

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Agroindustrias De Mapastepec Sa De Cv

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

2-0360-12-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Palm Oil Processors and/or Traders

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**Oil Palm Growers****Operational Profile****1.1 Please state your main activities as a palm oil grower**

- Oil palm grower & miller

**Operations and Certification Progress****2.1.1 Please state your number of estates/management units**

35

**2.1.2 Total land controlled/managed<sup>?</sup> for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)**

4,497.15 ha

**2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)**

0.00 ha

**2.1.4 Total land designated and managed as HCV areas**

1,143.28 ha

**2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4**

562.71 ha

**2.1.6 Total land under scheme/plasma smallholders certified**

0.00 ha

**2.1.6.1 Total land under scheme/plasma smallholders uncertified**

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**2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)**

6,203.14 ha

**2.2 Certification progress****2.2.1 Number of estates/Management Units certified**

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**2.2.2 Total certified area**

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**2.3 In which countries are your estates?****2.3.1 Indonesia - Please indicate which province(s)**

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**2.3.2 Malaysia - please indicate which state(s)**

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**2.3.3 Other - please indicate which country(ies)**

- Mexico

**2.4 New plantings and developments (Exclude replanting):****2.4.1 New area planted in this reporting period**

665.15 ha

**2.4.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?**

Yes

**2.5 Supply of Fresh Fruit Bunches (FFB)****2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?**

yes

**2.5.2 Please select:**

- Independent smallholders

**2.5.5 "Independent" smallholder operations that supply your organization:****2.5.5.1 Total FFB volume that is supplied**

305,924.13 Tonnes

**2.5.5.2 FFB volume supplied that is certified**

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**2.6 Fresh Fruit Bunches (FFB) processing operations****2.6.1 Number of Palm Oil Mills operated**

4

**2.6.2 Number of Palm Oil Mills certified**

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**2.7 Total Fresh Fruit Bunches processing production capacity****2.7.1 Total hourly FFB processing capacity (ton FFB/hr)**

135.00 Tonnes

**2.7.2 Total hourly kernel processing capacity (ton PK/hr)**

0.00 Tonnes

**Volume of RSPO-Certified oil palm products****3.1 Sold as RSPO Certified for CSPO & CSPK****3.1.1 Book and Claim**

0.00 Tonnes

**3.1.2 Mass Balance**

0.00 Tonnes

**3.1.3 Segregated**

0.00 Tonnes

**3.1.4 Identity Preserved**

0.00 Tonnes

**3.2 Sold under other schemes for CSPO & CSPK**

0.00 Tonnes

**3.4 Sold as conventional for CSPO & CSPK**

0.00 Tonnes

**3.4 Total Volume (Auto sum for 3.1 - 3.3)**

0.00 Tonnes

**Time-Bound Plan****4.1 Year of first RSPO P&C certification (planned or achieved)**

2019

**4.2 Year expected to achieve 100% RSPO certification of estates**

2019

**If target has not been met, please explain why:**

Only land area and states managed or owned directly by the company.

**4.3 Year expected to achieve 100% RSPO certification of scheme/associated smallholders and outgrowers**

2024

**If target has not been met, please explain why:**

Maybe this date will change later because we still do not have associated producers, we are working with a group of independent producers.

**4.4 Year expected to achieve 100% RSPO certification of independently sourced FFB**

2029

**If target has not been met, please explain why:**

Since 2017 conversations with a final client began and we achieved to jointly present a proposal for the RSSF program which includes a project to support 157 independent producers to obtain RSPO group certification. This will be a pilot project 2018-2021, which will allows us to set a more precise strategy to replicate this model through the rest of the supply chain.

**Concession Map****5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format here:**

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**5.2 Map data declaration****Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission**

650 hectares of oil palm were planted in some new areas included in the new plantation procedure approved by RSPO

**GHG Footprint****6.1 Are you currently assessing your operational GHG footprints using other tools/ methodology(s) than RSPO PalmGHG Calculator?**

Yes

Uploaded file: [opg-ghg-footprint.pdf](#)**Actions for Next Reporting Period****7.1 Outline actions that you will take in the coming year to advance your plans for certification**

Permanent training in good agricultural practices, social responsibility and environmental management. Compliance with the indicators of the standard of principles and criteria and collection of evidence. Internal audits. External audit.

**7.2 Outline actions that you will take in the coming year to promote CSPO along the supply chain**

Pilot program with a group of small independent producers. Training in sustainable palm cultivation. Strengthening technical assistance, making it more comprehensive: that engineers know about the crop and also about its environmentally and socially responsible management.

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**Reasons for Non-Disclosure of Information****8.1 If you have not disclosed any of the above information, please indicate the reasons why****Support Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

Yes

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**9.2 How are you supporting them?**

At middle of 2017 we submitted a proposal for the RSSF program to support 157 smallholders achieve RSPO certification which was approved and will begin to work in 2018. This program represents an effort of collaboration between different actors of the palm oil supply chain in Mexico, Oleopalma, Oleofinos, PepsiCo and RSPO. Throughout the project we will support the smallholders to adopt best agricultural and management practices through training, field visits, internal control system implementation and support to carry out all the assessments in order to comply with RSPO P&C.

