Particulars

About Your Organisation

Organisation Name

Industrias Ales C.A.

Corporate Website Address

http://www.ales.com.ec

Primary Activity or Product

- Processor and/or Trader
- Manufacturer
- Wholesaler and/or Retailer

Related Company(ies)

No

Membership

Membership Number	Membership Category	Membership Sector
2-0303-12-000-00	Ordinary	Palm Oil Processors and/or Traders

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer

1.2 Operation and Certification Progress

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use? $\ensuremath{\text{Yes}}$

1.3 Total volume of all palm oil products processed and/or traded in the year in the year (Tonnes)

1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year 43,049.00 Tonnes

1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year 1,624.00 Tonnes

1.3.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year 26,000.00 Tonnes

1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year 70,673.00 Tonnes

1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):

No [Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)
1.4.1	Mass Balance			
1.4.2 \$	Segregated			
1.4.3 I	dentity Preserved			
	Total volume of Oil Palm processed and/or traded n the year that is RSPO-certified:			

1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe --% India --% China --% South East Asia --% North America --% 1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --% India --% China --% South East Asia --% North America --%

Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2018

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2020

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

2015 - 2017 start implementing recommendation of initial audited report. 2018 auditing towards RSPO certification.

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2023

2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

-We expect to start an agressive marketing campaing among our customers mentioning the benefits in consuming RSPO based products. - All our products should be labeled containing RSPO.

2.6 Which countries that your organization operates in do the above own-brand commitments cover?

Ecuador

GHG Emissions

3.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

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3.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

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Actions for Next Reporting Period

4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

Work to promote the production of palm oil complying with the RSPO P&C along the supply chain.

Reasons for Non-Disclosure of Information

5.1 If you have not disclosed any of the above information please indicate the reasons why

Other

Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

6.2 Where relevant, what prevents you from trading/processing only CSPO?

There is no RSPO oil supply in the country.

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

No

Please explain why:

We are willing to uptake physical CSPO according to our demand.

7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

Our market thus far does not require the use of CSPO.

Concession Map

Do you agree to share your concession maps with the RSPO?

No

Please explain why: --

Consumer Goods Manufacturers

Operational Profile

- 1.1 Please state what your main activity(ies) is/are within manufacturing
 - End-product manufacturer
 - Ingredient manufacturer
 - Food Goods
 - Margarine
 - Cooking & Frying Oil
 - Home & Personal Care Goods
 - Detergents
 - Soap Tablets
 - Manufacturing on behalf of other third party brands

Operations and Certification Progress

2.1 Do you have a system for calculating how much palm oil and palm oil products you purchased?

Yes

2.2.1 Do you manufacture for:

Both Private Label and Own Brand

2.2.2 Total volume of Refined Palm Oil or Refined, bleached, and deodorized (RBD) Oil Palm sold in the year:

43049.00

2.2.3 Total volume of refined Palm Kernel Oil sold in the year:

1624.00

2.2.4 Total volume of other Palm Oil Derivatives and Fractions sold in the year:

26000.00

2.2.5 Total volume of all oil palm products you sold in the year:

70673.00

2.3 Palm oil volume sold in the year in your own brands that is sourced through RSPO-certified physical supply chains:

In Your Own Brand

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim				
2	Mass Balance				
3	Segregated				
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified				

In Your Private Label

No	Description	Refined palm oil/Refined, bleached, and deodorized (RBD) oil palm (Tonnes)	Palm Kernel Oil (Tonnes)	Palm based derivatives or fractions (Tonnes)	Volume of Palm Kernel Expeller used / processed and/or traded in the year (Tonnes)
1	Book & Claim				
2	Mass Balance				
3	Segregated				
4	Identity Preserved				
5	Total volume of oil palm products that is RSPO-certified				

2.4.1 What type of products do you use CSPO for?

2.5 What is the percentage of certified sustainable palm oil in the total oil palm products your company sells in:

Europe --% India --% China --% South East Asia --% North America --% South America --%

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2.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --% India --% China --% South East Asia --% North America --% South America --%

Time-Bound Plan

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2019

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2020

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2022

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

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3.5 Does your company use CERTIFIED SUSTAINABLE PALM OIL products in goods you manufacture on behalf of other companies?

n

3.6 Which countries that your organization operates in do the above commitments cover?

- Ecuador

3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies

We expect start using CSPO in our own brands in 2018 We expect to use 100% CSPO in own brands in 2022

3.8 Date of first supply chain certification (planned or achieved)

2022

Trademark Related

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

Yes

Please state for which product range(s) you intend to apply the Trademark and when you plan to start

Oils and fats

Year: 2018

GHG Emissions

5.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

It is not required. There is no local practice.

