### Avon Products, Inc

<table>
<thead>
<tr>
<th>Name of the organisation</th>
<th>Avon Products, Inc</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate website address</td>
<td><a href="http://www.avoncompany.com">www.avoncompany.com</a></td>
</tr>
</tbody>
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#### Company Details

<table>
<thead>
<tr>
<th>Membership number</th>
<th>4-0122-10-000-00</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership Type</td>
<td>Ordinary Membership</td>
</tr>
<tr>
<td>Membership category</td>
<td>Consumer Goods Manufacturers</td>
</tr>
</tbody>
</table>

Please TICK all business activities your organization is involved in, INCLUDING the primary MEMBERSHIP CATEGORY.

(Please note that you are required to complete the form for all categories you are involved in as well)

You are allowed to tick more than one sector

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What is the name of the entity or holding company that has management control over all palm oil related activities within the organization? Please note that this ACOP submitted is only for the entity and subsidiaries that are members of RSPO and not the holding company

#### Corporate Responsibility

Is the holding company a RSPO Member?

Yes

Please name any sub of the organisations in oil palm or related activities. Please note that all of your subsidiary companies are also bound by RSPO code of conduct, and this ACOP should report on all of their activities & progress whether they are members or not [Name. Activities. RSPO Members (Y/N)]

Please indicate all the regions in which the member organisation and its subsidiaries for which you are completing this report operate in

#### Contacts

Primary contact responsible for organisational commitment to RSPO

Tod Arbogast
tod.arbogast@avon.com

1345 Avenue of the Americas, New York, NY 10105

Person reporting (if different)

Financial contact for paying fees (THIS INFORMATION WILL NOT BE MADE PUBLIC)
Related information

State your policy on palm oil (Please provide links, upload attachments or complete the text box)
Please provide links for reports that may be relevant to Sustainable Palm Oil.


Avon Palm Oil Promise: Complete Text

I. VISION & PREAMBLE

At Avon Products, Inc. we believe business is responsible for "contributing to the well-being of society and the environments in which it operates," as stated in our founding principles of 1886, and also for taking a leadership role where it can have positive influence on environmental and social issues relevant to its stakeholders.

Avon has worked internally to reduce the environmental impact of its operations, including the issues of energy consumption, water, waste, recycling, greenhouse gas emissions and paper use, along with a commitment to green building design. Externally, Avon has created the Hello Green Tomorrow program to empower and mobilize a "green army" to help end deforestation through fundraising and education, following the successful model of the company's leadership in the causes of breast cancer and domestic violence.

The issue of palm oil provides an opportunity for Avon to make a difference. Palm oil production has come under criticism for destroying rain forests and peatland across Southeast Asia, leading to habitat destruction and high carbon emissions. Although more than 80 percent of palm oil is used for food products, it is also one of many natural oils used in personal care products. While Avon is not a significant user of palm oil, the company has made the commitment to take a leadership position by purchasing GreenPalm certificates covering 100 percent of its global palm oil use. This will help drive demand for sustainable palm oil, increase the supply for sustainable palm oil, and help maintain biodiversity and habitat for endangered species.

GreenPalm is a certificate trading program endorsed by the Roundtable on Sustainable Palm Oil (RSPO), which seeks to increase the sustainable production of palm oil. In support of this commitment, Avon has joined the RSPO (http://rspo.org/) to help continue the development, implementation and verification of credible global standards for sustainable palm oil.

In line with our commitment to raising awareness and driving positive environmental and social change, Avon has developed the Palm Oil Promise, which comprises corporate guidelines for
purchasing sustainably sourced palm oil.

II. THE PALM OIL PROMISE
The Avon Palm Oil Promise ensures that:

- Avon will source sustainable palm oil through the purchase of "book and claim" certificates estimated to be equivalent to 100 percent of the palm oil and palm oil derivatives it uses.
- Avon supports the current moratorium on the conversion of primary forests and peatland into palm oil plantations.

Operations and certification progress:
Total volume of Crude Palm Oil sold in your own-brand products per year (mt)?
15,000
How much of the Crude Palm Oil volume is RSPO certified? (mt)

| Book & Claim (GreenPalm) (mt) | 15000 |
| Mass balance (mt) | |
| Segregated (mt) | |
| Identity Preserved (mt) | |
| Total | 15,000 |

Total volume of Palm Kernel Oil sold in your own-brand products per year? (mt)

How much of the Palm Kernel Oil volume is RSPO certified? (mt)

| Book & Claim (GreenPalm) (mt) | |

Consumer Goods Manufacturers

Operational profile:
Please state what your main activities are within manufacturing:
Personal care goods

Operations and certification progress:
Total volume of Crude Palm Oil sold in your own-brand products per year (mt)?
15,000
How much of the Crude Palm Oil volume is RSPO certified? (mt)

| Book & Claim (GreenPalm) (mt) | 15000 |
| Mass balance (mt) | |
| Segregated (mt) | |
| Identity Preserved (mt) | |
| Total | 15,000 |

Total volume of Palm Kernel Oil sold in your own-brand products per year? (mt)

How much of the Palm Kernel Oil volume is RSPO certified? (mt)

| Book & Claim (GreenPalm) (mt) | |
Mass balance (mt)

Segregated (mt)

Identity Preserved (mt)

Total

Total volume of palm-based derivatives and fractions sold in your own brand products per year?

How much of the volume of palm-based derivatives and fractions are RSPO certified? (mt)

Book & Claim (GreenPalm) (mt)

Mass balance (mt)

Segregated (mt)

Identity Preserved (mt)

Total

Total volume of palm oil and derived products sold in your own brand products per year? (mt)

Time-bound plan

Time-bound plan - Year expected to achieve 100% RSPO certified sustainable palm oil used in all brands that you manufacture: 2012

What are your interim milestones towards achieving this RSPO Certified Sustainable Palm Oil Commitment (year and progressive CSPO%) - please state annual targets/strategies:

• Avon will source sustainable palm oil through the purchase of "book and claim" certificates estimated to be equivalent to 100 percent of the palm oil and palm oil derivatives it uses.

Targets for next reporting period

Outline actions that will be taken in the coming year to promote RSPO Certified Sustainable Palm Oil:

Reasons for non-disclosure of information:

If you have not disclosed any of the above information please indicate the reasons why;

If other please specify;