#### **Particulars**

About Your Organisation	
1.1 Name of your organization	
Juchem Food Ingredients GmbH	
1.2 What is/are the primary activity(ies) or product(s) of your organization?	
☐ Grower	
✓ Processor and/or Trader	
☐ Consumer Goods Manufacturer	
☐ Retailer and/or Wholesaler	
☐ Bank and/or Investor	
☐ Social and/or Development NGO	
☐ Environmental and/or Conservation NGO	
☐ Supply Chain Associate	
☐ Affiliate	
1.3 Membership number	
2-0185-10-000-00	
1.4 Membership category	
Palm Oil Processors and/or Traders	
1.5 Membership sector	
Ordinary	

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### Processor and/or Trader

1. Oper	1. Operational Profile				
1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you					
	☐ Refiner of CPO and PKO				
	☑ Trader with physical possession				
	☐ Trader without physical possession				
	☐ Palm kernel crusher				
	☐ Power, energy and biofuel				
	☐ Animal feed producer				
	☐ Producer of oleochemicals				
	☐ Distributor and wholesaler				
	☐ Other				
Other:					
2.1 Ple	Oil and Certified Sustainable Palm Oil Use ase include details of all operations using palm oil owned and/or managed by the member and/or all entities that to the group.				
belong	to the group.				
-					
Austria	n which markets do you sell goods containing palm oil and oil palm products?  , Belgium , Czech Republic , Denmark , France , Germany , Greece , Italy , Luxembourg , Netherlands , Poland , Portugal , ia , Spain , Switzerland , United Kingdom				
	umes of palm oil and oil palm products				
2.2 70.	unios of paint on and on paint products				
224 T	etal valume of avude and refined nalm oil handled/traded/avecaced in the year (tennes)				
2.2.1	otal volume of crude and refined palm oil handled/traded/processed in the year (tonnes)				
0.00					
2.2.2 T	otal volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)				
0.00					
2.2.3 T	otal volume of palm kernel expeller handled/traded/processed in the year (tonnes)				
0.00					
2.2.4 T	otal volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)				
3,706.0	00				
3,7 00.0					
225 T	otal volume of all palm oil and oil palm products used in the year (tonnes)				
2.U I	can retained to an pain on and on pain products assume the year (termics)				
3,706.0					

#### 2.3 Volumes of palm oil and oil palm products certified

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	<u>-</u>	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	-
2.3.3 Mass Balance (MB)	-	-	-	1850
2.3.4 Segregated (SG)	<u>-</u>	-	-	1635
2.3.5 Identity Preserved (IP)	-	-	-	-
2.3.6 Total volume (tonnes)	<u>-</u>	-	-	3485

#### 2.4 Volume sold in the year that is RSPO-certified (tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)	-	-	-	1850
2.4.2 Segregated (SG)	-	-	-	1635
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	-	-	-	3485

2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?

0.00

2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?

20.00

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:

2.5.1 Africa

0%

2.5.2 Oceania

0%

2.5.3 Europe

100%

2.5.4 North America
0%
2.5.5 Latin America
0%
2.5.6 Middle East
0%
2.5.7 China
0%
2.5.8 India
0%
2.5.9 Indonesia
0%
2.5.10 Malaysia
0%
2.5.11 Rest of Asia
0%
3. Time-Bound Plan
3.1 Year of first supply chain certification (planned or achieved).
2012
3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.
2017
3.2.1 If target has not been met, please explain why.
3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.
2019
3.3.1 If target has not been met, please explain why.
We produce Palm Oil products under our own brand. Also we produce different products as toll sprayer for several companies and in this case the raw material is supplied by our Customer. We have no influence to this toll spraying raw material. We planned to archieve 100 % use of RSPO certified products for 2017. 2018 was a new Business with conventional Palm Oil Product for a PL Production, Customer refused RPSO-certified goods because of the higher Price. For 2019, the business is converted to RSPO-certified goods.

Processor and/or Trader Form

.4.1 If target has not been met, please explain why.  .5 Which countries do these commitments cover?  .ustria, Belgium, Bulgaria, Croatia, Czech Republic, Denmark, France, Germany, Greece, Hungary, Luxembourg,  .facedonia, Netherlands, Poland, Portugal, Slovakia, Spain, Switzerland, United Kingdom  .6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your  ustomers?  We participate in Meetings about RSPO as well as talk directly to our customers about the Advantages of RSPO. We mention in  ur product portfolio and our Company presentation that we are RSPO certified and very conscious about the Topic sutainability  n 2016 we sent a Mailing to our customers about Sustainable Palmoil and inform about our conversion from conventional to  ustainable Palm Oil products in our product Portfolio.  Trademark Use  .1 Do you use or plan to use the RSPO Trademark on your own brand products?
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lo
.2 Please select the countries where you use or intend to apply the Trademark
.2.1 Please state the year when you began or plan to begin to apply the Trademark
.3 Please explain why
☐ Challenging reputation of palm oil
☐ Confusion among end-consumers
☐ Costs of changing labels
☐ Difficulty of applying for RSPO Trademark
☐ Lack of customer demand
☐ Lack of customer demand ☐ Limited label space ☐ Low consumer awareness
☐ Lack of customer demand ☐ Limited label space ☐ Low consumer awareness ☐ Low usage of palm oil
□ Lack of customer demand □ Limited label space □ Low consumer awareness □ Low usage of palm oil □ Risk of supply disruption
☐ Lack of customer demand ☐ Limited label space ☐ Low consumer awareness ☐ Low usage of palm oil
□ Lack of customer demand □ Limited label space □ Low consumer awareness □ Low usage of palm oil □ Risk of supply disruption

5. Actions for Next Reporting Period

5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.

