# **Particulars**

bout Your Organisation					
1.1 Name of your organization					
BETASOAP Sp. z o.o.					
1.2 What is/are the primary activity(ies) or product(s) of your organization?					
☐ Oil Palm Growers					
☐ Palm Oil Processors and/or Traders					
☑ Consumer Goods Manufacturers					
☐ Retailers					
☐ Banks and Investors					
☐ Social or Development Organisations (Non Governmental Organisations)					
☐ Environmental or Nature Conservation Organisations (Non Governmental Organisations)					
☐ Affiliate Members					
☐ Supply Chain Associate					
I.3 Membership number					
4-0339-13-000-00					
1.4 Membership category					
Ordinary					
1.5 Membership sector					
Consumer Goods Manufacturers					

# **Consumer Goods Manufacturers**

1.1 Please state what your main activity(ies) is/are within manufacturing

# **Operational Profile**

Manufacturing on behalf of other third party brands
Operations and Certification Progress
2.1 Please include details of all operations using palm oil, majority owned and/or managed by the member and/or related entities
2.1.1 In which markets where you operate, do you manufacture goods with palm oil and oil palm products?
■ Poland
2.1.2 In which markets where you operate, do you calculate how much palm oil and oil palm product there is in the goods you manufacture?
■ Poland
2.2 Volumes of palm oil and oil palm products (Tonnes)
2.2.1 Total volume of Crude and Refined Palm Oil used in the year (Tonnes) 5,644
2.2.2 Total volume of Crude and Refined Palm Kernel Oil used in the year (Tonnes) 1,411
2.2.3 Total volume of Palm Kernel Expeller used in the year (Tonnes)
2.2.4 Total volume of other palm-based Derivatives and Fractions used in the year (Tonnes)
2.2.5 Total volume of all palm oil and oil palm products used in the year (Tonnes) 7,055

# 2.3 Volume of palm oil and oil palm products used in the year in your own brand products that are RSPO-certified (in tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 Book and Claim from Mill / Crusher*	-	-	-	-
2.3.2 Book and Claim from Independent Smallholder*	-	-	-	-
2.3.3 Mass Balance	-	-	-	-
2.3.4 Segregated	-	-	-	-
2.3.5 Identity Preserved	-	-	-	-
2.3.6 Total volume	-	-	-	-

# 2.4 Volume of RSPO certified sustainable palm oil and oil palm products sold to other RSPO certified companies $\mathbf{0}$ (in tonnes)

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Book and Claim from Mill / Crusher	-	-	-	-
2.4.2 Book and Claim from Independent Smallholder	-	-	-	-
2.4.3 Mass Balance	-	-	-	-
2.4.4 Segregated	-	-	-	-
2.4.5 Identity Preserved	-	-	-	-
2.4.6 Total volume	-	-	-	-

# 2.5 What is the percentage of RSPO Certified Sustainable Palm Oil in the total palm oil used by your company in the following regions:

2.5.1 Africa	
2.5.2 Australasia	
2.5.3 China	
2.5.4 Europe (incl.Russia)	12%
2.5.5 India	
2.5.6 North America	
2.5.7 South America	
2.5.8 Indonesia	
2.5.9 Malaysia	
2.5.10 Middle East	
2.5.11 Rest of Asia	

#### **Time-Bound Plan**

3.1 Date of first supply chain certification (planned or achieved)

2016

3.2 Date expected to/or started to use any RSPO certified sustainable palm oil and oil palm products in your own brand products

2020

### If target has not been met, please explain why:

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100%. In case Betasoap launches any product based on palm oil in its own brand (which in current business plan for the coming 10 years is not planned), it will start using CSPO and CSPKO immediately.

3.2.1 Referring to 3.2, in which markets where you operate do these commitments cover?

3.3 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from any supply chain option in your own brand products

2020

### If target has not been met, please explain why:

Betasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100%. In case Betasoap launches any product based on palm oil in its own brand (which in current business plan for the coming 10 years is not planned), it will start using CSPO and CSPKO by 2022.

