### **Particulars**

Organisation Name	Pilot Chemical Company
Corporate Website Address	http://www.pilotchemical.com
Primary Activity or Product	Processor and/or Trader
Related Company(ies)	None
Country Operations	USA
Membership Number	2-0339-12-000-00
Membership Type	Ordinary Members
Membership Category	Palm Oil Processors and Traders
Primary Contacts	Robert E. Rechtin Address: 2744 E. Kemper RoadCincinnati, Ohio 45241 Cincinnati United States 45241
Person Reporting	David Pollard

### Other information on palm oil:

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Particulars Page 1/7

## **Palm Oil Processors and Traders**

## **Operational Profile**

1. What are the main activities of your organisation?
■ Post-refinery processor
Other:
Operations and Certification Progress
2. Do you have a system for calculating how much palm oil and palm oil products you use?
Yes
3. Total volume of all palm oil products handled in the year:
3.1. Total volume of Crude Palm Oil handled in the year:
3.2. Total volume of Palm Kernel Oil handled in the year:
3.3. Total volume of other Palm Oil Derivatives and Fractions handled in the year:
5086
3.4. Total volume of all palm oil and palm oil derived products handled in the year:
5086
4. Volume of Crude Palm Oil that is RSPO-certified
4.1. Book & Claim
4.2. Mass Balance
4.3. Segregrated
4.4. Identity Preserved

4.5. Total volume of Crude Palm Oil handled that is RSPO-certified:
5. Volume of Palm Kernel Oil handled in the year that is RSPO-certified
5.1. Book & Claim
5.2. Mass Balance
5.3. Segregrated
5.4. Identity Preserved
5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified
6. Volume of all other palm-based derivatives and fractions handled in the year that is RSPO-certified
6.1. Book & Claim
6.2. Mass Balance
6.3. Segregrated
6.4. Identity Preserved
6.5. Total volume of palm-based derivatives and fractions handled that is RSPO-certified
7. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?  No
Report on suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

#### **Time-Bound Plan**

8. Date of first supply chain certification (planned or achieved)

2014

9. Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2017

- 10. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?
  - 2014 Planned start of supply chain certification
  - 2015 Planned to conduct supply chain certification
  - 2016 Planned to conduct supply chain certification
  - 2017 Planned to acheive supply chain certification
- 11. Timebound plan Year expected to only 'handle/supply' RSPO certified oil palm products

2022

- 12. What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)?
  - 2014 Begin discussion with suppliers
  - 2016 Evaluate RSPO certified raw materials
  - 2018 Evaluate offering RSPO certified product
  - 2020 Offer RSPO certified products
  - 2022 Offer RSPO certified products
- 13. How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

We only offer products that are produced from raw materials supplied by RSPO members.

14. Do you plan to use the RSPO trademark?

No

If yes, when do you plan to apply for the trademark license?

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15. Which countries that your organization operates in do the above commitments cover?

USA

### **Actions for Next Reporting Period**

16. Outline actions that will be taken in the coming year to promote sustainable palm oil

We only offer products that are produced from raw materials supplied by RSPO members.

17. Does your company have a public commitment relating to the GHG emissions of your operations?

No

Public commitment relating to the GHG emissions

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18. Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?
No
Public commitment to only purchase palm oil from suppliers that disclose their GHG emissions
<del></del>
Reasons for Non-Disclosure of Information
19. If you have not disclosed any of the above information please indicate the reasons why
- Other reason:
<del></del>
Application of Principles & Criteria for all members sectors
20. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C
■ Water, land, energy and carbon footprints
Water, land, energy and carbon footprints policy
<del></del>
Land use rights policy
<del></del>
Ethical conduct and human rights policy
<del></del>
Labour rights policy
Stakeholder engagement policy
20.1. If none, please specify if/when you intend to develop one
<del></del>
21. What steps will your organization take to minimize its resource footprints?
We are members of the SOCMA ChemStewards program for which some of the core priciples include product stewardship, Resource management and waste minimization.
22. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?
As a company that operates only in the USA, we follow all applicable regulations in regards to ethical conduct and industrial practices.

23. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?

No

24. Where relevant, what prevents you from trading/processing only CSPO?

CSPO is not offered by many suppliers and the cost of CSPO is prohibitive.

25. Are you sourcing 100% physical CSPO?

No

Details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why

We plan to follow the lead of our supplier and how they utilize the Mass Balance supply chain system.

26. Has your company integrated aspects of traceability into any other products handled? If so, how?

No

Engagement with key suppliers.

# Challenges

1. Significant economic, social or environmental obstacles
Our suppliers do not currently offer CSPO and when it does become available the cost will be premium.
2. How would you qualify RSPO standards as compared to other parallel standards?
<del></del>
Cost Effective:
No
Robust:
Yes
Simpler to Comply to:
No
3. How has your organization supported the vision of RSPO to transform markets?

Challenges Page 7/7