#### RSPO Annua Communications o Progress 2018

### **Particulars**

Ordinary

bout Your Organisation		
1.1 Name of your organization		
Biesterfeld Spezialchemie GmbH		
1.2 What is/are the primary activity(ies) or product(s) of your organization?		
☐ Grower		
✓ Processor and/or Trader		
☐ Consumer Goods Manufacturer		
☐ Retailer and/or Wholesaler		
☐ Bank and/or Investor		
☐ Social and/or Development NGO		
☐ Environmental and/or Conservation NGO		
☐ Supply Chain Associate		
☐ Affiliate		
1.3 Membership number		
2-0722-16-000-00		
1.4 Membership category		
Palm Oil Processors and/or Traders		
1.5 Membership sector		

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### **Processor and/or Trader**

Operational Profile			
1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you			
☐ Refiner of CPO and PKO			
☐ Trader with physical possession			
▼ Trader without physical possession			
☐ Palm kernel crusher			
☐ Food and non-food ingredients producer			
Power, energy and biofuel			
☐ Animal feed producer			
☐ Producer of oleochemicals			
☑ Distributor and wholesaler			
☐ Other			
Other:			
Palm Oil and Certified Sustainable Palm Oil Use			
2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.			
The Biesterfeld Enterprises are distributing palmoil derivates and palmoil cotaining specialty chemicals to their customer base.			
2.1.1 In which markets do you sell goods containing palm oil and oil palm products?  Algeria , Austria , Belgium , Croatia , Czech Republic , Denmark , Estonia , France , Germany , Greece , Israel , Liechtenstein , Lithuania , Luxembourg , Netherlands , Poland , Portugal , Slovakia , Slovenia , Spain , Sweden , Turkey , Ukraine , United Kingdom			
2.2 Volumes of palm oil and oil palm products			
2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)			
0.00			
2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)			
0.00			
2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)			
2.2.3 Total volume of paint kerner expense manufeu/traded/processed in the year (tormes)			
0.00			
2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)			
2,500.00			
2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)			
2 500 00			

#### 2.3 Volumes of palm oil and oil palm products certified

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 RSPO Credits from Mill / Crusher	<u>-</u>	-	-	-
2.3.2 RSPO Credits from Independent Smallholder	-	-	-	
2.3.3 Mass Balance (MB)	-	-	-	750
2.3.4 Segregated (SG)	<u>-</u>	-	A-( )	
2.3.5 Identity Preserved (IP)	-	-		
2.3.6 Total volume (tonnes)	-			750

#### 2.4 Volume sold in the year that is RSPO-certified (tonnes):

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Mass Balance (MB)		<u> -</u>	-	750
2.4.2 Segregated (SG)		-	-	-
2.4.3 Identity Preserved (IP)	-	-	-	-
2.4.4 Total volume (tonnes)	<u> </u>	-	-	750

#### 2.4.5 How much RSPO-certified products have you sold under other schemes (tonnes)?

0.00

2.4.6 How much RSPO-certified products have you sold as conventional (tonnes)?

45.00

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:

2.5.1 Africa

0%

2.5.2 Oceania

0%

2.5.3 Europe

100%

2.5.4 North America	
0%	
2.5.5 Latin America	
0%	
2.5.6 Middle East	
0%	
2.5.7 China	
0%	
2.5.8 India	
0%	
2.5.9 Indonesia	
0%	
2.5.10 Malaysia	
0%	
2.5.11 Rest of Asia	
0%	
s. Time-Bound Plan	
3.1 Year of first supply chain certification (planned or achieved).	
N/A	
3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm pro	nducts
2010	Addets.
2010	
3.2.1 If target has not been met, please explain why.	
_	
3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.	
N/A	
3.3.1 If target has not been met, please explain why.	
-	