С	.4 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from physical supply hains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products
E la	target has not been met, please explain why: setasoap currently does not have any own brand and it is private label manufacturer and subcontractor in 100%. In case Betasoap aunches any product based on palm oil in its own brand (which in current business plan for the coming 10 years is not planned), it will start using CSPO and CSPKO by 2030.
3	.5 Referring to 3.3 and 3.4, In which markets where you operate do these commitments cover?
Д	pplies Globally
	.6 Does your company use RSPO certified sustainable palm oil and oil palm products in goods you manufacture on ehalf of other companies?
Y	Yes The state of t
	.7 Does your company have a Time-Bound Plan to only use RSPO certified palm oil and oil palm products in the goods ou manufacture on behalf of other companies?
Ν	lo
Tra	ademark Related
4	.1 Do you use or plan to use the RSPO Trademark on your own brand of products?
Ν	lo
P	lease explain why
la	setasoap currently does not have any own brand as it is private label manufacturer and subcontractor in 100%. In case Betasoap aunches any product in its own brand, which will be produced based on palm oil products, it will consider using RPO trademark nen.
Ac	tions for Next Reporting Period
	.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil alm products along the supply chain
	roject Managers to include CSPO/CSPKO in discussions with retail brand customers and propose on voluntary basis to include CSPO/CSPKO in retail brand products.
Re	asons for Non-Disclosure of Information
6	.1 If you have not disclosed any of the above information, please indicate the reasons why
C	Other

Application of Principles & Criteria for all members sectors

- Others:

☐ None of the above

7.1 Related to your sourcing	g, do you have (a) policy/ies,	, that are in line with the RSPO P&C such as
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☑ Water, land, energy and carbon footprints
Uploaded file: M-Policies-to-PNC-waterland.pdf For administration purpose, attachment files are renamed automatically
✓ Land Use Rights
Uploaded file: M-Policies-to-PNC-landuseright.pdf For administration purpose, attachment files are renamed automatically
☑ Ethical conduct and human rights
Uploaded file: M-Policies-to-PNC-ethicalconducthr.pdf For administration purpose, attachment files are renamed automatically
☑ Labour rights
Uploaded file: M-Policies-to-PNC-laborrights.pdf For administration purpose, attachment files are renamed automatically
✓ Stakeholder engagement
Uploaded file: M-Policies-to-PNC-stakeholderengagement.pdf For administration purpose, attachment files are renamed automatically

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

#### Comment:

We organised a training for all the sales team in order to explain RSPO certification rules, the idea behind certified PO and PKO and importance of switching to sustainable raw materials. Our project managers are equipped in proper knowledge to indicate all benefits of CPO and CPKO usage, so they can convince our customers to move from regular products to sustainable ones. As Betasoap is 100% subcontractor and Private Label manufacturer we have to agree all the details of our products with our business partners.

7.3 Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

#### Please explain why

Betasoap currently does not have any own brand as it is private label manufacturer and subcontractor in 100%. As such, Betasoap has to agree all the details of our products with our business partners, who are responsible for the brands.

#### **GHG Footprint**

8.1 Are you currently reporting any GHG footprint?

No

#### Please explain why

For the moment Betasoap does not publish CSR reports, however GHG emission is monitored and is included in Environmental Policy KPIs.

### Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

Yes, in 2030

## Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Working in B2B model (Betasoap is private label manufacturer and subcontractor), the most visible obstacle is the economic factor. Using CSPO requires additional costs to be incorporated in relatively cheap and basic product of soap bar. Encouraging customers to join the movement and share extra fees (premiums) is difficult and is perceived as an obstacle in increasing the number of products produced based on CSPO. The RSPO logo is not yet well known among customers in Europe, therefore there are difficulties to convince some of the customers to use RSPO CSPO in the products and cover extra costs.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Business to business education and promotion of RSPO model, technical suport.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

• No files were uploaded