

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Cala Consultants Inc.

---

#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Grower
  - Processor and/or Trader
  - Consumer Goods Manufacturer
  - Retailer and/or Wholesaler
  - Bank and/or Investor
  - Social and/or Development NGO
  - Environmental and/or Conservation NGO
  - Supply Chain Associate
  - Affiliate
- 

#### 1.3 Membership number

8-0201-17-000-00

---

#### 1.4 Membership category

Organisations

---

#### 1.5 Membership sector

Affiliate

---

## Affiliate

### 1. Operational Profile

#### 1.1 What are the main activities of your organisation?

Cala Consultants Inc. was formed to provide consultancy and advisory services to agro-based industries in the oilseeds industry, particularly Oil Palm and all its derivatives. We are a multi-disciplinary consulting and engineering firm serving public, private and international agencies. Our track record spans over 40 years serving customers in Latin America, Africa, Asia and Europe. Our consultancy services include RSPO P&C and SC Certification.

---

#### 1.2 Does your organisation use and/or sell any palm oil?

No

---

#### 1.3 Activities undertaken to promote sustainable palm oil, the RSPO and/or members in the reporting period.

Adriana Cala has been certified by Proforest in P&C and SC for lead auditor by David Ogg Partners. Additionally Ms. Cala holds the ISO 9001 lead auditor certification, in addition to ISCC SCC. Our hope is to formally continue promoting RSPO P&C and the use of RSPO certified palm oil with our employees, stakeholders (customers) and consumers, whether processors or end-consumer. We actively participate in RSPO endorsed events and continue to work with our stakeholders in promoting the sustainable sourcing of palm oil.

We are an active member of NASPON, as chair of the education outreach committee.

As contract auditors, we promote and divulge and answer the many inquiries our stakeholders may have, promoting transparency and shared-responsibility to the the Principles and Criteria.

---

#### 1.4 What percentage of your organisation's overall activities focus on palm oil?

100%

---

#### 1.5 Did members of your staff participate in RSPO working and/or taskforce groups in the reporting period?

Yes

---

#### 1.6 Do you have any collaborations with the industry players/private sector to support them in the market transformation towards CSPO?

Yes

---

#### 1.7 How is your work on palm oil funded?

We are a consultancy company, hence we are self-funded.

---

### 2. Actions for Next Reporting Period

#### 2.1 Outline activities that you will take in the coming year to promote sustainable palm oil along the supply chain.

Our hope is to formally continue promoting RSPO P&C and the use of RSPO certified palm oil with our employees, stakeholders (customers) and consumers, whether processors or end-consumer.

We will continue to actively participate in RSPO endorsed events and continue to work with our stakeholders in promoting the sustainable sourcing of palm oil.

---

### 3. Challenges

**3.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

- Awareness of RSPO in the market
  - Difficulties in the certification process
  - Certification of smallholders
  - Competition with non-RSPO members
  - High costs in achieving or adhering to certification
  - Human rights issues
  - Insufficient demand for RSPO-certified palm oil
  - Low usage of palm oil
  - Reputation of palm oil in the market
  - Reputation of RSPO in the market
  - Supply issues
  - Traceability issues
  - Others
- 

Other:

---

**3.2 In addition to the actions already reported in this ACOP, how has your organisation supported the vision of RSPO to transform the market for sustainable palm oil in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

- Engagement with business partners or consumers on the use of CSPO
  - Engagement with government agencies
  - Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
  - Promotion of physical CSPO
  - Providing funding or support for CSPO development efforts
  - Research & Development support
  - Stakeholder engagement
  - Others
- 

Other:

---

**3.3 Please attach or add links to any other information from your organisation on your palm oil policies and activities (e.g.: sustainability reports, policies, other public information)**

-

---