#### RSPO Annual Communications of Progress 2018

#### **Particulars**

Ordinary

#### **About Your Organisation** 1.1 Name of your organization W C Rowe (Falmouth) Ltd 1.2 What is/are the primary activity(ies) or product(s) of your organization? Grower ☐ Processor and/or Trader ☐ Retailer and/or Wholesaler ☐ Bank and/or Investor ☐ Social and/or Development NGO ☐ Environmental and/or Conservation NGO ☐ Supply Chain Associate ☐ Affiliate 1.3 Membership number 4-1103-18-000-00 1.4 Membership category Consumer Goods Manufacturers 1.5 Membership sector

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#### **Consumer Goods Manufacturer**

1. Opera	. Operational Profile	
1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you		
	·	
	☐ Ingredient manufacturer	
	☐ Home & personal care goods manufacturer	
	✓ Own-brand manufacturer	
	✓ Manufacturing on behalf of other third-party brands	
	☐ Biofuels manufacturer	
	☐ Other	
Other:		
2. Palm	Oil and Certified Sustainable Palm Oil Use	
	ase include details of all operations using palm oil, owned and/or managed by the member and/or all entities that to the group.	
	which markets do you manufacture goods with palm oil and oil palm products?	
	the market(s)/country(ies) where you operate, do you calculate how much palm oil and oil palm product there is in ods you manufacture?	
Yes		
2.2 Volu	umes of palm oil and oil palm products purchased	
221 Ta	otal volume of crude and refined palm oil used in the year (tonnes)	
	volume of crude and refined paint on used in the year (tornies)	
459.00		
2.2.2 To	otal volume of crude and refined palm kernel oil used in the year (tonnes)	
	,	
286.00		
2.2.3 To	otal volume of palm kernel expeller used in the year (tonnes)	
0.00		
2.2.4 To	otal volume of other palm-based derivatives and fractions used in the year (tonnes)	
	,	
0.00		

2.2.5 Total volume of all palm oil and oil plam products used in the year (tonnes)

745.00

2.3 Volume of palm oil and oil palm products used in the year in your own brand products that are RSPO-certified (in tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 Book and Claim from Mill / Crusher	-	-	-	-
2.3.2 Book and Claim from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance	459	286	-	-
2.3.4 Segregated	<del>-</del>	-	-	-
2.3.5 Identity Preserved	<u>-</u>	-	-	-
2.3.6 Total volume	459	286	-	-

2.4 Volume of RSPO-certified palm oil and oil palm products sold to 3rd party RSPO certified companies (in tonnes)

Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
<u>-</u>	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
-	-	-	-
	Refined Palm Oil -	Crude and Refined Palm Kernel Oil	Crude and Refined Palm Kernel Expeller Oil

2.5 According to the information you have provided in this questionnaire, your company has not reached 100% sustainable palm yet by using the four supply chain models (Book and Claim, MB, SG, IP). Do you have plans to immediately cover the gap by using RSPO Credits?

2.5.1	When d	lo you pl	an to cover	the gap by	y using RSF	O Credits?
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2.5.2 Please explain why

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2.6 What is the percentage of RSPO Certified Sustainable Palm Oil in the total palm oil used by your company in the following regions:	
2.6.1 Africa	
0%	
2.6.2 Oceania	
0%	
2.6.3 Europe	
100%	
2.6.4 North America	
0%	
2.6.5 Latin America	
0%	
O C C Middle Feet	
2.6.6 Middle East 0%	
2.6.7 China 0%	
<b>2.6.8 India</b> 0%	
2.6.9 Indonesia	
0%	
2.6.10 Malaysia	
0%	
2.6.11 Rest of Asia	
0%	
. Time-Bound Plan	
3.1 Year of first supply chain certification (planned or achieved)	
N/A	