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## Palm Oil Processors and Traders

### Operational Profile

#### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler

Other:

Agroindustrias de Mapastepec, S.A. de C.V. (mil)

Agroindustrias de Palenque, S.A. de C.V. (mil)

Palmicultores San Nicolás, S.P.R. de R.L (grower)

Palmicultores La Sombra, S.P.R. de R.L. (grower)

Although our operational profile is "Processors and traders" the correct one for us is "Palm oil growers" this is why the section is in blank.

### Palm Oil and Certified Sustainable Palm Oil Use

#### 2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

##### 2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Mexico

#### 2.2 Volumes of palm oil and oil palm products

##### 2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year

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##### 2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year

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##### 2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year

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##### 2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

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##### 2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year

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**2.3 Volumes of palm oil and oil palm products certified**

**2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	-	-	-	-

**2.3.2 How much RSPO certified products have you sold as certified (tonnes)**

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

**2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)**

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**2.3.4 How much RSPO certified products have you sold as conventional (tonnes)**

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**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

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**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:**

**2.5.1 Africa**

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**2.5.2 Australasia**

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**2.5.3 Europe (incl.Russia)**

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**2.5.4 North America**

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**2.5.5 South America**

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**2.5.6 Middle East**

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**2.5.7 China**

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**2.5.8 India**

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**2.5.9 Indonesia**

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**2.5.10 Malaysia**

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**2.5.11 Asia**

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**Time-Bound Plan**

**3.1 Year of first supply chain certification (planned or achieved)**

2019

**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities\***

**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

Non applicable. Previously described in Oil Palm Growers section

**Trademark Use**

**4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**If target has not been met, please explain why:**

Because we dont have any final products, this is not applicable for Oleopalma

**Actions for Next Reporting Period**



**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

Non applicable. Previously described in Oil Palm Growers section

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**Reasons for Non-Disclosure of Information****6.1 If you have not disclosed any of the above information please indicate the reasons why**

other

Non applicable to Oleopalma as we only represent oil palm growers and mills therefore we only submitted our answers in the "Oil palm Growers section"

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**Application of Principles & Criteria for all members sectors****7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
    - No file was uploaded
    - Related link: <http://oleopalma.com.mx/politicas/>
  - Land Use Rights
    - No file was uploaded
    - Related link: <http://oleopalma.com.mx/politicas/>
  - Ethical conduct and human rights
    - No file was uploaded
    - Related link: <http://oleopalma.com.mx/politicas/>
  - Labour rights
  - Stakeholder engagement
  - None of the above
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**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?****Comment:**

Permanent training in good agricultural practices, social responsibility and environmental management.

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**GHG Footprint****8.1 Are you currently reporting any GHG footprint?**

No

**Please state if you have any future plans to do so?**

Non applicable. Previously described in Oil Palm Growers section

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**Support for Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

Yes

**Please state the markets where you use or intend to apply the Trademark and when you plan to start**

At middle of 2017 we submitted a proposal for the RSSF program to support 157 smallholders achieve RSPO certification which was approved and will begin to work in 2018. This program represents an effort of collaboration between different actors of the palm oil supply chain in Mexico, Oleopalma, Oleofinos, PepsiCo and RSPO.

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## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Economic: The implementation of RSPO standards in Mexico is very expensive because the supply base consists by "micro" producers (of .5 ha). This way any activity requires a lot of human, financial and logistics resources. Also, a very high investment has to be made in infrastructure and in people to work in the fulfillment of the standard. Because of the lack of implementation of good agricultural practices, smallholders have a very low production rate. There aren't any certification bodies in Mexico, we need to bring them from Colombia, Brasil or Malasia. This makes more difficult to be audited to achieve the certification. Social: It's difficult to change the way of thinking of the companies and people of our supply chain. For example, smallholders don't use personal protection equipment, does not invest in fertilizers and their personal does not have social security. Environmental. Environmental impact studies and HCV assessments are very expensive. In Mexico there aren't any accredited experts and they must be brought from countries like Colombia, and Costa Rica. The company is making efforts to resolve this obstacles by being a member of FEMEXPALMA, that is an organization that gathers the first to links of the palm oil supply chain and has the main objective of helping the sector to become sustainable and to increase it's productivity. The company started a collaborative program to support smallholders achieve RSPO cerification through the RSSF application approved in the end of 2017.

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### 2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Oleopalma's Group has contributed in its areas of influence to generate environmental and social awareness through the Sustainability Area which main objective is to train the personel within the company and interested parties in environmental, social, safety and health issues, among others. In the social responsibility plan of Oleopalma's group, a program named PREAGO (for its acronym in Spanish, Oleopalma's Environmental Education Program) was created to reach basic education schools in marginal areas. Finnaly Oleopalma is collaborating with other final clients and NGO's in projects of "0" deforestation.

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### 3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded

Link: <http://oleopalma.com.mx/politicas/>

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