N/A	
3.4.1 If	target has not been met, please explain why.
3.5 Whi	ch countries do these commitments cover?
Netherla	, Belgium , Estonia , France , Germany , Hungary , Italy , Latvia , Liechtenstein , Lithuania , Luxembourg , Malaysia, ands , Norway , Poland , Portugal , Romania , Russia , Serbia , Slovakia , Slovenia , Spain , Sweden , Switzerland , Turke , United Kingdom
3.6 Hov	v do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your ers?
certified	eld is mainly focusing sustainable products when possible and support their suppliers to develop the market with RSPO products.
The sus	tainability of our products is a key driver in the sales process.
Trade	mark Use
4.1 Do <u>y</u>	you use or plan to use the RSPO Trademark on your own brand products?
No	
1.2 Plea	se select the countries where you use or intend to apply the Trademark
-	
-	ease state the year when you began or plan to begin to apply the Trademark
-	
4.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark ase explain why
4.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark  ase explain why  Challenging reputation of palm oil
1.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark  see explain why  Challenging reputation of palm oil Confusion among end-consumers
4.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark  ase explain why  Challenging reputation of palm oil Confusion among end-consumers Costs of changing labels
1.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark  ase explain why  Challenging reputation of palm oil Confusion among end-consumers Costs of changing labels Difficulty of applying for RSPO Trademark
1.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark  ase explain why  Challenging reputation of palm oil Confusion among end-consumers Costs of changing labels Difficulty of applying for RSPO Trademark Lack of customer demand
4.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark  ase explain why  Challenging reputation of palm oil Confusion among end-consumers Costs of changing labels Difficulty of applying for RSPO Trademark
4.2.1 PI	ease state the year when you began or plan to begin to apply the Trademark    See explain why
- 4.2.1 PI -	ease state the year when you began or plan to begin to apply the Trademark    See explain why
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5. Actions for Next Reporting Period

5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm	
products along the supply chain.	
-Employee workshops -Discussion with Stakeholders, especially Producer for Palm oil derivates	
Non-Disclosure of Information	
6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, membe may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the d in Section 2 displayed publicly.	s
Yes - Display Publicly	
Application of Principles & Criteria for all member sectors	
7.1 Regarding your company's sourcing, handling or trading, do you have organisational policies that are in line with RSPO P&C? Select all relevant options.	the
7.1.A Water, land, energy and carbon footprints	
File:	
ink:	
'.1.B Land use rights	
iile:	
_ink:	
7.1.C Ethical conduct and human rights	
File: Link:	
7.1.D Labour rights	
File:	
ink:	
7.1.E Stakeholder engagement	
File: .ink:	
7.1.F None of the above. Please explain why.	
7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptak RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?	e of
Greenhouse Gas (GHG) Footprint	
3.1 Are you currently reporting any GHG footprint?	
No	

File:	se upload your publicly available GHG report
Link:	
8.1.2 OR <sub>J</sub>	please insert the URL to the GHG section of your corporate website.
Link:	
	e explain and justify why you are not calculating your GHG footprint. Please include any future plans you may alculate your GHG footprint.
Due to the	fact that Biesterfeld is a specialty chemical Distributor without production or physical processing
3.3 What i	methodology are you using to calculate your GHG footprint?
Suppor	t for Oil Palm Smallholders
).1 Are vo	ou currently supporting any oil palm Independent Smallholder groups?
_	a sansing supporting any on paint masponastic emanifolds. groups:
No	
9.2 How a	re you supporting them?
-	
No	
9.2.2 If ye	s, when do you plan to start your support for oil palm Independent Smallholders?
). Challe	nges
	significant economic, social or environmental obstacles have you encountered in the production, procurement, r promotion of CSPO and what efforts did you make to mitigate or resolve them?
	✓ Awareness of RSPO in the market
	☐ Difficulties in the certification process
	Certification of smallholders
1	☐ Certification of smallholders  ☑ Competition with non-RSPO members
]	
] ] ]	✓ Competition with non-RSPO members
] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification
] ] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification ☐ Human rights issues
] ] ] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification ☐ Human rights issues ☐ Insufficient demand for RSPO-certified palm oil
] ] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification ☐ Human rights issues ☐ Insufficient demand for RSPO-certified palm oil ☐ Low usage of palm oil
] ] ] ] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification ☐ Human rights issues ☐ Insufficient demand for RSPO-certified palm oil ☐ Low usage of palm oil ✓ Reputation of palm oil in the market ☐ Reputation of RSPO in the market
] ] ] ] ] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification  ☐ Human rights issues  ☐ Insufficient demand for RSPO-certified palm oil  ☐ Low usage of palm oil  ✓ Reputation of palm oil in the market
] ] ] ] ] ] ]	✓ Competition with non-RSPO members  ☐ High costs in achieving or adhering to certification ☐ Human rights issues ☐ Insufficient demand for RSPO-certified palm oil ☐ Low usage of palm oil ☑ Reputation of palm oil in the market ☐ Reputation of RSPO in the market ☐ Supply issues

	addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to rm markets in other ways?
	☑ Engagement with business partners or consumers on the use of CSPO
	☐ Engagement with government agencies
	☐ Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
	☐ Promotion of physical CSPO
	☐ Providing funding or support for CSPO development efforts
	☐ Research & Development support
	✓ Stakeholder engagement
	☐ Others
Other:	
	ease attach or add links to any other information from your organisation on your policies and actions on palm oil