3.2 Year expected to/or started to use any RSPO-certified sustainable palm oil and oil palm products in your own brand products
N/A
3.2.1 If target has not been met, please explain why.
N/A
3.3 Year expected to be using 100% RSPO-certified sustainable palm oil and oil palm products from any supply chain option in your own brand products.
N/A
3.3.1 If target has not been met, please explain why.
N/A
3.4 Year expected to be using 100% RSPO-certified sustainable palm oil and oil palm products from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products.  N/A
3.4.1 If target has not been met, please explain why.
N/A
3.4.2 Which markets do these commitments cover?
United Kingdom
3.5 Does your company use RSPO-certified sustainable palm oil and oil palm products in goods you manufacture on behalf of other companies?
Yes
3.6 Does your company have a Time-Bound Plan to only use RSPO-certified sustainable palm oil and oil palm products i the goods you manufacture on behalf of other companies?
Yes
3.7 When do you expect all products you manufacture to only contain RSPO-certified sustainable palm oil and oil palm products?
N/A
. Trademark Use
4.1 Do you use or plan to use the RSPO Trademark on your own brand products?
No
4.2 Please select the countries where you use or intend to apply the Trademark.
<del></del>

4.2.1 Please state the year that you started using the RSPO Trademark or the year you plan to start using the RSPO Trademark.		
4.3 Please	explain why	
	Challenging reputation of palm oil	
	Confusion among end-consumers	
	Costs of changing labels	
	Difficulty of applying for RSPO Trademark	
	Lack of customer demand	
	Limited label space	
	Low consumer awareness	
	Low usage of palm oil	
	Risk of supply disruption	
	Others	
Other:		
Othici.		
5.1 Outline palm prod	for Next Reporting Period  actions that you will take in the coming year to promote the use of RSPO-certified sustainable palm oil and oil acts along the supply chain.  source palm oil products only from RSPO certified sources	
Non-Dis	closure of Information	
may choos data on an	ation in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members are not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data 2 displayed publicly.	
Applicat	ion of Principles & Criteria for all member sectors	
	I to company's procurement or operations, do you have organisational policies that are in line with the RSPO ct all relevant options.	
7.1.A Wate	r, land, energy and carbon footprints	
File: Link: N/A		
,		
7.1.B Land	use rights	
File: Link: N/A		
_ink: N/A		

7.1.C Ethical conduct and human rights
File: Link: N/A
7.1.D Labour rights
File: Link: N/A
7.1.E Stakeholder engagement
File: Link:
7.1.F None of the above. Please explain why.
N/A
7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?
N/A
8. Greenhouse Gas (GHG) Footprint
8.1 Are you currently reporting any GHG footprint?
No
8.1.1 Please upload your publicly available GHG report
File:
8.1.1.1 OR please insert the URL to the GHG section of your corporate website.
Link:
8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.
Monitoring but not calculating / recording at present
8.3 What methodology are you using to calculate your GHG footprint?
N/A
9. Support for Oil Palm Smallholders
9.1 Are you currently supporting any oil palm Independent Smallholder groups?
No
9.2 How are you supporting them?
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.Z.Z V	hen do you plan to start your support for oil palm Independent Smallholders?
Cha	ıllenges
0.1 W	hat significant economic, social or environmental obstacles have you encountered in the production, procurement d/or promotion of CSPO and what efforts did you make to mitigate or resolve them?
	☐ Awareness of RSPO in the market
	☐ Difficulties in the certification process
	✓ Certification of smallholders
	☐ Competition with non-RSPO members
	☐ High costs in achieving or adhering to certification
	☐ Human rights issues
	☐ Insufficient demand for RSPO-certified palm oil
	□ Low usage of palm oil
	Reputation of palm oil in the market
	Reputation of RSPO in the market
	☐ Supply issues
	☐ Traceability issues
	☐ Others
	addition to the actions already reported in this ACOP, how has your organisation supported the vision of RSPO to
	☐ Engagement with business partners or consumers on the use of CSPO
	☐ Engagement with government agencies
	☐ Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
	Promotion of physical CSPO
	☐ Providing funding or support for CSPO development efforts
	Research & Development support
	☐ Stakeholder engagement
	✓ Others
)ther:	
	ue to engage with customers and consumers on the value of certified sustainable palm oil
Other:	ue to engage with customers and consumers on the value of certified sustainable palm oil.