5.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

No GHG emmisions are assesing.

Actions for Next Reporting Period

6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.

No actions

Reasons for Non-Disclosure of Information

7.1 If you have not disclosed any of the above information, please indicate the reasons why

Data Unknown

- Others:

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Application of Principles & Criteria for all members sectors

8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- □ Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement
- Mone of the above

8.2 What steps will/has your organization taken to support these policies?

Commitments to CSPO uptake

As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

No

Please explain why

There is no CSPO supply in the country.

9.1 Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why

The local market does not demand CSPO.

Concession Map

10.1 Does your company or any subsidiary of your company own or manage oil palm plantations?

No

Please explain why

Industrias Ales does not own palm oil plantations.

Retailers

Operational Profile

- 1.1 Please state what your main activities are within retailing
 - End-product manufacturer
 - Food Goods
 - Margarine
 - Cooking & Frying Oil
 - Home & Personal Care Goods
 - Detergents
 - Soap Tablets

Operations and Certification Progress

2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

2.2.1 Total volume of Crude Palm Oil processed and/or traded in the year:

43049.00

2.2.2 Total volume of Palm Kernel Oil processed and/or traded in the year:

1624.00

2.2.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year:

26000.00

2.2.4 Total volume of all palm oil and palm oil derived products you processed and/or traded in the year:

70673.00

2.3 Palm Oil volume used in the year in your own brand produts that is RSPO certified

No	Description	Crude Palm Oil (Tonnes)	Palm Kernel Oil (Tonnes)	All other palm-based derivatives and fractions (Tonnes)
2.3.1	Book & Claim			
2.3.2	2 Mass Balance			
2.3.3	3 Segregated			
2.3.4	Identity Preserved			
2.3.5	Total volume of palm oil used that is RSPO-certified:			

2.4 Volume of all other palm-based derivatives and fractions covered by Book & Claim

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Time-Bound Plan

3.1 Date expected to start (or year started) using RSPO-certified palm oil products - own brand

2018

3.2 Date expected to be (or already) using 100% RSPO certified palm oil products from any supply chain option - own brand

2022

3.3 Date expected to be using 100% RSPO certified oil palm from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2022

3.4 Does your company use palm oil in products you sell on behalf of other companies?

Yes

3.5 Do your (own brand) commitments cover your companies global use of palm oil?

Yes

3.6 Which countries that your organization operates in do the above own-brand commitments cover?

Ecuador

3.7 What are your interim milestones towards achieving these RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies

- Start using CSPO in 2018 - Use of 100% CSPO in 2022

3.8 Does your company have a Time-Bound Plan for the use of palm oil in the products you sell on behalf of other companies?

No

Trademark Related

4.1 Do you use or plan to use the RSPO Trademark on your own brand products?

End-product manufacturer
Ingredient manufacturer
Food Goods
Home & Personal Care Goods

- Solution Own-brand
- □ Manufacturing on behalf of other third party brands
- Biofuels
- Adhesives
- □ Manufacturer of candles
- Trade Association
- Other:

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information, please indicate the reasons why

Unknown

Application of Principles & Criteria for all members sectors

7.1 Do you have (a) policy/ies, that are in line with RSPO P&C such as:

□ Water, land, energy and carbon footprints

- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement
- Mone of the above

7.2 What steps will/has your organization taken to support these policies?

Commitments to CSPO uptake

8 As you don"t source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

No

Please explain why?

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8.1 Do you have plans to immediately cover the differences/gap using Book & Claim?

No

Concession Map

GHG Emissions

10.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why:

10.2 Do you publicly report the GHG emissions of your operations?

No

Please explain why

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Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

There is no national interpretation of RSPO P&C. There is no local resources to audit and certificate in RSPO. High costs in implementing RSPO P&C

2 How would you qualify RSPO standards as compared to other parallel standards?

Cost Effective:
Yes
Robust:
Yes
Simpler to Comply to:
No
3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)
Promoting throughout supply-chain RSPO P&C and among customers and employees the global benefits.
4 Other information on palm oil (sustainability reports, policies, other public information)

N/A