; there is no governement support; very high costs involved; no demand and/or supply of CSPO.

2 How would you qualify RSPO standards as compared to other parallel standards?

Cost Effective:				
Yes				
Robust:				
Yes				
Simpler to Comply	:0:			
similar				

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Try to comply with RSPO P&C at our own mills and plantations; promote RSPO vision to all our stakeholders thru meetings and workshops; disclose our RSPO practices to all levels of the organization

#### 4 Other information on palm oil (sustainability reports, policies, other public information):

We have an internal sustanability report; we comply with all legal environmental requirements, including licenses in all our subsidiaries.