As stated previously we intend to increase the sales of sustainable palm by informing our customers and emphasising the benefits of the RSPO and the production of sustainable palm Oil. We organize presentation for end consumers to explain and persuade them from the Advantages of Sustainable Palm oil

#### 6. Non-Disclosure of Information

6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member's data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.

Yes - Display Publicly

#### 7. Application of Principles & Criteria for all member sectors

7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.

File: Link: http://www.juchem.de/Wir-ueber-uns/Philosophie		
7.1.B Land use rights		
File: Link: http://www.juchem.de/Wir-ueber-uns/Philosophie		
7.1.C Ethical conduct and human rights		
File: Link: http://www.juchem.de/Wir-ueber-uns/Philosophie		
7.1.D Labour rights		
File: Link: http://www.juchem.de/Wir-ueber-uns/Philosophie		
7.1.E Stakeholder engagement		
File: Link:		
7.1.F None of the above. Please explain why.		

7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

We use the brochure of FACT about Sustainable Palmoil in German "Fakt ist nachhaltiges Palmöl"

#### 8. Greenhouse Gas (GHG) Footprint

8.1 Are you currently reporting any GHG footprint?

No

File: - Link: -	
Link: ·	
	-
8.1.2	OR please insert the URL to the GHG section of your corporate website.
Link:	
	ease explain and justify why you are not calculating your GHG footprint. Please include any future plans you may to calculate your GHG footprint.
	re a small Company and have not the financial ressources to asses the GHD emissions. Never the less we have strong st to do so.
8.3 W	hat methodology are you using to calculate your GHG footprint?
-	
Sun	port for Oil Palm Smallholders
_	
	re you currently supporting any oil palm Independent Smallholder groups?
No	
9.2 H	ow are you supporting them?
-	
921	Do you have any future plans to support oil palm Independent Smallholders?
3.2.1	bo you have any future plans to support on pain independent smallfolders:
No	
000	
9.2.2	If yes, when do you plan to start your support for oil palm Independent Smallholders?
9.2.2	lf yes, when do you plan to start your support for oil palm Independent Smallholders?
-	
-	If yes, when do you plan to start your support for oil palm Independent Smallholders?
- 0. Ch 10.1 V	allenges Vhat significant economic, social or environmental obstacles have you encountered in the production, procuremen
- 0. Ch 10.1 V	allenges
- 0. Ch 10.1 \	allenges What significant economic, social or environmental obstacles have you encountered in the production, procuremen nd/or promotion of CSPO and what efforts did you make to mitigate or resolve them?
- 0. Ch 10.1 V	allenges  What significant economic, social or environmental obstacles have you encountered in the production, procuremen nd/or promotion of CSPO and what efforts did you make to mitigate or resolve them?  Awareness of RSPO in the market
- 0. Ch 10.1 V	allenges  What significant economic, social or environmental obstacles have you encountered in the production, procuremental obstacles have you encountered in the production procuremental obstacles have you encountered in the production, procuremental production in the production process.  ■ Difficulties in the certification process
- 0. Ch 10.1 V	allenges  What significant economic, social or environmental obstacles have you encountered in the production, procuremental obstacles have you encountered in the production of the
- 0. Ch 10.1 V	allenges  What significant economic, social or environmental obstacles have you encountered in the production, procuremental or promotion of CSPO and what efforts did you make to mitigate or resolve them?  Awareness of RSPO in the market  Difficulties in the certification process  Certification of smallholders  Competition with non-RSPO members
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- 0. Ch 10.1 V	allenges  What significant economic, social or environmental obstacles have you encountered in the production, procurement of CSPO and what efforts did you make to mitigate or resolve them?  ✓ Awareness of RSPO in the market  □ Difficulties in the certification process  □ Certification of smallholders  ✓ Competition with non-RSPO members  □ High costs in achieving or adhering to certification  □ Human rights issues  □ Insufficient demand for RSPO-certified palm oil  □ Low usage of palm oil  ✓ Reputation of palm oil in the market
- 0. Ch 10.1 V	allenges  What significant economic, social or environmental obstacles have you encountered in the production, procuremental or promotion of CSPO and what efforts did you make to mitigate or resolve them?  Awareness of RSPO in the market  Difficulties in the certification process  Certification of smallholders  Competition with non-RSPO members  High costs in achieving or adhering to certification  Human rights issues  Insufficient demand for RSPO-certified palm oil  Low usage of palm oil  Reputation of RSPO in the market
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Other:
10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO t transform markets in other ways?
☑ Engagement with business partners or consumers on the use of CSPO
☐ Engagement with government agencies
✓ Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
☐ Promotion of physical CSPO
☐ Providing funding or support for CSPO development efforts
Research & Development support
☐ Stakeholder engagement
☐ Others
Other:
10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm of
www.juchem.de/Wir-ueber-uns/Philosophie